301 West Wintergreen HEDC Board of Directors

Public Hearing

March 3, 2025

Project Overview

Location: NWC of I-45 and Wintergreen Road

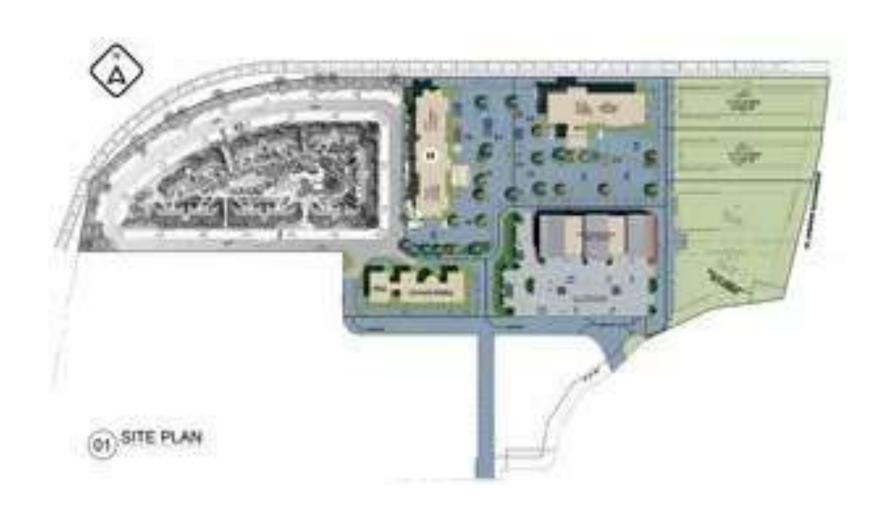
Components:

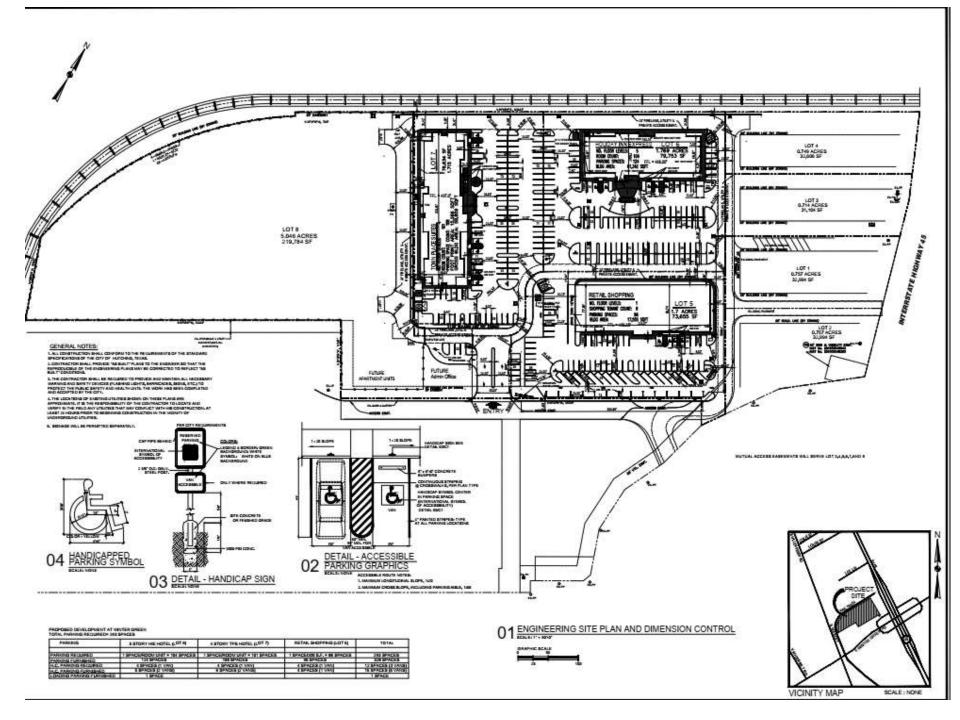
- 2 Hotels:
 - Holiday Inn Express & Suites (106 rooms, 5 stories)
 - Towne Place by Marriott (99 rooms, 4 stories)
- Retail: 17,000 SF
- Combined 145,000 SF with meeting spaces
- Total Investment: \$35.78 million (including land costs)

