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05/31/23

To: Hamburg Township Board  
From: Tony Randazzo & Ryan Ward

Re: Truck Purchases

We're requesting approval to purchase a one-ton service truck for DPW and another one-ton truck for Buildings and Grounds. Both of these purchases are included in the proposed 2023-2024 fiscal budget, but we'd like to order them now due to continued long lead times. They will replace two vehicles that are now twelve to fifteen years old respectively and have reached the end of their useful life.

Six dealers were contacted for quotes, but we only received two. In fact, the dealer we have typically purchased from in the past told us that they are not accepting any municipal orders for twelve months! In addition, the government discounts we have previously enjoyed have all but vanished. Unfortunately, we'll end up spending almost twice as much as we're accustomed to. We even delayed the DPW truck purchase for a year in hopes that prices/lead time would improve but that hasn't happened.

The two quotes we did receive are from Lafontaine Chevrolet and Bob Maxey Ford. They are both for a one-ton regular and a one-ton supercab. We recommend purchasing the Chevrolet Silverados from LaFontaine Chevrolet because they are less expensive than the Ford F-350's. Moreover, we can order the service body with the Silverado for the DPW truck and have it delivered completely done. With the Ford, we'll have to send it out after the fact to be outfitted with the service accessories which will cost more time and money. The final cost will be \$69,606.40 for the DPW service truck and \$49,595.00 for the B&G truck. Lastly, I request permission to auction off the aforementioned older trucks once we receive the new vehicles.