



TOWN OF HIGHLAND BEACH

AGENDA MEMORANDUM

MEETING TYPE: Town Commission Meeting

MEETING DATE January 17, 2023

SUBMITTED BY: Terisha Cuebas, Town Manager's Office

SUBJECT: Consideration of Proposed Amendment No.5 to Tower Siting Lease Agreement between the Town of Highland Beach and Sprint/T-Mobile

SUMMARY:

History: In 1998, the Town Commission, entered into a lease agreement with Sprint to allow them to install mobile antennas on the Elevated Water Storage Tank. The terms of the agreement included but were not limited to the Town receiving a monthly rent payment and 3% increase in rent each year as well as Sprint is responsible to pay the electricity fees associated with powering the equipment. The lease has been renewed multiple times, over the years, which included amendments to the original agreement to accommodate an increase in rental fees to the Town based on improvements and modifications to the equipment and included an extension on the term of the lease.

Currently, the lease is set to expire on December 14, 2025. Sprint, which has now been acquired by T-Mobile, has expressed the interest in renewing the current lease with the below terms:

- Terms: Automatically extend the lease for 5 years, at the expiration of the current term, and successive five (5) year terms.
- Rent: Sprint shall pay the Town Four Thousand Seven Hundred Eighty-Three and 62/100 Dollars (\$4,783.62) per month as Rent.
 - The current rent is \$3,718.00/month
- Annual increase: The rent will escalate by 3% on December 14, 2024, and each anniversary thereafter.

It is important to note, the Town Manager's office successfully negotiated the rent price, as the original proposal from T-Mobile did not reflect an increase in rent. The negotiated price was based on the current rent agreements in place between T-Mobile and neighboring municipalities.

Daila Gross, T-Mobile/Sprint Representative, will be available to answer any questions.

FISCAL IMPACT:

Revenue funds for current lease agreement are included in the FY 2022-2023 budget.

ATTACHMENTS:

Proposed Amendment No. 5 To Tower Siting Lease Agreement

RECOMMENDATION:

Commission discussion and/or approval.