

**VILLAGE OF HARRISON
VILLAGE OWNED LAND REAL ESTATE SALES COMMISSION
MEMORANDUM OF UNDERSTANDING (MOU)**

1. The Village of Harrison will pay a commission, up to 6% of the sale price of the subject property, to the Real Estate Agent identified below (the "Agent") for successfully securing a client buyer of available vacant land in the Village of Harrison, subject to all of the following conditions:
 - (a) The Agent shall be an eligible real estate broker licensed to conduct business within the State of Wisconsin.
 - (b) The Agent submitting an accepted written Offer to Purchase.
 - (c) The Agent and Village signed and returned this Real Estate MOU prior to any land transaction negotiations.
 - (d) The Agent and Village have not already communicated with the Village prior to contracting and/or securing the Agent's services.
 - (e) Agents are required to communicate and coordinate client activities through the Village staff for purposes of coordinating permitting, zoning, and/or Offer to Purchase conditions, as well as securing publicly financing business incentives. Agents understand and accept that Harrison will continue to market the subject properties, independent and/or in conjunction with other public or private entities.
 - (f) The business/development must conform to the Village's Zoning Ordinance.
 - (g) The full commission amount will be provided to the Agent during the successful subject property closing.
 - (h) The Village reserves the right to adjust its property sales prices used in determining the commission for good and sufficient reasons, as determined by the Village. Such adjustment would likely occur if the sale price is significantly different than recent comparable property sales.
 - (i) All commissions are subject to the Village of Harrison Village Board approval.
2. This MOU shall be in effect for one year, or until the effective date of the Harrison Board approval resolution terminating its real estate sales commission payment policy, whichever is earlier.

JEAN AMEL #15969-90 Jean Amel
Agent Name and WI Real Estate License #

4-22-26
Date

_____, Village President

Date

_____, Village Clerk

Date

RESOLUTION V2023-26
VILLAGE OF HARRISON
Calumet and Outagamie Counties

**RESOLUTION ESTABLISHING A SELLING POLICY FOR VILLAGE OWNED
LAND.**

WHEREAS, the Village recognizes the real estate brokers works on commission based on the sales of property, and

WHEREAS, the Village will pay a commission up to 6% of the sale price of village owned properties, to an eligible real estate broker licensed to conduct business within the State of Wisconsin (herein referred to as "Agents") for successfully securing a client buyer of available vacant land, and

WHEREAS, the agent needs to submit a written Offer to Purchase, and

WHEREAS, the Agent and Village have signed and returned a Village of Harrison Real Estate Sale Commission Memorandum of Understanding (MOU) prior to any land transaction negotiations. Said MOU shall be in effect for one year, or until the effective date of the Village board resolution terminating the real estate commission payment policy, whichever is earlier, and

WHEREAS, the Agent's client has not already communicated with the Village prior to contracting and/or securing the Agent's services, and

WHEREAS, Agents are required to communicate and coordinate client activities through Village staff for the purposes of coordinating permitting, zoning and/or Offer to Purchase conditions, as well as securing publicly financed business development incentives. Agents understand and accept that Harrison will continue to market the subject property, independent and/or in conjunction with other public or private entities, and

WHEREAS, the business must conform to the Village's Zoning Ordinance, and

WHEREAS, the full commission amount will be provided to the Agent during the successful subject property closing, and

WHEREAS, the Village reserves the right to adjust Village owned sales prices used in determining the commission for good and sufficient reasons, as determined by the Village. Such adjustment would likely occur if the sale price is significantly different than recent comparable property sales, and

WHEREAS, all commission are subject to the Village Board approval.

NOW, THEREFORE, BE IT RESOLVED, that Village staff be authorized to negotiate, subject to final approval from the Village board, a payment of commission to licensed real estate brokers should an acceptable land purchaser be approved by the Village board.

Adopted by the Board of Trustees of the Village of Harrison this 19th day of December, 2023.

VILLAGE OF HARRISON

By: 
Allison Blackmer, Village President

Attest: 
Vicki Tessen, Village Clerk-Treasurer