



Town of Haymarket
15000 Washington Street, #100
Haymarket, VA 20169
703-753-2600

To: Honorable Mayor and Town Council

From: Roberto Gonzalez, Town Treasurer

Date: April 06, 2026

Re: Treasurer's Report

Highlights:

- Actuals as of 04.01.2026 are included in this agenda.
- The comparison report to where the Town was financially last year as of 04.01.2026.
- Attended Educational class in Roanoke.
- Worked and presented the FY2027 Proposed Draft budget with Town Manager and Chief of Police to Council on the March 30, 2026 work sessions.
- Preparing FY2027 Public Notice for publication.
- Worked on draft Procurement Policy and Travel Policy with the Town Manager.
- Worked on draft RFP for old Post Office work with Town Manager.
- Began to work on pre-audit work on FY2025 with Clearpoint accountants in preparation for FY2026 annual audit.
- Business License renewal applications are currently being received and processed; they are due by April 30, 2026.
- Reviewed Administrators A/P entries and A/R entries.

Town of Haymarket
Statement of Net Position
As of April 1, 2026

	Apr 1, 26
ASSETS	
Current Assets	
Checking/Savings	
10000 · Cash & Cash Equivalents	9,209,358.81
11010 · Virginia Investment Pool	379,745.32
Total Checking/Savings	9,589,104.13
Accounts Receivable	
12000 · Accounts Receivable	87,647.58
12010 · A/R Permits	-2,159.99
12020 · Delinquent Real Estate	2,761.44
12021 · Taxes Receivable - RE 2016	1,529.52
Total Accounts Receivable	89,778.55
Other Current Assets	
11499 · Undeposited Funds	59,724.34
12099 · Allowance for Doubtful Accounts	-63,284.67
12200 · Prepaid Expenses	17,658.85
Total Other Current Assets	14,098.52
Total Current Assets	9,692,981.20
Fixed Assets	
12500 · General Property	4,787,203.47
12600 · Rental Property	1,130,768.59
Total Fixed Assets	5,917,972.06
Other Assets	
14003 · Accum Amort - SBITA Asset	-4,755.96
14002 · SBITA Asset	20,609.33
14001 · Accum Amort - ROU Asset	-1,799.90
14000 · Right of Use Lease Assets	10,799.18
12300 · Lease Receivable CP	155,821.13
12301 · Accrued Int Rec - G87	892.53
12350 · Lease Receivable - LT G87	204,611.44
19110 · Deferred Outflows - OPI	93,878.00
19000 · Net Pension Asset	172,687.00
19100 · Deferred Outflow - Pension Cont	393,548.00
19200 · Deferred Outflow - GLI OPEB	12,556.00
Total Other Assets	1,058,846.75
TOTAL ASSETS	16,669,800.01
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	16,551.86
Total Accounts Payable	16,551.86
Credit Cards	
20041 · ToH Credit Card - SONA 1424/269	224.95
20042 · PD Credit Card - SONA 0277	94.47
Total Credit Cards	319.42
Other Current Liabilities	
20099 · Prepaid Rent	8,812.70
20096 · Deferred Revenue - Other	2,246,884.41
20098 · Deferred Revenue - ARPA Funds	1,042,757.67
20500 · Sales Tax Payable	91.10
21000 · Payroll Liabilities	43,991.75

Town of Haymarket
Statement of Net Position
As of April 1, 2026

	Apr 1, 26
22000 · Security Deposits	14,501.48
22010 · Escrow Deposits	203,029.10
Total Other Current Liabilities	3,560,068.21
Total Current Liabilities	3,576,939.49
Long Term Liabilities	
28006 · SBITA Liability - Non Current	10,400.10
28005 · SBITA Liability - CP	4,978.83
28004 · Accrued Int - G96	299.32
28002 · Lease Liability - LT	7,025.69
28001 · Lease Liability - CP	2,070.16
28003 · Accrued Int Exp - G87	25.09
28000 · Deffered Inflow G87	344,417.53
20080 · Accrued Interest Payable	2,748.94
23000 · Accrued Leave	36,581.32
25000 · General Obligation Bonds	277,900.00
29100 · Deferred Inflow - Pension Msmnt	378,349.00
29500 · Net OPEB Liability	39,254.00
29600 · Deferred Inflow - OPEB	9,244.00
Total Long Term Liabilities	1,113,293.98
Total Liabilities	4,690,233.47
Equity	
34121 · GASB 96 Activity Offset	175.12
34120 · GASB 87 Activity Offset	-121.66
34110 · Net OPEB Activity Offset	-35,942.00
34000 · Net Pension Activity Offset	281,764.00
30000 · Unrestricted Net Assets	5,552,033.31
31000 · Restricted Net Assets	80,200.00
32000 · Investment in Capital Assets	5,917,972.07
33000 · Amt Long Term Obligations	-317,230.27
Net Income	500,715.97
Total Equity	11,979,566.54
TOTAL LIABILITIES & EQUITY	16,669,800.01

