



Town of Haymarket
15000 Washington Street, #100
Haymarket, VA 20169
703-753-2600

To: Honorable Mayor and Town Council

From: Roberto Gonzalez, Town Treasurer

Date: February 02, 2026

Re: Treasurer's Report

Highlights:

- Actuals as of 01.28.2026 are included in this agenda.
- The comparison report to where the Town was financially last year as of 01.28.2026.
- Working on renewal process for Health Insurance, General Liability insurance (Town Policy), and VRS semi-annual policy assessment.
- The final draft of the Town's Investment Policy has been completed and is now ready for review by the full Town Council. We are seeking your comments and feedback with the goal of securing approval during FY2026.
- Continue to work on FY2027 Draft budget.
- Working with Town Manager on drafting policies for Council to review.
- Business License renewal applications have been mailed out to in Town businesses.
- Reviewed Administrators A/P entries and A/R entries.

Town of Haymarket
Statement of Net Position
As of January 28, 2026

	<u>Jan 28, 26</u>
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash & Cash Equivalents	9,072,566.97
11010 · Virginia Investment Pool	<u>377,408.78</u>
Total Checking/Savings	9,449,975.75
Accounts Receivable	
12000 · Accounts Receivable	107,167.82
12010 · A/R Permits	-2,159.99
12020 · Delinquent Real Estate	2,761.44
12021 · Taxes Receivable - RE 2016	<u>1,529.52</u>
Total Accounts Receivable	109,298.79
Other Current Assets	
11499 · Undeposited Funds	213,166.40
12099 · Allowance for Doubtful Accounts	-63,284.67
12200 · Prepaid Expenses	<u>17,658.85</u>
Total Other Current Assets	167,540.58
Total Current Assets	9,726,815.12
Fixed Assets	
12500 · General Property	4,787,203.47
12600 · Rental Property	<u>1,130,768.59</u>
Total Fixed Assets	5,917,972.06
Other Assets	
14003 · Accum Amort - SBITA Asset	-4,755.96
14002 · SBITA Asset	20,609.33
14001 · Accum Amort - ROU Asset	-1,799.90
14000 · Right of Use Lease Assets	10,799.18
12300 · Lease Receivable CP	155,821.13
12301 · Accrued Int Rec - G87	892.53
12350 · Lease Receivable - LT G87	204,611.44
19110 · Deferred Outflows - OPI	93,878.00
19000 · Net Pension Asset	172,687.00
19100 · Deferred Outflow - Pension Cont	393,548.00
19200 · Deferred Outflow - GLI OPEB	<u>12,556.00</u>
Total Other Assets	1,058,846.75
TOTAL ASSETS	<u>16,703,633.93</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	<u>152,844.63</u>
Total Accounts Payable	152,844.63
Credit Cards	
20041 · ToH Credit Card - SONA 1424/269	-6,258.91
20042 · PD Credit Card - SONA 0277	<u>94.47</u>
Total Credit Cards	-6,164.44
Other Current Liabilities	
20099 · Prepaid Rent	8,812.70
20096 · Deferred Revenue - Other	2,246,884.41
20098 · Deferred Revenue - ARPA Funds	1,042,757.67
20500 · Sales Tax Payable	91.10
21000 · Payroll Liabilities	<u>47,401.58</u>

Town of Haymarket
Statement of Net Position
As of January 28, 2026

	Jan 28, 26
22000 · Security Deposits	13,851.48
22010 · Escrow Deposits	202,317.10
Total Other Current Liabilities	3,562,116.04
Total Current Liabilities	3,708,796.23
Long Term Liabilities	
28006 · SBITA Liability - Non Current	10,400.10
28005 · SBITA Liability - CP	4,978.83
28004 · Accrued Int - G96	299.32
28002 · Lease Liability - LT	7,025.69
28001 · Lease Liability - CP	2,070.16
28003 · Accrued Int Exp - G87	25.09
28000 · Deffered Inflow G87	344,417.53
20080 · Accrued Interest Payable	2,748.94
23000 · Accrued Leave	36,581.32
25000 · General Obligation Bonds	277,900.00
29100 · Deferred Inflow - Pension Msmnt	378,349.00
29500 · Net OPEB Liability	39,254.00
29600 · Deferred Inflow - OPEB	9,244.00
Total Long Term Liabilities	1,113,293.98
Total Liabilities	4,822,090.21
Equity	
34121 · GASB 96 Activity Offset	175.12
34120 · GASB 87 Activity Offset	-121.66
34110 · Net OPEB Activity Offset	-35,942.00
34000 · Net Pension Activity Offset	281,764.00
30000 · Unrestricted Net Assets	5,551,871.96
31000 · Restricted Net Assets	80,200.00
32000 · Investment in Capital Assets	5,917,972.07
33000 · Amt Long Term Obligations	-317,230.27
Net Income	402,854.50
Total Equity	11,881,543.72
TOTAL LIABILITIES & EQUITY	<u>16,703,633.93</u>

