

Bidder Name	Kluesner Sanitation LLC	**Kluesner Sanitation LLC**	Rite Environmental, Inc.	Waste Management	**Waste Management**	Republic Services	Republic Services
Hauling to this location:	Transfer Station	Black Hawk County	Black Hawk County	Transfer Station	Black Hawk County	Transfer Station	Black Hawk County
Bid - Weekly Collections							
Monthly Rate - 96 Gallon - 1705 residents - \$19.62	\$19.86	\$17.92	\$23.00	\$21.73	\$19.08	\$36.50	\$30.00
Monthly Rate - 64 Gallon - 493 residents - \$18.26	\$19.86	\$17.92	\$22.50	\$19.37	\$17.62	\$34.50	\$28.00
Monthly Rate - 32 Gallon - 204 residents - \$17.75	\$19.86	\$17.92	N/A	\$17.03	\$14.38	\$32.50	\$26.00
Monthly Rate - Senior 32-Gallon - 189 residents - \$14.56	\$19.86	\$17.92	\$17.10	\$16.13	\$14.38	\$21.00	\$18.00
Monthly Fee - Yard Waste (billed 12 months)	\$1.60	\$1.60	\$4.10	\$6.50	\$6.50	\$10.00	\$10.00
Annual Fee - Yard Waste	\$49,640.00	\$49,640.00	\$127,477.20	\$202,098.00	\$202,098.00	\$310,920.00	\$310,920.00
Annual Fee - Christmas Trees	included	included	included	\$6.50 per tree	\$6.50 per tree	included	included
Annual Fee - Recycling Containers	included	included	\$83,948.40	Free	Free	\$6,000.00	\$6,000.00
% Annual Increase	2%	2%	3% or CPI whichever lower	4%	4%	5%	5%
Length of proposed contract	3 yr	3 yr	7 yr	3 or 5 yr	3 or 5 yr	7 yr	7 yr
Alternate - Bi-Weekly Recycling							
Monthly Rate - 96 Gallon - 1705 residents - \$19.62	\$17.98	\$16.04	\$18.90	\$19.23	\$16.33	\$34.00	\$28.40
Monthly Rate - 64 Gallon - 493 residents - \$18.26	\$17.98	\$16.04	\$18.40	\$16.87	\$14.87	\$32.00	\$26.40
Monthly Rate - 32 Gallon - 204 residents - \$17.75	\$17.98	\$16.04	N/A	\$14.53	\$11.63	\$30.00	\$24.40
Monthly Rate - Senior 32-Gallon - 189 residents - \$14.56	\$17.98	\$16.04	\$13.00	\$13.63	\$11.63	\$20.50	\$18.40
Notes:		**Submitted after 10AM**	A. 64 gallon largest size for recycling and smallest size for trash B. Recycling Containers could be 30 or 10 yards	2nd 96 gallon trash - \$9.77 per month - weekly pickup of recycling 2nd 96 gallon trash - \$8.47 per month - bi-weekly pickup of recycling	**Submitted after 10AM**		
Current Contract per month: \$48,827.12 Current Contract per year: \$585,925.44							
Total Annualized Costs with current subscription numbers for weekly recycling	\$667,127.12	\$606,808.64	\$908,978.40	\$1,041,657.00	\$966,628.80	\$1,395,000.00	\$1,200,840.00
Total Annualized Costs with current subscription numbers for bi-weekly recycling	\$608,674.16	\$548,355.68	\$781,501.20	\$963,927.00	\$881,125.80	\$1,321,806.00	\$1,155,628.80
Comparison of Trash ONLY with Weekly Recycling	\$617,487.12	\$557,168.64	\$697,552.80	\$637,461.00	\$562,432.80	\$1,078,080.00	\$883,920.00
Comparison of Trash ONLY with Bi-Weekly Recycling	\$559,034.16	\$498,715.68	\$570,075.60	\$559,731.00	\$476,929.80	\$1,004,886.00	\$838,708.80
Year 1 of Contract Weekly (Trash & Recycle Only)	\$617,487.12	\$557,168.64	\$697,552.80	\$637,461.00	\$562,432.80	\$1,078,080.00	\$883,920.00
Year 2 of Contract Weekly (Trash & Recycle Only)	\$629,836.86	\$568,312.01	\$718,479.38	\$662,959.44	\$584,930.11	\$1,131,984.00	\$928,116.00
Year 3 of Contract Weekly (Trash & Recycle Only)	\$642,433.60	\$579,678.25	\$740,033.77	\$689,477.82	\$608,327.32	\$1,188,583.20	\$974,521.80
Year 4 of Contract Weekly (Trash & Recycle Only)	\$655,282.27	\$591,271.82	\$762,234.78	\$717,056.93	\$632,660.41	\$1,248,012.36	\$1,023,247.89
Year 5 of Contract Weekly (Trash & Recycle Only)	\$668,387.92	\$603,097.25	\$785,101.82	\$745,739.21	\$657,966.83	\$1,310,412.98	\$1,074,410.28
Year 6 of Contract Weekly (Trash & Recycle Only)	\$681,755.68	\$615,159.20	\$808,654.88	\$775,568.78	\$684,285.50	\$1,375,933.63	\$1,128,130.80
Total 6 year cost	\$1,889,757.58	\$1,705,158.91	\$2,156,065.95	\$1,989,898.26	\$1,755,690.23	\$3,398,647.20	\$2,786,557.80
Year 1 of Contract Bi-Weekly (Trash & Recycle Only)	\$559,034.16	\$498,715.68	\$570,075.60	\$559,731.00	\$476,929.80	\$1,004,886.00	\$838,708.80
Year 2 of Contract Bi-Weekly (Trash & Recycle Only)	\$570,214.84	\$508,689.99	\$587,177.87	\$582,120.24	\$496,006.99	\$1,055,130.30	\$880,644.24
Year 3 of Contract Bi-Weekly (Trash & Recycle Only)	\$581,619.14	\$518,863.79	\$604,793.20	\$605,405.05	\$515,847.27	\$1,107,886.82	\$924,676.45
Year 4 of Contract Bi-Weekly (Trash & Recycle Only)	\$593,251.52	\$529,241.07	\$622,937.00	\$629,621.25	\$536,481.16	\$1,163,281.16	\$970,910.27
Year 5 of Contract Bi-Weekly (Trash & Recycle Only)	\$605,116.55	\$539,825.89	\$641,625.11	\$654,806.10	\$557,940.41	\$1,221,445.21	\$1,019,455.79
Year 6 of Contract Bi-Weekly (Trash & Recycle Only)	\$617,218.88	\$550,622.41	\$660,873.86	\$680,998.35	\$580,258.03	\$1,282,517.47	\$1,070,428.58
Total 6 year cost	\$1,710,868.14	\$1,526,269.47	\$1,762,046.67	\$1,747,256.29	\$1,488,784.06	\$3,167,903.12	\$2,644,029.49