

# Overview of Preliminary FY 2024 Operating Budget

June 20, 2023









#### **FY 2024 Preliminary Budget Overview**

- Maintain Total Millage Rate at 3.5875
  - Recognized a 13.2% increase in Taxable Value
  - Reduction in Debt Service Millage as part of Water Rate Transition
- NO need to balance budget with pledged reserve funds (Fund Balance)
  - Reduced from \$1.5M in FY2023
- Increase in Fire-Rescue budget to \$12M (\$4+M related to construction)
  - 3.15% increase from City of Delray Beach Interlocal Agreement (Prorated for 7 months)
  - 24 FTE positions (Prorated for 7 months)
  - Complete Fire Rescue Station Construction by May 1, 2024
  - Establish Fire Truck Replacement Fund
- Funding of salaries and benefits
  - Assumed healthcare and related insurance increase of 25% (Preliminary On high side)
  - FOP Union Collective Bargaining Agreement TBD (per five-year forecast)
  - PBA Union Collective Bargaining Agreement (Effective 6/1/23)
  - Non-Union employees (per five-year forecast)



# FY 2024 Preliminary Budget Overview (Cont.)

- General Insurance Increased at 35%
- Building Fund additional Transfer to General Fund \$150K for Fire Marshal/Community Risk Reduction
- Water and Sewer Rates increase by 8% per 5-year forecast/rate study



#### **FY 2023 Accomplishments**

Fire-Rescue Department

Completed Design

Contracted Construction Manager at Risk (KL)

Acquired Apparatus/Response Equipment

**Commenced Construction** 

Hired Assistant Fire Chief EMS & CRR

- Water/Sewer Rate Study Update
- Sanitary Sewer Rehabilitation Project
- Rehabilitate Lift Station #2 & #3 (FY 2024)
- 🍩 Rehabilitate Well No. 6
- Replace Membrane Stage Turbo Pumps/VFDs
- Storm Sewer Repair Bel Lido
- PBA Collective Bargaining Agreement FY 2023-2026
- FOP Collective Bargaining Agreement FY 2023-2026 Still in Process



# FY 2023 Accomplishments (Cont.)

- Police Department Marine Unit
- Police Department Accreditation
- Building Recertification Ordinance & Program
- Five-Year Financial Forecast
- New Town Website
- FDOT RRR Project Public Meetings
- Fund Balance Policy Update



# FY 2024 Strategic Projects/Initiatives

- Fire-Rescue Department
  - **Complete Construction of Fire Station**
  - Continued procurement of Station Apparatus and Equipment
  - Recruit Fire Personnel
  - Formalize Operational Protocols
- Marine Accessory Structures Ordinance
- Town Entry Signs -- Construction
- Bel Lido Bridge Repairs
- 🌑 Rehabilitate Well No. 8
- FDOT RRR Project Construction
- Beach Erosion/Dune Management Study
- Zoning District Evaluation
- Improve Finance/Accounting Department Accuracy, Speed & Reporting
- Human Resource/Personnel Policy and Procedures



# **FY 2024 Preliminary Millage Rate**

➤ Proposed Total Operating Millage Rate

Operating Millage decrease from 3.2294 to 3.2190

Fire Debt in GF at 0.1992 mills

3.2190 Mills

0.1992 Mills

➤ Reduction in Debt Service Millage (Water)

■ From 0.3581 to 0.1693 – **Reduction of 0.1888** 

0.1693 Mills

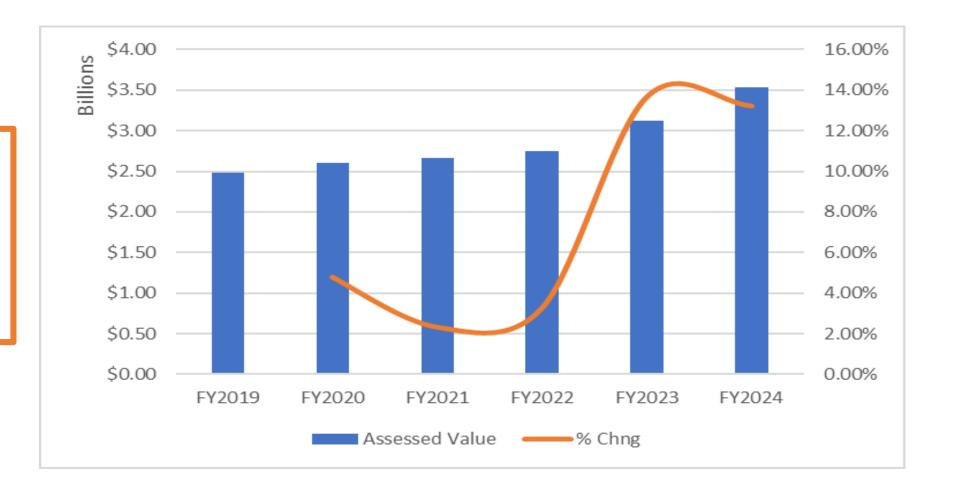
➤ Combined Proposed Millage

3.5875 Mills



# Town's Taxable Assessed Value

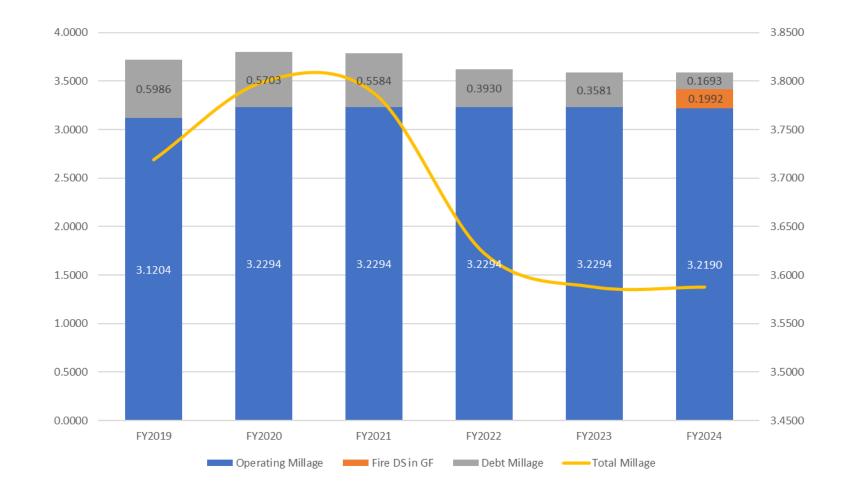
- 10.2 % Change in Taxable Value (1 Year)
- 7.5% Average Annual Change in Taxable Value (5 Years)