REVENUE	Actuals	Budget	Percentage of Budget Collected	Comments
3110 · GENERAL PROPERTY TAXES				
3110-01 · Real Estate - Current	483,978.47	501,770.00	96.5%	Real Estate invoices have been entered; includes exemptions approved by the County.
3110-02 · Public Service Corp RE Tax	26,860.57	23,724.00	113.22%	Higher than expected assessments from SCC
3110-03 · Interest - All Property Taxes	440.33	0.00	100.0%	
3110-04 · Penalties - All Property Taxes	2,427.24	1,000.00	242.72%	
Total 3110 · GENERAL PROPERTY TAXES	513,706.61	526,494.00	97.57%	
3120 · OTHER LOCAL TAXES				
3120-00 · Transient Occupancy Tax	213,284.35	300,000.00	71.1%	Collections cover up to December 2025
3120-01 · Bank Stock Tax	0.00	70,000.00	0.0%	
3120-02 · Business License Tax	13,231.11	350,000.00	3.8%	
3120-03 · Cigarette Tax	81,950.51	132,466.00	61.9%	Collections cover up to December 2025
3120-04 · Consumer Utility Tax	67,416.22	158,000.00	42.7%	
3120-05 · Meals Tax - Current	877,761.51	1,600,000.00	54.9%	Collections cover up to December 2025
3120-06 · Sales Tax Receipts	75,200.67	170,000.00	44.2%	Collections cover up to November 2025
3120-07 · Penalties (Non-Property)	4,202.50	5,000.00	84.1%	
3120-08 · Interest (Non-Property)	857.89	0.00	100.0%	
Total 3120 · OTHER LOCAL TAXES	1,333,904.76	2,785,466.00	47.9%	
3130 · PERMITS,FEES & LICENSESES				
3130-01 · Application Fees	1,050.00	4,500.00	23.3%	
3130-02 · Inspections Fee	500.00	0.00	100.0%	
3130-03 · Motor Vehicle Licenses	183.00	0.00	100.0%	
3130-05 · Other Planning & Permits	30,060.00	1,000.00	3,006.0%	Due to Zoning Amendment Application
3130-06 · Pass Through Fees	13,746.25	15,000.00	91.6%	
Total 3130 · PERMITS,FEES & LICENSESES	45,539.25	20,500.00	222.1%	
3140 · FINES & FORFEITURES				
3140-01 · Fines	13,527.67	25,000.00	54.1%	Collections cover up to December 2025
Total 3140 · FINES & FORFEITURES	13,527.67	25,000.00	54.1%	
3150 · REVENUE - USE OF MONEY				
3150-01 · Earnings on VACO/VML Investment	9,316.96	13,500.00	69.0%	reconciled up to December 2025
3150-03 · Interest on Bank Deposits	154,346.05	89,500.00	172.5%	reconciled up to December 2025
Total 3150 · REVENUE - USE OF MONEY	163,663.01	103,000.00	158.9%	
3151 · RENTAL (USE OF PROPERTY)				
3151-07 · Haymarket Church Suite 206	31,003.76	50,683.00	61.2%	
3151-08 · 15020 Washington Realty	13,470.14	34,294.00	39.3%	2025 Lease has been terminated as of September 4th
3151-09 · 15026 Copper Cricket	18,293.31	29,009.00	63.1%	
3151-11 · Cupcake Heaven and Cafe LLC	21,899.28	38,021.00	57.6%	
3151-15 · Revolution Mortgage	4,792.41	8,215.00	58.3%	
3151-17 · Yew Tree Wellness LLC	4,549.78	13,156.00	34.6%	New Tenant; Prorated for November 2025
3151-18 · WSR Solutions LLC	3,334.59	6,222.00	53.6%	New Tenant; amendment coming for new Revenue
3151-19 · Red Rock Title & Settlement LLC	1,943.57	6,426.00	30.2%	New Tenant; amendment coming for new Revenue
Total 3151 · RENTAL (USE OF PROPERTY)	99,286.84	186,026.00	53.4%	
3165 · REVENUE - TOWN EVENTS				
3165-00 · Sponsorships	29,517.50	20,000.00	147.6%	Need to amend budget for the additional funds
3165-01 · Town Event	81,182.00	80,000.00	101.5%	
3165-02 · Farmer's Market	9,224.25	14,000.00	65.9%	
3165-03 · Town Ornaments	8,257.10	10,000.00	82.6%	
3165-04 · Town Shirts	2,502.75	0.00	100.0%	
3165-05 · Museum Revenue - Art	348.27	0.00	100.0%	
3165-06 · Town Hats	457.00	0.00	100.0%	
3165-07 · Town Sweatshirts - Adult	5,021.90	0.00	100.0%	
3165-08 · Town Sweatshirts - Youth	69.00	0.00	100.0%	

3165-09 · Town Tote / Bag	120.00	0.00	100.0%
3165-10 · Town Mug	462.00	0.00	100.0%
3165-11 · Town Blanket	220.00	0.00	100.0%
3165-12 · Holiday Market	3,060.00	0.00	100.0%
Total 3165 · REVENUE - TOWN EVENTS	140,441.77	124,000.00	113.3%
3180 · MISCELLANEOUS			
3180-00 · Convenience Fee	57.94	300.00	19.3%
3180-01 · Citations & Accident Reports	90.00	0.00	100.0%
3180-02 · Veteran Banners	2,900.00	0.00	100.0%
3180-03 · Miscellaneous	25.00	0.00	100.0%
			Unclaimed funds that have met the State Code
3180-07 · Unclaimed Property Funds	4,510.00	4,510.00	100.0% requirement to be submitted to VA Treasury
3180-05 · Recovered Costs - Private Events	300.00	0.00	100.0%
3190 · SALE OF SALVAGE & SURPLUS			
			Sold 3 PD SUV (older ones that were replaced this
3190-01 · Public Safety - Surplus Sales	16,900.00	16,900.00	100.0% fiscal year)
3190-02 · Administration - Surplus Sales	17.00	0.00	100.0%
Total 3190 · SALE OF SALVAGE & SURPLUS	16,917.00	16,900.00	100.1%
3180 · Miscellaneous	239.37	0.00	100.0%
Total 3180 · MISCELLANEOUS	25,039.31	21,710.00	115.3%
3200 · REVENUE FROM COMMONWEALTH			
3200-02 · 599 Law Enforcement Grant	18,896.00	37,790.00	50.0% 2 of 4 FY2026 disbursement received
3200-05 · Communications Tax	39,870.09	72,000.00	55.4% Collections to cover up to September 2025
3200-06 · Department of Fire Programs	15,000.00	15,000.00	100.0% FY2026 Annual disbursement received
3200-11 · Personal Property Tax Reimburse	18,626.97	18,627.00	100.0% FY2026 Annual State disbursement received
3200-12 · Railroad Rolling Stock	1,546.16	1,300.00	118.9% Annual Tax collection for FY2026
3200-16 · DMV Select Grant	6,458.10	26,240.00	24.6%
3200-17 · LOLE Grant	0.00	3,200.00	0.0%
3200-19 · HEAT Grant	10,000.00	10,000.00	100.0% Grant for the Flock system the Town PD purchased
Total 3200 · REVENUE FROM COMMONWEALTH	110,397.32	184,157.00	59.9%
3500 · Reserve Funds	0.00	89,160.00	0.0% Fire Funds, Comp Study funding
	Total Revenue	2,445,506.54	4,065,513.00
	Gross Revenue	2,445,506.54	4,065,513.00
			60.2%

