



Proposal

395 North 100 West  
Logan, Utah 84321

DATE
9/23/2024

NAME / ADDRESS
Hyrum City 60 W Main Hyrum, UT 84319

ITEM	DESCRIPTION	QTY	COST	TOTAL
	Hyrum Civic			
IQ22...	Salto Model IQ 2.0	1	250.64	250.64
CU41...	Salto Model SALTO KS Controller	1	374.00	374.00
WRDB...	SALTO KS Mullion reader	1	480.00	480.00
Comm...	Command Access Latch Retraction	1	530.00	530.00
159551	Securitron Power Supply 12/24 4A	1	357.70	357.70
147914	12 Volt 8.0AH	2	31.68	63.36
Cat6	Cat 6	300	0.34	102.00
18/4	18/4 Stranded Wire	300	0.66	198.00
22/4	22/4 Stranded and Insulated Wire	300	0.34	102.00
Acces...	Misc Conduit & Connectors	1	20.00	20.00
Labor	Labor to run wire, install hardware & provide turnkey system	1	890.00	890.00
Parts	UniFi Wave Pico	2	268.50	537.00
Parts	Point to Point Mount	1	73.98	73.98
	App? Electric Warranty? Mechanical Warranty? Training? cards?			

	<b>Total</b>	\$3,978.68
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Job Name: HYRUM CITY CIVIC CENTER

Sell  
 To: CASH SC  
 , UT  
 United States

Ship  
 To: CASH SC  
 , UT  
 United States

Ship Via  
 Terms CASH  
 Customer ID CASH SC

Salesperson Darin Westenskow  
 Phone # EXT. 116  
 Email darinw@beaconcdl.com

Item No.	Description	Unit	Quantity	Unit Price	Total Price
NSELHDWE	XE360EW99R OFISM NEP 622 DARK BROWN	EACH	1	1,275.58	1,275.58
NSED	98EO x 299 x 3-0 x US10B	EACH	2	1,938.58	3,877.16
NSMU	RM170 X 7-2 X DC13	EACH	1	1,395.00	1,395.00
	Pre-Install Setup and Handling		1	288.65	288.65
SCINSTALL	INSTALLATION - SEC/CNTR	EACH	1	3,383.33	3,383.33
	Credit Card Processing		1	98.22	98.22
	REMOVE 2 PANICS AND INSTALL 2 NEW WITH ELECTRIC TRIM AND MULLION, CIVIC CENTER				
	ENGAGE APP FREE, WE WILL GIVE 5 HOURS OF TRAINING ON THE SYSTEM				
	1 YEAR ELECTRONIC WARRANTY				
	2 YEAR MECHANICAL WARRANTY				
	WIFI REQUIRED AT BOTH FACILITIES				
	BEACON NOT LIABLE FOR WIFI SIGNAL STRENGTH				

Amount Subject to Sales Tax 0  
 Amount Exempt from Sales Tax 10,317.94

**Subtotal: 10,317.94**  
 Invoice Discount: 0.00  
 Total Sales Tax: 0.00

Credit Card Processing Fees are 1.5%

**Total: 10,317.94**

Merchandise Return Policy: Only stock items in resalable and unused condition may be returned. No credit will be given until merchandise has been inspected for quality. A 35% restocking fee will be charged on all returned merchandise. Special order materials will not be accepted for return or cancellation. On cash accounts, special order items must be paid in full before ordering.

We have prepared a quote for you

Civic Center Key Fob Door

Quote # 012769 Version 1

\$ 6,852.54

Prepared for:

Hyrum City

90 day warranty  
Support agreement?  
Training?  
App?  
No cards included

Prepared by:

