



**GOVERNMENT CAPITAL
CORPORATION**

Financing Proposal

Prepared For



Huerfano County

March 22, 2024

Submitted By

Government Capital Corporation

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GOVERNMENT CAPITAL
CORPORATION

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GOVERNMENT CAPITAL CORPORATION

Corporate Overview

Government Capital Corporation (GCC) was founded in 1992 with the primary purpose of providing tax-exempt financing solutions for state and local government entities including cities, schools, counties, and special districts.

Since our inception, GCC and its affiliates have provided financing solutions exceeding \$6 billion for many different types of municipal projects. These fundings have provided financing for a wide variety of needs including vehicles, technology, facilities, and heavy-duty equipment.

Our team possesses extensive experience assisting state and local governmental entities of all types in creating, evaluating and implementing financing structures of every type authorized by various state borrowing authorities. Although we serve clients in all 50 states, one of our primary areas of focus is assisting Colorado state and local government entities.

Throughout our history, we've been honored to provide financing solutions for many state and local government entities throughout the state of Colorado. In many cases, we have helped our clients adapt to and comply with regulatory changes enabling them to execute financings more rapidly, efficiently, and economically.

Representative Experience

Nederland, CO – At the beginning of 2023, Nederland Fire Protection District financed a new Pierce Saber 4X4 pumper fire truck with Government Capital. The new apparatus is replacing a 27-year-old engine and is the first acquisition in the district's new Vehicle Replacement Plan. The plan involves replacing thirteen vehicles in the district's fleet over the next eighteen years.

Walsenburg, CO – Huerfano County Fire Protection District has partnered with Government Capital Corporation for over fifteen years. Most recently, the district acquired a new Skeeter Brush Truck which has aided the district's fleet in numerous fire and rescue projects.

Boulder, CO – Four Mile Fire Protection District recently acquired a Type 3 apparatus, financed by Government Capital. The new vehicle, in addition to a brush truck financed previously, replaced outdated vehicles which had served the district for 30 to 45 years.



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Partial Listing of Colorado Clients



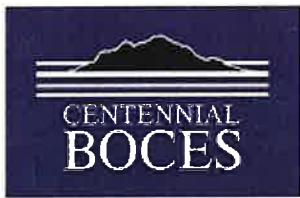
Park County



Monte Vista School District C-8



City of Colorado Springs



**Centennial Board of Cooperative
Educational Services**



Four Mile Fire Protection District



Huerfano County



Boulder Emergency Squad



City of Cortez



Eagle County School District



Town of Hudson



Peyton School District No. 23JT



Glacier View Fire Protection District



**GOVERNMENT CAPITAL
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Huerfano County, Colorado

March 22, 2024

Sherriff Bruce Newman
Huerfano County
500 S. Albert
Walsenburg, CO 81089
719-738-1600
mabounds@huerfano.us

Dear Ms. Bounds,

Thank you for the opportunity to present the proposed financing for Huerfano County. I am submitting for your review the following proposed structure:

ISSUER:	Huerfano County, Colorado	
FINANCING STRUCTURE:	Tax Exempt Structure w/ \$1.00 purchase	
EQUIPMENT COST:	\$ 58,707	
ANNUAL TERM:	2 Payments	3 Payments
INTEREST RATE:	5.65%	5.65%
PAYMENT AMOUNT:	\$ 32,678.14	\$ 22,378.32
PAYMENTS BEGINNING:	One year from signing, annually thereafter	

The above payment amount includes all applicable fees expressed as \$1,500. These costs can include documentation fees, legal fees, issuance expenses, etc. The above proposal is subject to audit analysis and assumes bank qualification and mutually acceptable documentation. The terms outlined herein are based on current markets. Upon credit approval, rates may be locked for up to thirty (30) days. If funding does not occur within this time period, rates will be indexed to markets at such time.

This transaction will be fully callable without a pre-payment penalty beginning on the first payment date. Any early redemption must be made on a payment date.

Our finance programs are flexible and as always, my job is to make sure you have the best possible experience every time you interact with our brand. We're always open to feedback on how to make your experience better. If you have any questions regarding other payment terms, frequencies, or conditions, please do not hesitate to call.

With Best Regards,

Matt Sullivan