EXPENDITURES

01 · ADMINISTRATION			
11100 · TOWN COUNCIL			
111001 · Convention & Education	4,599.60	10,050.00	45.8%
111002 · FICA/Medicare	960.06	2,000.00	48.0%
111003 · Meals and Lodging	4,427.42	6,300.00	70.3%
111004 · Mileage Allowance	285.60	1,800.00	15.9%
111005 · Salaries & Wages - Regular	12,625.00	22,000.00	57.4%
Total 11100 · TOWN COUNCIL	22,897.68	42,150.00	54.3%
12110 · TOWN ADMINISTRATION			
1211001 · Salaries/Wages-Regular	297,653.84	528,794.00	56.3%
1211002 · Salaries/Wages - Overtime	1,843.49	4,500.00	41.0%
1211003 · Salaries/Wages - Part Time	10,575.25	41,588.00	25.4%
1211004 · FICA/Medicare	23,269.03	43,633.00	53.3%
1211005 · VRS	45,088.16	85,854.00	52.5%
1211006 · Health Insurance	37,296.00	63,936.00	58.3%
1211007 · Life Insurance	3,466.16	6,377.00	54.4%
1211008 · Disability Insurance	852.46	3,360.00	25.4%
1211009 · Unemployment Insurance	1,128.13	5,995.00	18.8%
1211010 · Worker's Compensation	283.00	481.00	58.8%
1211011 · Gen Property/Liability Ins.	20,380.00	21,261.00	95.9%
1211012 · Accounting Services	3,167.58	14,000.00	22.6%
1211014 · Printing & Binding	4,899.66	8,298.00	59.0%
1211015 · Advertising	97.17	9,000.00	1.1%
1211016 · Computer, Internet &Website Svc	7,332.84	28,550.00	25.7%

1211017 · Postage	1,544.99	5,000.00	30.9%
1211018 · Telecommunications	4,771.13	7,500.00	63.6%
1211019 · Mileage Allowance	997.50	3,250.00	30.7%
1211020 · Meals & Lodging	2,970.21	7,000.00	42.4%
1211021 · Convention & Education	2,195.00	10,000.00	22.0%
1211022 · Miscellaneous	220.00	2,000.00	11.0%
1211024 · Books, Dues & Subscriptions	4,681.86	12,075.00	38.8%
1211025 · Office Supplies	3,188.31	8,500.00	37.5%
1211030 · Capital Outlay-Machinery/Equip	4,700.59	5,000.00	94.0%
1211032 · Professional Services	0.00	20,000.00	0.0%
Total 12110 · TOWN ADMINISTRATION	482,602.36	945,952.00	51.0%
12210 · LEGAL SERVICES			
1221001 · Legal Services	40,338.01	100,000.00	40.3% legal services covering up to November 2025
Total 12210 · LEGAL SERVICES	40,338.01	100,000.00	40.3%
12240 · INDEPENDENT AUDITOR			
1224001 · Auditing Services	0.00	28,050.00	0.0%
Total 12240 · INDEPENDENT AUDITOR	0.00	28,050.00	0.0%
Total 01 · ADMINISTRATION	545,838.05	1,116,152.00	48.9%
03 · PUBLIC SAFETY			
31100 · POLICE DEPARTMENT			
3110001 · Salaries & Wages - Regular	394,824.82	726,867.00	54.3%
3110003 · Salaries & Wages - OT Premium	23,094.04	24,000.00	96.2%
3110004 · Salaries & Wages - Holiday Pay	31,641.51	39,182.00	80.8%
3110005 · Salaries & Wages - Part Time	22,610.00	27,000.00	83.7%
3110007 · Salary & Wages - DMV Grant	10,406.58	26,240.00	39.7%
3110012 · Salaries & Wages - PT Admin.	9,037.50	39,000.00	23.2%
3110020 · FICA/MEDICARE	35,862.72	67,018.00	53.5%
3110021 · VRS	52,531.36	95,438.00	55.0%
3110022 · Health Insurance	74,982.40	135,206.00	55.5%
3110023 · Life Insurance	4,721.04	8,521.00	55.4%
3110024 · Disability Insurance	1,183.83	3,070.00	38.6%
3110025 · Unemployment Insurance	0.00	4,800.00	0.0%
3110026 · Workers' Compensation Insurance	27,496.00	32,868.00	83.7%
3110027 · Line of Duty Act Insurance	5,117.00	5,120.00	99.9%
3110028 · Legal Services	11,792.46	30,379.00	38.8% legal services covering up to November 2025
3110032 · Computer, Internet & Website	1,372.50	10,000.00	13.7%
3110033 · Postage	11.60	100.00	11.6%
3110034 · Telecommunications	5,912.00	18,700.00	31.6%
3110035 · General Prop Ins (Vehicles)	7,465.00	7,630.00	97.8%
3110037 · Meals and Lodging	1,456.19	5,000.00	29.1%
3110038 · Convention & Edu. (Training)	364.00	10,800.00	3.4%
3110040 · Annual Dues & Subscriptions	9,033.15	21,000.00	43.0%
3110041 · Office Supplies	2,476.06	10,000.00	24.8%
3110042 · Vehicle Fuels	15,684.80	36,700.00	42.7%
3110043 · Vehicle Maintenance/Supplies	9,037.43	22,000.00	41.1%
3110045 · Uniforms & Police Supplies	37,557.53	55,901.00	67.2% Flock system being paid by this line item
3110056 · Capital Outlay-Machinery/Equip	120,169.45	159,900.00	75.2%
Total 31100 · POLICE DEPARTMENT	915,840.97	1,622,440.00	56.4%
32100 · FIRE & RESCUE			
3210001 · Contributions to other Govt Ent	69,159.87	84,160.00	82.2% will hold a Public Hearing for budget amendment for FY2026 to move Fire Funds over to budget the
Total 32100 · FIRE & RESCUE	69,159.87	84,160.00	82.2% Town has received towards this contribution
Total 03 · PUBLIC SAFETY	985,000.84	1,706,600.00	57.7%
04 · PUBLIC WORKS			
43200 · REFUSE COLLECTION			
4320001 · Trash Removal Contract	106,364.88	216,995.00	49.0% Covering up to December 2025 services
Total 43200 · REFUSE COLLECTION	106,364.88	216,995.00	49.0%

