

Hey Angela,

I want to thank you again for taking the time to meet with me this morning to revisit NEOGOV as well as help me better understand your current changes and plans for the upcoming year. Based on our conversation I feel that we align with exactly what you are looking for in a public sector HR system to help streamline and improve your agencies processes. Below you will find the product videos, local agencies, and pricing options that we discussed:

Product Videos:

[Insight](#) (applicant tracking)

[Onboard](#)

[eForms](#) (employee document management)

[Perform](#)

[Learn](#)

Local Agencies (67 in total)

County of Pueblo

County of Douglas

County of Pueblo

County of Larimer

County of Douglas

County of La Plata

City of Fountain

City of Colorado Springs

Pricing Options:

| 1 - year | Annual Subscription | Set-up & Training |
|-----------------------------------------|---------------------|-------------------|
| Insight (applicant tracking) | \$ 6,666 | \$ 2,500 |
| Onboard | \$ 5,302 | \$ 2,500 |
| Perform | \$ 9,090 | \$ 3,000 |
| Learn | \$ 11,514 | \$ 3,000 |
| eForms (employee doc management) | \$ 7,575 | \$ 2,500 |

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Insight - 2 year Incentive

Annual Cost (without incentive): \$6,666

| | Year 1 | Year 2 |
|-------------------|-----------------|-----------------|
| Annual | \$ 3,333 | \$6,666 |
| Set-up & Training | \$ 2,500 | \$ - |
| Total | \$ 5,833 | \$ 6,666 |

*I am happy to put together multi-year bundled pricing options for you after you have had time to review the systems and get a better idea of what you would like to incorporate into a quote.

I have also attached our Executive Summary that will go into more of the features and benefits of the platform. If you have any questions please do not hesitate to reach out, otherwise I can follow-up with you in 2 weeks to discuss next steps.

Best,
Wesley

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