

*Current alternate BOA member Brian Wilks has offered to become a regular board member, stating he is interested and has the time. He has served on the Board as an alternate since 2021.*

*"I have history and experience with the city and how it's run and would be glad to continue serving the residents of HV. I helped many residents while I was on council with BOA related issues and would love to continue to help others down the road."*

*- David Schwarz*

*Hi Cassie,*

*Tom mentioned that this is a current need. You can find my background on LinkedIn here:*

*[https://www.linkedin.com/in/kyoung1?utm\\_source=share&utm\\_campaign=share\\_via&utm\\_content=profile&utm\\_medium=android\\_app](https://www.linkedin.com/in/kyoung1?utm_source=share&utm_campaign=share_via&utm_content=profile&utm_medium=android_app)*

*- Keith Young*

*1322 Pine Chase Dr*

*281-705-5566*

## DAVID SCHWARZ, CCIM

### Vice Chairman



Newmark Knight Frank  
1700 Post Oak Blvd  
2 BLVD Place  
Suite 400  
Houston, Texas 77056  
david.schwarz@ngkf.com  
T 713.337.5811

### Years of Experience

+18 Years

### Areas of Specialization

Capital Markets  
Debt & Structured Finance  
Multi-Family, Retail, Office & Industrial  
Specialization

### Professional Background

David Schwarz, CCIM, is a vice chairman and leader of the Newmark Capital Markets office in Houston. His responsibilities include debt originations, joint venture/equity placement and investor relations.

A 18-year veteran of the real estate investment banking industry, Mr. Schwarz has originated and been involved in more than \$22 billion in commercial real estate assignments representing over 820 multifamily and commercial real estate transactions. He specializes in originating debt with government-sponsored enterprises (Fannie Mae, Freddie Mac and FHA), life insurance companies, Wall Street sources, banks and debt funds. Mr. Schwarz also has experience arranging and structuring joint venture equity partnerships as well as mezzanine and preferred equity investments for sponsors for commercial real estate throughout the United States.

Prior to joining Newmark, Mr. Schwarz was a Vice President of Grandbridge Real Estate Capital, LLC (formerly Live Oak Capital). In this capacity, he represented private and institutional clients nationwide and was one of the top originators in the company.

A Certified Commercial Investment Member (CCIM) since 2008, Mr. Schwarz is a past president of the CCIM Houston/Gulf Coast Chapter and served on its board of directors from 2008 to 2015. He is also a licensed real estate broker in the state of Texas and a member of the Texas Real Estate Commission, National Multifamily Housing Council (NMHC) and International Council of Shopping Centers (ICSC).

A sixth-generation Houstonian, Mr. Schwarz currently serves as a city councilman with the city of Hilshire Village. He has been married for more than 16 years and has three children. He and his family are partners with Grace Bible Church, he is an active board member of Stoney Creek Ranch and he is a member of the Houston Livestock Show & Rodeo Mutton Bustin' Committee, which supports college scholarships for Texas youth.

### Professional Achievements

- ♦ Heavy Hitter, *Houston Business Journal*, 2019-2022
- ♦ Newmark's Chairman's Circle, 2018-2023
- ♦ Top Mortgage Brokers and Lenders, *Connect CRE*, 2021 & 2022
- ♦ Top 25 National Rainmaker Team, *Real Estate Forum*, 2015-2018
- ♦ Chairman's Award, Grandbridge Real Estate Capital, 2013
- ♦ President's Cup - Tier 1 Third Place, CCIM Institute, 2013
- ♦ 20 Under 40 Rising Stars, Houston Association of REALTORS® (HAR), 2012

### **Professional Affiliations**

- ◆ Member, Texas Real Estate Commission (TREC)
- ◆ Member, National Multifamily Houston Council (NMHC)
- ◆ Member, International Council of Shopping Centers (ICSC)
- ◆ Past president, CCIM Houston/Gulf Coast Chapter; board of directors, 2008-2015
- ◆ Jay W. Levine Leadership Development Academy, 2014
- ◆ Landmark Awards Judge, *Houston Business Journal*, 2013

### **Licenses and Designations**

- ◆ CCIM designation, CCIM Institute, 2008
- ◆ Texas real estate broker's license, 2005

### **Personal Achievements**

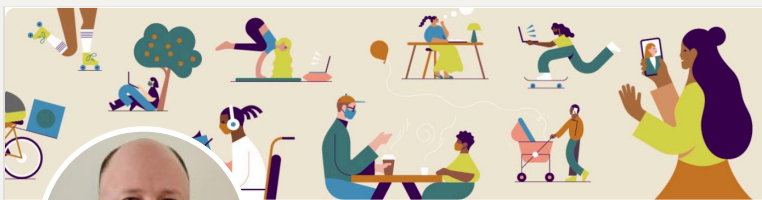
- ◆ Partner of Grace Bible Church
- ◆ Board Member of Stoney Creek Ranch, 2020 - present
- ◆ Co-Chairman, Stoney Creek Ranch's Round Up Gala, 2023
- ◆ City councilman for the city of Hilshire Village, Texas, 2019 - 2023
- ◆ Mutton Bustin' Committee, Houston Livestock Show & Rodeo, 2013-present
- ◆ Baylor Alumni Association Life Member
- ◆ Investor advisory team, nCourage Kids, 2019-2022
- ◆ Toolbox Ministries Host Partner, 2019-2023
- ◆ Chairman, Free the Captives Annual Luncheon, 2019
- ◆ Stewards of the Wild Committee, Texas Parks & Wildlife Department, 2014-2018
- ◆ Director of MUD 539, 2019 – present