43100 · MAINT OF 15000 Wash St./Grounds			
4310001 · Repairs/Maintenance Services	59,853.96	100,000.00	59.9%
4310002 · Maint Svc Contract-Pest Control	668.00	2,500.00	26.7%
4310003 · Maint Svc Contract-Landscaping	14,625.00	45,000.00	32.5%
4310004 · Maint Svc Contract Snow Removal	0.00	20,000.00	0.0%
4310007 · Electric/Gas Services	9,356.02	18,593.00	50.3%
4310008 · Electrical Services-Streetlight	2,291.97	5,500.00	41.7%
4310009 · Water & Sewer Services	2,488.39	6,350.00	39.2%
4310011 · Real Estate Taxes	577.48	1,500.00	38.5%
4310015 · Maintenance - Vehicle Fuel	890.05	3,000.00	29.7%
4310016 · Maint - Vehicle Maintenance	46.96	3,000.00	1.6%
4310017 · Military Banner	3,092.25	0.00	100.0%
Total 43100 · MAINT OF 15000 Wash St./Grounds	93,890.08	205,443.00	45.7%
Total 04 · PUBLIC WORKS	200,254.96	422,438.00	47.4%
06 · ECONOMIC DEVELOPMENT			
60000 · Tourism/Traveling Marketing	45,994.86	128,571.00	35.8%
60001 · Town Tourism	28,310.64	85,714.00	33.0%
60003 · Advertising	1,069.59	22,000.00	4.9%
Total 06 · ECONOMIC DEVELOPMENT	75,375.09	236,285.00	31.9%
07 · PARKS, REC & CULTURAL			
70000 · HAYMARKET COMMUNITY PARK			
7000001 · Grounds Maintenance/Repairs	7,245.00	15,000.00	48.3%
Total 70000 · HAYMARKET COMMUNITY PARK	7,245.00	15,000.00	48.3%
71110 · EVENTS			
7111001 · Advertising - Events	9,214.07	9,950.00	92.6%
7111003 · Contractural Services	68,199.67	64,150.00	106.3%
7111004 · Events - Other	32,749.89	35,900.00	91.2%
7111005 · Police Department Events	6,043.85	7,800.00	77.5%
7111006 · Farmer's Market	1,501.96	14,000.00	10.7%
Total 71110 · EVENTS	117,709.44	131,800.00	89.3%
72200 · MUSEUM			
7220009 · Advertising	0.00	1,000.00	0.0%
7220012 · Telecommunications	736.14	2,200.00	33.5%
7200015 · Books, Dues & Subscriptions	0.00	250.00	0.0%
7220018 · Exhibits & Programs	500.00	2,500.00	20.0%
Total 72200 · MUSEUM	1,236.14	5,950.00	20.8%
Total 07 · PARKS, REC & CULTURAL	126,190.58	152,750.00	82.6%
08 · COMMUNITY DEVELOPMENT			
81100 · PLANNING COMMISSION			
8110001 · Salaries & Wages - Regular	1,065.00	5,670.00	18.8%
8110002 · FICA/Medicare	64.65	500.00	12.9%
8110003 · Consultants - Engineer	8,792.43	10,000.00	87.9%
8110004 · Consultants - Comp Plan	0.00	5,000.00	0.0%
8110005 · Mileage Allowance	0.00	250.00	0.0%
8110006 · Meals & Lodging	0.00	700.00	0.0%
8110007 · Convention/Education	0.00	1,000.00	0.0%
8110009 · Engineer - Pass Through	23,716.25	0.00	100.0%
Total 81100 · PLANNING COMMISSION	33,638.33	23,120.00	145.5%
81110 · ARCHITECTURAL REVIEW BOARD			
8111001 · Salaries & Wages - Regular	1,200.00	5,830.00	20.6%
8111002 · FICA/Medicare	87.60	446.00	19.6%
8111005 · Convention & Education	0.00	1,500.00	0.0%
Total 81110 · ARCHITECTURAL REVIEW BOARD	1,287.60	7,776.00	16.6%
81111 · Board Of Zoning Appeals			
8111101 · Convention & Education	0.00	1,500.00	0.0%
8111102 · FICA / Medicare	0.00	103.00	0.0%
8111103 · Salaries & Wages - Regular	0.00	1,325.00	0.0%
Total 81111 · Board Of Zoning Appeals	0.00	2,928.00	0.0%
Total 08 · COMMUNITY DEVELOPMENT	34,925.93	33,824.00	103.3%

