
Hendersonville PD TASER

From Christian Gardner <cgardner@axon.com>

Date Tue 9/8/2026 10:29 AM

To Hickey, Logan <lhickey@hvlnc.gov>

 2 attachments (141 KB)

2026 Axon Pricebook NPP LOC PS25640 - 20260602.xlsx; Hendersonville PD T10 program.xlsx;

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Hi Logan,

Nice to speak with you on Friday, and I also included a copy of the League of Oregon Cities co-op here.

The bundled Taser 10 SKU price on League of Oregon Cities is \$150.55 per user per month. The cost to the department is \$98.88 on the current contract.

Because the SKU 100390 is a bundle, the full amount would be crosschecked to the SKU 100390 on the League of Oregon Cities co-op. The bundled items are not crosschecked individually against cost on the co-op because each, like holster, battery, warranty for example, are included in the bundled cost.

The total is adjusted because of \$30,265.84 of incentives. The incentive includes \$23,872.59 in buybacks on the department's current platform. This means Axon is buying back the current handles at the department for \$468.09 per device. For (51) devices the total is \$23,872.59.

An additional \$99.03 is discounted off SKU 20370 at a total of \$5,050.53.

The total on the program without incentive is \$337,896.07.

Respectfully,

Christian Gardner

P / (480) 502-6209

E / cgardner@[axon.com](mailto:cgardner@axon.com)

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