

## Mensik, Tim

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**From:** Joey Bellavia <joeyb@dorazioford.com>  
**Sent:** Tuesday, June 7, 2022 1:45 PM  
**To:** Mensik, Tim  
**Subject:** RE: F-450  
**Attachments:** 22F450OrderJ811.pdf; Knapheide9'dumpBody.pdf

**External Sender:** Use caution with links/attachments. Use caution when replying. If you are unsure please contact IT.

Hi Tim,

I attached the updated chassis build and updated Knapheide dump body specs.  
Only difference in pricing from last quote should be the difference in the dump body options.  
Pricing is below.

### Public

Advertised sale price           \$77,020  
                                          + applicable tax plates doc & cvr fees

### Homewood Pricing

Advertised sale price           \$77,020  
D'Orazio discount           - \$4,800  
Gov't Price Concession       - \$4,100

Selling Price                   \$68,120  
Taxes (tax exempt)           \$0  
Doc Fee                       \$324.24  
Municipal Plates           \$163

**Total Price                   \$68,607.24**

Thanks,

**Joey B**  
**Commercial Sales Manager**  
D'Orazio Ford  
1135 S Water Street  
Wilmington, IL 60481  
(815) 476-5205  
[joeyb@dorazioford.com](mailto:joeyb@dorazioford.com)



Preview Order J811 - F4H 4x4 Reg Chas Cab DRW: Order Summary Time of Preview: 06/07/2022 09:26:40

Dealership Name: D'Orazio Ford

Sales Code : F41445

|               |                 |               |       |              |           |             |      |
|---------------|-----------------|---------------|-------|--------------|-----------|-------------|------|
| Dealer Rep.   | Joseph Bellavia | Type          | Fleet | Vehicle Line | Superduty | Order Code  | J811 |
| Customer Name |                 | Priority Code | D1    | Model Year   | 2022      | Price Level | 265  |

| DESCRIPTION                    | MSRP    | DESCRIPTION                    | MSRP    |
|--------------------------------|---------|--------------------------------|---------|
| F450 4X4 CHASSIS CAB DRW/145   | \$46910 | 16000# GVWR PACKAGE            | \$0     |
| 145 INCH WHEELBASE             | \$0     | 50 STATE EMISSIONS             | \$0     |
| OXFORD WHITE                   | \$0     | BACKGLASS DEFROST              | \$60    |
| VINYL 40/20/40 SEATS           | \$0     | SNOW PLOW PREP PACKAGE         | \$250   |
| MEDIUM EARTH GRAY              | \$0     | JOB #1 ORDER                   | \$0     |
| PREFERRED EQUIPMENT PKG.650A   | \$0     | TRAILER BRAKE CONTROLLER       | \$300   |
| .XL TRIM                       | \$0     | TRANS POWER TAKE-OFF PROVISION | \$280   |
| .AIR CONDITIONING -- CFC FREE  | \$0     | UTILITY LIGHTING SYSTEM        | \$160   |
| .AM/FM STEREO MP3/CLK          | \$0     | 397 AMP ALTERNATOR             | \$115   |
| .7.3L DEVCT NA PFI V8 ENGINE   | \$0     | PAYLOAD DOWNGRADE PACKAGE      | \$0     |
| 10-SPEED AUTOMATIC             | \$0     | DUAL BATTERY                   | \$210   |
| 225/70R19.5G BSW ALL POSITION  | \$0     | PRIVACY GLASS                  | \$0     |
| 4.88 RATIO LIMITED SLIP AXLE   | \$395   | XL VALUE PACKAGE               | \$395   |
| POWER EQUIPMENT GROUP          | \$1100  | .CRUISE CONTROL                | \$0     |
| TELESCPNG TT MIRR-POWR/HTD SIG | \$0     | SPECIAL DEALER ACCOUNT ADJUSTM | \$0     |
| FORD FLEET SPECIAL ADJUSTMENT  | \$0     | FUEL CHARGE                    | \$0     |
| FLEET ADVERTISING CREDIT       | \$0     | NATIONAL FLEET INCENTIVE (56M) | \$0     |
| FRONT LICENSE PLATE BRACKET    | \$0     | NET INVOICE FLEET OPTION (B4A) | \$0     |
| XL DECOR PACKAGE               | \$0     | ADVERTISING ASSESSMENT         | \$0     |
| PLATFORM RUNNING BOARDS        | \$320   | DESTINATION & DELIVERY         | \$1795  |
| TIRE INFLATION MONITOR DELETE  | \$0     |                                |         |
| TOTAL BASE AND OPTIONS         |         | MSRP                           |         |
| DISCOUNTS                      |         |                                | \$52290 |
| TOTAL                          |         | NA                             | \$52290 |

SHIP TO : F88V49

2224 North Fifth Street, Quincy, IL, 62305



## DEALER - DUMP BODIES (FIXED SIDES)



### STANDARD FEATURES

- Tapered Cab Shield with Punched Window
- Tapered Top Rail to Prevent Debris Build-up
- Quick Release, Double Acting, Double Panel Tailgate
- Double-acting Electric Hoist with Pendant Control
- Toe Saver Brackets Located on Both Sides of End Rail for Operator Safety
- 7 Gauge HRCO Steel Foot with Full Seam Weld Down Center
- 10 Gauge High Tensile Steel Quarter Cab
- 12 Gauge High Tensile Steel Sides
- Trapezoidal, 7" Lung Sides
- Side Board Openings
- ICC Bumper Included
- Mud Flaps Included
- LED Flush Mount Lights with Automotive Wire Harness
- Factory Supplied Backup Camera Installed
- K-coat Corrosion Protection with Knapheide's Exclusive 12-stage Electro-coating Prime Paint System
- Body Fully Undercoated
- Finish Painted Black (Single Stage Enamel)
- GM MEDIUM DUTY CHASSIS REQUIRES MANDATORY UPGRADE(SEE OPTION SECTION)
- ~Additional Paint Charges May Apply to Non-Standard Paint Colors

| CA  | Nominal Body Length | Dump Volume | Side Height | Tailgate Height | Model # | Hoist Model # |
|-----|---------------------|-------------|-------------|-----------------|---------|---------------|
| 60" | 9'                  | 3.22 Yards  | 16"         | 22"             | KDBF916 | KHA-1516SF-ED |

### Options

**Straight quarter Cab Protector in lieu of tapered cab shield**



**Tarp - Window Shade Actuation, High**

**Side Boards - 6" High Polyboard**

**Receiver Hitch - Upgrade 21K Class V**

**Trailer Wiring, 7-Way Flat Pin**

**Reducer Sleeve - Class V (2.5" to 2")**