09 · NON-DEPARTMENTAL			
90004 · VA Treasury - Unclaimed Property	4,510.00	4,510.00	100.0%
95100 · DEBT SERVICE			
9510002 · General Obligation Bond - Prin	69,400.00	69,400.00	100.0% Final Debt payment
9510003 · General Obligation Bond - Int	815.45	820.00	99.4% Final Debt payment
Total 95100 · DEBT SERVICE	70,215.45	70,220.00	100.0%
Total 09 · NON-DEPARTMENTAL	74,725.45	74,730.00	100.0%
94105 · PERSONNEL			
EMPLOYEE BENEFITS			
6560 · Payroll Processing Fees	0.00		
Total EMPLOYEE BENEFITS	0.00		
Total 94105 · PERSONNEL	0.00		
94107 · BLIGHT MITIGATION			
9410701 · Building Official/Engr.	0.00	5,000.00	0.0%
Total 94107 · BLIGHT MITIGATION	0.00	5,000.00	0.0%
94108 · Capital Improvement Funds Expens			
9410801 · Washington St - Streetscape	0.00	55,000.00	0.0%
9410802 · Sidewalk Repairs	0.00	50,000.00	0.0%
9410805 · Town Hall / Museum Security Sys	0.00	212,734.00	0.0%
Total 94108 · Capital Improvement Funds Expens	0.00	317,734.00	0.0%
Total Expense	2,042,310.90	4,065,513	50.2%
Net Ordinary Income	403,195.64	0.00	100.0%
OTHER REVENUE			
50001 · Amerian Rescue Plan Funds	16,687.50	108,000.00	15.45%
50002 · Development Funds	0.00	443,664.00	0.0%
Total Other Revenue	16,687.50	551,664.00	3.03%
OTHER EXPENDITURES			
98000 · Development Expenditures			
98000-1 · Parks & Recreation	0.00	443,664.00	0.0%
Total 98000 · Development Expenditures	0.00	443,664.00	0.0%
97001 · American Rescue Plan Expenses			
97001-1 · Park Sidewalk	5,627.50	8,000.00	70.34% additional cost for as builts / plat designation
97001-2 · Town Website	0.00	50,000.00	0.0%
97001-3 · Town Center	11,060.00	50,000.00	22.12% Downy Scott LLC Pricing report ; Financial Analysis Report
Total 97001 · American Rescue Plan Expenses	16,687.50	108,000.00	15.45%
Total Other Expenditures	16,687.50	551,664.00	3.03%
Net Other Revenue	0.00	0.00	0.0%
Total Net Revenue Operational / Other Budget	403,195.64	0.00	100.0%
Total of Operational budget and Other Income Budget	4,617,177		

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through January 28, 2026

	Jul 1, '25 - Jan 2...	Jul 1, '24 - Jan 2...	% Change
Ordinary Income/Expense			
Income			
315150 · Returned Check Charges	0.00	0.00	0.0%
3110 · GENERAL PROPERTY TAXES			
3110-01 · Real Estate - Current	483,637.33	462,441.91	4.6%
3110-02 · Public Service Corp RE Tax	26,860.57	25,428.49	5.6%
3110-03 · Interest - All Property Taxes	440.33	1,841.77	-76.1%
3110-04 · Penalties - All Property Taxes	2,427.24	3,066.79	-20.9%
Total 3110 · GENERAL PROPERTY TAXES	513,365.47	492,778.96	4.2%
3120 · OTHER LOCAL TAXES			
3120-00 · Transient Occupancy Tax	213,284.35	183,456.49	16.3%
3120-02 · Business License Tax	13,231.11	41,878.10	-68.4%
3120-03 · Cigarette Tax	81,950.51	71,996.37	13.8%
3120-04 · Consumer Utility Tax	67,416.22	56,587.32	19.1%
3120-05 · Meals Tax - Current	877,761.51	850,106.49	3.3%
3120-06 · Sales Tax Receipts	75,200.67	72,521.34	3.7%
3120-07 · Penalties (Non-Property)	4,202.50	2,966.12	41.7%
3120-08 · Interest (Non-Property)	857.89	152.48	462.6%
Total 3120 · OTHER LOCAL TAXES	1,333,904.76	1,279,664.71	4.2%
3130 · PERMITS,FEES & LICENSESES			
3130-01 · Application Fees	1,050.00	1,525.00	-31.2%
3130-02 · Inspection Fees	500.00	0.00	100.0%
3130-03 · Motor Vehicle Licenses	183.00	229.00	-20.1%
3130-05 · Other Planning & Permits	30,060.00	3,101.56	869.2%
3130-06 · Pass Through Fees	13,746.25	7,469.40	84.0%
Total 3130 · PERMITS,FEES & LICENSESES	45,539.25	12,324.96	269.5%
3140 · FINES & FORFEITURES			
3140-01 · Fines	13,527.67	14,028.67	-3.6%
Total 3140 · FINES & FORFEITURES	13,527.67	14,028.67	-3.6%
3150 · REVENUE - USE OF MONEY			
3150-01 · Earnings on VACO/VML Investment	9,316.96	9,136.58	2.0%
3150-03 · Interest on Bank Deposits	154,346.05	139,610.09	10.6%
Total 3150 · REVENUE - USE OF MONEY	163,663.01	148,746.67	10.0%
3151 · RENTAL (USE OF PROPERTY)			
3151-07 · Haymarket Church Suite 206	31,003.76	30,100.72	3.0%
3151-08 · 15020 Washington Realty	13,470.14	34,036.31	-60.4%
3151-09 · 15026 Copper Cricket	18,293.31	16,921.53	8.1%
3151-11 · Cupcake Heaven and Cafe LLC	21,899.28	21,382.08	2.4%
3151-15 · Revolution Mortgage	4,792.41	5,317.52	-9.9%
3151-17 · Yew Tree Wellness LLC	4,549.78	0.00	100.0%
3151-18 · WSR Solutions LLC	3,334.59	0.00	100.0%
3151-19 · Red Rock Title & Settlement LLC	1,943.57	0.00	100.0%
Total 3151 · RENTAL (USE OF PROPERTY)	99,286.84	107,758.16	-7.9%
3160 · CHARGES FOR SERVICES			
FOIA Receipts	0.00	5.00	-100.0%
Total 3160 · CHARGES FOR SERVICES	0.00	5.00	-100.0%
3165 · REVENUE - TOWN EVENTS			
3165-00 · Sponsorships	29,517.50	17,685.00	66.9%
3165-01 · Town Event	81,182.00	65,327.63	24.3%
3165-02 · Farmer's Market	9,224.25	8,588.75	7.4%
3165-03 · Town Ornaments	8,257.10	6,486.25	27.3%
3165-04 · Town Shirts	2,502.75	0.00	100.0%
3165-05 · Museum Revenue - Art	348.27	1,108.28	-68.6%
3165-06 · Town Hats	457.00	764.00	-40.2%
3165-07 · Town Sweatshirts - Adult	5,021.90	3,320.00	51.3%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through January 28, 2026

