



Brittney Ciarlo <bciarlo@huerfano.us>

Fwd: NINJIO demo and pricing

14 messages

Anthony Luginbill <aluginbill@huerfano.us>

Tue, Aug 20, 2024 at 9:11 AM

To: "Ciarlo, Brittney" <bciarlo@huerfano.us>, "Young, Carl" <cyoung@huerfano.us>

They offer monthly courses for cyber security. Also if a user fails a course they will direct them to a follow up course to learn more, can also do custom phishing emails.

----- Forwarded message -----

From: **Michael LaBrecque** <mlabrecque@ninjio.com>

Date: Thu, Aug 15, 2024 at 2:14 PM

Subject: NINJIO demo and pricing

To: aluginbill@huerfano.us <aluginbill@huerfano.us>

Anthony,

Thank you for joining me today to demo the NINJIO platform.

I appreciate your engagement and questions throughout our meeting. It seems as though we are able to meet your needs for new, relevant content, reporting, training (and phishing variety) while also managing the system for you by deploying the NINJIO methodology.

Here is your access to NINJIO's Core Four episodes for your viewing pleasure: ninjio.com/corefour

Below are the quote options we discussed:

1 Year Quote	2 Year Quote	3 Year Quote
\$5,533.20	\$9,959.76	\$13,279.68

*Please note, for the month of August I can also provide you with the additional value of up to 3 months of subscription (matching the # of free months with the # of years purchased).

What questions can I answer for you regarding the above?

Thank you,



Michael LaBrecque
Director of SMB Sales
[NINJIO](https://ninjio.com)
MLaBrecque@NINJIO.com
M: 813-833-3561

ONLY NINJIO
was named "Customers' Choice"

in **EACH** of Gartner Peer Insights' last five

“Voice
of the Customer” reports

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Brittney Ciarlo <bciarlo@huerfano.us>
To: Anthony Luginbill <aluginbill@huerfano.us>
Cc: "Young, Carl" <cyoung@huerfano.us>

Tue, Aug 20, 2024 at 1:28 PM

I like this.

[Quoted text hidden]

--

Brittney Ciarlo
Huerfano County Emergency Management
401 Main St #106
Walsenburg Co 81089
Office: 719-738-3000 x121
Cell: 719-989-8977
Email: bciarlo@huerfano.us

Brittney Ciarlo <bciarlo@huerfano.us>
To: Anthony Luginbill <aluginbill@huerfano.us>
Cc: "Young, Carl" <cyoung@huerfano.us>

Tue, Aug 20, 2024 at 1:49 PM

We have \$14,730.43 that has be spent on Cyber. Any ideas for the remainder?

[Quoted text hidden]

Carl Young <cyoung@huerfano.us>
To: Brittney Ciarlo <bciarlo@huerfano.us>
Cc: Anthony Luginbill <aluginbill@huerfano.us>

Wed, Aug 21, 2024 at 9:00 AM

is the \$14k the remainder?

Carl Young
Huerfano County Administrator

[Quoted text hidden]

Brittney Ciarlo <bciarlo@huerfano.us>
To: Carl Young <cyoung@huerfano.us>
Cc: Anthony Luginbill <aluginbill@huerfano.us>

Wed, Aug 21, 2024 at 9:02 AM

Yes that is without this expense or the quote from mark depending on which way we go. I will still need one quote to move forward with anyone.

Brittney Ciarlo
Huerfano County Emergency Management
401 Main St #106
Walsenburg Co 81089
Office: 719-738-3000 x121
Cell: 719-989-8977

Email: bciarlo@huerfano.us

[Quoted text hidden]

Anthony Luginbill <aluginbill@huerfano.us>
To: Brittney Ciarlo <bciarlo@huerfano.us>
Cc: Carl Young <cyoung@huerfano.us>

Wed, Aug 21, 2024 at 1:48 PM

I'm looking for a third company.

[Quoted text hidden]

Anthony Luginbill <aluginbill@huerfano.us>
To: "Ciarlo, Brittney" <bciarlo@huerfano.us>

Fri, Oct 11, 2024 at 12:32 PM

Here is the quote they sent

----- Forwarded message -----

From: **Michael LaBrecque** <mlabrecque@ninjio.com>

Date: Wed, Sep 25, 2024 at 9:36 AM

Subject: Re: NINJIO demo and pricing

To: aluginbill@huerfano.us <aluginbill@huerfano.us>

Checking in on the awareness month resources I sent over. Did you find that [campaign kit](#) useful, Anthony?

