



Customer:	Vendor:		
Village of Harrison Fire Department Jarred Gerl, Fire Chief W5298 State Rd. 114 Menasha, WI 54952 920-989-1062 ext. 300 jgerl@harrison.wi.gov	BAYCOM, Inc. Eric Schroeder 2040 Radisson Street Green Bay, WI 54302 920-544-4203 eschroeder@baycominc.com Today's Date: 12/11/2025 Expires: Budgetary ES2025121101		
<u>Budgetary Estimate for Radio Equipment at the New Fire Station</u>			
Calumet County			
ID	QTY DESCRIPTION	UNIT PRICE	TOTAL PRICE

A	1 Motorola VHF APX6500 Base Radio Includes: 50-Watt VHF APX6500 Transceiver, (2) E5 Control Heads, (2) 7.5-Watt Speakers, (2) Palm Microphones, Mounting Brackets and Control Head Cabling. <i>Control Heads, Speakers and Microphones to be installed in the Watch Room and the Training Room. Transceiver and Power Supply to be installed in the Watch Room.</i>		\$5,500.00
B	1 Motorola 700/800MHz APX6500 Base Radio Includes: 35-Watt 700/800MHz APX6500 Transceiver, (2) E5 Control Heads, (2) 7.5-Watt Speakers, (2) Palm Microphones, Mounting Brackets and Control Head Cabling. <i>Control Heads, Speakers and Microphones to be installed in the Watch Room and the Training Room. Transceiver and Power Supply to be installed in the Watch Room.</i>		\$6,500.00
C	1 Motorola Minitor 7 Pager Amplifier Includes: Amplifier Base, Rack Shelf, Parts to interface to customer's PA system. <div style="border: 1px solid black; padding: 5px; margin-top: 10px;"> Customer to provide a Minitor 7 Pager to be used in the Pager Amplifier. BAYCOM can provide a follow up quote for (1) Minitor 7 Pager if desired. </div>	\$500.00	\$394.40
D	1 External Antenna Systems for Hose Tower and Ancillary Parts Includes: (1) VHF Fiberglass Antenna, 1/2" Outdoor Rated Coaxial Cable, LMR-400 Indoor Coaxial Cable, RF Connectors, Ground Kits, Lightning Arrestor and Weather Proofing Kit. <i>To be used for VHF APX6500 Base Radio.</i> Includes: (1) 700/800MHz Fiberglass Antenna, 1/2" Outdoor Rated Coaxial Cable, LMR-400 Indoor Coaxial Cable, RF Connectors, Ground Kits, Lightning Arrestor and Weather Proofing Kit. <i>To be used for 700/800MHz APX6500 Base Radio.</i> Includes: (1) VHF Fiberglass Antenna, 1/2" Outdoor Rated Coaxial Cable, LMR-400 Indoor Coaxial Cable, RF Connectors, Ground Kits, Lightning Arrestor and Weather Proofing Kit. <i>To be used for Minitor 7 Pager Amplifier.</i> Includes: (2) Linear 35-Amp Desktop Astron Power Supplies, (2) Amplified 20-Watt 6" Trumpet Speakers, miscellaneous parts and cabling to complete installation of (2) APX6500 Base Radios with External Trumpet Speakers in Apparatus Bay and Minitor 7 Paging Amplifier in IT Room.		\$8,498.16

E 1 BAYCOM Services \$12,694.00

Includes: Project Management, site-walks, customer meetings, radio programming, system staging at BAYCOM facility prior to deployment, installation of all new equipment, testing customer training and travel.

F 1 Low Voltage Cabling Labor by BAYCOM - *Optional* \$5,624.00

Includes: BAYCOM labor to run (2) Motorola control head cables and (2) 3-conductor power cables from the (2) APX6500 Base Radios located inside the Watch Room to the Training Room control head location. *This labor is optional as it could be performed by the Low Voltage Contractor that is pulling other cabling throughout the new facility. BAYCOM to provide guidance as needed.*

Includes: BAYCOM labor to run (1) LMR-400 coax cable from the Watch Room to the IT Room for the Minitor 7 Pager Amplifier. *This labor is optional as it could be performed by the Low Voltage Contractor that is pulling other cabling throughout the new facility. BAYCOM to provide guidance as needed.*

Includes: BAYCOM labor to run (2) speaker wires from the (2) APX6500 Base Radios located inside the Watch Room to the Apparatus Bay trumpet speaker location. *This labor is optional as it could be performed by the Low Voltage Contractor that is pulling other cabling throughout the new facility. BAYCOM to provide guidance as needed.*

Quote does not currently include any lift rental fee. Lift to be provided as needed by the customer. If preferred, BAYCOM can provide a follow up quote for a lift rental once BAYCOM's scope of work and logistics for installation are reviewed in greater detail.

<p>Approved by: _____ Date: _____</p> <p>Purchase Order: _____</p>	<p>Total : \$33,586.56</p> <p>Shipping and Handling: \$285.00</p> <p>Sales Tax: \$0.00</p> <hr style="border: 0.5px solid black;"/> <p>Total: \$33,871.56</p>
Billing Terms: Net 30	

Terms and Conditions can be found at <https://www.baycominc.com/baycom-operating-terms-conditions/>

We impose a surcharge of 2% on credit card purchases over \$1,000, which is not greater than our cost of acceptance.

A restocking fee of 20% will be applied to all returned items.

Customers are responsible for return shipping costs unless the return is due to an error on our part.

Due to the potential imposition of tariffs on imported materials, the prices quoted in this proposal are subject to adjustment. Should any tariffs be applied or modified after the date of this proposal, a change order will be issued.

All of the information listed on this proposal is confidential and proprietary information.