# **Town's Preliminary Tax Rate**

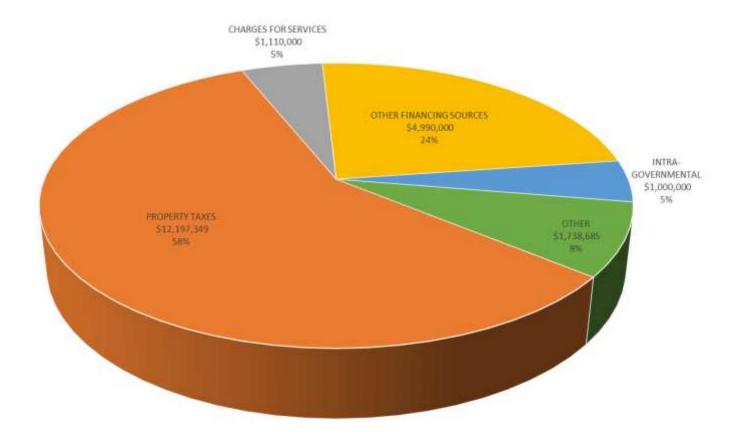
- Total Millage
   Rate Change of
   0.0% as
   compared to
   prior year
- Included in the GF is Debt Service related to Fire Rescue Loan
- Operating Millage decrease





# **Preliminary FY2024 General Fund Revenues**

- FY2023 General Fund Revenues were approximately \$15.6M
- Budget Amendments for Fire Rescue related activities increased the budget to an estimated \$20.7M
- FY2024 General Fund Revenues are estimated to be \$21.1M
  - Of the \$21.1M, \$4+M related to construction





# Preliminary FY2024 General Fund Revenues (Cont.)

- Overall General Fund Revenues increased by approximately 35%. (FY2023 Original Budget vs FY2024 Preliminary Budget)
  - Other Financing Sources accounts for 92% of the increase (Synovus Bank) Fire Rescue Construction
  - Property Tax increase accounts for 26% of the increase.
  - Charges for Services accounts for 8% of the increase. This item is based on the increase in Solid Waste Fees
- Reduction Appropriations from Reserves
- Note the Switch from using Reserve Funds to Other Financing Sources as planned

|                         | Α            | В            | С                       |    | C-A          | (C-A) / A            |
|-------------------------|--------------|--------------|-------------------------|----|--------------|----------------------|
|                         | Budget       | Est. Actuals | Preliminary             | ı  | Budget to    | Budget to            |
| REVENUE SOURCE          | 2023         | 2023         | 2024                    | Bu | dget \$ Chng | <b>Budget % Chng</b> |
| PROPERTY TAXES          | \$10,774,296 | \$10,774,296 | \$12,197,349            | \$ | 1,423,053    | 13.2%                |
| INTER-GOVERNMENTAL      | 561,449      | 555,302      | 630,500                 | \$ | 69,051       | 12.3%                |
| FRANCHISE FEES          | 756,000      | 602,040      | 596,455                 | \$ | (159,545)    | -21.1%               |
| SALES AND USE TAX       | 240,000      | 231,653      | 260,000                 | \$ | 20,000       | 8.3%                 |
| CHARGES FOR SERVICES    | 662,000      | 618,687      | 1,110,000               | \$ | 448,000      | 67.7%                |
| GRANTS                  | 19,230       | 19,230       | 19,230                  | \$ | -            | 0.0%                 |
| FINES AND FORFEITURES   | 5,500        | 49,113       | 14,500                  | \$ | 9,000        | 163.6%               |
| INVESTMENT EARNINGS     | 80,500       | 345,576      | 133,000                 | \$ | 52,500       | 65.2%                |
| RENTS AND LEASES        | 75,000       | 111,895      | 80,000                  | \$ | 5,000        | 6.7%                 |
| OTHER FINANCING SOURCES | 3,000        | 3,000        | 4, <mark>990,000</mark> | \$ | 4,987,000    | Very Lrg % ∆         |
| INTRA-GOVERNMENTAL      | 850,000      | 850,000      | 1,000,000               | \$ | 150,000      | 17.6%                |
| MISCELLANEOUS REVENUES  | 5,500        | 46,310       | 5,000                   | \$ | (500)        | -9.1%                |
| APPROP FROM RESERVES    | 1,562,524    | 6,500,000    | -                       | \$ | (1,562,524)  | -100.0%              |
|                         |              |              |                         |    |              |                      |
| Total                   | \$15,594,999 | \$20,707,101 | \$21,036,034            | \$ | 5,441,035    | 34.9%                |
|                         | 1 - / /      |              | , , , , , , , , ,       |    |              |                      |

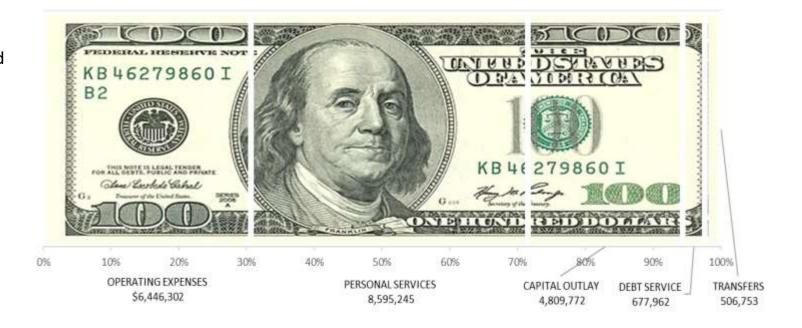


# **Preliminary FY2024 General Fund Expenditures**

| • | Reduction in Operating Expenses are primarily |
|---|---|
|   | related the reduction in Delray Fire Rescue   |
|   | Contract which expires on May 1st.            |

- Increase in Personal Cost related to:
  - Adding Fire Rescue Staff (Beginning in March 2024)
  - Cost of living wage adjustments assumed at 5%
  - Health Insurance and Retirement Contributions increases
  - Increase in Collective Bargaining Agreement Costs.
- Increase in Capital Outlay related to Fire Recue Building Construction.
- Increase in Debt Service related to Fire Rescue Construction Loan.
- Reduction in Transfer Out to Water Fund related to reduction in Debt Service