Clayton White



## Products

Product Details		Qty	Price	Ext. Price
DS160	REX - Exit Motion Sensor w/ Sounder, Door Monitor - DS160 (use with optional TP160)	1	\$95.00	\$95.00
TP160	REX - Exit Motion Sensor, Trim Plate, Gray - TP160 (use with DS160)	1	\$2.20	\$2.20
184-12-W	Door Sensor - 1" Recessed, Steel Door Contact, White - 184-12-W	2	\$7.50	\$15.00
20NKS-00-000000	Reader - Signo 20, Mullion, Pigtail, Standard Profile (Mobile, SEOS, iClass /SE/SR, Prox), Black Body w/ Silver Trim - 20NKS-00-000000	1	\$290.00	\$290.00
MLRK1-FAL17	Command Access - MLRK1-FAL17 Door Latch Pullback Kit, Motor Driven, 22 to 28 Volt DC, Includes 6' Power Lead, Screw, Motor Mount, Spring, Attaching Bracket, For Dor-O-Matic/Falcon Exit Device	1	\$391.49	\$391.49
Conduit 10'	Wire molding	1	\$40.00	\$40.00
MSLP1502 (Genea)	Genea Controller - Mercury LP1502 - MSLP1502	1	\$1,566.20	\$1,566.20
FPO150-B100C8D8E2M	Access Control Power System, Standard, Fused, 12A, 150W - FPO150-B100C8D8E2M	1	\$746.75	\$746.75
BT1212	Battery, 12VDC, 12AH - 3.75" x 5.94" x 3.5" (WxLxH) - BT1212	2	\$85.00	\$170.00
446100	Wire - Access, 4 Elem Comp Cable CMP White Jkt - 1,000' Roll - 446100	0.3	\$1,218.00	\$365.40
Hardware - AC Misc	Misc. Hardware - Access Control, per device - Hardware - AC Misc	1	\$25.00	\$25.00
Labor	Installation, Configuration, Cabling & Conduit	1	\$3,145.50	\$3,145.50
			Subtotal:	\$6,852.54
			Estimated Tax:	\$276.18

## Statement of Work

### Deliverable

Stone security to add access control to a door.

### Exclusions

Assumes Genea licensing is in place to add door.

This quote does NOT include key fob cards

Assumes all hardware and doors are in good working order.

Assumes there is internet on site for use of the system.



## Civic Center Key Fob Door

**Prepared by:**

Salt Lake  
 Clayton White  
 +14358811643  
 Clayton.White@stonesecur  
 ity.net

**Ship To:**

Hyrum City  
 60 W Main St  
 Hyrum, UT 84319  
 Hailey Brown  
 +14352456033  
 hailey.brown@hyrumcity.gov

**Bill To:**

Hyrum City  
 60 W Main St  
 Hyrum, UT 84319  
 Hailey Brown  
 +14352456033  
 hailey.brown@hyrumcity.gov

**Quote Information:**

Quote #: 012769  
 Version: 1  
 Delivery Date: 10/16/2024  
 Expiration Date: 11/14/2024  
 Net 30

## Quote Summary

Description	Amount
Products	\$6,852.54

Subtotal: **\$6,852.54**  
 Estimated Tax: **\$276.18**  
 Total: **\$7,128.72**

**Pricing:**

Payment of all applicable state and local taxes are the responsibility of the customer. Please verify that all taxes are correct based on your organization and notify Stone Security if any changes are needed.

Quotes and pricing terms are negotiated between Customer and Stone Security and may be unique to the Customer. Therefore, and except as otherwise provided by law, Customer hereby agrees to keep the pricing arrangement confidential for a period of no less than three (3) years from the date of the signed quote. Customer will not use this confidential information in furtherance of its business, or the business of anyone else, whether or not in competition with Stone Security.

Credit Card payments are subject to a 3% processing fee.

**Return Policy:**

Purchases are subject to a 30 day return policy on products which are unopened and in new condition. Returns may be subject to a restocking fee depending on manufacturer restrictions. Custom products and open boxes are nonreturnable.

**Support:**

Systems not covered by a Support Agreement will be billed time and materials.

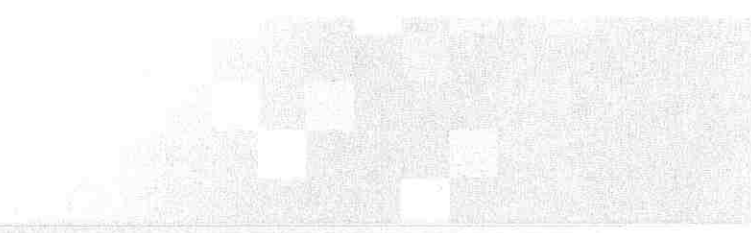
*What is the cost of a support agreement?*

**Warranty:**

Stone Security warrants all labor and materials installed at the job site for 90 days from the installation date, excluding normal wear and tear or product abuse. A representative will assess any damage caused by Stone Security. If found to be due to faulty workmanship or materials, Stone Security will repair or replace the defective material at no cost.

**Acceptance:**

By signing below, you agree to the Pricing, Deliverables, Return Policy and Support of this Quote and are duly authorized to sign on behalf of the Company. Please note that all materials will be invoiced upon quote acceptance or receipt of Purchase Order.



Salt Lake

Hyrum City

Signature: \_\_\_\_\_  
Name: Clayton White  
Title: Account Manager  
Date: 10/16/2024

Signature: \_\_\_\_\_  
Name: \_\_\_\_\_  
Date: \_\_\_\_\_

**Quote Information:**

Quote # 012769 Version 1