REVENUE	Actuals	Budget	Percentage of Budget Collected	Comments
3110 · GENERAL PROPERTY TAXES				
3110-01 · Real Estate - Current	483,978.47	501,770.00	96.5%	Real Estate invoices have been entered; includes exemptions approved by the County.
3110-02 · Public Service Corp RE Tax	26,860.57	23,724.00	113.22%	Higher than expected assessments from SCC
3110-03 · Interest - All Property Taxes	807.98	0.00	100.0%	
3110-04 · Penalties - All Property Taxes	2,412.63	1,000.00	241.26%	
Total 3110 · GENERAL PROPERTY TAXES	514,059.65	526,494.00	97.64%	
3120 · OTHER LOCAL TAXES				
3120-00 · Transient Occupancy Tax	265,718.43	300,000.00	88.6%	Collections cover up to February 2026
3120-01 · Bank Stock Tax	0.00	70,000.00	0.0%	
3120-02 · Business License Tax	134,079.07	350,000.00	38.3%	
3120-03 · Cigarette Tax	99,964.29	132,466.00	75.5%	Collections cover up to March 2026
3120-04 · Consumer Utility Tax	94,875.19	158,000.00	60.0%	
3120-05 · Meals Tax - Current	1,127,077.13	1,600,000.00	70.4%	Collections cover up to February 2026
3120-06 · Sales Tax Receipts	105,621.36	170,000.00	62.1%	Collections cover up to December 2025
3120-07 · Penalties (Non-Property)	5,591.24	5,000.00	111.8%	
3120-08 · Interest (Non-Property)	1,057.24	0.00	100.0%	
Total 3120 · OTHER LOCAL TAXES	1,833,983.95	2,785,466.00	65.8%	
3130 · PERMITS,FEES & LICENESSES				
3130-01 · Application Fees	1,825.00	4,500.00	40.6%	
3130-02 · Inspections Fee	500.00	0.00	100.0%	
3130-03 · Motor Vehicle Licenses	228.00	0.00	100.0%	
3130-05 · Other Planning & Permits	30,060.00	1,000.00	3,006.0%	Due to Zoning Amendment Application
3130-06 · Pass Through Fees	22,200.00	15,000.00	148.0%	
Total 3130 · PERMITS,FEES & LICENESSES	54,813.00	20,500.00	267.4%	
3140 · FINES & FORFEITURES				
3140-01 · Fines	20,247.97	25,000.00	81.0%	Collections cover up to February 2026
Total 3140 · FINES & FORFEITURES	20,247.97	25,000.00	81.0%	
3150 · REVENUE - USE OF MONEY				
3150-01 · Earnings on VACO/VML Investment	11,653.50	13,500.00	86.3%	reconciled up to February 2026
3150-03 · Interest on Bank Deposits	204,901.69	89,500.00	228.9%	reconciled up to February 2026
Total 3150 · REVENUE - USE OF MONEY	216,555.19	103,000.00	210.2%	
3151 · RENTAL (USE OF PROPERTY)				
3151-07 · Haymarket Church Suite 206	34,879.23	50,683.00	68.8%	
3151-08 · 15020 Washington Realty	13,470.14	34,294.00	39.3%	Lease has been terminated as of September 4th 2025
3151-09 · 15026 Copper Cricket	23,519.97	29,009.00	81.1%	
3151-11 · Cupcake Heaven and Cafe LLC	25,005.56	38,021.00	65.8%	
3151-15 · Revolution Mortgage	6,846.30	8,215.00	83.3%	
3151-17 · Yew Tree Wellness LLC	9,483.28	13,156.00	72.1%	New Tenant; Prorated for November 2025
3151-18 · WSR Solutions LLC	4,489.59	6,222.00	72.2%	New Tenant; amendment coming for new Revenue \$6,222.00
3151-19 · Red Rock Title & Settlement LLC	3,994.71	6,426.00	62.2%	New Tenant; amendment coming for new Revenue \$6,426.00
3151-20 · Art VanGo LLC	882.14	0.00	100.0%	Prorated amount of new Tenant for February 2026; Monthly rent is \$650
Total 3151 · RENTAL (USE OF PROPERTY)	122,570.92	186,026.00	65.9%	
3165 · REVENUE - TOWN EVENTS				
3165-00 · Sponsorships	30,017.50	29,525.00	101.7%	Need to amend budget for the additional funds
3165-01 · Town Event	81,182.00	80,000.00	101.5%	
3165-02 · Farmer's Market	22,659.25	14,000.00	161.9%	
3165-03 · Town Ornaments	8,257.10	10,000.00	82.6%	
3165-04 · Town Shirts	2,502.75	0.00	100.0%	
3165-05 · Museum Revenue - Art	348.27	0.00	100.0%	
3165-06 · Town Hats	457.00	0.00	100.0%	
3165-07 · Town Sweatshirts - Adult	5,021.90	0.00	100.0%	
3165-08 · Town Sweatshirts - Youth	69.00	0.00	100.0%	
3165-09 · Town Tote / Bag	120.00	0.00	100.0%	
3165-10 · Town Mug	462.00	0.00	100.0%	

3165-11 · Town Blanket	220.00	0.00	100.0%	
3165-12 · Holiday Market	3,060.00	0.00	100.0%	
Total 3165 · REVENUE - TOWN EVENTS	154,376.77	133,525.00	115.6%	
3180 · MISCELLANEOUS				
3180-00 · Convenience Fee	60.39	300.00	20.1%	
3180-01 · Citations & Accident Reports	90.00	0.00	100.0%	
3180-02 · Vetern Banners	3,100.00	0.00	100.0%	
3180-03 · Miscellaneous	35.00	0.00	100.0%	
3180-04 · Reimbursement from Insurance	412.62	0.00	100.0%	
3180-07 · Unclaimed Property Funds	4,510.00	4,510.00	100.0%	Unclaimed funds that have met the State Code requirement to be submitted to VA Treasury
3180-05 · Recovered Costs - Private Events	300.00	0.00	100.0%	
3190 · SALE OF SALVAGE & SURPLUS				
3190-01 · Public Safety - Surplus Sales	16,900.00	16,900.00	100.0%	Sold 3 PD SUV (older ones that were replaced this fiscal year)
3190-02 · Administration - Surplus Sales	17.00	0.00	100.0%	
Total 3190 · SALE OF SALVAGE & SURPLUS	16,917.00	16,900.00	100.1%	
3180 · Miscellaneous	239.37	0.00	100.0%	
Total 3180 · MISCELLANEOUS	25,664.38	21,710.00	118.2%	
3200 · REVENUE FROM COMMONWEALTH				
3200-02 · 599 Law Enforcement Grant	28,344.00	37,790.00	75.0%	3 of 4 FY2026 disbursement received
3200-05 · Communications Tax	52,793.64	72,000.00	73.3%	Collections to cover up to February 2026
3200-06 · Department of Fire Programs	15,000.00	15,000.00	100.0%	FY2026 Annual disbursement received
3200-11 · Personal Property Tax Reimburse	18,626.97	18,627.00	100.0%	FY2026 Annual State disbursement received
3200-12 · Railroad Rolling Stock	1,546.16	1,300.00	118.9%	Annual Tax collection for FY2026
3200-16 · DMV Select Grant	9,190.50	26,240.00	35.0%	
3200-17 · LOLE Grant	0.00	3,200.00	0.0%	
3200-19 · HEAT Grant	10,000.00	10,000.00	100.0%	Grant for the Flock system the Town PD purchased
Total 3200 · REVENUE FROM COMMONWEALTH	135,501.27	184,157.00	73.6%	
3500 · Reserve Funds	0.00	89,160.00	0.0%	Fire Funds, Comp Study funding
Total Revenue	3,077,773.10	4,075,038.00	75.5%	
Gross Revenue	3,077,773.10	4,075,038.00	75.5%	

