



City of Hendersonville

PURCHASE ORDER/QUOTE FORM

Employee Name: Brian Pahle	Department: Administration
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DATE QUOTES OBTAINED: 03/26/2021	DATE GOODS ARE REQUIRED: FY22	<input type="checkbox"/> DEPT WILL PICK UP <input type="checkbox"/> EMERGENCY ORDER
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	VENDOR 1 NAME	VENDOR 2 NAME:	VENDOR 3 NAME:
VENDOR #:	VC3		
CONTACT:	Pat Spampinato		
PHONE #:	803-733-7333		
TOTAL QUOTE:	\$ 18,089.52		

ACCOUNT #	QTY	ITEM DESCRIPTION	UNIT	TOTAL
410-1300-550103-	1	Capital Outlay CIP	\$ 18,089.52	\$ 18,089.52
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00
				\$ 0.00

REASON(S) QUOTES NOT OBTAINED /EXPLANATION OF SOLE SOURCE OR EMERGENCY:

The purchase of specialized networking equipment and professional services to configure and tie into the existing City of Hendersonville network. This purchase has received approval from USDA for meeting the sole source requirement. This expenditure and budget amendment has been submitted to City Council for approval at their regular May 6th, 2021 meeting.

BUDGET AMENDMENT

410 & 010

ACCOUNT NUMBER	DESCRIPTION OF ACCOUNT	INCREASE	DECREASE
410-1300-550103-18020-000-000-00000-00000	Capital Outlay - CIP	18,090.00	
410-0000-470100-18020-000-000-00000-00000	Transfer in from GF	18,090.00	
FUND 410	TOTAL REVENUES	18,090.00	
	TOTAL EXPENDITURES	18,090.00	
010-0000-410001-00000-000-000-00000-00000	Local Sales and Use Tax	18,090.00	
010-1002-598901-00000-000-000-00000-00000	Transfer Out	18,090.00	
FUND 010	TOTAL REVENUES	18,090.00	
	TOTAL EXPENDITURES	18,090.00	

An amendment to transfer funds for an additional soft cost associated with HPD networking for the new facility. Funds will be transferred from the General Fund (010) to the the Governmental Capital Project Fund (410) to make budget available for th purchase. Sales tax (revenue) will be increased in the General Fund to create budget for the transfer out (expenditure). Concurrently, a transfer in (revenue) will be increased to cover the capital outlay cost (expenditure) in the Gov. Capital Projects Fund. Both Funds are balanced by law.


 City Manager

4-19-21
 Date

 City Clerk

 Date

Approved: _____



VC3
Assess | Improve | Manage
Information Technology

VC3 Inc.
1301 Gervais Street Suite 1800
Columbia, South Carolina 29201

Phone: 803-733-7333
Fax: 803-733-5888

QUOTE

Customer:

City of Hendersonville, NC
160 6th Ave E.
Hendersonville, NC 28792
United States

Account Manager	Date	Quote #	Terms
Karolyn Apps	Mar 26, 2021	VC3Q18759	Net 15

Line	Qty	Description	Unit Price	Ext. Price
1		Fixed Fee Project for New City-owned PD Server Room Equipment and Labor		\$18,089.52
2		SCOPE: Project Timeline will be provided once Work Order is Approved and entered into the Project Queue VC3 will configure the new PD switches to allow the existing PD Static IP addresses to route to all parties as they do today. Configure / Mount / Test Router Install / Deploy / Test SRX320 Intrusion Detection and Prevention Subscription Install / Deploy / Test SRX320 Dynamic VPN Licenses for 25 Concurrent users Configure / Mount / Test Switches Patch in cables in 1st and 2nd floor closets Configure and install WAPs Documentation for all new hardware and network diagram Tracey Cox is planning to handle securing the server racks to the floor and confirmed that TSA will provide all racks (2 on first, 3 on second, including a 4 post). The below hardware will be owned by the City of Hendersonville: (8) Internal WAPs (UAP-AC-LR-US): -4 Internal WAPs on 1st floor (2 will be in proximity to the large training room) -4 Internal WAPs on the 2nd floor (4) external WAPs (UAP-AC-M-PRO-US): outside for DashCam (1) SRX320 Router with rackmount kit and below licenses: (1) 5-YEAR Juniper SRX320 Dynamic VPN Licenses for 25 Concurrent users (1) 5-YEAR Juniper SRX320 Intrusion Detection and Prevention Subscription (4) 48-port EX2300 POE Switches (Two per closet, per floor) (200) 10ft Cat6 Patch Cables (200) 3ft Cat6 Patch Cables Quote Expires April 19, 2021 VC3 Professional Services:		
3				
4	1	Fixed Fee Labor for Configuration, Installation, Documentation, and Testing New City-owned PD Server Room Equipment per the Scope	\$3,312.00	\$3,312.00

Continued On Next Page ...