	Jul 1, '25 - Jan 2...	Jul 1, '24 - Jan 2...	% Change
3165-08 · Town Sweatshirts - Youth	69.00	77.50	-11.0%
3165-09 · Town Tote / Bag	120.00	0.00	100.0%
3165-10 · Town Mug	462.00	0.00	100.0%
3165-11 · Town Blanket	220.00	0.00	100.0%
3165-12 · Holiday Market	3,060.00	0.00	100.0%
Total 3165 · REVENUE - TOWN EVENTS	140,441.77	103,357.41	35.9%
3180 · MISCELLANEOUS			
3180-00 · Convenience Fee	57.94	18.74	209.2%
3180-01 · Citations & Accident Reports	90.00	75.00	20.0%
3180-02 · Vetern Banners	2,900.00	0.00	100.0%
3180-03 · Miscellaneous	25.00	50.00	-50.0%
3180-04 · Reimbursement from Insurance	0.00	905.50	-100.0%
3180-07 · Unclaimed Property Funds	4,510.00	0.00	100.0%
3180-05 · Recovered Costs- Private Events	300.00	0.00	100.0%
3190 · Sale of Salvage & Surplus			
3190-01 · Public Safety - Surplus Sales	16,900.00	0.00	100.0%
3190-02 · Administration Surplus Sales	17.00	0.00	100.0%
3190 · Sale of Salvage & Surplus - Other	0.00	0.00	0.0%
Total 3190 · Sale of Salvage & Surplus	16,917.00	0.00	100.0%
3180 · MISCELLANEOUS - Other	239.37	0.00	100.0%
Total 3180 · MISCELLANEOUS	25,039.31	1,049.24	2,286.4%
3200 · REVENUE FROM COMMONWEALTH			
3200-02 · 599 Law Enforcement Grant	18,896.00	18,894.00	0.0%
3200-04 · Car Rental Reimbursement	0.00	0.00	0.0%
3200-05 · Communications Tax	39,870.09	40,398.29	-1.3%
3200-06 · Department of Fire Programs	15,000.00	15,000.00	0.0%
3200-11 · Personal Property Tax Reimburse	18,626.97	18,626.97	0.0%
3200-12 · Railroad Rolling Stock	1,546.16	1,535.23	0.7%
3200-16 · DMV Select Grant	6,458.10	15,841.83	-59.2%
3200-17 · LOLE Grant	0.00	0.00	0.0%
3200-18 · Educational Reimbursement	0.00	796.02	-100.0%
3200-19 · HEAT Grant	10,000.00	0.00	100.0%
Total 3200 · REVENUE FROM COMMONWEALTH	110,397.32	111,092.34	-0.6%
4002 · Transfer from ARPA Funds	0.00	431,327.00	-100.0%
Total Income	2,445,165.40	2,702,133.12	-9.5%
Gross Profit	2,445,165.40	2,702,133.12	-9.5%
Expense			
9510016 · Bank Service Charges	0.00	0.00	0.0%
01 · ADMINISTRATION			
11100 · TOWN COUNCIL			
111001 · Convention & Education	4,599.60	9,215.20	-50.1%
111002 · FICA/Medicare	960.06	851.70	12.7%
111003 · Meals and Lodging	4,427.42	4,795.46	-7.7%
111004 · Mileage Allowance	285.60	897.15	-68.2%
111005 · Salaries & Wages - Regular	12,625.00	10,800.00	16.9%
Total 11100 · TOWN COUNCIL	22,897.68	26,559.51	-13.8%
12110 · TOWN ADMINISTRATION			
1211001 · Salaries/Wages-Regular	297,653.84	276,133.13	7.8%
1211002 · Salaries/Wages - Overtime	1,843.49	2,477.42	-25.6%
1211003 · Salaries/Wages - Part Time	10,575.25	24,289.25	-56.5%
1211004 · FICA/Medicare	23,269.03	22,265.20	4.5%
1211005 · VRS	45,088.16	42,360.91	6.4%
1211006 · Health Insurance	37,296.00	35,044.80	6.4%
1211007 · Life Insurance	3,466.16	3,337.89	3.8%
1211008 · Disability Insurance	852.46	1,907.63	-55.3%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through January 28, 2026