EXPENDITURES

01 · ADMINISTRATION

11100 · TOWN COUNCIL

111001 · Convention & Education	4,824.60	10,050.00	48.0%
111002 · FICA/Medicare	1,193.77	2,000.00	59.7%
111003 · Meals and Lodging	4,549.03	6,300.00	72.2%
111004 · Mileage Allowance	285.60	1,800.00	15.9%
111005 · Salaries & Wages - Regular	15,600.00	22,000.00	70.9%

Total 11100 · TOWN COUNCIL 26,453.00 42,150.00 62.8%

12110 · TOWN ADMINISTRATION

1211001 · Salaries/Wages-Regular	406,398.61	528,794.00	76.9%
1211002 · Salaries/Wages - Overtime	1,843.49	4,500.00	41.0%
1211003 · Salaries/Wages - Part Time	11,134.00	41,588.00	26.8%
1211004 · FICA/Medicare	31,320.91	43,633.00	71.8%
1211005 · VRS	61,498.55	85,854.00	71.6%
1211006 · Health Insurance	50,616.00	63,936.00	79.2%
1211007 · Life Insurance	4,715.94	6,377.00	74.0%
1211008 · Disability Insurance	1,156.91	3,360.00	34.4%
1211009 · Unemployment Insurance	1,293.84	5,995.00	21.6%
1211010 · Worker's Compensation	283.00	481.00	58.8%
1211011 · Gen Property/Liability Ins.	20,380.00	21,261.00	95.9%
1211012 · Accounting Services	3,599.58	14,000.00	25.7%
1211014 · Printing & Binding	6,694.69	8,298.00	80.7%
1211015 · Advertising	2,182.97	9,000.00	24.3%
1211016 · Computer, Internet &Website Svc	13,542.84	28,550.00	47.4%
1211017 · Postage	1,986.05	5,000.00	39.7%
1211018 · Telecommunications	7,066.50	7,500.00	94.2%
1211019 · Mileage Allowance	1,051.54	3,250.00	32.4%
1211020 · Meals & Lodging	4,591.64	7,000.00	65.6%
1211021 · Convention & Education	2,420.00	10,000.00	24.2%

1211022 · Miscellaneous	270.00	2,000.00	13.5%	
1211024 · Books, Dues & Subscriptions	5,556.38	12,075.00	46.0%	
1211025 · Office Supplies	5,022.22	8,500.00	59.1%	
1211030 · Capital Outlay-Machinery/Equip	4,700.59	5,000.00	94.0%	
1211032 · Professional Services	0.00	20,000.00	0.0%	
Total 12110 · TOWN ADMINISTRATION	649,326.25	945,952.00	68.6%	
12210 · LEGAL SERVICES				
1221001 · Legal Services	60,383.40	100,000.00	60.4%	legal services covering up to February 2026
Total 12210 · LEGAL SERVICES	60,383.40	100,000.00	60.4%	
12240 · INDEPENDENT AUDITOR				
1224001 · Auditing Services	0.00	28,050.00	0.0%	
Total 12240 · INDEPENDENT AUDITOR	0.00	28,050.00	0.0%	
Total 01 · ADMINISTRATION	736,162.65	1,116,152.00	66.0%	
03 · PUBLIC SAFETY				
31100 · POLICE DEPARTMENT				
3110001 · Salaries & Wages - Regular	523,836.35	726,867.00	72.1%	
3110003 · Salaries & Wages - OT Premium	31,483.15	24,000.00	131.2%	
3110004 · Salaries & Wages - Holiday Pay	36,373.11	39,182.00	92.8%	
3110005 · Salaries & Wages - Part Time	32,440.00	27,000.00	120.1%	
3110007 · Salary & Wages - DMV Grant	15,103.78	26,240.00	57.6%	
3110012 · Salaries & Wages - PT Admin.	11,025.00	39,000.00	28.3%	
3110020 · FICA/MEDICARE	47,547.66	67,018.00	70.9%	
3110021 · VRS	70,920.61	95,438.00	74.3%	
3110022 · Health Insurance	100,234.40	135,206.00	74.1%	
3110023 · Life Insurance	6,373.70	8,521.00	74.8%	
3110024 · Disability Insurance	1,593.91	3,070.00	51.9%	
3110025 · Unemployment Insurance	0.00	4,800.00	0.0%	
3110026 · Workers' Compensation Insurance	27,496.00	32,868.00	83.7%	
3110027 · Line of Duty Act Insurance	5,117.00	5,120.00	99.9%	
3110028 · Legal Services	18,737.46	30,379.00	61.7%	legal services covering up to February 2026
3110032 · Computer, Internet & Website	3,192.50	10,000.00	31.9%	
3110033 · Postage	55.92	100.00	55.9%	
3110034 · Telecommunications	8,398.35	18,700.00	44.9%	
3110035 · General Prop Ins (Vehicles)	7,465.00	7,630.00	97.8%	
3110037 · Meals and Lodging	5,614.78	5,000.00	112.3%	
3110038 · Convention & Edu. (Training)	364.00	10,800.00	3.4%	
3110040 · Annual Dues & Subscriptions	11,670.15	21,000.00	55.6%	
3110041 · Office Supplies	3,737.56	10,000.00	37.4%	
3110042 · Vehicle Fuels	20,194.92	36,700.00	55.0%	
3110043 · Vehicle Maintenance/Supplies	12,244.05	22,000.00	55.7%	
3110045 · Uniforms & Police Supplies	47,950.68	55,901.00	85.8%	Flock system being paid by this line item
3110056 · Capital Outlay-Machinery/Equip	125,639.45	159,900.00	78.6%	
Total 31100 · POLICE DEPARTMENT	1,174,809.49	1,622,440.00	72.4%	
32100 · FIRE & RESCUE				
3210001 · Contributions to other Govt Ent	69,159.87	84,160.00	82.2%	will hold a Public Hearing for budget amendment for FY2026 to move Fire Funds over to budget the Town has received towards this contribution
Total 32100 · FIRE & RESCUE	69,159.87	84,160.00	82.2%	
Total 03 · PUBLIC SAFETY	1,243,969.36	1,706,600.00	72.9%	
04 · PUBLIC WORKS				
43200 · REFUSE COLLECTION				
4320001 · Trash Removal Contract	124,911.12	216,995.00	57.6%	Covering up to February service 2026
Total 43200 · REFUSE COLLECTION	124,911.12	216,995.00	57.6%	
43100 · MAINT OF 15000 Wash St./Grounds				
4310001 · Repairs/Maintenance Services	80,231.39	100,000.00	80.2%	
4310002 · Maint Svc Contract-Pest Control	1,026.00	2,500.00	41.0%	
4310003 · Maint Svc Contract-Landscaping	18,875.00	45,000.00	41.9%	
4310004 · Maint Svc Contract Snow Removal	15,957.00	20,000.00	79.8%	amount for additional removal of snow in town hall parking lot
4310007 · Electric/Gas Services	12,615.37	18,593.00	67.9%	
4310008 · Electrical Services-Streetlight	2,627.39	5,500.00	47.8%	
4310009 · Water & Sewer Services	3,704.59	6,350.00	58.3%	