*** Hardware will be invoiced upon ordering. Shipping and Handling charges will be included on the invoice.

Quote is valid for 30 days.

This Quote is part of, and incorporated into, the Master Services Agreement between Customer and VC3, Inc., and is subject to the terms and conditions of the Agreement and any definitions contained in the Agreement. If any provision of this Quote conflicts with the Agreement, the terms and conditions of this quote shall control.

Printed Name

Signature

Date

Line	Qty	Description	Unit Price	Ext. Price
5		SubTotal		\$3,312.00
6		Hardware / Software (Billed separately from services and upon ordering):		
7	1	SRX320 Router HW and SWT for new PD Server Room Closet	\$747.50	\$747.50
8	1	SRX320 Router Hardware Support/Warranty (5-Year) for new PD Server Room Closet	\$593.94	\$593.94
9	1	SRX320 RACK MOUNT KIT WITHOUT CPNT ADAPTOR TRAY	\$50.00	\$50.00
10	1	5-YEAR Juniper SRX320 Intrusion Detection and Prevention Subscription for new PD Building	\$876.56	\$876.56
11	1	5-YEAR Juniper SRX320 Dynamic VPN License for 25 Concurrent users for new PD Building	\$875.00	\$875.00
12	4	Juniper EX2300-48P POE Switches - for new PD Server Room Closets (1st and 2nd Floors)	\$2,213.64	\$8,854.56
13	8	UNIFI AP AC LONG RANGE WRLS for new PD Server Room Project (internal WAPs)	\$113.44	\$907.52
14	4	UNIFI AP AC MESH PRO WRLS - for new PD Server Room Project (external WAPs for DashCam)	\$205.61	\$822.44
15	200	MonoPrice 10ft Cat6 Patch Cables for for new PD Server Room Closets	\$3.60	\$720.00
16	200	MonoPrice 3ft Cat6 Patch Cables for for new PD Server Room Closets	\$1.65	\$330.00
17		SubTotal		\$14,777.52
18		Tax and shipping costs are not shown here but will be present on the final invoice.		

Sub Total	\$18,089.52
Tax	
Shipping & Handling	\$0.00
Total	\$18,089.52

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Printed Name

Signature

Date

From: [Hysong, Pam - RD, Asheville, NC](#)
To: [Pahle, Brian](#)
Cc: [Long, Russell - RD, Raleigh, NC](#)
Subject: RE: [External Email]FW: REVISED for Brian's Approval: Fixed Fee Project for New Hendersonville-owned PD Server Room Equipment and Labor
Date: Wednesday, March 31, 2021 3:17:22 PM
Attachments: [image005.png](#)
[image008.png](#)
[image001.png](#)
[image002.png](#)
[image003.png](#)

Be Advised: This email originated from outside of the Hendersonville network. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Brian,

USDA Instruction 1942-A §1942.18 (k) (4)(i-vi) states the following:

Noncompetitive negotiation.

Noncompetitive negotiation is procurement through solicitation of a proposal from only one source, or after solicitation of a number of sources competition is determined inadequate. Noncompetitive negotiation may be used when the award of a contract is not feasible under small purchase, competitive sealed bids (formal advertising) or competitive negotiation procedures. Circumstances under which a contract may be awarded by noncompetitive negotiations are limited to the following: (Revised 3-1-88, SPECIAL PN.)

- (i) The item is available only from a single source; or
- (ii) There exists a public exigency or emergency and the urgency for the requirement will not permit a delay incident to competitive solicitation; or
- (iii) After solicitation of a number of sources, competition is determined inadequate; or
- (iv) No acceptable bids have been received after formal advertising; or
- (v) The procurement of architectural/engineering and other professional services; or
- (vi) The aggregate amount does not exceed \$50,000. (Added 3-1-88, SPECIAL PN.)

Your request meets the conditions of both item (i) and (vi); therefore, it is approved.

Thanks for getting me the information in advance.

Pam

Pamela H Hysong, Area Director

USDA Rural Development

160 Zillicoa Street, Suite 2

Asheville, NC 28801

Office Phone: 828-254-0916 Ext 5 | Cell: 828-273-3373

Direct Line: 828-552-8701