



Axon Enterprise, Inc.
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Q-841084-46149JO

Issued: 05/07/2026

Quote Expiration: 04/30/2026

Estimated Contract Start Date: 07/01/2026

Account Number: 164271

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Highland Beach Police Dept. - FL 3614 S Ocean Blvd Highland Beach, FL 33487-3393 USA	Highland Beach Police Department 3614 S Ocean Blvd Highland Beach FL 33487-3393 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Joseph O'Malley Phone: Email: jomalley@axon.com Fax:	Craig Hartmann Phone: (561) 266-5800 Email: chartmann@highlandbeach.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$109,492.88
ESTIMATED TOTAL W/ TAX	\$109,492.88

Discount Summary

Average Savings Per Year	\$16,758.42
TOTAL SAVINGS	\$83,792.08

Payment Summary

Date	Subtotal	Tax	Total
Jun 2027	\$27,373.22	\$0.00	\$27,373.22
Jun 2028	\$27,373.22	\$0.00	\$27,373.22
Jun 2029	\$27,373.22	\$0.00	\$27,373.22
Jun 2030	\$27,373.22	\$0.00	\$27,373.22
Total	\$109,492.88	\$0.00	\$109,492.88

Quote Unbundled Price:	\$193,287.60
Quote List Price:	\$140,545.20
Quote Subtotal:	\$109,492.88

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
B00076	OUTPOST TAP PLAN	8	60	\$359.08	\$249.20	\$199.36	\$95,692.88	\$0.00	\$95,692.88
A la Carte Hardware									
102654	AXON OUTPOST - POLE - MASH	4			\$2,100.00	\$1,050.00	\$4,200.00	\$0.00	\$4,200.00
A la Carte Software									
ProLicense	Pro License Bundle	1	60		\$48.82	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Warranties									
102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	49		\$1,200.00	\$1,200.00	\$9,600.00	\$0.00	\$9,600.00
Total							\$109,492.88	\$0.00	\$109,492.88

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
OUTPOST TAP PLAN	102032	AXON OUTPOST - CAMERA	8	1	06/01/2026
OUTPOST TAP PLAN	102488	AXON OUTPOST - SOLAR PANEL - 100W	8	1	06/01/2026
OUTPOST TAP PLAN	102538	AXON OUTPOST - TOP MOUNT END CAP - STANDARD	8	1	06/01/2026
OUTPOST TAP PLAN	102543	AXON OUTPOST - BATTERY & CHARGER ENCLOSURE - EXTENDED	8	1	06/01/2026
OUTPOST TAP PLAN	102552	AXON OUTPOST - POLE - STANDARD	4	1	06/01/2026
OUTPOST TAP PLAN	102737	AXON OUTPOST - STANDARD SOLAR HARDWARE KIT	8	1	06/01/2026
A la Carte	102654	AXON OUTPOST - POLE - MASH	4	1	06/01/2026
OUTPOST TAP PLAN	102144	AXON OUTPOST - TAP REFRESH ONE - CAMERA	8	1	06/01/2031
OUTPOST TAP PLAN	102810	AXON OUTPOST - TAP REFRESH ONE - BATTERY ENCLOSURE EXTENDED	8	1	06/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OUTPOST TAP PLAN	102142	AXON VEHICLE INTELLIGENCE - ALPR LICENSE	8	07/01/2026	06/30/2031
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	07/01/2026	06/30/2031
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	07/01/2026	06/30/2031

Services

Bundle	Item	Description	QTY
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Services

Bundle	Item	Description	QTY
OUTPOST TAP PLAN	102136	AXON OUTPOST - STANDARD INSTALLATION	8
OUTPOST TAP PLAN	102143	AXON OUTPOST - UPGRADE INSTALLATION	8

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
OUTPOST TAP PLAN	102135	AXON OUTPOST - EXT WARRANTY - CAMERA	8	07/01/2026	06/30/2031
OUTPOST TAP PLAN	102137	AXON OUTPOST - MAINTENANCE	8	07/01/2026	06/30/2031
A la Carte	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	06/01/2027	06/30/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	3614 S Ocean Blvd	Highland Beach	FL	33487-3393	USA

Payment Details

Jun 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	102654	AXON OUTPOST - POLE - MASH	4	\$1,050.00	\$0.00	\$1,050.00
Year 2	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	\$2,400.00	\$0.00	\$2,400.00
Year 2	B00076	OUTPOST TAP PLAN	8	\$23,923.22	\$0.00	\$23,923.22
Year 2	ProLicense	Pro License Bundle	1	\$0.00	\$0.00	\$0.00
Total				\$27,373.22	\$0.00	\$27,373.22

Jun 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	102654	AXON OUTPOST - POLE - MASH	4	\$1,050.00	\$0.00	\$1,050.00
Year 3	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	\$2,400.00	\$0.00	\$2,400.00
Year 3	B00076	OUTPOST TAP PLAN	8	\$23,923.22	\$0.00	\$23,923.22
Year 3	ProLicense	Pro License Bundle	1	\$0.00	\$0.00	\$0.00
Total				\$27,373.22	\$0.00	\$27,373.22

Jun 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	102654	AXON OUTPOST - POLE - MASH	4	\$1,050.00	\$0.00	\$1,050.00
Year 4	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	\$2,400.00	\$0.00	\$2,400.00
Year 4	B00076	OUTPOST TAP PLAN	8	\$23,923.22	\$0.00	\$23,923.22
Year 4	ProLicense	Pro License Bundle	1	\$0.00	\$0.00	\$0.00
Total				\$27,373.22	\$0.00	\$27,373.22

Jun 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	102654	AXON OUTPOST - POLE - MASH	4	\$1,050.00	\$0.00	\$1,050.00
Year 5	102703	AXON OUTPOST - WARRANTY - VANDALISM/ACCIDENT EXTENSION	8	\$2,400.00	\$0.00	\$2,400.00
Year 5	B00076	OUTPOST TAP PLAN	8	\$23,923.22	\$0.00	\$23,923.22
Year 5	ProLicense	Pro License Bundle	1	\$0.00	\$0.00	\$0.00
Total				\$27,373.22	\$0.00	\$27,373.22

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

Signature

Date Signed

5/7/2026