4310011 · Real Estate Taxes	577.48	1,500.00	38.5%
4310015 · Maintenance - Vehicle Fuel	1,080.29	3,000.00	36.0%
4310016 · Maint - Vehicle Maintenance	606.22	3,000.00	20.2%
4310017 · Military Banner	3,092.25	0.00	100.0%
Total 43100 · MAINT OF 15000 Wash St./Grounds	140,392.98	205,443.00	68.3%
Total 04 · PUBLIC WORKS	265,304.10	422,438.00	62.8%
06 · ECONOMIC DEVELOPMENT			
60000 · Tourism/Traveling Marketing	91,532.58	128,571.00	71.2%
60001 · Town Tourism	48,406.64	85,714.00	56.5%
60003 · Advertising	1,069.59	22,000.00	4.9%
Total 06 · ECONOMIC DEVELOPMENT	141,008.81	236,285.00	59.7%
07 · PARKS, REC & CULTURAL			
70000 · HAYMARKET COMMUNITY PARK			
7000001 · Grounds Maintenance/Repairs	10,295.00	15,000.00	68.6%
Total 70000 · HAYMARKET COMMUNITY PARK	10,295.00	15,000.00	68.6%
71110 · EVENTS			
7111001 · Advertising - Events	9,214.07	9,950.00	92.6%
7111003 · Contractural Services	69,127.42	68,675.00	100.7%
7111004 · Events - Other	33,038.54	40,900.00	80.8%
7111005 · Police Department Events	6,576.29	7,800.00	84.3%
7111006 · Farmer's Market	1,858.09	14,000.00	13.3%
Total 71110 · EVENTS	119,814.41	141,325.00	84.8%
72200 · MUSEUM			
7220009 · Advertising	0.00	1,000.00	0.0%
7220012 · Telecommunications	982.42	2,200.00	44.7%
7200015 · Books, Dues & Subscriptions	0.00	250.00	0.0%
7220018 · Exhibits & Programs	500.00	2,500.00	20.0%
Total 72200 · MUSEUM	1,482.42	5,950.00	24.9%
Total 07 · PARKS, REC & CULTURAL	131,591.83	162,275.00	81.1%
08 · COMMUNITY DEVELOPMENT			
81100 · PLANNING COMMISSION			
8110001 · Salaries & Wages - Regular	1,675.00	5,670.00	29.5%
8110002 · FICA/Medicare	105.20	500.00	21.0%
8110003 · Consultants - Engineer	13,239.72	10,000.00	132.4%
8110004 · Consultants - Comp Plan	0.00	5,000.00	0.0%
8110005 · Mileage Allowance	0.00	250.00	0.0%
8110006 · Meals & Lodging	0.00	700.00	0.0%
8110007 · Convention/Education	0.00	1,000.00	0.0%
8110009 · Engineer - Pass Through	31,653.75	0.00	100.0%
Total 81100 · PLANNING COMMISSION	46,673.67	23,120.00	201.9%
81110 · ARCHITECTURAL REVIEW BOARD			
8111001 · Salaries & Wages - Regular	1,395.00	5,830.00	23.9%
8111002 · FICA/Medicare	102.52	446.00	23.0%
8111005 · Convention & Education	0.00	1,500.00	0.0%
Total 81110 · ARCHITECTURAL REVIEW BOARD	1,497.52	7,776.00	19.3%
81111 · Board Of Zoning Appeals			
8111101 · Convention & Education	0.00	1,500.00	0.0%
8111102 · FICA / Medicare	0.00	103.00	0.0%
8111103 · Salaries & Wages - Regular	0.00	1,325.00	0.0%
Total 81111 · Board Of Zoning Appeals	0.00	2,928.00	0.0%
Total 08 · COMMUNITY DEVELOPMENT	48,171.19	33,824.00	142.4%
09 · NON-DEPARTMENTAL			
90004 · VA Treasury - Unclaimed Property	4,510.00	4,510.00	100.0%
95100 · DEBT SERVICE			
9510002 · General Obligation Bond - Prin	69,400.00	69,400.00	100.0% Final Debt payment
9510003 · General Obligation Bond - Int	815.45	820.00	99.4% Final Debt payment
Total 95100 · DEBT SERVICE	70,215.45	70,220.00	100.0%
Total 09 · NON-DEPARTMENTAL	74,725.45	74,730.00	100.0%
94104 · Street Scape - Park Sidewalk			
9410402 · Construction	900.00	0.00	100.0% Completion of Park Sidewalk
Total 94104 · Street Scape - Park Sidewalk	900.00	0.00	100.0%
94105 · PERSONNEL			
EMPLOYEE BENEFITS			

