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**FW: Informal Bids**

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**From** Levi, Ricky <rlevi@hvlnc.gov>  
**Date** Fri 6/20/2025 1:32 PM  
**To** Hickey, Logan <lhickey@hvlnc.gov>

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**From:** Karl Isham <Karl.Isham@univarsolutions.com>  
**Sent:** Friday, May 16, 2025 11:59 AM  
**To:** Levi, Ricky <rlevi@hvlnc.gov>  
**Subject:** RE: Informal Bids

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Ricky,

I apologize for the delay here on Bicarb but we just heard back from supplier. The price on your Bicarb with remain the same until 7/31/2026.

We appreciate your business!

Thank you,

**Karl Isham**  
Sales Account Manager II – Water Treatment  
Univar Solutions

M: 704-807-9946  
[Karl.Isham@univarsolutions.com](mailto:Karl.Isham@univarsolutions.com)  
[UnivarSolutions.com](http://UnivarSolutions.com)



After Hours: Call 1-833-864-8171  
[Energy.Oncall@univar.com](mailto:Energy.Oncall@univar.com)

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**From:** Karl Isham <[Karl.Isham@univarsolutions.com](mailto:Karl.Isham@univarsolutions.com)>  
**Sent:** Tuesday, May 13, 2025 12:53 PM  
**To:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>  
**Subject:** Re: Informal Bids

Hi Ricky , I apologize about the delay on Bicarb - still waiting to hear. Hopefully hear today or tomorrow before you leave.

On your Fluoride I got approved \$492/dst. for fiscal year.

Karl Isham  
Sales Account Manager II  
Univar Solutions  
M:704-807-9946

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**From:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>  
**Sent:** Tuesday, May 13, 2025 11:11:37 AM  
**To:** Karl Isham <[karl.isham@univarsolutions.com](mailto:karl.isham@univarsolutions.com)>  
**Subject:** RE: Informal Bids

**CAUTION:** EXTERNAL EMAIL - Do not click links or open attachments unless you recognize the sender and know the content is safe.

Karl,  
Have you heard anything yet? Trying to finish up this before I leave Thursday for vacation if possible.

Thanks,  
Ricky

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**From:** Karl Isham <[karl.isham@univarsolutions.com](mailto:karl.isham@univarsolutions.com)>  
**Sent:** Friday, May 9, 2025 3:19 PM  
**To:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>  
**Subject:** RE: Informal Bids

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Ok good deal. Let me see if I can get a price for you through 6/2026. I'll be in touch next week.

Hope you have a good weekend.

**Karl Isham**  
Sales Account Manager II – Water Treatment  
Univar Solutions

M: 704-807-9946  
[Karl.Isham@univarsolutions.com](mailto:Karl.Isham@univarsolutions.com)  
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**From:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>  
**Sent:** Friday, May 9, 2025 3:17 PM

**To:** Karl Isham <[karl.isham@univarsolutions.com](mailto:karl.isham@univarsolutions.com)>

**Subject:** RE: Informal Bids

**CAUTION:** EXTERNAL EMAIL - Do not click links or open attachments unless you recognize the sender and know the content is safe.

Karl,

My procurement guy is going to want either a price good through 6/30/26 or let the quote be open ended and try it that way. I will keep an eye out for the bicarb pricing so I can push this through before I head out of town on Thursday of next week for vacation until the 27<sup>th</sup>.

Thanks,  
Ricky

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**From:** Karl Isham <[karl.isham@univarsolutions.com](mailto:karl.isham@univarsolutions.com)>

**Sent:** Friday, May 9, 2025 3:00 PM

**To:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>

**Subject:** RE: Informal Bids

**Be Advised:** This email originated from outside of the Hendersonville network. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Ricky,

We have you at \$492/ton through the end of 2025. Is it ok to touch base towards the end of this year with next years pricing on Fluoride ?

Being told we should have an answer on Bicarb by first of next week. Sorry for the delay.

**Karl Isham**

**Sales Account Manager II – Water Treatment**

Univar Solutions

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**From:** Levi, Ricky <[rlevi@hvlnc.gov](mailto:rlevi@hvlnc.gov)>

**Sent:** Thursday, May 8, 2025 11:03 AM

**To:** Karl Isham <[karl.isham@univarsolutions.com](mailto:karl.isham@univarsolutions.com)>; Kathy Current <[kathycurrent@candschemicals.com](mailto:kathycurrent@candschemicals.com)>; Charlotte Allen <[callen@jcichem.com](mailto:callen@jcichem.com)>; Zac Fagan <[zac.fagan@zetawatersolutions.com](mailto:zac.fagan@zetawatersolutions.com)>

**Subject:** Informal Bids

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We are currently taking bids for our Fluoride supply - Hydrofluorosilicic Acid (HFS) 23% – 25% for Drinking water treatment and wondered if you would like to bid. We normally purchase about 2 tanker loads per year.

Thanks,

**Ricky Levi**

Water Treatment Facility Manager/ORC

City of Hendersonville

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