| Α            | B  | С  |   | C-A  | (C-A) / A  |
|--------------|--|--|---|--|--|
| Budget       | Est. Actuals   | Preliminary  | % of  | <b>Budget to</b>   | <b>Budget to</b>   |
| 2023         | 2023   | 2024   | Total   | Budget \$ Chng   | <b>Budget % Chng</b>   |
| \$ 7,738,623 | \$ 7,822,937   | \$ 6,446,302   | 31%   | \$ (1,292,321)   | -16.7%   |
| 5,598,357    | 5,277,428  | 8,595,245  | 41%   | \$ 2,996,888   | 53.5%  |
| 1,257,500    | 6,213,858  | 4,809,772  | 23%   | \$ 3,552,272   | 282.5%   |
| -            | 14   | 677,962  | 3%  | \$ 677,962   | 100.0%   |
| 1,000,519    | 1,000,517  | 506,753  | 2%  | \$ (493,766)   | -49.4%   |
|              |  |  |   |  |  |
| \$15,594,999 | \$20,314,755   | \$21,036,034   | 100%  | \$ 5,441,035   | 34.9%  |
|              | \$ 7,738,623<br>\$ 7,738,623<br>5,598,357<br>1,257,500<br>-<br>1,000,519 | Budget     Est. Actuals       2023     2023       \$ 7,738,623     \$ 7,822,937       5,598,357     5,277,428       1,257,500     6,213,858       -     14       1,000,519     1,000,517 | Budget         Est. Actuals         Preliminary           2023         2024           \$ 7,738,623         \$ 7,822,937         \$ 6,446,302           5,598,357         5,277,428         8,595,245           1,257,500         6,213,858         4,809,772           -         14         677,962           1,000,519         1,000,517         506,753 | Budget         Est. Actuals         Preliminary         % of           2023         2024         Total           \$ 7,738,623         \$ 7,822,937         \$ 6,446,302         31%           5,598,357         5,277,428         8,595,245         41%           1,257,500         6,213,858         4,809,772         23%           -         14         677,962         3%           1,000,519         1,000,517         506,753         2% | Budget         Est. Actuals         Preliminary         % of         Budget to           2023         2024         Total         Budget \$ Chng           \$ 7,738,623         \$ 7,822,937         \$ 6,446,302         31%         \$ (1,292,321)           5,598,357         5,277,428         8,595,245         41%         \$ 2,996,888           1,257,500         6,213,858         4,809,772         23%         \$ 3,552,272           -         14         677,962         3%         \$ 677,962           1,000,519         1,000,517         506,753         2%         \$ (493,766) |





#### **Preliminary FY2024 General Fund Expenditures (Cont.)**

- Public Safety Department accounts for 55% of the General Fund Preliminary Budget.
  - Increase in Collective Bargaining Agreement
  - Fire Rescue includes 24 FTE's (Prorated to start in March 2024)
- Construction Related to Fire Rescue accounts for 19% of the General Fund Preliminary Budget.
- Solid Waste increase in hauling contract
- Reduction in Transfers Out to Water Fund due to reduced debt service

|                             | Α            | В            | С            |       | C-A              | (C-A) / A            |
|-----------------------------|--------------|--------------|--------------|-------|------------------|----------------------|
|                             | Budget       | Est. Actuals | Preliminary  | % of  | <b>Budget to</b> | <b>Budget to</b>     |
| <b>EXPENDITURES BY DEPT</b> | 2023         | 2023         | 2024         | Total | Budget \$ Chng   | <b>Budget % Chng</b> |
| TOWN COMMISSION             | \$ 213,646   | \$ 241,047   | \$ 239,012   | 1%    | \$ 25,366        | 11.9%                |
| TOWN MANAGER                | 563,537      | 509,671      | 632,175      | 3%    | \$ 68,638        | 12.2%                |
| TOWN CLERK                  | 431,582      | 394,613      | 374,100      | 2%    | (57,482)         | -13.3%               |
| FINANCE                     | 624,754      | 581,445      | 613,200      | 3%    | \$ (11,554)      | -1.8%                |
| LEGAL                       | 200,000      | 94,176       | 200,000      | 1%    | \$ -             | 0.0%                 |
| PUBLIC WORKS                | 383,438      | 328,987      | 522,990      | 2%    | \$ 139,552       | 36.4%                |
| POST OFFICE                 | 156,972      | 126,067      | 156,000      | 1%    | \$ (972)         | -0.6%                |
| SHARED SERVICES             | 653,459      | 691,599      | 770,560      | 4%    | \$ 117,101       | 17.9%                |
| POLICE                      | 3,016,529    | 3,016,529    | 3,523,900    | 17%   | \$ 507,371       | 16.8%                |
| FIRE RESCUE                 | 7,398,370    | 7,854,517    | 7,994,362    | 38%   | \$ 595,992       | 8.1%                 |
| BUILDING (CONST.)           | -            | 4,574,858    | 4,018,712    | 19%   | \$ 4,018,712     | 100.0%               |
| SOLID WASTE                 | 492,235      | 468,408      | 1,012,000    | 5%    | \$ 519,765       | 105.6%               |
| LIBRARY                     | 459,958      | 432,321      | 472,270      | 2%    | \$ 12,312        | 2.7%                 |
| INTERFUND TRANSFERS         | 1,000,519    | 1,000,517    | 506,753      | 2%    | (493,766)        | -49.4%               |
| Total                       | \$15,594,999 | \$20,314,755 | \$21,036,034 | 100%  | \$ 5,441,035     | 34.9%                |



#### **Preliminary FY2024 General Fund Balance**

- Fund Balance continues to remain healthily.
- Our Estimate at FYE2023 is a General Fund Surplus.
- Preliminary FY2024 General Fund Balance plan is to reserve annually for replacement vehicles within the Fire Rescue Department to ensure \$ are available when needed in the future.

| Fund Balance         | Estimate         |      |
|----------------------|------------------|------|
| Beginning Balance    | \$<br>12,087,578 |      |
| Less: Fire Rescue    | (6,215,000)      |      |
| Surplus/(Deficit)    | <br>392,347      |      |
| Ending Balance       | \$<br>6,264,925  |      |
| Fund Palance Policy  |                  |      |
| Fund Balance Policy  |                  |      |
| Budget Stabilization | \$<br>2,461,476  | 39%  |
| Disaster Recovery    | 2,461,476        | 39%  |
| Fire Rescue          | 100,000          | 2%   |
| Unassigned           | <br>1,241,972    | 20%  |
| Total                | \$<br>6,264,925  | 100% |



#### Preliminary FY2024 General Fund Budget Vs. 5-Year Plan

The Preliminary General Fund Budget of \$17,017,322 is slightly higher compared to our five-year financial plan of \$16,930,201. The renewal increase of the Solid Waste contract could not have been foreseen when developing our five-year forecast

