

**RESOLUTION BY THE CITY OF HENDERSONVILLE CITY COUNCIL TO  
AUTHORIZE THE PURCHASE OF 2027 SPARTAN/SMEAL 77' RM LADDER FIRE  
APPARATUS**

**WHEREAS**, the City of Hendersonville's Finance Department is submitting this request on behalf of the City's Fire Department; and,

**WHEREAS**, the City is purchasing via Sourcewell Contract # 082025-RVG, which is allowable per NC General Statute 143-129(e)(3). Full solicitation, award, and documentation for this contract can be found at the following link; and,

- <https://sourcewell-mn.gov/cooperative-purchasing/082025-RVG-4>

**WHEREAS**, while compliant per above general statute, we deem it helpful to our valued community to detail context for this particular firetruck selection; and,

**WHEREAS**, the Spartan/Smeal firetrucks are sole source (NC GS 143-129(e)(6)) per the attached letter with Spartan Emergency Response. The sole authorized distributor for Spartan is Atlantic Coast Fire Trucks per the attached website verification; and,

**WHEREAS**, the City currently has three Smeal firetrucks and desires to continue use of Spartan/Smeal firetrucks to allow for standardization and continuity between firetrucks (NC GS 143-129(e)(6)). This helps eliminate confusion for fire staff when using different firetrucks as they are already in high stress situations. It also ensures continuity/consistency of operations when staff needs to troubleshoot the units; and,

**WHEREAS**, additionally, the City desires to use steel ladders rather than the standard aluminum. Aluminum is lighter and more susceptible to damage. Aluminum ladders have limited critical failure indicators. When a critical failure indicator is alerted with these ladders, it is often too late. Smeal has never experienced a catastrophic failure involving any of its aerial steel ladders or towers since its founding in 1968. Steel aerial ladders also demonstrate longer service life. Another important factor for this ladder selection is that the Smeal 77' aerial ladder provides an industry-leading 73'8" true vertical reach. This is the longest of any 77' ladder currently on the market. Beyond this, Smeal offers a patented rope rescue system featuring a built-in 4:1 mechanical advantage pulley system with tie-off capability. This enhances firefighter safety and operational efficiency during technical rescue operations. The product also features exclusive oversized, permanently mounted outrigger pads. This eliminates pad deployment delays and increases scene stability and safety. In addition, the product offers unrestricted tip load, which is rare in the industry; and,

**WHEREAS**, overall, this firetruck will help ensure continuity, standardization, compliance, and safety of our Fire staff operations; and,

**NOW THEREFORE, BE IT RESOLVED** by the City Council of the City of Hendersonville, North Carolina that the City's Fire Department is authorized to utilize Sourcewell Contract # 082025-RVG to purchase the aforementioned firetruck.

Adopted by the City Council of the City of Hendersonville, North Carolina on this 5<sup>th</sup> day of March, 2026.

Attest:

\_\_\_\_\_  
Barbara G. Volk, Mayor, City of Hendersonville

\_\_\_\_\_  
Jill Murray, City Clerk

Approved as to form:

\_\_\_\_\_  
Angela S. Beeker, City Attorney