	Current Month	Previous Month	Variance	
<u>ASSETS</u>				
Loans:				
Consumer Credit Cards	35,252,843.22	35,019,590.84	233,252.38	
Business Credit Cards	1,449,373.64	1,352,232.82	97,140.82	
Real Estate Loans	623,730,689.40	627,168,597.68	-3,437,908.28	
Loans to Members	712,234,631.08	711,043,584.81	1,191,046.27	
Business Loans	188,239,480.62	186,783,976.93	1,455,503.69	
Total Loans	1,560,907,017.96	1,561,367,983.08	-460,965.12	
Allowance for Loan Losses	-4,351,127.78	-4,489,304.74	138,176.96	
	.,551,127.77	., .03,00	130,170.30	
Net Loans	1,556,555,890.18	1,556,878,678.34	-322,788.16	
Cash	20,959,462.17	20,287,472.18	671,989.99	
Alloya Credit Union	78,131,870.06	78,194,248.67	-62,378.61	
Other Investments	17,407,914.39	16,591,002.73	816,911.66	
Land	16,745,106.13	16,739,306.13	5,800.00	
Building	62,409,628.31	62,000,023.98	409,604.33	
Furniture, Fixtures & Equipment	10,575,807.99	10,591,385.34	-15,577.35	
Prepaid Expenses	13,381,325.30	13,034,110.41	347,214.89	
Other Assets	27,051,780.10	26,796,289.70	255,490.40	
TOTAL ASSETS	1,803,218,784.63	1,801,112,517.48	2,106,267.15	
LIABILITIES				
Accounts Payable	5,064,683.82	7,512,968.38	-2,448,284.56	
Notes Payable	130,000,000.00	130,000,000.00	0.00	
Accrued Expenses	7,775,863.12	7,012,056.08	763,807.04	
Interest Payable	224,296.25	211,390.65	12,905.60	
Certificates of Deposit	208,001,417.95	205,747,160.25	2,254,257.70	
IRA Share Accounts	17,064,676.33	17,365,423.66	-300,747.33	
Business Money Market	82,226,879.03	86,910,940.78	-4,684,061.75	
Money Market	446,826,485.32	450,363,383.21	-3,536,897.89	
Share Accounts	301,306,604.72	299,568,005.52	1,738,599.20	
Checking Accounts	317,060,557.24	302,153,899.18	14,906,658.06	
Business Checking Accounts	122,689,298.86	131,626,349.17	-8,937,050.31	
Deposits	1,495,175,919.45	1,493,735,161.77	1,440,757.68	
Reserves:				
Regular Reserves	2,020,541.58	2,020,541.58	0.00	
Reserves for Contingency	134,819,370.87	134,819,370.87	0.00	Certified Correct
YTD Earnings	28,138,109.54	25,801,028.15	2,337,081.39	
Total Reserves	164,978,021.99	162,640,940.60	2,337,081.39	
TOTAL LIABILITIES	1,803,218,784.63	1,801,112,517.48	2,106,267.15	Kit Snyder
Loans to Officials \$231,891				CEO/President



of delinquent loans: \$ in delinquent loans: 214 \$2,607,184

	December	November	October	September	August
<u>ETS</u>					
Loans:					
Consumer Credit Cards	35,252,843.22	35,019,590.84	34,608,143.12	34,325,049.30	34,683,063.93
Business Credit Cards	1,449,373.64	1,352,232.82	1,446,167.54	1,326,495.25	1,347,487.28
Real Estate Loans	623,730,689.40	627,168,597.68	621,055,180.75	603,650,133.12	579,683,695.77
Loans to Members	712,234,631.08	711,043,584.81	705,997,449.18	688,737,913.81	674,314,297.83
Business Loans	188,239,480.62	186,783,976.93	183,857,380.36	183,897,739.82	188,874,063.27
Total Loans	1,560,907,017.96	1,561,367,983.08	1,546,964,320.95	1,511,937,331.30	1,478,902,608.08
Allowance for Loan Losses	-4,351,127.78	-4,489,304.74	-5,667,482.43	-5,779,541.71	-5,875,188.54
Net Loans	1,556,555,890.18	1,556,878,678.34	1,541,296,838.52	1,506,157,789.59	1,473,027,419.54
Cash	20,959,462.17	20,287,472.18	21,258,936.68	21,041,243.66	18,785,856.29
Central Credit Union	78,131,870.06	78,194,248.67	88,518,628.62	-1,257,606.79	31,550,563.53
Other Investments	17,407,914.39	16,591,002.73	19,520,022.01	18,453,189.75	15,903,055.48
Land	16,745,106.13	16,739,306.13	15,487,655.99	15,487,655.99	15,487,655.99