	Jul 1, '25 - Jan 2...	Jul 1, '24 - Jan 2...	% Change
1211009 · Unemployment Insurance	1,128.13	1,125.42	0.2%
1211010 · Worker's Compensation	283.00	260.00	8.9%
1211011 · Gen Property/Liability Ins.	20,380.00	17,616.00	15.7%
1211012 · Accounting Services	3,167.58	10,587.22	-70.1%
1211013 · Cigarette Tax Administration	0.00	0.00	0.0%
1211014 · Printing & Binding	4,899.66	5,956.44	-17.7%
1211015 · Advertising	97.17	2,363.29	-95.9%
1211016 · Computer, Internet & Website Svc	7,332.84	15,500.06	-52.7%
1211017 · Postage	1,544.99	2,219.22	-30.4%
1211018 · Telecommunications	4,771.13	5,032.89	-5.2%
1211019 · Mileage Allowance	997.50	416.74	139.4%
1211020 · Meals & Lodging	2,970.21	2,537.11	17.1%
1211021 · Convention & Education	2,195.00	1,540.00	42.5%
1211022 · Miscellaneous	220.00	637.72	-65.5%
1211024 · Books, Dues & Subscriptions	4,681.86	3,274.56	43.0%
1211025 · Office Supplies	3,188.31	5,052.29	-36.9%
1211030 · Capital Outlay-Machinery/Equip	4,700.59	0.00	100.0%
Total 12110 · TOWN ADMINISTRATION	482,602.36	481,935.19	0.1%
12210 · LEGAL SERVICES			
1221001 · Legal Services	40,338.01	46,782.85	-13.8%
Total 12210 · LEGAL SERVICES	40,338.01	46,782.85	-13.8%
Total 01 · ADMINISTRATION	545,838.05	555,277.55	-1.7%
03 · PUBLIC SAFETY			
31100 · POLICE DEPARTMENT			
3110001 · Salaries & Wages - Regular	394,824.82	328,107.11	20.3%
3110003 · Salaries & Wages - OT Premium	23,094.04	17,715.58	30.4%
3110013 · Salaries & Wages - OT Select En	0.00	0.00	0.0%
3110004 · Salaries & Wages - Holiday Pay	31,641.51	24,539.72	28.9%
3110005 · Salaries & Wages - Part Time	22,610.00	29,940.00	-24.5%
3110007 · Salary & Wages - DMV Grant	10,406.58	6,593.13	57.8%
3110012 · Salaries & Wages - PT Admin.	9,037.50	6,312.50	43.2%
3110020 · FICA/MEDICARE	35,862.72	30,872.92	16.2%
3110021 · VRS	52,531.36	43,831.60	19.9%
3110022 · Health Insurance	74,982.40	52,857.60	41.9%
3110023 · Life Insurance	4,721.04	3,903.04	21.0%
3110024 · Disability Insurance	1,183.83	1,273.86	-7.1%
3110025 · Unemployment Insurance	0.00	120.98	-100.0%
3110026 · Workers' Compensation Insurance	27,496.00	23,627.00	16.4%
3110027 · Line of Duty Act Insurance	5,117.00	5,118.00	0.0%
3110028 · Legal Services	11,792.46	14,619.21	-19.3%
3110032 · Computer, Internet & Website	1,372.50	4,175.48	-67.1%
3110033 · Postage	11.60	0.00	100.0%
3110034 · Telecommunications	5,912.00	8,449.67	-30.0%
3110035 · General Prop Ins (Vehicles)	7,465.00	6,180.00	20.8%
3110037 · Meals and Lodging	1,456.19	971.38	49.9%
3110038 · Convention & Edu. (Training)	364.00	245.00	48.6%
3110040 · Annual Dues & Subscriptions	9,033.15	11,409.87	-20.8%
3110041 · Office Supplies	2,476.06	3,499.90	-29.3%
3110042 · Vehicle Fuels	15,684.80	14,977.07	4.7%
3110043 · Vehicle Maintenance/Supplies	9,037.43	16,482.79	-45.2%
3110045 · Uniforms & Police Supplies	37,557.53	25,992.16	44.5%
3110049 · Grant Expenditures	0.00	11,088.58	-100.0%
3110056 · Capital Outlay-Machinery/Equip	120,169.45	147,551.87	-18.6%
Total 31100 · POLICE DEPARTMENT	915,840.97	840,456.02	9.0%
32100 · FIRE & RESCUE			
3210001 · Contributions to other Govt Ent	69,159.87	0.00	100.0%
Total 32100 · FIRE & RESCUE	69,159.87	0.00	100.0%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through January 28, 2026