|                      | Preliminary  | 5 Yr Plan    | Preliminary            | Preliminary |
|----------------------|--------------|--------------|------------------------|-------------|
| EXPENDITURES BY DEPT | 2024         | 2024         | To Plan \$             | To Plan %   |
| TOWN COMMISSION      | \$ 239,012   | \$ 212,187   | \$ 26,825              | 12.6%       |
| TOWN MANAGER         | 632,175      | 633,601      | (1,426)                | -0.2%       |
| TOWN CLERK           | 374,100      | 461,944      | <b>(\$</b> 7,844)      | -19.0%      |
| FINANCE              | 613,200      | 664,839      | ( <b>§</b> 1,639)      | -7.8%       |
| LEGAL                | 200,000      | 224,000      | (24,000)               | -10.7%      |
| PUBLIC WORKS         | 522,990      | 456,297      | <b>6</b> 6,693         | 14.6%       |
| POST OFFICE          | 156,000      | 165,380      | (9,380)                | -5.7%       |
| SHARED SERVICES      | 770,560      | 687,137      | <b>\$3,</b> 423        | 12.1%       |
| POLICE               | 3,523,900    | 3,354,792    | 1 <mark>69,</mark> 108 | 5.0%        |
| FIRE RESCUE          | 7,994,362    | 8,487,381    | ( <b>49</b> 3,019)     | -5.8%       |
| BUILDING (CONST.)    | -            | -            | _                      |             |
| SOLID WASTE          | 1,012,000    | 550,953      | 461,047                | 83.7%       |
| LIBRARY              | 472,270      | 523,562      | ( <b>§</b> 1,292)      | -9.8%       |
| INTERFUND TRANSFERS  | 506,753      | 508,128      | (1,375)                | -0.3%       |
|                      |              |              |                        |             |
| Total                | \$17,017,322 | \$16,930,201 | \$ 87,121              | 0.51%       |



#### **Preliminary FY2024 Discretionary Sales Surtax Fund**

Est. Actuals

**Preliminary** 

|   | REVENUE SOURCE       | 2023      | 2023       | 2024       | Bud | get \$ Chng | <b>Budget % Chng</b> |
|---|----------------------|-----------|------------|------------|-----|-------------|----------------------|
| 1949  | SALES AND USE TAX    | \$287,915 | \$ 339,926 | \$ 412,000 | \$  | 124,085     | 43.1%                |
| CORIDA  | INVESTMENT EARNINGS  | -         | 15,675     | 14,000     | \$  | 14,000      | 100.0%               |
|   | APPROP FROM RESERVES | 142,085   | -          | 160,000    | \$  | 17,915      | 12.6%                |
| <ul> <li>Preliminary projections indicate an</li> </ul> | Total                | \$430,000 | \$ 355,601 | \$ 586,000 | \$  | 156,000     | 36.3%                |
| increase in Discretionary Sales Tax                     |                      | A         | В          | С          |     | C-A         | (C-A) / A            |

|   | revenue mont the State of Florida.    |                                 | Budget    | Est. Actuals | <b>Preliminary</b> | % of  | Budget to             | Budget to            |  |
|---|---------------------------------------|---------------------------------|-----------|--------------|--------------------|-------|-----------------------|----------------------|--|
| • | Shifting capital projects from FY2023 | <b>EXPENDITURES BY CATEGORY</b> | 2023      | 2023         | 2024               | Total | <b>Budget \$ Chng</b> | <b>Budget % Chng</b> |  |
|   |                                       | ENGINEERING REPORT              | \$ -      | \$ -         | \$ 56,000          | 10%   | \$ 56,000             | 100.0%               |  |
|   | into FY2024.                          | CAPITAL OUTLAY                  | 430,000   | 200,000      | 530,000            | 90%   | \$ 100,000            | 23.3%                |  |
| • | Fund Balance within this fund         |                                 |           |              |                    |       |                       |                      |  |
|   | continues to remain healthy.          | Total                           | \$430,000 | \$ 200,000   | \$ 586,000         | 100%  | \$ 156,000            | 36.3%                |  |

|                   | _  |         |
|-------------------|----|---------|
| Fund Balance      | E  | stimate |
| Beginning Balance | \$ | 395,450 |
| Surplus/(Deficit) |    | 155,601 |
| Ending Balance    | \$ | 551,051 |

(C-A) / A

**Budget to** 

**Budget to** 



#### **Preliminary FY2024 Discretionary Sales Surtax Fund (Cont.)**

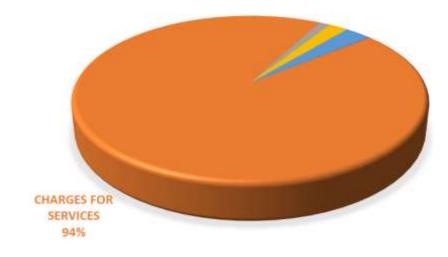
# **Preliminary FY 2024 Capital Projects**

| Project Name                     | Est. Cost  | Status         | Funding Source           | FY2023     | FY2024     |
|----------------------------------|------------|----------------|--------------------------|------------|------------|
| North & south Entry Sign         | \$ 150,000 | Push forward   | Infrastructure Sales Tax | \$ 150,000 | \$ 150,000 |
| Road/Bridge Repairs              | 100,000    | Push forward   | Infrastructure Sales Tax | 100,000    | 150,000    |
| Upgrade Library Conf. Room       | 10,000     | Cancelled      |                          | 10,000     | -          |
| Upgrade Town Hall Security       | 15,000     | Complete       |                          | 15,000     | -          |
| IT/Computers                     | 25,000     | Annual         | Infrastructure Sales Tax | 25,000     | 60,000     |
| Police Vehicles                  | 54,000     | Complete       |                          | 54,000     | -          |
| Axon Police Cameras              | 46,000     | Annual         | Infrastructure Sales Tax | 46,000     | 46,000     |
| New AC's                         | 30,000     | Cancelled      |                          | 30,000     | -          |
| Flock                            | 35,000     | 2024           | Infrastructure Sales Tax | -          | 35,000     |
| Vehicle                          | 60,000     | 2024           | Infrastructure Sales Tax | -          | 60,000     |
| Garage door replacement          | 75,000     | 2024           | Infrastructure Sales Tax | -          | 75,000     |
| Library Sewer Rehab              | 150,000    | 2024           | Infrastructure Sales Tax | -          | 50,000     |
| Fence Replacement                | 35,000     | 2024           | Infrastructure Sales Tax | -          | 35,000     |
| PD Cabinets & Carpet Replacement | 75,000     | 2024           | Infrastructure Sales Tax |            | 75,000     |
|                                  |            |                |                          |            |            |
|                                  |            |                |                          | \$ 430,000 | \$ 736,000 |
|                                  |            | Push forward/0 | Cancelled                | (230,000)  |            |
|                                  |            | Est. Actuals   |                          | \$ 200,000 |            |



# **Preliminary FY2024 Building Department (Revenues)**

- Charges for Services represent over 94%
   of total revenue associated with this fund.
   FY2023 Preliminary Budget is based on a
   conservative projection of FY2023 actuals.
- The Interlocal Agreement with Gulfstream continues to benefit this fund.
- Transfer from General Fund represents a fixed amount of allocated labor for planning and zoning activity.
- Due to the overall health of this fund, no pledge from Reserve is anticipated.



