

Proposal Evaluation Matrix: Mechanic (IA) Services – KIIB (2025)

Evaluation Criteria	Maximum Points	Evaluator Score	Comments
1. IA Certification & Relevant Experience	25 points		Depth of IA/mechanical experience; FAA credentials; type and complexity of past work
2. Business Plan & Viability	20 points		Start-up readiness, operations strategy, financial plan, scalability
3. References (Personal & Business)	10 points		Strength and relevance of references; reputation
4. Lease Proposal & Space Utilization	10 points		Reasonableness of lease offer; fit with available facilities
5. Insurance & Regulatory Compliance	10 points		Familiarity with FAA and local codes- Meets or exceeds minimum requirements - Includes City of Independence as additional insured
6. Operational Commitments	10 points		Willingness with tie-down/towing, attending meetings, etc.
7. Proposal Quality & Presentation	10 points		Professionalism, organization, and clarity of the proposal
8. Optional/Value-Added Services	5 points		Heavy aircraft repair, pilot supply, and other beneficial offerings
 TOTAL 100 points 			