The incentives are good through October, so it makes sense to work on a deal now to lock in preferential pricing.

Should we set up a call?

Michael LaBrecque
Sr. Enterprise Account Executive
[NINJIO](#)
MLaBrecque@NINJIO.com
M: 805-242-1795



ONLY NINJIO
was named "Customers' Choice"

in **EACH** of Gartner Peer Insights' last five

**"Voice
of the Customer"** reports

From: Michael LaBrecque <mlabrecque@ninjio.com>

Sent: Tuesday, September 10, 2024 1:01 PM

To: aluginbill@huerfano.us <aluginbill@huerfano.us>

Subject: Re: NINJIO demo and pricing

Anthony,

We're getting ready for National Cybersecurity Awareness Month at NINJIO! I'd like to offer your team complimentary resources to strengthen your defense against cyber threats.

The Stay AI Aware Kit

This is a comprehensive campaign designed to highlight AI-related cyber threats. It includes sample content for end users, such as NINJIO's award-winning training episodes and resources for your security team.

[Access kit here.](#)

Also wanted to check back and ask about the evaluation of NINJIO. Any questions I can answer for you?

Thank you,



Michael LaBrecque
Director of Sales
[NINJIO](#)
MLaBrecque@NINJIO.com
M: 813-833-3561

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From: Michael LaBrecque <mlabrecque@ninjio.com>
Sent: Tuesday, August 27, 2024 11:52 AM
To: aluginbill@huerfano.us <aluginbill@huerfano.us>
Subject: Re: NINJIO demo and pricing

Hi Anthony,

Just tried to reach you via phone but unfortunately couldn't get through.

Hopeful you could provide some insight around the evaluation of and potential partnership with NINJIO.

Is there anything I can do to earn your business today?



Michael LaBrecque
Director of SMB Sales
[NINJIO](#)
MLaBrecque@NINJIO.com
M: 813-833-3561

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From: Michael LaBrecque <mlabrecque@ninjio.com>
Sent: Thursday, August 15, 2024 4:14 PM
To: aluginbill@huerfano.us <aluginbill@huerfano.us>
Subject: NINJIO demo and pricing

Anthony,

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Brittney Ciarlo <bciarlo@huerfano.us>
To: Anthony Luginbill <aluginbill@huerfano.us>

Fri, Oct 11, 2024 at 11:36 AM

It's not attached.

[Quoted text hidden]

[Quoted text hidden]

Anthony Luginbill <aluginbill@huerfano.us>
To: Brittney Ciarlo <bciarlo@huerfano.us>

Fri, Oct 11, 2024 at 1:24 PM

Its in the bottom email

[Quoted text hidden]

Brittney Ciarlo <bciarlo@huerfano.us>
To: Anthony Luginbill <aluginbill@huerfano.us>

Fri, Oct 11, 2024 at 12:49 PM

Maybe the two year plan?

[Quoted text hidden]

Brittney Ciarlo <bciarlo@huerfano.us>
To: "Luginbill, Anthony" <aluginbill@huerfano.us>

Fri, Nov 22, 2024 at 4:19 PM

Is this the one you wanted? We have \$9195 remaining. Maybe we can do the 2 year plan and cover the amount over? If so, let's get this through BOCC so I can close out this grant.

Thanks

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Anthony Luginbill <aluginbill@huerfano.us>
To: Brittney Ciarlo <bciarlo@huerfano.us>

Tue, Nov 26, 2024 at 2:05 PM

Yes this will work.

[Quoted text hidden]

Brittney Ciarlo <bciarlo@huerfano.us>
To: "Luginbill, Anthony" <aluginbill@huerfano.us>

Fri, Dec 13, 2024 at 11:23 AM

Anthony

Did they send an actual quote with these numbers? I need a copy for the BOCC packet. 2 year.

----- Forwarded message -----

From: **Anthony Luginbill** <aluginbill@huerfano.us>

Date: Tue, Aug 20, 2024 at 9:11 AM

Subject: Fwd: NINJIO demo and pricing

To: Ciarlo, Brittney <bciarlo@huerfano.us>, Young, Carl <cyoung@huerfano.us>

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Anthony Luginbill <aluginbill@huerfano.us>
To: Brittney Ciarlo <bciarlo@huerfano.us>

Fri, Dec 13, 2024 at 11:35 AM

No not a actual quote just that

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