Question	Mackay Meters	IPS Group	T2 Systems
Does your company product integrate with Genentech license plate reader, if so, is ther a monthly cost or a flat one-time fee?	There is Typically a flat one time integration fee of $3000.00 then an annual maintenance fee of 10% ($300.00)	We DO integrate with Genetec's License Plate Reader. IPS charges $10 per month / per Pay Station (Monthly fee not to exceed $200) for use of the API that communicates user-pay / status details to Genetec in real-time. The only other fees that apply are specific to Credit card usage. The Village of Homewood will be responsible for paying IPS for use of its Gateway ($0.13) per Transaction and the associated Interchange / Merchant Fees that will apply. A good budget amount (average) for those combined fees run between $.16 - $.22	Yes, we do integrate with Genetec, the cost of this integration is $5 per unit per month
Please list all annual and monthly fees	$55.00/Machine /Month all Inclusive invoiced annually in advance	We DO integrate with Genetec's License Plate Reader. IPS charges $10 per month / per Pay Station (Monthly fee not to exceed $200) for use of the API that communicates user-pay / status details to Genetec in real-time. The only other fees that apply are specific to Credit card usage. The Village of Homewood will be responsible for paying IPS for use of its Gateway ($0.13) per Transaction and the associated Interchange / Merchant Fees that will apply. A good budget amount (average) for those combined fees run between $.16 - $.22	The IRIS Core is the pay station monitoring software and is $50 per unit per month T2 Data Connect is the negotiated data plan we have agreed with Verizon, this preferred plan is $20 per unit per month. Park Mobile integration is $5 per unit per month Genetec Integration is $5 per unit per month
Do you charge for the cell service to connect to the internet, or is that a service the village will need to provide on its own?	The Cell Phone Connectivity and service costs are included in the monthly fees	IPS charges $25 per Pay Station per/month for those that support Surface-lot's and Ramp's. That cost also accounts for Cell / Modem equipment and services, License fees, and Customer Support (Tier 1-3)	T2 Data Connect is the negotiated data plan we provide, and agreed with Verizon, this is a preferred rate for T2 customers. Digital Connect wireless data plan is available in US only and includes up to 2000 transactions per month, per pay station
Are there integration fees associated with using Park Mobile?	Yes, There is typically a one-time integration fee for all integrations to/or change in the ecosystem pieces once programmed /integrated	If the Village of Homewood wants to integrate ParkMobile Performance details into IPS's Reporting Engine, there would be a monthly fee to do so. In this case, however, it is not necessary or recommended. ParkMobile reports on itself and the only integration necessary at that end would be between them and Genetec. If IPS we doing the Enforcement as part of this relationship, it would be a different story	The Park Mobile integration fee is a subscription, in total, this is $60 per unit per year, billed at $5 per unit per month
Do you have remote solar panel options, or can you connect directely to 110v supply, if so, please provide the cost.	The Tango runs off of harvested solar energy or if in a location where solar is not ideal (i.e. garage), the Tango can be set up as being trickle charged using 110v supply	Standard IPS Pay Stations are manufactured with Solar Panel power and need only 3-4 hours of ambient (not direct sun) light per/day to reach a full charge	Yes, there is an AC to Solar kit, this is $1170 per unit to move to solar, otherwise, the units can be connected directly to dedicated 110v ac supply
Do you provide replacement parts, and would you recommend any to have on hand?	where this is for three machines, I would not advise any spare parts if they are able to "Cover" for the machine with an issue till parts arrive in support of the issue. Typically there is a very quick turnover of support parts using Federal Express	Yes, IPS provides replacement parts and I recommend you keep a small amount of parts in inventory. One of the big value points of IPS is that cities / agencies, are able to manage and maintain meters themselves, without the need to rely on a third-party management company for said services. Let's say, you see that a battery, credit card reader, or coin validator went bad. You can replace those parts in a matter of minutes, providing that you have the replacement parts on hand and a 6-inch Phillips head screwdriver to unscrew bolts	We do provide all spare parts for a pay station. Key parts to have on hand are printers, LCD, a modem and keypads and a spare battery. Other parts can be shipped on an URGENT basis as required

Can outside panels of the unit be replaced if damaged, or do you have to buy an entire unit?	All components are available when any vandalism rears its ugly head. The cabinet is a 9 gauge stainless steel 304-2B and powder coated. You can purchase support parts as/when needed	Yes, panels can be replaced	The pay station comes as one hardened carcass with the 2 doors securely fastened, this carcass can be replaced, however, side panels do not sperate as all of the shell is fused together
Can you spell out what you warranty is and what it covers and for how long, can we purchase an extended waranty?	Warranty is only available for purchase at the time of purchase…we offer up to 4 additional years warranty at an additional cost of $600.00 per machine /Year	IPS Pay Stations comes standard with a 12-month warranty on all parts. We offer 2, 3, and 4-year extended parts warrantees as well that you can take advantage of. The Extended Warranty includes Services for equipment fixes when you send RMA to IPS for repair	All new unit's ship with a one-year manufacturer's warranty, this also includes 1 year of technical and software support. Extended warranty is available at additional cost. A warranty description is attached.
Is your outside cabinet graffiti resistant?	We do our best…Our production paint on the cabinet is a wrinkle Powder coated paint the machine should not rust and will deter any stickering and/or sharpie marking due to the pebble in the paint and the black color	Pay Stations are graffiti resistant	Unfortunately, no, we do have color codes available to remedy any graffiti damage. Custom skins are also available form a 3rd. party vendor to promote the Village of Homewood colors, then can be easily and replaced as necessary
From the time the order is placed, how long is it until we receive the units? Once installed how long does it take to get the unit operational?	orders are currently shipping 4 to 6 weeks after receipt of all order information. There would be an additional 5 days in shipping to Homewood. The will machines arrive preprogrammed and ready to be bolted down…once bolted down and turned on they find the network and server, check in and your up and running…How long after installation – 2 – 5 minutes fo the machine to boot up, find it whereabouts and call to check in with you r stood up back end	Budget 8-12 weeks from the time your order is received until your Pay Stations are shipped. Installation is simple and quick. It takes 40-minutes per/pay station to install - That is from the time a Technician walks up to a slab of concrete and begins to drill anchors until the time that that meter is ready to use. *See the attached pdf that shows that process flow*	If the order is place in the next 7 to 10 days, manufacturing slots are now filling up and the earliest build date is mid- January, we normally forecast 4-6 weeks for delivery, extra time now due to the holiday period. Billing would be 4-6 weeks after shipment, late February or early March. Once an order is placed a dedicated T2 Project Manager will take over and work alongside yourselves through to installation