



Town of Highland Beach
Town Clerk's Office
3614 S. Ocean Boulevard
Highland Beach, Florida 33487
Phone: (561) 278-4548 Fax: (561) 265-3582

Town of Highland Beach, FL
Town Clerk's Office

JUL 13 2021

RECEIVED

BOARDS AND COMMITTEES APPLICATION

This information is for consideration of appointment to a Town Board. Please complete and return this form to the Town Clerk, along with your *resume and proof of residency such as a government issued identification or voter registration card.*

PLEASE NOTE: Florida Public Records Law is very broad. Documents relevant to town business is public records and is subject to public disclosure upon request. Your information provided within this application may therefore be subject to public disclosure.

NAME: David Powell PHONE: 847-532-5439

HOME ADDRESS: 4008 S Ocean Blvd APT. NO. _____

SUBDIVISION: Ocean Cove EMAIL ADDRESS: davidpowell60@gmail.com

PLEASE SELECT THE BOARD(S) / COMMITTEE(S) ON WHICH YOU ARE INTERESTED IN SERVING IN NUMERICAL ORDER FROM 1 THROUGH 5, WITH 1 BEING YOUR FIRST CHOICE AND 5 THE LEAST CHOICE. (A description of the responsibilities of each Board is on the back of this application.)

2 Board of Adjustment & Appeals

3 Code Enforcement Board

4 Financial Advisory Board

_____ Natural Resources Preservation Board

1 Planning Board

_____ Other Board /Committee

PLEASE MARK YES OR NO FOR EACH OF THE FOLLOWING QUESTIONS:

Are you a resident of Highland Beach? Yes X No _____

Are you a registered voter in Highland Beach/Palm Beach County, FL? Yes X No _____

Are you currently serving on a Town Board? Yes _____ No X

Have you ever served on a Town Board/Committee? Yes _____ No X

If so, please indicate the Board(s)/Committee(s)? _____ Date of Service: _____

Are you willing to attend monthly board meetings? In Person / Telecom Yes X No _____

Per Town Code of Ordinance, I understand any member absence from three (3) consecutive meetings will be considered as resignation from the board/committee. Yes X No _____

Please list any special talent, qualification, education or professional experience that would contribute to your service on the Board/Committee you have selected?

I have spent most of my career in the construction industry with automation, and equipment manufacturers such as Honeywell, Johnson Controls, United Technologies, and Siemens. I also spent a portion in the Oil and Gas exploration industry with Western Oilfields. I have held roles from President to Operations Management, Project Management, Executive Vice President, COO and Marketing / Business Development. I hold a Black Belt in Six Sigma as well as Lean. I recently retired and am looking to stay involved with the building/construction industry.

Please summarize your volunteer experience(s):

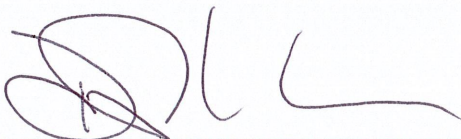
Currently serving my third term as the Treasurer of my Home Owners Association, Boca Helping Hands, Home Safe.

Florida Law requires appointed members on the Planning and Board of Adjustment and Appeals Boards to file a Form 1 - Statement of Financial Interests Disclosure form on an annual basis.

Vetting by the Board Chairperson. The Chairperson of each Board shall interview the applicant and submit a memorandum of recommendation to the Town Clerk's Office 14 days prior to the Town Commission Workshop Meeting for final appointment.

Palm Beach County Commission on Ethics requires appointed members to take the Code of Ethics Training every two (2) years.

I hereby certify that the statements and answers provided are true and accurate to the best of my knowledge.



Signature of Applicant

David Powell 7/12/21

Date

☒ Resume Attached.

DAVID POWELL

Highland Beach, Florida

847.532.5439

davidpowell60@gmail.com

Senior Executive transformational leader linking people, vision, strategy, solutions and process with client outcomes for sustainable growth within complex, leading edge technology / clean-tech organizations. Strong financial and technical acumen and highly effective talent leadership, business development; building cohesive organizational and operations expertise – to drive market share. Ability to identify, develop and maximize growth opportunities, develop operational solutions, and process improvements throughout organizations – developed/executed strategic plans for \$45M to \$500M businesses. Decisive style, ability to drive commitment to change, demonstrates intellectual curiosity.

