

**Appendix A Proposal Price Tabulation Form  
City of Hendersonville, NC - Price Comparison**

<b>OFFEROR:</b>	<b>Carolina Time/Flowbird/Genetec</b>	<b>T2/Genetec</b>
<b>MSM BASE PRICE</b>	<b>\$285,669.83</b>	<b>\$360,497.79</b>
Other Costs	\$4,600.00	\$0.00
<b>1 YEAR COST BASE</b>	<b>\$290,269.83</b>	<b>\$360,497.79</b>
<b>MLPR BASE PRICE</b>	<b>\$42,789.42</b>	<b>\$36,107.55</b>
Other Costs	\$3,950.00	\$0.00
<b>1 YEAR COST BASE</b>	<b>\$46,739.42</b>	<b>\$36,107.55</b>
<b>TOTAL SYSTEM 1 YEAR COST BASE</b>	<b>\$337,009.25</b>	<b>\$396,605.34</b>
<b>RECURRING FEES, PREVENTIVE MAINTENANCE, AND SERVICE CONTRACTS</b>		
MSM Recurring FEES (Years 2-6)	\$89,100.00	\$121,500.00
<b>MSM 6 YEAR MANDATORY COST</b>	<b>\$379,369.83</b>	<b>\$481,997.79</b>
MSM PM & SERVICE (Years 2-6)	\$43,335.00	\$45,900.00
MSM PARTS WARRANTY (Years 2-6)	\$28,500.00	\$67,500.00
<b>MSM 6 YEAR OPTIONAL COST</b>	<b>\$451,204.83</b>	<b>\$595,397.79</b>
MLPR Recurring FEES (Years 2-6)	\$22,020.00	\$22,620.51
<b>MLPR 6 YEAR MANDATORY COST</b>	<b>\$68,759.42</b>	<b>\$58,728.06</b>
MLPR PM & SERVICE (Years 2-6)	\$19,750.00	\$20,625.80
MLPR PARTS WARRANTY (Years 2-6)	\$13,533.95	\$13,993.93
<b>MLPR 6 YEAR OPTIONAL COST</b>	<b>\$102,043.37</b>	<b>\$93,347.79</b>
<b>TOTAL SYSTEM MANDATORY 6 YEAR COST</b>	<b>\$448,129.25</b>	<b>\$540,725.85</b>
<b>TOTAL SYSTEM OPTIONAL 6 YEAR COST</b>	<b>\$553,248.20</b>	<b>\$688,745.58</b>
<b>OPTIONAL SPARE PARTS</b>		
MSM OPTIONAL SPARE PARTS	\$6,584.00	\$7,440.00
MLPR OPTIONAL SPARE PARTS	\$0.00	\$418.95