



Hamburg Township Public Safety Department

PO BOX 157 · HAMBURG, MICHIGAN 48139
PHONE: (810) 231-9391 · FAX: (810) 231-9401

EMAIL: HATP@hamburg.mi.us

RICHARD DUFFANY, DIRECTOR OF PUBLIC SAFETY



TO: Hamburg Township Board
FROM: Chief Richard Duffany
DATE: February 1, 2023
RE: Agenda Item Topic: **Purchase of Fire Vehicle**
General Ledger #: **206-000.000-981.000**
Number of Supporting Documents: 1
NEW/OLD BUSINESS: **XXX** New Business

Requested Action

- Motion to approve the purchase of a 2023 Chevrolet Silverado 3500 Pickup, with the attached specifications, from Berger Chevrolet, Inc of Grand Rapids for a price of \$54,790.00.

Background

Hamburg Township Fire Utility 11 (2012 Ford Expedition) is scheduled to be replaced in FY 23/24. Additionally, Brush 12 (2011 Ford Pickup) is scheduled to be replaced in FY 24/25. The original Fire Department Capital Forecast contemplated purchasing two new vehicles as replacements (at an approximate total cost for both vehicles of \$150,000 including outfitting).

Deputy Director Newton reviewed these projected purchases in the context of a full review of the Fire Department's long-term Capital Forecast. It was his recommendation that we only purchase one new vehicle (to replace the Utility 11 vehicle) and then re-purpose the current Brush 12 vehicle as a utility vehicle (the "new" Utility 11 vehicle). In other words:

- Purchase a new vehicle to become Brush 12
- Refurbish current Brush 12 to become Utility 11

By following Deputy Director Newton's recommendation, the department would save over \$50,000 in anticipated expenditures as it is projected to cost less than \$100,000 to purchase/outfit a new vehicle and re-outfit the other vehicle.

As part of preparing for the upcoming FY 23/24 budget process, Deputy Director Newton began making inquiries for costs related to the purchase of the new vehicle. In speaking with a representative from Ford Motor Company, Deputy Director Newton was informed that new orders were not being taken at this time and that the projected opening for the taking of new orders was July or August. Additionally, he was advised that there is an average time of 8 months for the delivery of new vehicle orders (and even that wasn't guaranteed). In speaking with a Chevrolet representative, Deputy Director Newton received similar feedback and was told



Hamburg Township Public Safety Department

PO BOX 157 · HAMBURG, MICHIGAN 48139
PHONE: (810) 231-9391 · FAX: (810) 231-9401
EMAIL: HATP@hamburg.mi.us



RICHARD DUFFANY, DIRECTOR OF PUBLIC SAFETY

that we would actually be lower on the new vehicle order priority list as we were a new customer.

Subsequently, Deputy Director Newton was contacted and informed by the Chevrolet representative that a vehicle in the style and color that we were looking to order had become available. The vehicle is in stock and can be delivered immediately. Based upon the length of delivery of new vehicle orders as well as the uncertainty in availability of new vehicles, it is my recommendation that the Township Board authorize the purchase of the currently available 2023 Chevrolet Silverado 3500 Pickup, with the attached specifications, from Berger Chevrolet, Inc of Grand Rapids for a price of \$54,790.00.

Budget Impact

This purchase can be made utilizing funds from the Fire Department's Undesignated Reserve Fund without adversely affecting the approved FY 22/23 budget. As indicated, the purchase of this one new vehicle (along with the refurbishment of the other vehicle) will result in a net savings in projected expenditures of over \$50,000 over the next two fiscal years.

Respectfully,

A handwritten signature in cursive script, appearing to read "Richard Duffany".

Chief Richard Duffany
Director of Public Safety

QUOTE PER ENCLOSED SPECIFICATIONS

MiDeal 0076-4WDL Hamburg Township Public Safety
Retail Order Pricing subject to manufactures price increases
Tax Exempt CK30743 **Color White**
NO CHANGING OF OPTIONS

Cost per vehicle \$54,775.00
State Title \$15
\$54,790.00

Vehicle Description:

Year 2023
Make Chevrolet
Model Silverado
3500 Crew Short Box

Engine 6.6L V8 Gas

Drive Line 4X4

Trim LT

GVWR 11,350 SRW

DEALER OPTIONS COST TO BE ADDED

DELIVERY \$250

Rust Proof Under Body \$399

Rust Proof Inner Panel \$399

EMERGENCY MUNI LIGHTS Call for quote

SIREN Call for quote

Vendor:

Berger Chevrolet Inc.

Address 2525 28th Street S.E.

Grand Rapids, MI 49512

Phone (616) 949-5200

Direct (616) 575-9627

Fax (616) 988-9178

Signature Dale R Kramer

Printed Signature DALE R. KRAMER

Date 1/26/2023

Quote accepted to order