

# CITIES & MUNICIPALITIES

## Where Schooley Mitchell Finds Savings

Schooley Mitchell's auditing software and bench marking tools, ensure fair vendor pricing. This allows our city clients to **reinvest funds saved into developing the community.**

### Merchant Services

#### CLIENT: SMALL CITY IN MINNESOTA

Small city, located in **Minnesota**, with a population of **7,000**.

- Annual Payment Processing Volume = **\$2,841,252.60**
- Annual Merchant Services Spend = **\$94,083.00**
- Annual Merchant Services Savings = **\$25,765.68**

Savings were found with **no change in vendor**.

# 27%

Reduction in annual **merchant service** related expenses

### Merchant Services

#### CLIENT: CITY WITH A POPULATION OF 3K

Small city located in **Minnesota**.

- Annual Payment Processing Volume = **\$1,024,073.86**
- Annual Merchant Services Spend = **\$64,660.68**
- Annual Merchant Services Savings = **\$20,818.32**

Savings were found with **no change in vendor**.

# \$20,818.32

in total **annual savings**

# 32%

 annual reduction

### Telecom

#### CLIENT: CITY WITH A POPULATION OF 20K Located in **Minnesota**.

- Total Wireless Spend = **\$53,424.00**
- Total Wireline Spend = **\$97,314.00**
- Total Client Spend = **\$150,738.00**
- Total Wireless Savings = **\$19,088.00**
- Total Wireline Savings = **\$40,740.00**
- Total Savings = **\$59,828.00**



# 35.7%

reduction in **wireless expenses**

+



# 41.9%

reduction in **wireline expenses**

=

# 39.7%

reduction in **overall expenses**

### Waste

#### CLIENT: CITY IN MISSOURI

Small city, located in **Missouri**, with a population of **2,800**.

- Annual Waste Spend = **\$6,011.40**
- Annual Waste Savings = **\$3,166.92**



# 53%

reduction in **waste services**

### Merchant Services

#### CLIENT: SMALL MUNICIPALITY IN MINNESOTA

Small municipality, located in **Minnesota**, with a population of **4,000**.

- Annual Payment Processing Volume = **\$3,753,628.92**
- Annual Merchant Service Spend = **\$162,717.46**
- Annual Merchant Service Savings = **\$162,410.86**

**99.8% annual reduction.**