

Quote Number: Opportunity Number: Sourcewell Contract #: 1583844 24100168 110421-ALT

Date: 7/29/2024

Quoted for: Village of Homewood

Customer Contact:
Phone: / Email:
Quoted by: James Rizer
Phone: / Email:

Altec Account Manager: Toni Tribby

Sourcewell

REFERENCE ALTEC MODEL		Price
LR856RM	Overcenter Articulating Aerial Device (Insulated)	\$222,368

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	LR856RM-US58	58' Boom Height (LR858-RM)	\$8,018
2	LR856RM-EDC1	Secondary Stowage System	\$3,744
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1			·
2			
3			
4			
5			
6			
7			
8			
9			
10			
			¢224 420

SOURCEWELL OPTIONS TOTAL: \$234,130

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Contract body	\$0
4	BODY & CHASSIS ACC		\$0
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	2025 M2-106 4x2	-\$16,315
8	OTHER	Altec model year adjustment	-\$21,741
	•	OPEN MARKET OPTIONS TOTAL:	-\$38.056

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$196,074.00

Delivery to Customer: \$3,202.00

Extended Warranty:

TOTAL FOR UNIT/BODY/CHASSIS: \$199,276.00

(C.) ADDITIONAL ITEMS (items are not included in total above)			•
1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

<u>WARRANTY:</u> Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days **TO ORDER:** To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than ____ months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC