

## **MEMORANDUM**

| <b>MEETING TYPE:</b>           | Board of County Commissioners                                                                                                                                                                                                                                                                |       |  |  |  |  |  |
|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--|--|--|--|--|
| <b>MEETING DATE:</b>           | September 12, 2023                                                                                                                                                                                                                                                                           |       |  |  |  |  |  |
| ITEM NAME:                     | Monday.com Annual Renewal                                                                                                                                                                                                                                                                    |       |  |  |  |  |  |
| SUBMITTED BY:                  | Natalie Fisher, Compliance Officer                                                                                                                                                                                                                                                           |       |  |  |  |  |  |
| <b>SUMMARY:</b>                | Monday.com Annual Renewal                                                                                                                                                                                                                                                                    |       |  |  |  |  |  |
| RECOMMENDATION:                | Motion to approve and sign Monday.com Annual Renewal Contract for 12 months effective October 13, 2023-October 12, 2024 in the amount of \$13,200.00                                                                                                                                         |       |  |  |  |  |  |
| BACKGROUND:                    | Monday.com is a Work Operating System used to create and manage workflows within most offices and departments within the County. The County has been utilizing the software since October 2022. The software helps users prioritize and organize their individual workflows in one location. |       |  |  |  |  |  |
| BOARD ACTION TAKES             | N:                                                                                                                                                                                                                                                                                           |       |  |  |  |  |  |
|                                |                                                                                                                                                                                                                                                                                              |       |  |  |  |  |  |
| APPROVED                       | DENIED                                                                                                                                                                                                                                                                                       | OTHER |  |  |  |  |  |
| SIGNATURE OF THE CHAIR: NOTES: |                                                                                                                                                                                                                                                                                              |       |  |  |  |  |  |



# Sales Order for County of Huerfano





Thanks again for the opportunity to present this proposal. Below, please find our proposed solution and its expected business impact. We have also included our recommended implementation, training and pricing plans. I look forward to hearing from you. Please let me know if you have any questions.

Sincerely, Noelle Connelly

#### About monday.com

monday.com is a Work OS, where teams plan, run and track their processes, projects, and everyday work seamlessly.

Teams can shape any workflow, code-free, within minutes, automate manual work and push projects forward, while connecting distributed teams and strengthening remote collaboration.

The platform's features include: customizable workflow templates, time tracking, automations, data dashboards, and integrations with popular tools. Thousands of companies around the world connect their teams on monday.com

### Trusted by 152K+ customers, across 200+ industries, from 200+ countries







monday.com Ltd

6 Yitzhak Sadeh St., Tel-Aviv, Israel

6777506, Israel Tel.: 077-3180262 Fax: 077-3180262

Company Number: 514744887

To: Natalie Fisher

Company Legal Name: County of Huerfano

Tax ID: 98-04909 **Billing Address:** 401 Main Street, St 201, Walsenburg, Colorado, 81089, **United States** 

Sales Rep: Noelle Connelly

MO-194863

Sold-To Name: County of Huerfano Sold-To Address: 401 Main Street, St 201,

Walsenburg, Colorado, 81089,

**United States** 

Order Date: Oct 13, 2023 Valid Date: Oct 21, 2023

#### **Pricing Summary**

| Description                                                                                    | List Price | Quantity | Duration | Plan<br>Period | Start Date   | End Date         | Net Price   |
|------------------------------------------------------------------------------------------------|------------|----------|----------|----------------|--------------|------------------|-------------|
| monday.com Work OS - Enterprise Plan                                                           | \$44.00    | 25       | 12       | Yearly         | Oct 13, 2023 | Oct 12, 2024     | \$13,200.00 |
| Customer Success Manager Plan: Bronze Digital Responsive Support Office Hours / Monthly Emails | \$0.00     | -        | 12       |                | -            | -                | 0           |
|                                                                                                |            |          |          |                | -            | Γotal List Price | \$13,200.00 |

**Total Net Price** \$13,200.00

Activation Period: Oct 13, 2023 - Oct 12, 2024

Payment Terms: Net 30

If this Sales Order is not returned signed by Customer by Oct 21, 2023, this offer expires.

This SO does not reflect any applicable taxes that may arise as a result of this SO. If monday.com is registered to collect and remit such applicable taxes (e.g. sales tax, VAT, etc.) monday.com will set forth such taxes in the applicable invoice related to this SO. Customer hereby acknowledges and agrees that the shipping and billing information set forth in this SO may be relied upon by monday.com for purposes of calculating such taxes.

#### Purchase Order Form - monday.com services

This Sales Order form (the "Order") for monday.com services as described above (the "Services") is issued under and shall be governed by monday.com's Terms of Service available at: https://monday.com/terms/tos (the "Terms") and any addendum thereto entered into by the parties in writing ("Addendum"); however, if a SaaS agreement was signed by monday.com Ltd. and the customer identified above (the "Customer") in respect of the Services (the "Agreement") then the engagement hereunder shall be governed by the Agreement. This Order, Terms, Addendum and Agreement (as the case may be) and any exhibits or appendices referred therein, constitute the entire agreement by and between monday.com and Customer in respect of the provision of the Services. Any other arrangements, either oral or in writing, in respect of the Services shall have no force or effect.

Name:

Title: Date:

Signature: X

- If you are exempt from paying sales tax please attach a tax exemption certificate in order for us to process the correct invoice
- If you require a purchase order number to be quoted on the invoice, please attach a copy of the Purchase Order.



• Please confirm the finance contact, preferably an accounts payable e-mail address, where invoices should be sent