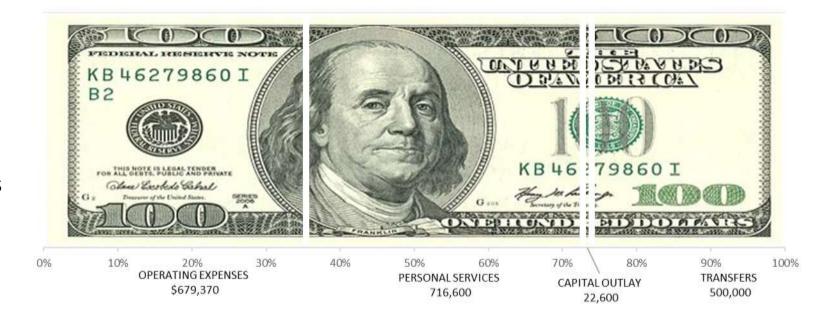
|                       | Α           | В            | С           | C-A                   | (C-A) / A        |
|-----------------------|-------------|--------------|-------------|-----------------------|------------------|
|                       | Budget      | Est. Actuals | Preliminary | <b>Budget to</b>      | <b>Budget to</b> |
| REVENUE SOURCE        | 2023        | 2023         | 2024        | <b>Budget \$ Chng</b> | ıdget % Ch       |
| CHARGES FOR SERVICES  | \$1,673,834 | \$ 2,054,914 | \$1,801,370 | \$ 127,536            | 7.6%             |
| FINES AND FORFEITURES | 60,000      | 31,766       | 22,200      | (37,800)              | -63.0%           |
| INVESTMENT EARNINGS   | 18,000      | 72,955       | 40,000      | 22,000                | 122.2%           |
| INTRA-GOVERNMENTAL    | 55,000      | 55,000       | 55,000      | -                     | 0.0%             |
| APPROP FROM RESERVES  | 16,600      | -            | -           | (16,600)              | -100.0%          |
|                       |             |              |             |                       |                  |
| Total                 | \$1,823,434 | \$ 2,214,635 | \$1,918,570 | \$ 95,136             | 5.2%             |



#### **Preliminary FY2024 Building Department (Expenditures)**

- Overall, the budget increased by 5.2% as compared to prior year budget.
- Operating Expenses increased based on our FY2023 estimates and general inflation increases.
- Personal Cost include a general Cost of living adjustment of 5% plus increases in cost of benefits
- Transfers increased by \$150K to include the cost to the General Fund relating to Fire Marshal/Community Risk Reduction

|                                 | Α           | В            | C           |       | C-A                   | (C-A) / A            |
|---------------------------------|-------------|--------------|-------------|-------|-----------------------|----------------------|
|                                 | Budget      | Est. Actuals | Preliminary | % of  | <b>Budget to</b>      | <b>Budget to</b>     |
| <b>EXPENDITURES BY CATEGORY</b> | 2023        | 2023         | 2024        | Total | <b>Budget \$ Chng</b> | <b>Budget % Chng</b> |
| OPERATING EXPENSES              | \$ 632,148  | \$ 592,426   | \$ 679,370  | 35%   | \$ 47,222             | 7.5%                 |
| PERSONAL SERVICES               | 762,146     | 652,411      | 716,600     | 37%   | \$ (45,546)           | -6.0%                |
| CAPITAL OUTLAY                  | 79,140      | 53,140       | 22,600      | 1%    | \$ (56,540)           | -71.4%               |
| TRANSFERS                       | 350,000     | 350,000      | 500,000     | 26%   | \$ 150,000            | 42.9%                |
|                                 |             |              |             |       |                       |                      |
| Total                           | \$1,823,434 | \$1,647,977  | \$1,918,570 | 100%  | \$ 95,136             | 5.2%                 |





#### Preliminary FY2024 Building Department Vs. 5-Year Plan

The Preliminary Building
Department Budget of
\$1,918,570 is slightly higher
compared to our five-year
financial plan of \$1,901,359.
The proposed additional
transfer related to the Fire
Marshal/Community Risk
Reduction cost was not taken
into place when developing our
five-year forecast

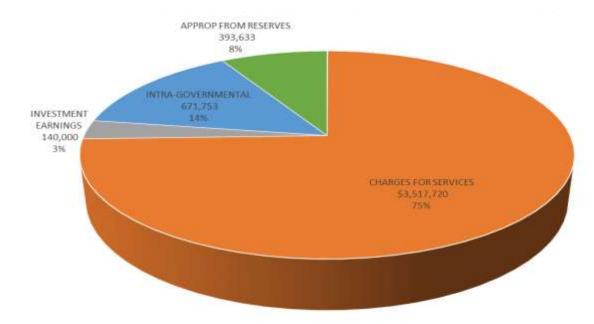
|                             | Preliminary | 5 Yr Plan   | Preliminary | Preliminary |
|-----------------------------|-------------|-------------|-------------|-------------|
| <b>EXPENDITURES BY DEPT</b> | 2024        | 2024        | To Plan \$  | To Plan %   |
| OPERATING EXPENSES          | \$ 679,370  | \$ 705,312  | \$ (25,942) | -3.7%       |
| PERSONAL SERVICES           | 716,600     | 788,271     | (71,671)    | -9.1%       |
| CAPITAL OUTLAY              | 22,600      | 57,776      | (35,176)    | -60.9%      |
| TRANSFERS                   | 500,000     | 350,000     | 150,000     | 42.9%       |
|                             |             |             |             |             |
| Total                       | \$1,918,570 | \$1,901,359 | \$ 17,211   | 0.91%       |



# **Preliminary FY2024 Water Fund (Revenues)**

- Overall decrease in revenues 2.5% (primarily due to reduction GF Transfers into the fund).
- The preliminary Budget assumed an 8% rate increase based on 5-year forecast
- Transfer from GF is reduced which coincides with consultants' forecast and reduced DS.
- Reduced need for appropriations from reserves.

|                         | Α           | В            | С           | C-A                      | (C-A) / A            |
|-------------------------|-------------|--------------|-------------|--------------------------|----------------------|
|                         | Budget      | Est. Actuals | Preliminary | <b>Budget to</b>         | <b>Budget to</b>     |
| REVENUE SOURCE          | 2023        | 2023         | 2024        | <b>Budget \$ Chng</b>    | <b>Budget % Chng</b> |
| CHARGES FOR SERVICES    | \$3,065,975 | \$ 3,029,265 | \$3,517,720 | \$ 451,745               | 14.7%                |
| INVESTMENT EARNINGS     | 29,000      | 135,837      | 140,000     | 111,000                  | 382.8%               |
| OTHER FINANCING SOURCES | -           | 2,087        | -           | -                        | 0.0%                 |
| INTRA-GOVERNMENTAL      | 1,165,519   | 1,165,519    | 671,753     | <b>(4</b> 93,766)        | -42.4%               |
| APPROP FROM RESERVES    | 582,646     | -            | 393,633     | (1 <mark>8</mark> 9,013) | -32.4%               |
|                         |             |              |             |                          |                      |
| Total                   | \$4,843,140 | \$ 4,332,707 | \$4,723,106 | \$ (120,034)             | -2.5%                |





