

City of Hartford
Legal Services RFP
Reviewed 5/15/23

Respondent: Nick Curcio
Address: 16905 Birchview Drive, Nunica, MI 49448
Email: ncurcio@curciofirm.com

45 Points Possible **Points Awarded: 38**

FIRM QUALIFICATIONS

The proposer's demonstrated understanding of the City of Hartford's requirements; the appropriateness of the technical approach (including labor categories, estimated hours and skill mix) and the quality of the work plan; the proposer's technical capabilities (in terms of personnel, equipment and materials) and the management plan (including staffing of key positions, method of assigning work and procedures for maintaining level of service, etc.)

45 Points **Points Awarded: 38**

FIRM EXPERIENCE

The proposer's demonstrated experience in performing similar work and the proposer's demonstrated successful past performance (including meeting costs, schedules and performance requirements) of contract work substantially similar to that required by this solicitation as verified by reference checks or other means. Firms must demonstrate experience in the following areas: 1) municipal law, 2) court appearances for municipal law related matters, 3) legislative experience with municipal, election and tax law, 4) Home Rule City Charter and Ordinance review, development and enactment, 5) public sector legal matters involving labor relations and other issues, 6) real estate development.

10 Points **Points Awarded: 9**

PRICE EVALUATION

The price proposal will be evaluated subjectively including an evaluation of how well it matches Proposer's understanding of the City of Hartford's needs described in this Solicitation, the Proposer's assumptions, and the value of the proposed services. The pricing evaluation is used as part of the evaluation process to determine the highest ranked Proposer. The City of Hartford reserves the right to negotiate the final terms, conditions and pricing of the contract as may be in the best interest of the City.

The firm proposes an hourly billing rate of \$180 for Nick Curcio's general municipal services. In the event that an attorney subcontractor is retained to assist with a project, the subcontractor's time would be billed at an hourly rate not to exceed \$180 per hour or on a flat-fee basis approved in advance by the City Manager.

The City would not be charged for routine copying or printing, fees charged by legal, research providers, secretarial or administrative labor, phone or fax charges, or other typical overhead costs. The City would be charged for mileage reimbursement at the federal rate and for unusually large printing projects (e.g., the printing of largescale site plans, litigation administrative records, etc.).

Total Points: 85/100

Reviewer: Sanya Vitale, City Manager

City of Hartford
Legal Services RFP
Reviewed 5/15/23

Respondent: Scott Graham
Address: 1911 W Center Ave. Suite C Portage MI 49024
Email: sgraham@scottgrahamllc.com

45 Points Possible

Points Awarded: 35

FIRM QUALIFICATIONS

The proposer's demonstrated understanding of the City of Hartford's requirements; the appropriateness of the technical approach (including labor categories, estimated hours and skill mix) and the quality of the work plan; the proposer's technical capabilities (in terms of personnel, equipment and materials) and the management plan (including staffing of key positions, method of assigning work and procedures for maintaining level of service, etc.)

45 Points

Points Awarded: 38

FIRM EXPERIENCE

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Attorney time would be billed at the rate of \$195 per hour.

Paralegal time would be billed at the rate of \$75 per hour.

Mileage would be charged at the IRS rate.

Copies would be charged at the rate of 15 cents per page.

Flat fee and other billing arrangements would be used when agreed to by the parties.

There would be no charge for courier time. The firm has the capability to track all work hours to specific City accounts.

Total Points: 83/100

Reviewer: Sanya Vitale, City Manager

Respondent: Chris Patterson, Fahey Schultz Burzych Rhodes
Address: 4151 Okemos Rd, Okemos MI 48864
Email: cpatterson@fsbrlaw.com

45 Points Possible

Points Awarded: 38

FIRM QUALIFICATIONS

The proposer's demonstrated understanding of the City of Hartford's requirements; the appropriateness of the technical approach (including labor categories, estimated hours and skill mix) and the quality of the work plan; the proposer's technical capabilities (in terms of personnel, equipment and materials) and the management plan (including staffing of key positions, method of assigning work and procedures for maintaining level of service, etc.)

45 Points

Points Awarded: 38

FIRM EXPERIENCE

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10 Points

Points Awarded: 2

PRICE EVALUATION

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My current hourly rate is \$280.

Hourly rates for lawyers handling municipal matters currently range from \$175 to \$350 per hour. Our rates are subject to periodic review and adjustment at least annually.

We also employ 14 associate attorneys at the firm who bill at rates between \$175 to \$240 per hour. Our paralegal/clerks bill at a rate of \$175 per hour. We leverage all the attorneys in our office to provide effective and economic representation to the City. If a matter requires the experience of an associate, we will assign an associate. When a partner is required, we will assign a partner. When a particular specialty is required, an attorney with that specialty would be assigned. Each of our attorneys bill in one-tenth hour increments.

Our rates are inclusive of all overhead costs. We will not charge you separate "cost" items for mileage, facsimiles, emails, telephone charges, overtime, photocopying within our office and other similar costs.

Total Points: 78/100

Reviewer: Sanya Vitale, City Manager