	Jul 1, '25 - Jan 2...	Jul 1, '24 - Jan 2...	% Change
Total 03 · PUBLIC SAFETY	985,000.84	840,456.02	17.2%
04 · PUBLIC WORKS			
4110002 · Street Beautification - HF	0.00	2,213.00	-100.0%
43200 · REFUSE COLLECTION			
4320001 · Trash Removal Contract	106,364.88	101,009.70	5.3%
Total 43200 · REFUSE COLLECTION	106,364.88	101,009.70	5.3%
43100 · MAINT OF 15000 Wash St./Grounds			
4310001 · Repairs/Maintenance Services	59,853.96	39,546.09	51.4%
4310002 · Maint Svc Contract-Pest Control	668.00	465.00	43.7%
4310003 · Maint Svc Contract-Landscaping	14,625.00	15,200.00	-3.8%
4310004 · Maint Svc Contract Snow Removal	0.00	17,199.00	-100.0%
4310007 · Electric/Gas Services	9,356.02	9,867.95	-5.2%
4310008 · Electrical Services-Streetlight	2,291.97	2,461.35	-6.9%
4310009 · Water & Sewer Services	2,488.39	3,364.19	-26.0%
4310011 · Real Estate Taxes	577.48	561.87	2.8%
4310015 · Maintenance - Vehicle Fuel	890.05	901.38	-1.3%
4310016 · Maint - Vehicle Maintenance	46.96	55.60	-15.5%
4310017 · Military Banner	3,092.25	0.00	100.0%
Total 43100 · MAINT OF 15000 Wash St./Grounds	93,890.08	89,622.43	4.8%
Total 04 · PUBLIC WORKS	200,254.96	192,845.13	3.8%
06 · ECONOMIC DEVELOPMENT			
60000 · Tourism/Traveling Marketing	45,994.86	78,624.21	-41.5%
60001 · Town Tourism	28,310.64	21,744.81	30.2%
60003 · Advertising	1,069.59	0.00	100.0%
Total 06 · ECONOMIC DEVELOPMENT	75,375.09	100,369.02	-24.9%
07 · PARKS, REC & CULTURAL			
70000 · HAYMARKET COMMUNITY PARK			
7000001 · Grounds Maintenance/Repairs	7,245.00	8,414.99	-13.9%
7000003 · Demolition	0.00	48,524.00	-100.0%
Total 70000 · HAYMARKET COMMUNITY PARK	7,245.00	56,938.99	-87.3%
71110 · EVENTS			
7111001 · Advertising - Events	9,214.07	6,239.54	47.7%
7111003 · Contractual Services	68,199.67	47,021.93	45.0%
7111004 · Events - Other	32,749.89	33,489.33	-2.2%
7111005 · Police Department Events	6,043.85	4,317.90	40.0%
7111006 · Farmer's Market	1,501.96	6,947.50	-78.4%
Total 71110 · EVENTS	117,709.44	98,016.20	20.1%
72200 · MUSEUM			
7220012 · Telecommunications	736.14	889.87	-17.3%
7200015 · Books, Dues & Subscriptions	0.00	30.00	-100.0%
7220018 · Exhibits & Programs	500.00	400.00	25.0%
Total 72200 · MUSEUM	1,236.14	1,319.87	-6.3%
Total 07 · PARKS, REC & CULTURAL	126,190.58	156,275.06	-19.3%
08 · COMMUNITY DEVELOPMENT			
81100 · PLANNING COMMISSION			
8110001 · Salaries & Wages - Regular	1,065.00	1,005.00	6.0%
8110002 · FICA/Medicare	64.65	72.62	-11.0%
8110003 · Consultants - Engineer	8,792.43	3,388.59	159.5%
8110009 · Engineer - Pass Through	23,716.25	14,158.91	67.5%
Total 81100 · PLANNING COMMISSION	33,638.33	18,625.12	80.6%
81110 · ARCHITECTURAL REVIEW BOARD			
8111001 · Salaries & Wages - Regular	1,200.00	1,200.00	0.0%

Town of Haymarket
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	Jul 1, '25 - Jan 2...	Jul 1, '24 - Jan 2...	% Change
8111002 · FICA/Medicare	87.60	96.58	-9.3%
Total 81110 · ARCHITECTURAL REVIEW BOARD	1,287.60	1,296.58	-0.7%
Total 08 · COMMUNITY DEVELOPMENT	34,925.93	19,921.70	75.3%
09 · NON-DEPARTMENTAL			
90004 · VA Treasury - Unclaimed Property	4,510.00	0.00	100.0%
95100 · DEBT SERVICE			
9510002 · General Obligation Bond - Prin	69,400.00	70,700.00	-1.8%
9510003 · General Obligation Bond - Int	815.45	2,461.63	-66.9%
Total 95100 · DEBT SERVICE	70,215.45	73,161.63	-4.0%
Total 09 · NON-DEPARTMENTAL	74,725.45	73,161.63	2.1%
94104 · Street Scape - Park Sidewalk			
9410402 · Construction	0.00	434,413.72	-100.0%
Total 94104 · Street Scape - Park Sidewalk	0.00	434,413.72	-100.0%
94105 · PERSONNEL			
EMPLOYEE BENEFITS			
6560 · Payroll Processing Fees	0.00	-0.06	100.0%
Total EMPLOYEE BENEFITS	0.00	-0.06	100.0%
Total 94105 · PERSONNEL	0.00	-0.06	100.0%
94108 · Capital Improvement Funds Expens			
9410801 · Washington St - Streetscape	0.00	5,633.00	-100.0%
9410805 · Town Hall / Museum Security Sys	0.00	3,020.00	-100.0%
9410806 · Message Board Trailer	0.00	19,507.02	-100.0%
Total 94108 · Capital Improvement Funds Expens	0.00	28,160.02	-100.0%
94109 · Storm Water Grant Match			
Total Expense	2,042,310.90	2,440,879.79	-16.3%
Net Ordinary Income	402,854.50	261,253.33	54.2%
Other Income/Expense			
Other Income			
50001 · Amerian Rescue Plan Funds	16,687.50	0.00	100.0%
Total Other Income	16,687.50	0.00	100.0%
Other Expense			
97001 · American Rescue Plan Expenses			
97001-1 · Park Sidewalk	5,627.50	0.00	100.0%
97001-3 · Town Center	11,060.00	0.00	100.0%
Total 97001 · American Rescue Plan Expenses	16,687.50	0.00	100.0%
Total Other Expense	16,687.50	0.00	100.0%
Net Other Income	0.00	0.00	0.0%
Net Income	402,854.50	261,253.33	54.2%