



# TOWN OF HIGHLAND BEACH AGENDA MEMORANDUM

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**MEETING TYPE:** Town Commission Meeting  
**MEETING DATE** October 18, 2022  
**SUBMITTED BY:** Chief Craig Hartmann  
**SUBJECT:** Axon Camera System Contract Agreement

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## **SUMMARY:**

In June of 2021, Commission approved entering a 5-year contract with Axon for a package of services for body cameras and in-car camera systems (see attached Agenda Item).

Recently we learned that Axon we will be increasing their prices by about 30% and, by the end of the term of our agreement, a potential increase of 50%. As a result, we have discussed with Axon representatives the option of a 10-year contract term to lock in the current pricing. Axon has agreed that since we are in year 2 of our current contract, they will agree to an 8-year contract, thus making a 10-year contract overall. Axon has been established as the Town standard for body cameras and in-car cameras. The Town's procurement policy allows for the making of purchases based on an established Town Standard such as this.

The Master Services Agreement of the contract will not change. The only change will be in the "term" of the agreement, which will also reduce the annual cost.

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## **FISCAL IMPACT:**

Lengthening the term of the agreement will lock in current pricing and, will reduce the annual cost from \$45,922, to \$42,505.

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## **ATTACHMENTS:**

June 2021 Agenda Item, Axon Agreement  
Updated Quote - Contract Extension to 10 Years

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## **RECOMMENDATION:**

Staff is recommending Commission approve the agreement to secure current pricing for additional years.