

**Appendix A Proposal Price Tabulation Form
City of Hendersonville, NC - Price Comparison**

OFFEROR:	Carolina Time/Flowbird/Genetec	T2/Genetec
MSM BASE PRICE	\$285,669.83	\$360,497.79
Other Costs	\$4,600.00	\$0.00
1 YEAR COST BASE	\$290,269.83	\$360,497.79
MLPR BASE PRICE	\$42,789.42	\$36,107.55
Other Costs	\$3,950.00	\$0.00
1 YEAR COST BASE	\$46,739.42	\$36,107.55
TOTAL SYSTEM 1 YEAR COST BASE	\$337,009.25	\$396,605.34
RECURRING FEES, PREVENTIVE MAINTENANCE, AND SERVICE CONTRACTS		
MSM Recurring FEES (Years 2-6)	\$89,100.00	\$121,500.00
MSM 6 YEAR MANDATORY COST	\$379,369.83	\$481,997.79
MSM PM & SERVICE (Years 2-6)	\$43,335.00	\$45,900.00
MSM PARTS WARRANTY (Years 2-6)	\$28,500.00	\$67,500.00
MSM 6 YEAR OPTIONAL COST	\$451,204.83	\$595,397.79
MLPR Recurring FEES (Years 2-6)	\$22,020.00	\$22,620.51
MLPR 6 YEAR MANDATORY COST	\$68,759.42	\$58,728.06
MLPR PM & SERVICE (Years 2-6)	\$19,750.00	\$20,625.80
MLPR PARTS WARRANTY (Years 2-6)	\$13,533.95	\$13,993.93
MLPR 6 YEAR OPTIONAL COST	\$102,043.37	\$93,347.79
TOTAL SYSTEM MANDATORY 6 YEAR COST	\$448,129.25	\$540,725.85
TOTAL SYSTEM OPTIONAL 6 YEAR COST	\$553,248.20	\$688,745.58
OPTIONAL SPARE PARTS		
MSM OPTIONAL SPARE PARTS	\$6,584.00	\$7,440.00
MLPR OPTIONAL SPARE PARTS	\$0.00	\$418.95