

John Galusha, Chairman  
 Arica Andreatta, Commissioner  
 Karl Sporleder, Commissioner



## HUERFANO COUNTY GOVERNMENT PROCUREMENT MEMORANDUM

**Date:** January 23, 2024  
**To:** Huerfano County Board of County Commissioners  
**From:** Carl Young, County Administrator  
**Re:** Solicitation #2023-10: Badito Ranch on the River Agricultural Operations  
**Attachments:** RFP; Jared Coulter Proposal

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**Summary:** On November 8, 2023 Huerfano County released RFQ 2023-10 seeking from qualified and experienced agricultural operators to lease, manage, and maintain Badito Ranch on the River. The Committee was comprised of County Staff. I request you approve the award as recommended to Jared Coulter and open negotiations for a final lease agreement.

### Requested Motion/Action:

Motion to approve the award for the Badito Ranch on the River Agricultural Operations RFP 2023-10 to Jared Coulter

**Background:** On November 8<sup>th</sup> Huerfano County released RFQ 2023-10 seeking from qualified and experienced agricultural operators to lease, manage, and maintain Badito Ranch on the River. The following criteria were used for ranking of most qualified respondent:

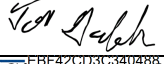
Criteria	Points
Experience and Reputation	25 Points
Understanding and Approach	30 Points
Fee Proposal	25 Points
Overall Evaluation of Capabilities and Ability to Provide Required Services	20 Points
<b>Total</b>	<b>100 Points</b>

The Solicitation closed on December 11, 2023 and having received five submissions the Committee reviewed the proposals on December 20, 2023 and decided to interview 4 finalists. One finalist withdrew before the interviews. Interviews were held on January 2, 2024. The final scores for each submission were as follows:

Rank	Respondent	Score
1	Jared Coulter	85
2	Macho Bravo, LLC	83
3	Scott Hawkenson	78
4	Nathan and Jade Bullard	57
5	Jared Valdez	34

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C. Young  
Retail Business Incubator Consulting

DocuSigned by:  
  
Signature of the Chair

☒ Approved

☐ Approved with Changes

☐ Denied