6560 · Payroll Processing Fees	-0.01		
Total EMPLOYEE BENEFITS	-0.01		
Total 94105 · PERSONNEL	-0.01		
94107 · BLIGHT MITIGATION			
9410701 · Building Official/Engr.	0.00	5,000.00	0.0%
Total 94107 · BLIGHT MITIGATION	0.00	5,000.00	0.0%
94108 · Capital Improvement Funds Expens			
9410801 · Washington St - Streetscape	1,362.37	55,000.00	2.5%
9410802 · Sidewalk Repairs	0.00	50,000.00	0.0%
9410805 · Town Hall / Museum Security Sys	0.00	212,734.00	0.0%
Total 94108 · Capital Improvement Funds Expens	1,362.37	317,734.00	0.4%
Total Expense	2,643,195.75	4,075,038	64.9%
Net Ordinary Income	434,577.35	0.00	100.0%

OTHER REVENUE

50001 · Amerian Rescue Plan Funds	16,687.50	108,000.00	15.45%
50002 · Development Funds	0.00	443,664.00	0.0%
Total Other Revenue	16,687.50	551,664.00	3.0%

OTHER EXPENDITURES

98000 · Development Expenditures			
98000-1 · Parks & Recreation	0.00	443,664.00	0.0%
Total 98000 · Development Expenditures	0.00	443,664.00	0.0%
97001 · American Rescue Plan Expenses			
97001-1 · Park Sidewalk	5,627.50	8,000.00	70.34% additional cost for as builts / plat designation
97001-2 · Town Website	0.00	50,000.00	0.0%
97001-3 · Town Center	11,060.00	50,000.00	22.12% Downy Scott LLC Pricing report ; Financial Analysis Report
Total 97001 · American Rescue Plan Expenses	16,687.50	108,000.00	15.45%
Total Other Expenditures	16,687.50	551,664.00	3.0%
Net Other Revenue	0.00	0.00	0.0%
Total Net Revenue Operational / Other Budget	434,577.35	0.00	100.0%

Total of Operational budget and Other Income Budget	4,626,702
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Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through April 1, 2026

	Jul 1, '25 - Apr 1...	Jul 1, '24 - Apr 1...	% Change
Ordinary Income/Expense			
Income			
315150 · Returned Check Charges	0.00	0.00	0.0%
3110 · GENERAL PROPERTY TAXES			
3110-01 · Real Estate - Current	483,978.47	461,774.42	4.8%
3110-02 · Public Service Corp RE Tax	26,860.57	25,428.49	5.6%
3110-03 · Interest - All Property Taxes	807.98	2,014.69	-59.9%
3110-04 · Penalties - All Property Taxes	2,412.63	3,066.79	-21.3%
Total 3110 · GENERAL PROPERTY TAXES	514,059.65	492,284.39	4.4%
3120 · OTHER LOCAL TAXES			
3120-00 · Transient Occupancy Tax	265,718.43	229,222.36	15.9%
3120-02 · Business License Tax	134,079.07	249,784.36	-46.3%
3120-03 · Cigarette Tax	99,964.29	102,272.63	-2.3%
3120-04 · Consumer Utility Tax	94,875.19	92,152.06	3.0%
3120-05 · Meals Tax - Current	1,127,077.13	1,099,355.78	2.5%
3120-06 · Sales Tax Receipts	105,621.36	102,664.60	2.9%
3120-07 · Penalties (Non-Property)	5,591.24	3,257.62	71.6%
3120-08 · Interest (Non-Property)	1,057.24	152.48	593.4%
Total 3120 · OTHER LOCAL TAXES	1,833,983.95	1,878,861.89	-2.4%
3130 · PERMITS,FEES & LICENESES			
3130-01 · Application Fees	1,825.00	1,850.00	-1.4%
3130-02 · Inspection Fees	500.00	0.00	100.0%
3130-03 · Motor Vehicle Licenses	228.00	304.00	-25.0%
3130-05 · Other Planning & Permits	30,060.00	4,336.81	593.1%
3130-06 · Pass Through Fees	22,200.00	9,110.78	143.7%
Total 3130 · PERMITS,FEES & LICENESES	54,813.00	15,601.59	251.3%
3140 · FINES & FORFEITURES			
3140-01 · Fines	20,242.97	20,276.96	-0.2%
Total 3140 · FINES & FORFEITURES	20,242.97	20,276.96	-0.2%
3150 · REVENUE - USE OF MONEY			
3150-01 · Earnings on VACO/VML Investment	11,653.50	13,144.17	-11.3%
3150-03 · Interest on Bank Deposits	204,901.69	192,195.16	6.6%
Total 3150 · REVENUE - USE OF MONEY	216,555.19	205,339.33	5.5%
3151 · RENTAL (USE OF PROPERTY)			
3151-07 · Haymarket Church Suite 206	34,879.23	37,625.90	-7.3%
3151-08 · 15020 Washington Realty	13,470.14	43,760.97	-69.2%
3151-09 · 15026 Copper Cricket	23,519.97	24,173.52	-2.7%
3151-11 · Cupcake Heaven and Cafe LLC	25,005.56	30,700.92	-18.6%
3151-15 · Revolution Mortgage	6,846.30	5,982.21	14.4%
3151-17 · Yew Tree Wellness LLC	9,483.28	0.00	100.0%
3151-18 · WSR Solutions LLC	4,489.59	0.00	100.0%
3151-19 · Red Rock Title & Settlement LLC	3,994.71	0.00	100.0%
3151-20 · Art VanGo LLC	882.14	0.00	100.0%
Total 3151 · RENTAL (USE OF PROPERTY)	122,570.92	142,243.52	-13.8%
3160 · CHARGES FOR SERVICES			
FOIA Receipts	0.00	5.00	-100.0%
3160-01 · Public Safety	0.00	0.00	0.0%
Total 3160 · CHARGES FOR SERVICES	0.00	5.00	-100.0%
3165 · REVENUE - TOWN EVENTS			
3165-00 · Sponsorships	30,017.50	17,685.00	69.7%
3165-01 · Town Event	81,182.00	65,327.63	24.3%
3165-02 · Farmer's Market	22,659.25	24,188.75	-6.3%
3165-03 · Town Ornaments	8,257.10	6,646.25	24.2%
3165-04 · Town Shirts	2,502.75	0.00	100.0%
3165-05 · Museum Revenue - Art	348.27	1,198.28	-70.9%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
 July 1, 2025 through April 1, 2026

