



Hamburg Township Public Safety Department

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RICHARD DUFFANY, DIRECTOR OF PUBLIC SAFETY



TO: Hamburg Township Board

FROM: Chief Richard Duffany

DATE: October 30, 2024

RE: Agenda Item Topic: **Purchase of LUCAS Device**

General Ledger #: **206-000.000-980.000**

Number of Supporting Documents: **1**

NEW/OLD BUSINESS: **XXX** New Business

_____ Old Business – Previous Agenda #:

Requested Board Action

- Motion to approve the purchase of a LUCAS device and 5-year maintenance agreement from Stryker Sales, as outlined in the attached quote, at a cost of \$26,931.48.

Background Information

HTFD currently has one LUCAS chest compression system in service which is stored on Engine 11, our primary response engine. With the addition of the six new lieutenants, it is our intention to add an additional engine to primary response from station 12. Consequently, Engine 12 will need to be equipped with a new LUCAS device. This device has already been included as part of both our current FY Budget and our current Capital Improvement Forecast. The device will be purchased directly from the manufacturer, as they are a single source supplier for this piece of equipment. The cost of the LUCAS device is \$20,757.45 plus \$5,844.60 for a 5-year service/maintenance agreement, for a total cost of \$26,931.48.

Budget Impact

The cost of this purchase was included in the adopted FY 24/25 budget.

Respectfully,

A handwritten signature in black ink, appearing to read "Richard Duffany".

Chief Richard Duffany
Director of Public Safety



LUCAS

Quote Number: 10955722

Remit to: Stryker Sales, LLC
21343 NETWORK PLACE
CHICAGO IL 60673-1213
USA

Version: 1

Prepared For: HAMBURG TWP FIRE DEPT
Attn:

Rep: Jamie Smith
Email: jamie.smith@stryker.com

Phone Number:
Mobile: (269) 303-1257

Quote Date: 07/17/2024

Expiration Date: 01/21/2025

Contract Start: 07/17/2024

Contract End: 07/16/2025

| Delivery Address | | Sold To - Shipping | | Bill To Account | |
|------------------|---|--------------------|---|-----------------|-----------------------|
| Name: | HAMBURG TWP FIRE DEPT | Name: | HAMBURG TWP FIRE DEPT | Name: | HAMBURG TWP FIRE DEPT |
| Account #: | 20075710 | Account #: | 20075710 | Account #: | 20075145 |
| Address: | 10100 VETERANS MEMORIAL DR WHITMORE LAKE Michigan 48189 | Address: | 10100 VETERANS MEMORIAL DR WHITMORE LAKE Michigan 48189 | Address: | |

Equipment Products:

| # | Product | Description | Qty | Sell Price | Total |
|------------------|--------------|--|-----|-------------|-------------|
| 1.0 | 99576-000063 | LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device | 1 | \$18,213.65 | \$18,213.65 |
| 2.0 | 11576-000060 | LUCAS Desk-Top Battery Charger | 1 | \$1,088.50 | \$1,088.50 |
| 3.0 | 11576-000071 | LUCAS External Power Supply | 1 | \$344.40 | \$344.40 |
| 4.0 | 11576-000080 | LUCAS 3 Battery - Dark Grey - Rechargeable LiPo | 1 | \$647.50 | \$647.50 |
| 5.0 | 11576-000047 | LUCAS Disposable Suction Cup (12 pack) | 1 | \$463.40 | \$463.40 |
| Equipment Total: | | | | | \$20,757.45 |

ProCare Products:

| # | Product | Description | Qty | Sell Price | Total |
|----------------|-------------------|---|-----|------------|------------|
| 6.1 | LUCAS-FLD-PROCARE | LUCAS 3, 3.1 for LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device <i>5 year coverage (4 year + 1 year warranty) - from delivery</i> Parts, Labor, Travel Preventative Maintenance Batteries Service | 1 | \$5,844.60 | \$5,844.60 |
| ProCare Total: | | | | | \$5,844.60 |



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Price Totals:

| | |
|-------------------------------|--------------------|
| Estimated Sales Tax (0.000%): | \$0.00 |
| Freight/Shipping: | \$329.43 |
| Grand Total: | \$26,931.48 |

Prices: In effect for 30 days

Terms: Net 30 Days

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.