# **Preliminary FY2024 Water Fund (Revenue Data)**

 Compared to the prior year (FY2022), Water Usage is up by 23% through the first 4 cycles of FY2023

| FY   | Cycle | Months   | Gallons    | CY vs PY Mo Δ | Total To C4 | % ∆ |
|------|-------|----------|------------|---------------|-------------|-----|
| 2022 | 1     | Oct/Nov  | 40,653,000 |               |             |     |
| 2022 | 2     | Dec/Jan  | 40,872,000 |               |             |     |
| 2022 | 3     | Feb/Mar  | 43,440,000 |               |             |     |
| 2022 | 4     | Apr/May  | 48,999,000 |               | 173,964,000 |     |
| 2022 | 5     | Jun/Jul  | 37,980,000 |               |             |     |
| 2022 | 6     | Aug/Sept | 51,471,000 |               |             |     |
| 2023 | 1     | Oct/Nov  | 51,444,000 | 10,791,000    |             |     |
| 2023 | 2     | Dec/Jan  | 54,587,000 | 13,715,000    |             |     |
| 2023 | 3     | Feb/Mar  | 53,985,000 | 10,545,000    |             |     |
| 2023 | 4     | Apr/May  | 53,953,000 | 4,954,000     | 213,969,000 | 23% |

| FY   | Cycle | Months   | Gallons    | CY vs PY Mo Δ | Total To C4 | % Δ |
|------|-------|----------|------------|---------------|-------------|-----|
| 2022 | 1     | Oct/Nov  | 10,320,000 |               |             |     |
| 2022 | 2     | Dec/Jan  | 8,984,000  |               |             |     |
| 2022 | 3     | Feb/Mar  | 7,714,000  |               |             |     |
| 2022 | 4     | Apr/May  | 10,516,000 |               | 37,534,000  |     |
| 2022 | 5     | Jun/Jul  | 11,305,000 |               |             |     |
| 2022 | 6     | Aug/Sept | 13,431,000 |               |             |     |
| 2023 | 1     | Oct/Nov  | 10,263,000 | -57,000       |             |     |
| 2023 | 2     | Dec/Jan  | 8,799,000  | -185,000      |             |     |
| 2023 | 3     | Feb/Mar  | 9,609,000  | 1,895,000     |             |     |
| 2023 | 4     | Apr/May  | 10,621,000 | 105,000       | 39,292,000  | 5%  |

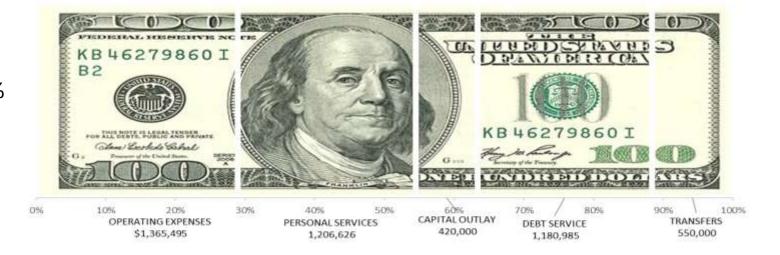
 Compared to the prior year (FY2022), Irrigation Usage is up by 5% through the first 4 cycles of FY2023



# Preliminary FY2024 Water Fund (Expenditures)

- 5% increase in Salaries & Related (Department is fully staffed).
- Preliminary Operations budget based on FY2023 projected expenditures.
- Slight Reduction in Capital Project Expenditures.
- Reduction in DS as forecasted
- Overall decrease in expenditures of 2.5% primarily due lower debt service cost and slightly reduced Capital Projects.

|                                 | A           | В            |             |       | C-A                   | (C-A) / A            |
|---------------------------------|-------------|--------------|-------------|-------|-----------------------|----------------------|
|                                 | Budget      | Est. Actuals | Preliminary | % of  | <b>Budget to</b>      | <b>Budget to</b>     |
| <b>EXPENDITURES BY CATEGORY</b> | 2023        | 2023         | 2024        | Total | <b>Budget \$ Chng</b> | <b>Budget % Chng</b> |
| OPERATING EXPENSES              | \$1,060,944 | \$1,005,589  | \$1,365,495 | 29%   | \$ 304,551            | 28.7%                |
| PERSONAL SERVICES               | 1,135,758   | 1,057,076    | 1,206,626   | 26%   | <b>70</b> ,868        | 6.2%                 |
| CAPITAL OUTLAY                  | 547,246     | 247,500      | 420,000     | 9%    | <b>(12</b> 7,246)     | -23.3%               |
| DEBT SERVICE                    | 1,549,192   | 1,549,192    | 1,180,985   | 25%   | ( <b>36</b> 8,207)    | -23.8%               |
| TRANSFERS                       | 550,000     | 550,000      | 550,000     | 12%   | -                     | 0.0%                 |
|                                 |             |              |             |       |                       |                      |
| Total                           | \$4,843,140 | \$4,409,357  | \$4,723,106 | 100%  | \$ (120,034)          | -2.5%                |
|                                 |             |              |             |       |                       |                      |

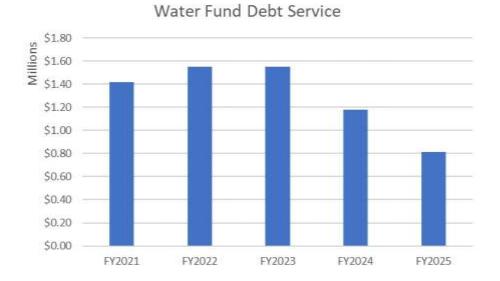




# **Preliminary FY2024 Water Fund (Expenditure Data)**

 Debt Service reduced in FY2024 by \$369K and FY2025 by another \$369K.

|          | Pmts       | <b>Annual Debt</b> |           | Maturity |
|----------|------------|--------------------|-----------|----------|
| Loan No. | Months     |                    | Service   | Date     |
| 500200   | Mar & Sept | \$                 | 198,311   | Sep-30   |
| 502901   | Mar & Sept |                    | 738,424   | Mar-24   |
| 500210   | Jun & Dec  |                    | 263,473   | Dec-37   |
| 500201   | Mar & Sept |                    | 52,136    | Sep-30   |
| BOA      | All        |                    | 296,880   | Feb-29   |
|          |            | \$                 | 1,549,224 |          |





#### **Preliminary FY2024 Water Fund Balance**

- Healthy Fund Balance
- Transfers portion of ARPA Fund to GF for Fire Rescue
- 120 days Unrestricted Fund Balance

| Fund Balance         | Estimate        |      |
|----------------------|-----------------|------|
| Beginning Balance    | \$<br>3,386,184 |      |
| Less: Transfer to GF | \$<br>(574,482) |      |
| Surplus/(Deficit)    | <br>(76,650)    |      |
| Ending Balance       | \$<br>2,735,052 |      |
| Restrictions         |                 | **** |
| Debt Service         | 1,180,985       | 43%  |
| Unassigned           | <br>1,554,067   | 57%  |
| Total                | \$<br>2,735,052 | 100% |



#### Preliminary FY2024 Water Fund Budget Vs. 5-Year Plan

The Preliminary Water Fund Budget of \$4,723,106 is slightly higher compared to our five-year financial plan of \$4,549,385. Inflationary pressures within this fund due to the cost of Chemicals and other operating expenditures was not taken into place when developing our five-year forecast. Staff forecast that increases in water/irrigation revenue will close the gap.