	Jul 1, '25 - Apr 1...	Jul 1, '24 - Apr 1...	% Change
3165-06 · Town Hats	457.00	781.00	-41.5%
3165-07 · Town Sweatshirts - Adult	5,021.90	3,354.00	49.7%
3165-08 · Town Sweatshirts - Youth	69.00	77.50	-11.0%
3165-09 · Town Tote / Bag	120.00	0.00	100.0%
3165-10 · Town Mug	462.00	0.00	100.0%
3165-11 · Town Blanket	220.00	0.00	100.0%
3165-12 · Holiday Market	3,060.00	0.00	100.0%
Total 3165 · REVENUE - TOWN EVENTS	154,376.77	119,258.41	29.5%
3180 · MISCELLANEOUS			
3180-00 · Convenience Fee	60.39	-122.90	149.1%
3180-01 · Citations & Accident Reports	90.00	75.00	20.0%
3180-02 · Vetern Banners	3,100.00	0.00	100.0%
3180-03 · Miscellaneous	35.00	50.00	-30.0%
3180-04 · Reimbursement from Insurance	412.62	3,088.73	-86.6%
3180-07 · Unclaimed Property Funds	4,510.00	0.00	100.0%
3180-05 · Recovered Costs- Private Events	300.00	0.00	100.0%
3190 · Sale of Salvage & Surplus			
3190-01 · Public Safety - Surplus Sales	16,900.00	3,300.00	412.1%
3190-02 · Administration Surplus Sales	17.00	0.00	100.0%
3190 · Sale of Salvage & Surplus - Other	0.00	0.00	0.0%
Total 3190 · Sale of Salvage & Surplus	16,917.00	3,300.00	412.6%
3180 · MISCELLANEOUS - Other	239.37	0.00	100.0%
Total 3180 · MISCELLANEOUS	25,664.38	6,390.83	301.6%
3200 · REVENUE FROM COMMONWEALTH			
3200-02 · 599 Law Enforcement Grant	28,344.00	28,341.00	0.0%
3200-04 · Car Rental Reimbursement	0.00	0.00	0.0%
3200-05 · Communications Tax	46,421.62	54,185.57	-14.3%
3200-06 · Department of Fire Programs	15,000.00	15,000.00	0.0%
3200-11 · Personal Property Tax Reimburse	18,626.97	18,626.97	0.0%
3200-12 · Railroad Rolling Stock	1,546.16	1,535.23	0.7%
3200-16 · DMV Select Grant	9,190.50	15,841.83	-42.0%
3200-17 · LOLE Grant	0.00	0.00	0.0%
3200-18 · Educational Reimbursement	0.00	796.02	-100.0%
3200-19 · HEAT Grant	10,000.00	0.00	100.0%
Total 3200 · REVENUE FROM COMMONWEALTH	129,129.25	134,326.62	-3.9%
4002 · Transfer from ARPA Funds	0.00	512,801.72	-100.0%
Total Income	3,071,396.08	3,527,390.26	-12.9%
Gross Profit	3,071,396.08	3,527,390.26	-12.9%
Expense			
9510016 · Bank Service Charges	0.00	0.00	0.0%
01 · ADMINISTRATION			
11100 · TOWN COUNCIL			
111001 · Convention & Education	4,824.60	9,475.20	-49.1%
111002 · FICA/Medicare	1,155.52	1,126.15	2.6%
111003 · Meals and Lodging	4,549.03	4,795.46	-5.1%
111004 · Mileage Allowance	285.60	897.15	-68.2%
111005 · Salaries & Wages - Regular	15,100.00	14,300.00	5.6%
Total 11100 · TOWN COUNCIL	25,914.75	30,593.96	-15.3%
12110 · TOWN ADMINISTRATION			
1211001 · Salaries/Wages-Regular	384,722.53	351,215.23	9.5%
1211002 · Salaries/Wages - Overtime	1,843.49	2,477.42	-25.6%
1211003 · Salaries/Wages - Part Time	11,025.25	29,673.25	-62.8%
1211004 · FICA/Medicare	29,719.38	28,312.73	5.0%
1211005 · VRS	58,184.56	54,510.87	6.7%
1211006 · Health Insurance	47,952.00	44,561.60	7.6%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
 July 1, 2025 through April 1, 2026

