
Town Manager Performance Evaluation

Town Manager's Name: SEAN O'KEEFE
Council Member Name: MARIE V GALLELLI
Evaluation Period: 10-1-22 to 9-30-23
Evaluation Date: 9-26-23

Evaluation Instructions:

This form shall be completed by each member of the Council to evaluate the Town Manager's performance in each of the areas noted below. Each member of the Board shall sign at the end of the form and forward it to the Town Attorney. Performance levels can be based on the following scale:

- 5 – EXCELLENT:** The incumbent consistently demonstrates performance at a very high standard that significantly surpasses reasonable expectations.
- 4 – SUPERIOR:** The incumbent consistently demonstrates performance that generally exceeds reasonable expectations. The individual demonstrates no appreciable performance deficiencies.
- 3 – SATISFACTORY:** The incumbent consistently meets reasonable performance expectations. The individual demonstrates an acceptable degree of competence and performance.
- 2 – FAIR:** The incumbent achieves the minimum of performance expectations. The individual requires development in specific areas in order to meet reasonable expectations of performance.
- 1 – UNSATISFACTORY:** The incumbent frequently fails to meet minimum performance expectations.

Timeline:

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Performance Dimensions:

1. Professional Skills and Expertise	Rating:
a. Is knowledgeable of current developments affecting the management field and affecting local governments.	4
b. Regularly provides accurate, comprehensive reports concerning matters of importance to the organization.	3
c. Anticipates problems and develops effective approaches for solving them.	3
d. Offers workable alternatives when changes in the law render the administration of an ordinance or policy impractical.	4
e. Sets a professional example by handling the affairs of the organization in a fair and impartial manner.	3
Total Rating for this Performance Dimension:	
	17

2. Council/Commission Relations	Rating:
a. Carries out directives of the Board as a whole rather than those of any one Board member.	4
b. In responding the requests for information, provides complete, accurate, and timely information equally to all Board members.	3
c. Assists the Board by resolving problems at the administrative level to avoid unnecessary Board action.	4
d. Assists the Board in establishing policy while acknowledging the ultimate authority of the Board.	4
e. Is willing to try new ideas proposed by Board members.	3
Total Rating for this Performance Dimension:	
	18

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3. Citizen and Public Relations	Rating:
a. Effectively conveys to the public that the organization delivers services in a cost-effective manner without sacrificing quality and customer focus.	3
b. Is willing to meet with members of the community and is responsive to their concerns.	4
c. Demonstrates a dedication to service to the community and its citizens.	4
d. Expresses information orally in a clear and concise manner when making public presentations.	3
e. Is skillful with the news media, proactively providing information that is important to the public.	3
Total Rating for this Performance Dimension:	

4. Policy Execution	Rating:
a. Understands, supports, and enforces the organization's ordinances, policies, and procedures.	4
b. Clearly identifies and communicates expectations to the organization regarding the implementation of policies enacted by the Board.	4
c. Implements Board actions in accordance with the intent of the Board.	4
d. Supports the actions of the Board after a decision has been reached, both inside and outside the organization.	4
e. Helps internal and external stakeholders to achieve common objectives within the parameters of established Board policies.	3
Total Rating for this Performance Dimension:	

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5. Intergovernmental Relations	Rating:
a. Promotes a positive working relationship with other governmental entities.	4
b. Engages with other local, regional, state, and federal agencies to accomplish local initiatives.	4
c. Positively and effectively represents the organization and its interests when working with other governmental agencies.	4
d. Maintains awareness of laws and other issues affecting other governmental agencies which may affect the organization.	4
e. Is willing to share resources or information with other governmental agencies as appropriate.	4
Total Rating for this Performance Dimension:	

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6. Staffing and Management	Rating:
a. Recruits and retains competent personnel for Town positions.	3
b. Is aware of staff weaknesses and works to improve their performance.	3
c. Promotes training and development opportunities for employees at all levels of the organization.	4
d. Stays accurately informed and concerned about employee relations.	3
e. Is able to discern when it is necessary to assume charge of situations that would normally be handled by a subordinate and when it is necessary to only provide guidance and support.	3
Total Rating for this Performance Dimension:	

7. Fiscal Management	Rating:
a. Prepares a balanced budget to provide services at a level directed by the Board.	4
b. Ensures that the budget meets the operational needs of the organization and makes the best possible use of available funds.	4
c. Prepares the budget in an intelligent but readable format.	4
d. Submits the proposed budget in a timely manner that allows for an appropriate review period.	4
e. Appropriately monitors and manages the fiscal activities of the organization throughout the fiscal year.	3
Total Rating for this Performance Dimension:	

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8. Planning and Organizational Development	Rating:
a. Works with the Board, community leaders, and other stakeholders to develop a clear vision, mission, values, and objectives for the organization.	4
b. Effectively prioritizes goals and objectives in order to ensure that the organization is doing "first things first" in support of its strategic plan.	4
c. Maintains a healthy and productive organizational culture focused on customer service and responsible stewardship of the organization's resources.	3
d. Has a capacity for and encourages innovation.	3
e. Reviews ordinances, policies, and procedures periodically to suggest improvements.	4
Total Rating for this Performance Dimension:	

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9. Leadership and Decision-Making	Rating:
a. Leads the organization by example in adhering to its established policies, rules, and procedures, and ensures that subordinates do the same.	4
b. Acknowledges the efforts of others and gives appropriate credit for their accomplishments.	4
c. Is effective at building consensus among stakeholders on new or unpopular policies or initiatives.	3
d. Makes logical decisions based on a thorough review of available information and soliciting input from appropriate sources.	<u>3</u>
e. Is able to effectively make decisions rapidly in situations where information is limited, and the outcome might be uncertain.	<u>3</u>
Total Rating for this Performance Dimension:	

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10. Individual Characteristics	Rating:
a. Consistently acts with professionalism and courtesy, including prompt attendance at meetings, returning phone calls/messages, and adhering to scheduled appointments.	4
b. Ensures that all business conducted by the organization is free of conflicts of interest or practices that might be construed as illegal, unethical, or unprofessional.	4
c. Is energetic, cooperative, and willing to spend whatever time is necessary to do a good job.	4
d. Has the capacity to listen to others and to recognize their interests.	4
e. Avoids political positions, partisanship, and unnecessary controversy.	4
Total Rating for this Performance Dimension:	

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Summary:

Performance Dimension:	Overall Rating:	
1. Professional Skills and Expertise	17	
2. Council/Commission Relations	18	
3. Citizen and Public Relations	17	
4. Policy Execution	19	
5. Intergovernmental Relations	20	
6. Staffing and Management	16	
7. Fiscal Management	19	
8. Planning and Organizational Development	18	
9. Leadership and Decision-Making	17	
10. Individual Characteristics	20	

Total Score:

181

Total Average Rating:

3.62

Date: September 20, 2022