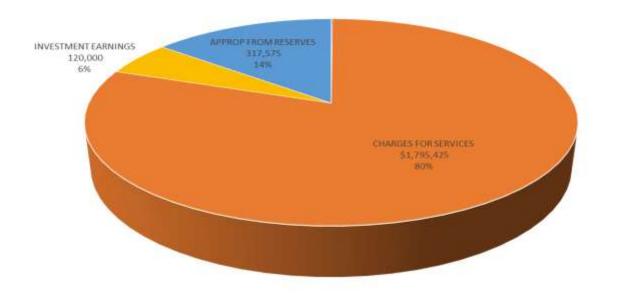
|                      | Preliminary | 5 Yr Plan   | Preliminary | Preliminary |
|----------------------|-------------|-------------|-------------|-------------|
| EXPENDITURES BY DEPT | 2024        | 2024        | To Plan \$  | To Plan %   |
| OPERATING EXPENSES   | \$1,365,495 | \$1,241,613 | \$ 123,882  | 10.0%       |
| PERSONAL SERVICES    | 1,206,626   | 1,170,292   | 36,334      | 3.1%        |
| CAPITAL OUTLAY       | 420,000     | 407,500     | 12,500      | 3.1%        |
| DEBT SERVICE         | 1,180,985   | 1,179,980   | 1,005       | 0.1%        |
| TRANSFERS            | 550,000     | 550,000     | -           |             |
|                      |             |             |             |             |
| Total                | \$4,723,106 | \$4,549,385 | \$ 173,721  | 3.82%       |



# **Preliminary FY2024 Sewer Fund (Revenues)**

- Overall increase in revenues 25.3% (primarily due to increased appropriations from reserves to cover increase in CapX).
- The preliminary Budget assumed an 8% rate increase based on 5-year forecast

|                      | Α           | В            | C           | C-A                   | (C-A) / A            |
|----------------------|-------------|--------------|-------------|-----------------------|----------------------|
|                      | Budget      | Est. Actuals | Preliminary | <b>Budget to</b>      | <b>Budget to</b>     |
| REVENUE SOURCE       | 2023        | 2023         | 2024        | <b>Budget \$ Chng</b> | <b>Budget % Chng</b> |
| CHARGES FOR SERVICES | \$1,524,334 | \$1,662,430  | \$1,795,425 | \$ 271,091            | 17.8%                |
| GRANTS               | -           | -            | -           | -                     | 0.0%                 |
| INVESTMENT EARNINGS  | 21,000      | 101,834      | 120,000     | 99,000                | 0.0%                 |
| APPROP FROM RESERVES | 237,358     | -            | 317,575     | 80,217                | 33.8%                |
|                      |             |              |             |                       |                      |
| Total                | \$1,782,692 | \$1,764,264  | \$2,233,000 | \$ 450,308            | 25.3%                |





# **Preliminary FY2024 Sewer Fund (Revenue Data)**

 Compared to the prior year (FY2022), Sewer Treatment is up by 24% through the first 4 cycles of FY2023. Nearly identical to water, which is a good thing.

| FY   | Cycle | Months   | Gallons    | CY vs PY Mo Δ | Total To C4 | % Δ |
|------|-------|----------|------------|---------------|-------------|-----|
| 2022 | 1     | Oct/Nov  | 37,839,000 |               |             |     |
| 2022 | 2     | Dec/Jan  | 38,244,000 |               |             |     |
| 2022 | 3     | Feb/Mar  | 41,006,000 |               |             |     |
| 2022 | 4     | Apr/May  | 46,134,000 |               | 163,223,000 |     |
| 2022 | 5     | Jun/Jul  | 38,852,000 |               |             |     |
| 2022 | 6     | Aug/Sept | 49,291,000 |               |             |     |
| 2023 | 1     | Oct/Nov  | 47,491,000 | 9,652,000     |             |     |
| 2023 | 2     | Dec/Jan  | 50,653,000 | 12,409,000    |             |     |
| 2023 | 3     | Feb/Mar  | 53,764,000 | 12,758,000    |             |     |
| 2023 | 4     | Apr/May  | 50,855,000 | 4,721,000     | 202,763,000 | 24% |



# **Preliminary FY2024 Sewer Fund (Expenditures)**

- Increase in Operating Expense based on contract with Delray for Sewer Treatment and general inflationary price increases.
- Increase in CapX expenditures.

|                                 | Α           | В            | С           |       | C-A                   | (C-A) / A            |
|---------------------------------|-------------|--------------|-------------|-------|-----------------------|----------------------|
|                                 | Budget      | Est. Actuals | Preliminary | % of  | Budget to             | <b>Budget to</b>     |
| <b>EXPENDITURES BY CATEGORY</b> | 2023        | 2023         | 2024        | Total | <b>Budget \$ Chng</b> | <b>Budget % Chng</b> |
| OPERATING EXPENSES              | \$1,337,692 | \$1,153,894  | \$1,563,000 | 70%   | \$ 225,308            | 16.8%                |
| CAPITAL OUTLAY                  | 225,000     | 225,000      | 450,000     | 20%   | 225,000               | 100.0%               |
| TRANSFERS                       | 220,000     | 220,000      | 220,000     | 10%   | -                     | 0.0%                 |
|                                 |             |              |             |       |                       |                      |
| Total                           | \$1,782,692 | \$1,598,894  | \$2,233,000 | 100%  | \$ 450,308            | 25.3%                |





#### **Preliminary FY2024 Sewer Fund Balance**

- Healthy Fund Balance
- Transfers portion of ARPA Fund to GF for Fire Rescue
- 309 days Unrestricted Fund Balance

| Fund Balance         | Estimate        |
|----------------------|-----------------|
| Beginning Balance    | \$<br>2,654,554 |
| Less: Transfer to GF | (925,518)       |
| Surplus/(Deficit)    | <br>165,370     |
| Ending Balance       | \$<br>1,894,406 |



#### Preliminary FY2024 Sewer Fund Budget Vs. 5-Year Plan

The Preliminary Sewer Fund Budget of \$2,233,000 is currently in line with our five-year financial plan.