	Jul 1, '25 - Apr 1...	Jul 1, '24 - Apr 1...	% Change
1211007 · Life Insurance	4,464.60	4,268.23	4.6%
1211008 · Disability Insurance	1,096.02	2,307.62	-52.5%
1211009 · Unemployment Insurance	1,256.75	1,343.09	-6.4%
1211010 · Worker's Compensation	283.00	260.00	8.9%
1211011 · Gen Property/Liability Ins.	20,380.00	17,616.00	15.7%
1211012 · Accounting Services	3,599.58	16,871.72	-78.7%
1211013 · Cigarette Tax Administration	0.00	0.00	0.0%
1211014 · Printing & Binding	6,694.69	8,892.77	-24.7%
1211015 · Advertising	2,182.97	2,790.34	-21.8%
1211016 · Computer, Internet & Website Svc	13,542.84	22,080.45	-38.7%
1211017 · Postage	1,986.05	2,583.33	-23.1%
1211018 · Telecommunications	7,066.50	6,824.78	3.5%
1211019 · Mileage Allowance	1,051.54	416.74	152.3%
1211020 · Meals & Lodging	4,591.64	2,537.11	81.0%
1211021 · Convention & Education	2,420.00	2,005.00	20.7%
1211022 · Miscellaneous	270.00	797.72	-66.2%
1211024 · Books, Dues & Subscriptions	5,556.38	4,740.83	17.2%
1211025 · Office Supplies	5,022.22	6,003.89	-16.4%
1211030 · Capital Outlay-Machinery/Equip	4,700.59	1,639.75	186.7%
Total 12110 · TOWN ADMINISTRATION	619,612.58	614,730.47	0.8%
12210 · LEGAL SERVICES			
1221001 · Legal Services	60,383.40	52,205.88	15.7%
Total 12210 · LEGAL SERVICES	60,383.40	52,205.88	15.7%
Total 01 · ADMINISTRATION	705,910.73	697,530.31	1.2%
03 · PUBLIC SAFETY			
31100 · POLICE DEPARTMENT			
3110001 · Salaries & Wages - Regular	498,636.74	431,489.31	15.6%
3110003 · Salaries & Wages - OT Premium	29,619.65	21,961.53	34.9%
3110013 · Salaries & Wages - OT Select En	0.00	0.00	0.0%
3110004 · Salaries & Wages - Holiday Pay	36,373.11	29,380.36	23.8%
3110005 · Salaries & Wages - Part Time	29,610.00	35,910.00	-17.5%
3110007 · Salary & Wages - DMV Grant	14,301.34	9,709.74	47.3%
3110012 · Salaries & Wages - PT Admin.	10,537.50	8,137.50	29.5%
3110020 · FICA/MEDICARE	45,245.36	39,843.80	13.6%
3110021 · VRS	67,406.92	58,762.08	14.7%
3110022 · Health Insurance	95,572.80	72,980.80	31.0%
3110023 · Life Insurance	6,057.92	5,244.88	15.5%
3110024 · Disability Insurance	1,516.53	1,545.53	-1.9%
3110025 · Unemployment Insurance	0.00	120.98	-100.0%
3110026 · Workers' Compensation Insurance	27,496.00	23,627.00	16.4%
3110027 · Line of Duty Act Insurance	5,117.00	5,118.00	0.0%
3110028 · Legal Services	18,737.46	19,547.16	-4.1%
3110032 · Computer, Internet & Website	3,192.50	4,835.48	-34.0%
3110033 · Postage	55.92	0.00	100.0%
3110034 · Telecommunications	8,398.35	11,087.31	-24.3%
3110035 · General Prop Ins (Vehicles)	7,465.00	6,180.00	20.8%
3110037 · Meals and Lodging	5,614.78	1,029.93	445.2%
3110038 · Convention & Edu. (Training)	364.00	1,174.00	-69.0%
3110040 · Annual Dues & Subscriptions	11,670.15	12,602.73	-7.4%
3110041 · Office Supplies	3,737.56	4,184.07	-10.7%
3110042 · Vehicle Fuels	20,194.92	23,399.54	-13.7%
3110043 · Vehicle Maintenance/Supplies	12,244.05	19,678.54	-37.8%
3110044 · Repairs/Maintenance Supplies	0.00	3,093.73	-100.0%
3110045 · Uniforms & Police Supplies	47,950.68	33,576.73	42.8%
3110049 · Grant Expenditures	0.00	11,088.58	-100.0%
3110056 · Capital Outlay-Machinery/Equip	125,639.45	147,551.87	-14.9%
Total 31100 · POLICE DEPARTMENT	1,132,755.69	1,042,861.18	8.6%
32100 · FIRE & RESCUE			

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
 July 1, 2025 through April 1, 2026

	Jul 1, '25 - Apr 1...	Jul 1, '24 - Apr 1...	% Change
3210001 · Contributions to other Govt Ent	69,159.87	0.00	100.0%
Total 32100 · FIRE & RESCUE	69,159.87	0.00	100.0%
Total 03 · PUBLIC SAFETY	1,201,915.56	1,042,861.18	15.3%
04 · PUBLIC WORKS			
4110002 · Street Beautification - HF	0.00	2,213.00	-100.0%
43200 · REFUSE COLLECTION			
4320001 · Trash Removal Contract	124,911.12	151,546.58	-17.6%
Total 43200 · REFUSE COLLECTION	124,911.12	151,546.58	-17.6%
43100 · MAINT OF 15000 Wash St./Grounds			
4310001 · Repairs/Maintenance Services	80,231.39	48,365.80	65.9%
4310002 · Maint Svc Contract-Pest Control	1,026.00	620.00	65.5%
4310003 · Maint Svc Contract-Landscaping	18,875.00	19,350.00	-2.5%
4310004 · Maint Svc Contract Snow Removal	15,957.00	24,197.00	-34.1%
4310007 · Electric/Gas Services	12,615.37	14,534.05	-13.2%
4310008 · Electrical Services-Streetlight	2,627.39	3,204.61	-18.0%
4310009 · Water & Sewer Services	3,704.59	3,964.20	-6.6%
4310011 · Real Estate Taxes	577.48	561.87	2.8%
4310015 · Maintenance - Vehicle Fuel	1,080.29	1,195.45	-9.6%
4310016 · Maint - Vehicle Maintenance	606.22	1,223.48	-50.5%
4310017 · Military Banner	3,092.25	0.00	100.0%
Total 43100 · MAINT OF 15000 Wash St./Grounds	140,392.98	117,216.46	19.8%
Total 04 · PUBLIC WORKS	265,304.10	270,976.04	-2.1%
06 · ECONOMIC DEVELOPMENT			
60000 · Tourism/Traveling Marketing	91,532.58	98,238.15	-6.8%
60001 · Town Tourism	48,406.64	32,123.35	50.7%
60003 · Advertising	1,069.59	0.00	100.0%
Total 06 · ECONOMIC DEVELOPMENT	141,008.81	130,361.50	8.2%
07 · PARKS, REC & CULTURAL			
70000 · HAYMARKET COMMUNITY PARK			
7000001 · Grounds Maintenance/Repairs	10,295.00	10,141.99	1.5%
7000003 · Demolition	0.00	48,524.00	-100.0%
Total 70000 · HAYMARKET COMMUNITY PARK	10,295.00	58,665.99	-82.5%
71110 · EVENTS			
7111001 · Advertising - Events	9,214.07	5,015.00	83.7%
7111003 · Contractual Services	69,127.42	49,707.86	39.1%
7111004 · Events - Other	33,038.54	33,775.52	-2.2%
7111005 · Police Department Events	6,576.29	4,336.84	51.6%
7111006 · Farmer's Market	1,858.09	7,472.50	-75.1%
Total 71110 · EVENTS	119,814.41	100,307.72	19.5%
72200 · MUSEUM			
7220012 · Telecommunications	982.42	1,134.13	-13.4%
7200015 · Books, Dues & Subscriptions	0.00	30.00	-100.0%
7220018 · Exhibits & Programs	500.00	400.00	25.0%
Total 72200 · MUSEUM	1,482.42	1,564.13	-5.2%
Total 07 · PARKS, REC & CULTURAL	131,591.83	160,537.84	-18.0%
08 · COMMUNITY DEVELOPMENT			
81100 · PLANNING COMMISSION			
8110001 · Salaries & Wages - Regular	1,675.00	1,105.00	51.6%
8110002 · FICA/Medicare	105.20	72.62	44.9%
8110003 · Consultants - Engineer	13,239.72	5,678.22	133.2%
8110009 · Engineer - Pass Through	31,653.75	21,750.17	45.5%
Total 81100 · PLANNING COMMISSION	46,673.67	28,606.01	63.2%