Building	62,409,628.31	62,000,023.98	61,509,191.98		
3		, , ,		60,754,230.06	60,561,595.16
Furniture, Fixtures & Equipment	10,575,807.99	10,591,385.34	10,744,193.73	10,843,556.72	11,054,602.03
Prepaid Expenses	13,381,325.30	13,034,110.41	12,430,737.12	12,272,337.38	11,759,134.70
Other Assets	27,051,780.10	26,796,289.70	26,890,446.36	25,443,376.56	25,337,196.63
TOTAL ASSETS	1,803,218,784.63	1,801,112,517.48	1,797,656,651.01	1,669,195,772.92	1,663,467,079.35
LITIES					
Accounts Payable	5,064,683.82	7,512,968.38	8,338,434.41	4,641,379.88	4,338,099.25
Notes Payable	130,000,000.00	130,000,000.00	130,000,000.00	130,000,000.00	130,000,000.00
Accrued Expenses	7,775,863.12	7,012,056.08	6,495,092.94	5,939,392.29	6,039,929.90
Interest Payable	224,296.25	211,390.65	228,154.32	215,159.83	246,854.28
Certificates of Deposit	208,001,417.95	205,747,160.25	207,613,616.25	208,495,705.79	207,500,059.19
IRA Share Accounts	17,064,676.33	17,365,423.66	16,474,848.75	16,595,447.90	16,603,256.33
Business Money Market	82,226,879.03	86,910,940.78	88,527,368.29	77,317,615.38	76,179,077.66
Money Market	446,826,485.32	450,363,383.21	445,646,257.78	373,823,046.87	366,788,396.41
Share Accounts	301,306,604.72	299,568,005.52	304,714,232.11	296,699,556.56	299,033,129.79
Checking Accounts	317,060,557.24	302,153,899.18	302,903,291.43	275,272,013.53	278,572,621.56
Business Checking Accounts	122,689,298.86	131,626,349.17	126,630,384.18	122,253,463.46	122,428,899.96
Deposits	1,495,175,919.45	1,493,735,161.77	1,492,509,998.79	1,370,456,849.49	1,367,105,440.90
Reserves:	1,433,173,313.43	1,433,/33,101.//	1,432,303,330./3	1,370,430,043.49	1,307,103,440.90
	2 020 544 50	2 020 544 50	2 020 544 50	2 020 544 50	2 020 544 50
Regular Reserves	2,020,541.58	2,020,541.58	2,020,541.58	2,020,541.58	2,020,541.58
Reserves for Contingency	134,819,370.87	134,819,370.87	134,819,370.87	134,819,370.87	134,819,370.87
YTD Earnings	28,138,109.54	25,801,028.15	23,245,058.10	21,103,078.98	18,896,842.57
Total Reserves	164,978,021.99	162,640,940.60	160,084,970.55	157,942,991.43	155,736,755.02
TOTAL LIABILITIES	1,803,218,784.63	1,801,112,517.48	1,797,656,651.01	1,669,195,772.92	1,663,467,079.35

	Current Month	Previous Month	Year To Date
INCOME			
Interest on Loans	5,253,835.82	5,185,599.25	60,997,289.62
Income on Investments	10,354.30	9,229.94	494,432.78
Other Operating Income	4,103,739.27	3,870,909.31	44,178,597.48
Total Gross Income	9,367,929.39	9,065,738.50	105,670,319.88
EXPENSES			
Employee Compensation	2,685,843.02	2,570,563.27	29,613,423.49
Employee Benefits	635,317.77	543,895.34	6,628,575.46
Travel and Conference	52,628.13	21,195.36	292,037.03
League Dues	3,640.65	3,640.66	40,047.16
Office Occupancy	496,586.06	390,267.78	4,650,080.42
Office Operation	1,243,823.96	1,092,424.02	13,309,640.21
Education and Promotion	248,441.57	187,527.34	1,653,140.48
Loan Servicing	715,295.35	616,693.27	8,590,276.79
Provision for Loan Losses	(440,000.00)	(800,000.00)	(141,116.00)
Provision for Loan Losses CP	440,000.00	(100,000.00)	141,116.00
Professional and Outside Service	134,193.23	101,069.51	986,829.51
Member Insurance	6,139.29	6,139.28	73,671.42
Operating Fees	25,511.98	20,195.37	260,296.62
Interest on Borrowed Money	189,659.86	183,541.80	2,392,288.84
Miscellaneous Operating	(32,116.44)	1,095,977.78	1,138,747.21
Gain/Loss on Disposition of Assets	21,500.00	0.00	21,500.00