Updated Incentive Requests

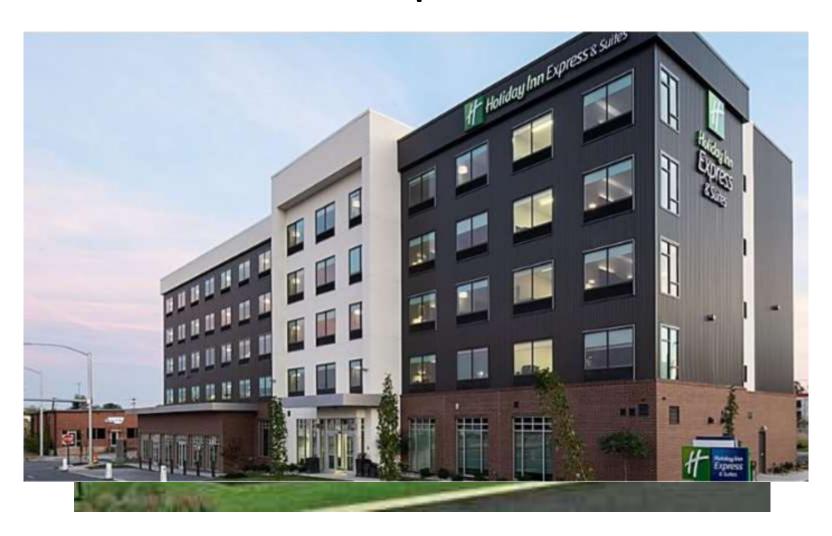
- Hotel Occupancy Tax: 40% rebate for 10 years (lowered to 10 years at the January 21 Council meeting)
- Real Property Tax Abatement: 50% for 10 years on hotels and retail
- Fee Reductions:
 - Municipal fees, permits, and plan reviews reduced by at least 50%
 - 50% reduction in roadway impact fees
- TX DOT Deceleration Lanes Grant:
 - Increased request from \$300,000 to \$400,000 from HEDC
 - Suggested partnership with neighboring businesses
- Sewer Infrastructure: City-led upgrades and completions

Hotel Site Plan





HI Express



Holiday Inn Express

- 1.769 Acres
- 63,316 Sq Ft.
- 106 Rooms
- Taxable Value
 - \$14,569,084, including land cost
- 25 Employees

TownPlace Suites



Town Place

- 1.715 acres
- 59,809 Sq Ft.
- 99 Rooms
- Taxable Value
 - Estimated at \$16,217,199
- 28 Employees

QT Hotel Site Retail 17,000 SF



Retail Project

17,000,000 Square Feet

28 Employees

\$4,500,000 Taxable Value

Key Features

- Construction Material: Hebel Autoclaved Aerated Concrete (AAC)
 - Lightweight, fire-resistant, insulating, and recyclable
- Eco-Friendly Initiatives:
 - Green product usage
 - Energy-efficient designs
- Community Impact:
 - New meeting spaces, increased tourism, and retail opportunities

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Financial Impact

- Hotels' Contribution:
- Enhanced lodging options
- Support for local tourism and events
- Retail Benefits:
- Increased shopping opportunities
- Complementary services for visitors
- Municipal Savings:
- Efficient infrastructure use
- Long-term property value appreciation

Conclusion

- Very Complex Project
 - Incentives
 - Impact Fee Waivers
 - Tax Abatements Length and Amount
 - Hotel Occupancy Tax Rebate request (40% for 10 year)
 - Infrastructure Improvements
 - Water Sewer
 - Roadway Improvement including Deceleration Lanes

Recommendations

- The HEDC Board approved recommending a \$400,000 grant to assist with deceleration lanes for the Project.
- The HEDC recommends approval of the attached Resolution.