

Independence Airport FBO Manager

Airport Board,

## Traffic:

We have seen an increase in transient traffic.

#### **Testing Center:**

We had 8 testers this month.

## Training:

- We have done a few Intro Flights for some new students this month.
- Annabelle Magsamen has been training to work the FBO and intends to become a full-time CFI to help bring in more traffic to IIB.

#### Maintenance:

- We are still offering a 15% discount to first-time maintenance customers.
- Steve and Jeff have started doing Kent Schutte's annual on his Malibu Meridian.
- Merritt Jones has asked for some work to be done on his Baron.
- In the past, we did some work for Merritt Jones and Sean Herdrich. We are now seeing an increase in activity, and we hope to gain all of their repeat business. While also getting some new customers to come to IIB.

## **Events:**

- We have the flyers made up and mailed out for our Chili Drive-In/Fly-In on November 4th.
- We are again partnering with Paul Beyer and the Independence Eagles to provide the food.



# Signage:

- X Would like confirmation on lease renewal before investing in signage.
- \* After confirmation, the signage will be brought to the board for approval.