Total Operating Expense	6,426,464.43	5,933,130.78	69,650,554.64
NET INCOME	2,941,464.96	3,132,607.72	36,019,765.24
Dividends on Shares	368,968.30	346,442.81	3,245,357.88
Interest on Deposit	235,415.27	230,194.86	4,636,297.82
Not Income often			
Net Income after	2 227 004 20	2 555 070 05	20 420 400 54
Dividend and Interest	2,337,081.39	2,555,970.05	28,138,109.54
Reserve Transfer Expense		-	-
<u>NET INCOME</u>	2,337,081.39	2,555,970.05	28,138,109.54

	Current Month	Budget	Variance	Year To Date	Budget	Variance
<u>NCOME</u>						
Interest on Loans	5,253,835.82	5,236,239.32	17,596.50	60,997,289.62	58,948,584.68	2,048,704.94
Income on Investments	10,354.30	6,176.00	4,178.30	494,432.78	318,313.00	176,119.78
Other Operating Income	4,103,739.27	3,700,914.09	402,825.18	44,178,597.48	42,048,598.43	2,129,999.05
				<u> </u>	· · ·	· ·
Total Gross Income	9,367,929.39	8,943,329.41	424,599.98	105,670,319.88	101,315,496.11	4,354,823.77
KPENSES						
Employee Compensation	2,685,843.02	2,527,915.53	157,927.49	29,613,423.49	28,081,816.69	1,531,606.80
Employee Benefits	635,317.77	537,256.42	98,061.35	6,628,575.46	6,072,966.08	555,609.38
Travel and Conference	52,628.13	25,000.00	27,628.13	292,037.03	300,000.00	(7,962.97)
League Dues	3,640.65	4,000.00	(359.35)	40,047.16	48,000.00	(7,952.84)
Office Occupancy	496,586.06	347,946.61	148,639.45	4,650,080.42	4,136,086.75	513,993.67
Office Operation	1,243,823.96	1,033,707.18	210,116.78	13,309,640.21	12,474,540.80	835,099.41
Education and Promotion	248,441.57	183,337.00	65,104.57	1,653,140.48	2,000,000.00	(346,859.52)
Loan Servicing	715,295.35	664,853.34	50,442.01	8,590,276.79	7,989,240.03	601,036.76
Provision for Loan Losses	(440,000.00)	800,000.00	(1,240,000.00)	(141,116.00)	9,600,000.00	(9,741,116.00)
Provision for Loan Losses CP	440,000.00	100,000.00	340,000.00	141,116.00	1,200,000.00	(1,058,884.00)
Professional and Outside Service	134,193.23	56,000.00	78,193.23	986,829.51	672,000.00	314,829.51
Member Insurance	6,139.29	7,000.00	(860.71)	73,671.42	84,000.00	(10,328.58)
Operating Fees	25,511.98	25,000.00	511.98	260,296.62	300,000.00	(39,703.38)
Interest on Borrowed Money	189,659.86	186,620.49	3,039.37	2,392,288.84	2,399,251.01	(6,962.17)
Miscellaneous Operating	(32,116.44)	0.00	(32,116.44)	1,138,747.21	-	1,138,747.21
Gain/Loss on Disposition of Assets	21,500.00	0.00	21,500.00	21,500.00	-	21,500.00
Total Operating Expense	6,426,464.43	6,498,636.57	(72,172.14)	69,650,554.64	75,357,901.36	(5,707,346.72)
ET INCOME	2,941,464.96	2,444,692.84	496,772.12	36,019,765.24	- 25,957,594.74	10,062,170.50
Dividends on Shares	368,968.30	237,392.14	131,576.16	3,245,357.88	- 2,741,957.11	503,400.77
Interest on Deposit	235,415.27	644,300.76	(408,885.49)	4,636,297.82	7,273,365.73	(2,637,067.91)
Net Income after						
	2,337,081.39	1 562 000 02	774,081.46	28,138,109.54	15 042 271 00	12 105 027 64
Dividend and Interest	2,337,081.39	1,562,999.93	//4,081.46	28,138,109.54	15,942,271.90	12,195,837.64
Reserve Transfer Expense	-			-		<u>-</u>
ET INCOME	2,337,081.39	1,562,999.93	774,081.46	28,138,109.54	15,942,271.90	12,195,837.64

	Current Month	Prior Year	Variance	Year To Date	Prior Year To Date	Variance
COME						
Interest on Loans	5,253,835.82	4,724,951.02	528,884.80	60,997,289.62	56,151,996.65	4,845,292.97
Income on Investments	10,354.30	6,175.88	4,178.42	494,432.78	390,672.21	103,760.57
