

CITY COUNCIL:  
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JERRY A. SMITH, JR.

# CITY OF HENDERSONVILLE

*The City of Four Seasons*

PUBLIC WORKS DEPARTMENT  
Tom Wooten, Director

OFFICERS:  
JOHN F. CONNET  
City Manager  
ANGELA BEEKER  
City Attorney  
ANGELA REECE  
City Clerk

To: John Connet, City Manager  
Through: Tom Wooten, Public Works Director  
From: Andy Brogden, Fleet Manager  
Date: July 15, 2022  
Subject: Private sale of Surplus Assets

**APPROVED**

*By John Connet at 12:52 pm, Jul 17, 2022*

Mr. Connet,

The City of Hendersonville, Fleet Maintenance division currently has several assets that were recently determined to be at the end of their service life and therefore replaced. Listed below are four items that Fleet Maintenance is requesting permission to engage in a trade-in (private sale) for their disposal.

1. One (1) 2010 Dodge Challenger, 101,000 miles
  - a. Kelly Blue Book TRADE-IN value \$12,206.00 (see attached)
  - b. Kelly Blue Book PRIVATE SALE value \$12,923.00 (see attached)
2. One (1) 2012 Bend Pak 40,000 LB 4-post lift – Estimated value \$5000 - \$7,000
3. Two (2) Year unknown Rotary 9,000 LB, asymmetrical 2-post Lifts Estimated value \$400-\$800

Autostar Automotive Group has offered \$13,000 trade-in allowance on the 2010 Challenger toward the purchase of a new Ram 3500.

B & W Auto Supply has offered \$7500 trade-in allowance for the Bend Pak 4-post lift and \$1000 EACH for the Rotary 2-post lifts toward the purchase of four (4) new mobile lift columns.

As you know, prices for new vehicles and equipment have increased dramatically. Even though we tried to anticipate rising costs when preparing our capital budget, we did not anticipate such huge increases. Trading these assets will offset the increases and allow us to keep on track and within our approved budget. Fleet Maintenance staff has thoroughly researched the current value of these assets and firmly believes trade-in to be the most beneficial means of disposal.

I appreciate your careful consideration of this request.