### **Education**

Baylor University - Bachelor of Business Administration degree in entrepreneurship and marketing.



Get hired faster  
Premium



**Keith Y.** · 3rd

Business Sales & Acquisitions Professional in Houston, Texas

- Sunbelt Texas Business Sales & Business Brokers
- The University of Texas at Austin - The Red McCombs School of Business

Houston, Texas, United States · [Contact info](#)

500+ connections

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### About

I joined Sunbelt Business Brokers in order to help those who are either interested in selling or buying a business in Texas. Before joining Sunbelt, I owned and operated two different franchised service businesses over a 12-year period in the painting and flooring contracting space and was able to successfully sell them to new owners. Prior to those ventures, I accumulated over 10 years of diverse corporate and small business sales, marketing and management experience. I'm also a proud U.S. Navy veteran!

### Activity

835 followers

[Posts](#) [Comments](#)

Keith Y. reposted this · 2w



Mission accomplished! It was an honor to represent this awesome veteran-owned enterprise.

9

[1 comment](#)

Keith Y. posted this · 3mo

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**Small HVAC Company with Incredible upside**

bizbuysell.com · 2 min read

5

[1 comment](#)

Keith Y. reposted this · 4mo



It was such a pleasure to work with [Michael Schlinkert](#), [Meredith Anderson Schlinkert](#) and [David Lapin](#) as well as their advisors on this business acquisition! Looking forward to watching as you g... [...show more](#)

[Show all posts →](#)

## Experience



### Business Broker

Sunbelt Texas Business Sales & Business Brokers · Full-time  
Apr 2022 - Present · 2 yrs 2 mos  
Houston, Texas, United States



### Franchise Owner

Floor Coverings International · Self-employed  
Jun 2019 - Jun 2021 · 2 yrs 1 mo  
Houston, Texas Area



### Franchise Owner

CertaPro Painters · Self-employed  
Dec 2008 - Dec 2018 · 10 yrs 1 mo  
Houston, Texas Area



### BMC Software

Full-time · 4 yrs



#### Senior Customer Reference Manager

Dec 2006 - Jul 2008 · 1 yr 8 mos



#### Distributed Systems Account Manager

Aug 2004 - Nov 2006 · 2 yrs 4 mos



### Director of Operations, Sales & Marketing

TreatMentality, Inc. · Full-time  
Oct 2001 - Aug 2004 · 2 yrs 11 mos

[Show all 10 experiences →](#)

## Education



### Texas McCombs School of Business

MBA, Business Administration and Management, General  
2006 - 2008



### The University of Texas at Austin

B.S., Speech Communication  
1989 - 1995

[Show all 3 educations →](#)

## Volunteering



### Treasurer

Cub Scout Pack 552  
Jul 2016 - Apr 2021 · 4 yrs 10 mos  
Children



### Assistant Scoutmaster

BSA Troop 478  
May 2019 - Present · 5 yrs 1 mo  
Children


## Skills

Small Business Development

 1 endorsement

## Sales

 Endorsed by Tammie Lewko and 1 other who is highly skilled at this

 Endorsed by 6 colleagues at CertaPro Painters

 26 endorsements

Show all 16 skills →

## Recommendations

Received Given



**Robert Steadman** 

Director - Viva Employee Experience at Microsoft

July 7, 2008, Robert worked with Keith but on different teams

Keith Young is incredibly thoughtful and conscientious, someone who takes the time to understand the needs of his customers and the business. I appreciate any chance I get to work with Keith, because I know that the project will be managed well, will happen on time and meet with great results. And given his warm personality, it's no wonder that other people greatly enjoy working with him as well.

I'm more than happy to answer any questions regarding Keith.



**Ron Coleman** · 3rd

Director, Product Management at BMC Software

April 29, 2008, Ron worked with Keith on the same team

I worked with Keith on several opportunities in the Distributed System Management space and the following thoughts come to mind regarding Keith:

Easy to work with  
Focused on the customer requirements  
Open to suggestions on how to tackle different issues  
...

Show all 9 received →

## Languages

**French**

Limited working proficiency

## Interests

Companies Groups Schools



**US Navy**

727,175 followers

+ Follow



**The University of Texas at Austin**

695,683 followers

+ Follow

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