Town of Haymarket
Statement of Revenue & Expenditures - Prev Year Comparison
July 1, 2025 through April 1, 2026

	Jul 1, '25 - Apr 1...	Jul 1, '24 - Apr 1...	% Change
81110 · ARCHITECTURAL REVIEW BOARD			
8111001 · Salaries & Wages - Regular	1,200.00	1,515.00	-20.8%
8111002 · FICA/Medicare	87.60	121.63	-28.0%
Total 81110 · ARCHITECTURAL REVIEW BOARD	<u>1,287.60</u>	<u>1,636.63</u>	<u>-21.3%</u>
Total 08 · COMMUNITY DEVELOPMENT	47,961.27	30,242.64	58.6%
09 · NON-DEPARTMENTAL			
90004 · VA Treasury - Unclaimed Propert	4,510.00	0.00	100.0%
95100 · DEBT SERVICE			
9510002 · General Obligation Bond - Prin	69,400.00	70,700.00	-1.8%
9510003 · General Obligation Bond - Int	815.45	2,461.63	-66.9%
Total 95100 · DEBT SERVICE	<u>70,215.45</u>	<u>73,161.63</u>	<u>-4.0%</u>
Total 09 · NON-DEPARTMENTAL	74,725.45	73,161.63	2.1%
94104 · Street Scape - Park Sidewalk			
9410402 · Construction	900.00	513,631.97	-99.8%
Total 94104 · Street Scape - Park Sidewalk	900.00	513,631.97	-99.8%
94105 · PERSONNEL			
EMPLOYEE BENEFITS			
6560 · Payroll Processing Fees	-0.01	-0.04	75.0%
Total EMPLOYEE BENEFITS	<u>-0.01</u>	<u>-0.04</u>	<u>75.0%</u>
Total 94105 · PERSONNEL	-0.01	-0.04	75.0%
94108 · Capital Improvement Funds Expens			
9410801 · Washington St - Streetscape	1,362.37	6,553.00	-79.2%
9410805 · Town Hall / Museum Security Sys	0.00	3,020.00	-100.0%
9410806 · Message Board Trailer	0.00	19,507.02	-100.0%
Total 94108 · Capital Improvement Funds Expens	<u>1,362.37</u>	<u>29,080.02</u>	<u>-95.3%</u>
94109 · Storm Water Grant Match	0.00	40,000.00	-100.0%
Total Expense	<u>2,570,680.11</u>	<u>2,988,383.09</u>	<u>-14.0%</u>
Net Ordinary Income	500,715.97	539,007.17	-7.1%
Other Income/Expense			
Other Income			
50001 · Amerian Rescue Plan Funds	16,687.50	0.00	100.0%
Total Other Income	16,687.50	0.00	100.0%
Other Expense			
97001 · American Rescue Plan Expenses			
97001-1 · Park Sidewalk	5,627.50	0.00	100.0%
97001-3 · Town Center	11,060.00	0.00	100.0%
Total 97001 · American Rescue Plan Expenses	<u>16,687.50</u>	<u>0.00</u>	<u>100.0%</u>
Total Other Expense	16,687.50	0.00	100.0%
Net Other Income	0.00	0.00	0.0%
Net Income	<u><u>500,715.97</u></u>	<u><u>539,007.17</u></u>	<u><u>-7.1%</u></u>



Town of Haymarket
 15000 Washington Street, #100
 Haymarket, VA 20169
 703-753-2600

Memorandum

To: Honorable Mayor and Town Council
From: Roberto Gonzalez, Town Treasurer
Date: April 06, 2026
Re: Quarterly Investment updates

In accordance with our investment policy, this report provides a quarterly update on the Town’s existing investments. The Town currently maintains multiple ICS-MMA accounts and continues to participate in the Virginia Municipal Pool account.

At this time, all accounts are experiencing positive returns. I continue to monitor interest rates closely to ensure the Town’s funds remain well positioned and continue to earn favorable returns.

If you have any questions or concerns, please feel free to reach out. I would be happy to discuss this update further or meet with you at your convenience.

Town of Haymarket

Investment Quarterly Report

January 01, 2026 - March 31, 2026

Account Name	Rate	Beginning Balance	Ending Balance	Gains	Comments
Reserve	3.72%	\$ 3,542,524.93	\$ 3,593,802.12	\$ 51,277.19	
Capital Improvement	3.72%	\$ 1,002,791.57	\$ 1,010,966.97	\$ 8,175.40	
Escrow Account	3.72%	\$ 2,734,977.19	\$ 2,759,833.02	\$ 24,855.83	
ARPA	3.72%	\$ 1,197,511.21	\$ 1,208,394.07	\$ 10,882.86	
Virginia Investment Pool	3.83%	\$ 376,060.33	\$ 379,616.61	\$ 3,556.28	Interest rates can change daily due to market conditions