CITY OF HENDERSONVILLE

AGENDA ITEM SUMMARY

SUBMITTER:	Logan Hickey	**MEETING DATE:**	10/2/2025
AGENDA SECTION:	Consent Agenda	**DEPARTMENT:**	Finance, Water & Sewer
TITLE OF ITEM:	Sole Source Purchase of SCADA System Upgrads- *Logan Hickey, Chad Freeman, Adam Steurer, Darren Allman*		

SUGGESTED MOTION(S):

I move City Council adopt the *Resolution by the City of Hendersonville City Council to Authorize the continued Sole-Source Purchase of SCADA System upgrades for the City's water and sewer systems.*

SUMMARY:

The City of Hendersonville's Finance Department is submitting this request on behalf of the City's Water & Sewer Departments. The City uses SCADA (Supervisory Control and Data Acquisition) systems for transmitting data and monitoring tanks, flow, generators, and more. Department has communicated that this is a vital system within the City of Hendersonville. Fortech is our service provider for our SCADA controls system wide for years and will be required to be used for these additions to our existing system. Fortech is using compatible equipment and systems to tie in correctly to existing infrastructure. We are very happy with their product and service. It is not advantageous to entertain another vendor for this work, because an outside vendor would only consider pulling all Fortech equipment out and starting over with their own equipment. Per General Statute # 143-129e(6), we are waiving competition where "standardization or compatibility is the overriding consideration". Attached is a letter from the vendor describing the sole source nature of their product/services. Staff are requesting to continue to utilize Fortech for this SCADA system and services by requesting that Council approve this sole source and standardization request spending up to $250,000.00 in Fiscal Year 2026.

BUDGET IMPACT: $250,000.00

Is this expenditure approved in the current fiscal year budget? Yes

ATTACHMENTS:
Resolution
Sole Source Letter