



CITY OF HENDERSONVILLE AGENDA ITEM SUMMARY

SUBMITTER: Logan Hickey **MEETING DATE:** 9/23/26
AGENDA SECTION: Consent Agenda **DEPARTMENT:** Finance, WTP
TITLE OF ITEM: Sole Source Purchase of Axon Products- *Logan Hickey, Chief Blair Myhand, Captain Trae Laws*

SUGGESTED MOTION(S):

I move City Council adopt the *Resolution by the City of Hendersonville City Council to Authorize the Sole-Source Purchase Five (5) Year Contract for Axon Products.*

SUMMARY:

The City of Hendersonville's Finance Department is submitting this request on behalf of the City's Police Department. The Police Department has indicated the following: "Axon provides Conducted Energy Weapons to the Hendersonville Police Department. The Hendersonville Police Department has maintained and contracted Axon to provide this product to the Hendersonville Police Department for over 20 years. All Hendersonville Police Department officers are certified and trained to use Axon Conducted Energy Weapons. The Hendersonville Police Department maintains training equipment and certified instructors of Axon Conducted Energy Weapons. The use of Axon Conducted Energy Weapons is mission critical to the operations of the Hendersonville Police Department."

This would be part of a five (5) year contract totaling \$322,789.94 after taxes with \$63,453.29 apply to Fiscal Year 2027. Per the attached, Axon is providing \$23,872.59 in buyback incentives for our existing outdated equipment. This encompasses fifty-one (51) devices.

The City has elected not to use the allowable Group Purchasing Organization Contract via League of Oregon Cities (which it used five (5) years ago), due to pricing now being substantially lower than the current GPO's contracted pricing.

NCGS 143-129(e) lists the authorized exceptions to the formal bid procedures. NCGS 143-129(e)(6) allows for purchases of apparatus, supplies, materials, or equipment to be purchasing using sole-source exception when: (i) performance or price competition for a product are not available; (ii) a needed product is available from only one source of supply; or (iii) standardization or compatibility is the overriding consideration. The governing board of a political subdivision of the State shall approve the purchases listed in the preceding sentence prior to the award of the contract. Staff is requesting City Council to approve this sole source purchase from Axon Enterprises, Inc. for the Police Department.

BUDGET IMPACT: \$322,789.94

Is this expenditure approved in the current fiscal year budget? Yes

ATTACHMENTS:

Sole Source Letter

Contract

Contextual Email Chain

Resolution