

March 17, 2026

Mark Morgan
 City of Hermiston
 180 N.E. 2nd Street
 Hermiston, Oregon 97838

RE: City of Hermiston, Oregon - Ultraviolet Light (UV) Disinfection System Equipment Package Procurement - Award Recommendation

Dear Mark:

This letter describes the proposal results from March 12, 2026, for the UV Light Disinfection System Equipment Package Procurement.

Proposal Results

On March 12, 2026, the City of Hermiston, Oregon, received two proposals for UV light disinfection system equipment from Glasco UV and Enaqua. During a closed meeting with staff from Anderson Perry & Associates, Inc. (AP) and the City, the two proposals were evaluated based on the following categories: seller support, number of successful installations, maintenance cost, factory vicinity, consumable parts replacement costs, power consumption, and equipment capital cost. Total points available per proposal was 100. A summary of the points awarded based on the established evaluation criteria is included on Table 1, below.

TABLE 1 - ULTRAVIOLET LIGHT DISINFECTION SYSTEM EQUIPMENT PROPOSALS EVALUATION SUMMARY

Evaluation Criteria	Glasco	Enaqua
Seller Support	18	19
Number of Successful Installations	14	15
Maintenance Cost	15	13
Factory Vicinity	13	15
Consumable Parts Replacement Cost	14	8
Power Consumption	8	5
Capital Cost	8	1
TOTAL	90	76

As shown on Table 1, Glasco UV’s proposal outcompeted Enaqua in most categories, with the largest discrepancy being the capital cost. Glasco UV’s proposal for the disinfection equipment totaled \$681,880, while Enaqua’s proposal totaled \$1,226,500.

Summary

Based on our review of the proposals based on the established evaluation criteria, AP recommends the City consider awarding the UV Light Disinfection System Equipment Package Procurement to Glasco UV, contingent on approval from the City’s attorney.

Mark Morgan
March 17, 2026
Page -2-

Please contact me if you have any questions.

Sincerely,

ANDERSON PERRY & ASSOCIATES, INC.

By 

Treyton Moore, P.E.

TM/mb

cc: Bill Schmittle, City of Hermiston
Richard Dutcher, City of Hermiston
Alan Davis, P.E., AP
Daniel La Beau, AP

File No. 736-190-002

RFPAwardLtr_Hermiston_UVLightDisinfect_736-190-002.docx