| EXPENDITURES BY DEPT | Preliminary<br>2024 |           | 5 Yr Plan<br>2024 | ninary<br>lan \$ | Preliminary<br>To Plan % |  |
|----------------------|---------------------|-----------|-------------------|------------------|--------------------------|--|
| OPERATING EXPENSES   | \$                  | 1,563,000 | 1,563,000         | -                | 0.0%                     |  |
| CAPITAL OUTLAY       |                     | 450,000   | 450,000           | -                | 0.0%                     |  |
| TRANSFERS            |                     | 220,000   | 220,000           | -                |                          |  |
| Total                | \$                  | 2,233,000 | \$2,233,000       | \$<br>           | 0.00%                    |  |



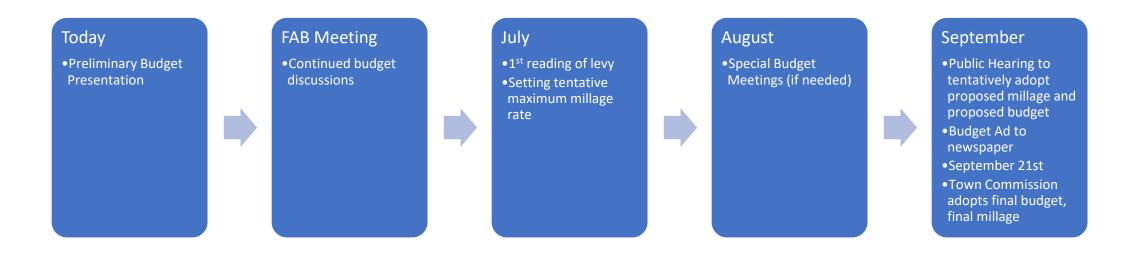
# **Preliminary FY2024 Summary**

The Total Preliminary FY2024 Budget for all funds is \$30,496,710

| TOWN OF HIGHLAND BEACH FLORIDA ALL FUNDS SUMMARY REPORT FOR PRELIMINARY FY2024 |       |             |    |         |    |             |    |            |    |           |               |
|--|-------|-------------|----|---------|----|-------------|----|------------|----|-----------|---------------|
| Disc Sales   |       |             |    |         |    |             |    |            |    |           |               |
| Estimated Revenues   | G     | eneral Fund |    | Тах     | Bu | ilding Fund | W  | ater Fund  | Se | ewer Fund | Total         |
| Taxes:   |       |             |    |         |    |             |    |            |    |           |               |
| Property Taxes   | \$    | 12,197,349  | \$ | -       | \$ | -           | \$ | -          | \$ | -         | \$ 12,197,349 |
| Franchise Fees   |       | 596,455     |    |         |    |             |    |            |    |           | 596,455       |
| Sales & Use Tax  |       | 260,000     |    | 412,000 |    |             |    |            |    |           | 672,000       |
| Inter-Governmental   |       | 630,500     |    |         |    |             |    |            |    |           | 630,500       |
| Miscellaneous Revenues   |       |             |    |         |    |             |    |            |    |           |               |
| Misc Revenue   |       | 5,000       |    |         |    |             |    |            |    |           | 5,000         |
| Charges for Service  |       | 1,110,000   |    |         |    | 1,801,370   |    | 3,517,720  |    | 1,795,425 | 8,224,515     |
| Investment Earnings  |       | 133,000     |    | 14,000  |    | 40,000      |    | 140,000    |    | 120,000   | 447,000       |
| Fines & Forfeitures  |       | 14,500      |    |         |    | 22,200      |    |            |    |           | 36,700        |
| Rents & Leases   |       | 80,000      |    |         |    |             |    |            |    |           | 80,000        |
| Total Revenues   | \$    | 15,026,804  | \$ | 426,000 | \$ | 1,863,570   | \$ | 3,657,720  | \$ | 1,915,425 | \$ 22,889,519 |
| Other Resources:   |       |             |    |         |    |             |    |            |    |           |               |
| Grants   |       | 19,230      |    |         |    |             |    |            |    | -         | 19,230        |
| Intra-Governmental   |       | 1,000,000   |    |         |    | 55,000      |    | 671,753    |    |           | 1,726,753     |
| Other Sources  |       | 4,990,000   |    |         |    |             |    | -          |    |           | 4,990,000     |
| Reserves   |       | -           |    | 160,000 |    | -           |    | 393,633    |    | 317,575   | 871,208       |
| Total Sources  | \$    | 21,036,034  | \$ | 586,000 | \$ | 1,918,570   | \$ | 4,723,106  | \$ | 2,233,000 | \$ 30,496,710 |
|  |       | -           |    | _       |    | _           |    | _          |    | _         |               |
| Expenditures, Uses   |       |             |    |         |    |             |    |            |    |           |               |
| General Government   | \$    | 2,827,347   |    |         |    |             |    |            |    |           | \$ 2,827,347  |
| Public Safety  | ·     | 10,080,940  |    |         |    | 1,395,970   |    |            |    |           | 11,476,910    |
| Culture / Recreation   |       | 472,270     |    |         |    | ,,-         |    |            |    |           | 472,270       |
| Public Works   |       | 492,990     |    |         |    |             |    |            |    |           | 492,990       |
| Sanitation / Solid Waste   |       | 1,012,000   |    |         |    |             |    |            |    |           | 1,012,000     |
| Post Office  |       | 156,000     |    |         |    |             |    |            |    |           | 156,000       |
| Enterprise Funds (Utilities)   |       |             |    |         |    |             |    | 2,572,121  |    | 1,563,000 | 4,135,121     |
| Capital Outlay   |       | 4,809,772   |    | 586,000 |    | 22,600      |    | 420,000    |    | 450,000   | 6,288,372     |
| Total Expenditures   | \$    | 19,851,319  | \$ | 586,000 | \$ | 1,418,570   | \$ | 2,992,121  | \$ | 2,013,000 | \$ 26,861,010 |
| Other Uses   |       |             |    |         |    |             |    |            |    |           |               |
| Debt Service   |       | 677,962     |    |         |    |             |    | 1,180,985  |    |           | 1,858,947     |
| Transfers  |       | 506,753     |    |         |    | 500,000     |    | 550,000    |    | 220,000   | 1,776,753     |
| Total Expenditures & Other Uses  |       | 21,036,034  | Ś  | 586,000 | Ś  | 1,918,570   | Ś  | 4,723,106  | Ś  | 2,233,000 | \$ 30,496,710 |
| . Stat. Experiantal es à Strict Osts   | _ — — | ,000,004    |    | 230,000 |    | 2,310,370   |    | .,, 23,100 |    | 2,233,000 | Ţ 30,430,710  |
| Net  | \$    | _           | \$ | _       | \$ | _           | \$ | _          | \$ |           | \$ -          |



# FY 2024 Budget Calendar Events





# FY 2024 Budget

# Questions