CAREER ACCOMPLISHMENTS

Siemens/Johnson Controls/Western Oilfields/United Technologies/Honeywell

- Navigated organizational headwinds associated with merger integration to lead area sales team to post top line growth of 108% and acquired gross margin growth of 106% in 2017.
- Lead resurgence of share growth from seventeen to thirty percent in 2016.
- Directed the organization's fiscal function and performance resulting in: Segment income growth of 231%, acquired gross margin 106%, recurring secured GM, 242% in 2014.
- Improved the overall operation and effectiveness of the organization resulting in: Segment revenue growth of 148%, acquired gross margin up 146%, and net income 121% in 2013.
- Installed business processes impacting 1900 employees in 60 Locations: EBITDA: 132% in 2011.
- Reengineered business processes to achieve operational EBIT Improvement of 200% in 2008.
- Implemented solution selling and customer relationship development approach resulting in revenue: 117% and net income: 164% of plan in 2007.
- Designed and implemented New Business Development Initiative delivering orders growth of 592% in 2004 and 221% in 2005.
- Delivered results v. plan: Revenue: 108%, Profit: 111%, Orders: 106% in 2003
- Aligned operational excellence projects with key business processes: \$118M in Cost Productivity in 2002.

PROFESSIONAL EXPERIENCE

EDGE CAPITAL PARTNERS, Highland Beach, FL

2020 - Present

Principal, Highland Beach, FL

Leading a real estate asset investment and services firm.

SIEMENS, Munich, Germany

2018 - 2020

Director, Orlando, FL

Leading digitally enabled opportunities within the Smart Infrastructure division of Siemens providing outcomes-based solutions in software, hardware, automation, fire and security systems resulting in convergence of IT and OT with digital and physical systems. Utilize data and building solutions offerings to provide energy efficiency, occupant comfort, and regulatory compliance for customers.

JOHNSON CONTROLS, Milwaukee, WI

2012 - 2018

General Manager, Miami, FL

Florida operations within Building Efficiency of Johnson Controls providing turnkey capital custom engineered solutions in automation, fire and security systems. Providing clients with greater visibility into operations, providing actionable insight, and identifying energy and operational saving opportunities in commercial and industrial buildings utilizing an analytics platform driving better operational business outcomes and increased asset valuations

WESTERN OILFIELDS, Bakersfield, CA**2011 - 2012****Executive Vice President**, Bakersfield, CA

Executive Vice President of Western Oilfields, a privately held manufacturer and provider of custom liquid handling solutions. Hired to drive processes and the bottom line for \$500M privately held business.

TENCATE, Alemlo, Netherlands**2010 - 2011****President**, Austin, TX

President of Tiger Sports Americas, a manufacturer of synthetic sports and landscape surfaces, within TenCate, a \$1.4B company.

UNITED TECHNOLOGIES, Hartford, CT**2008 – 2009****President**, Denver, CO

President of Red Hawk a \$220M fire and security business within United Technologies Fire and Security (UTCFS), a \$6B operating unit of United Technologies - providing turnkey capital commercial fire and security systems, enterprise system integration, under counter financial equipment, financial disaster recovery services, and system services with 1100 full time employees in 35 branch field locations.

LUVATA, London, UK**2006 – 2008****Vice President of Sales and Marketing**, Memphis, TN

Led Sales and Marketing for manufacturer of HVAC-R heat transfer products within this \$3B company held by a private equity capital firm.

HONEYWELL, Morristown, NJ**1984 – 2006**

Providing turnkey capital custom engineered commercial and industrial automation, fire and security systems, energy-based contracting, engineering design and service. Direct and indirect channel distribution.

Vice President Strategic Accounts, Morristown, NJ**Vice President / General Manager**, Morristown, NJ**Vice President Six Sigma / Productivity**, Minneapolis, MN**GE / Honeywell North American Integration Leader**, Minneapolis, MN**Director Global Marketing / Business Development**, Minneapolis, MN**Director Healthcare Business Unit**, Morristown, NJ**General Manager**, Morristown, NJ**EDUCATIONAL BACKGROUND****MBA**, Drexel University**BS**, Marketing, Pennsylvania State University**Executive Leadership Program**, University of Southern California**COMMUNITY SERVICE****HomeSafe**, Lake Worth, FL**Boca Helping Hands**, Boca Raton, FL**Board of Directors**, Ocean Cove, Highland Beach, FL