Other Operating Income	4,103,739.27	4,045,237.84	58,501.43	44,178,597.48	39,612,246.14	4,566,351.34
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Total Gross Income	9,367,929.39	8,776,364.74	591,564.65	105,670,319.88	96,154,915.00	9,515,404.88
<u>PENSES</u>						
Employee Compensation	2,685,843.02	2,760,161.03	(74,318.01)	29,613,423.49	24,574,241.10	5,039,182.39
Employee Benefits	635,317.77	501,742.80	133,574.97	6,628,575.46	5,330,676.88	1,297,898.58
Travel and Conference	52,628.13	10,728.92	41,899.21	292,037.03	111,212.02	180,825.01
League Dues	3,640.65	3,294.23	346.42	40,047.16	36,236.60	3,810.56
Office Occupancy	496,586.06	334,317.23	162,268.83	4,650,080.42	3,814,986.41	835,094.01
Office Operation	1,243,823.96	1,062,333.27	181,490.69	13,309,640.21	11,486,074.70	1,823,565.51
Education and Promotion	248,441.57	149,601.93	98,839.64	1,653,140.48	1,099,234.01	553,906.47
Loan Servicing	715,295.35	742,295.36	(27,000.01)	8,590,276.79	7,616,343.49	973,933.30
Provision for Loan Losses	(440,000.00)	(1,455,000.00)	1,015,000.00	(141,116.00)	4,980,000.00	(5,121,116.00)
Provision for Loan Losses CP	440,000.00	(200,000.00)	640,000.00	141,116.00	430,000.00	(288,884.00)
Professional and Outside Service	134,193.23	77,096.64	57,096.59	986,829.51	641,060.04	345,769.47
Member Insurance	6,139.29	6,139.29	(0.00)	73,671.42	73,671.44	(0.02)
Operating Fees	25,511.98	41,642.02	(16,130.04)	260,296.62	195,576.11	64,720.51
Interest on Borrowed Money	189,659.86	209,551.63	(19,891.77)	2,392,288.84	2,652,697.39	(260,408.55)
Miscellaneous Operating	(32,116.44)	345,060.57	(377,177.01)	1,138,747.21	318,072.61	820,674.60
Gain/Loss on Disposition of Assets	21,500.00	314,432.20	(292,932.20)	21,500.00	318,491.91	(296,991.91)
Total Operating Expense	6,426,464.43	4,903,397.12	1,523,067.31	69,650,554.64	63,678,574.71	5,971,979.93
ET INCOME	2,941,464.96	3,872,967.62	(931,502.66)	36,019,765.24	32,476,340.29	3,543,424.95
Dividends on Shares	368,968.30	227,566.27	141,402.03	3,245,357.88	3,761,287.68	(515,929.80)
Interest on Deposit	235,415.27	590,905.83	(355,490.56)	4,636,297.82	8,022,220.40	(3,385,922.58)
Net Income after Dividend and Interest	2,337,081.39	3,054,495.52	(717,414.13)	28,138,109.54	20,692,832.21	7,445,277.33
Reserve Transfer Expense	_,	-	(,)			-,:::,=////
reserve transfer Expense						
T INCOME	2,337,081.39	3,054,495.52	(717,414.13)	28,138,109.54	20,692,832.21	7,445,277.33

	December	November	October	September	August
<u>COME</u>					
Interest on Loans	5,253,835.82	5,185,599.25	5,337,370.21	5,392,775.94	5,428,922.28
Income on Investments	10,354.30	9,229.94	59,831.53	3,412.35	204,548.89
Other Operating Income	4,103,739.27	3,870,909.31	3,521,100.21	3,492,032.28	3,668,773.56
Total Gross Income	9,367,929.39	9,065,738.50	8,918,301.95	8,888,220.57	9,302,244.73
PENSES					
Employee Compensation	2,685,843.02	2,570,563.27	2,626,342.28	2,600,117.27	2,611,797.26
Employee Benefits	635,317.77	543,895.34	478,173.04	602,208.81	520,410.43
Travel and Conference	52,628.13	21,195.36	34,097.29	18,031.09	35,295.77
League Dues	3,640.65	3,640.66	3,640.65	3,640.65	3,640.65
Office Occupancy	496,586.06	390,267.78	427,710.32	398,696.96	426,619.87
Office Operation	1,243,823.96	1,092,424.02	1,180,366.41	1,265,420.79	1,261,511.78
Education and Promotion	248,441.57	187,527.34	132,419.34	145,456.26	(80,818.40
Loan Servicing	715,295.35	616,693.27	1,006,460.41	800,316.59	805,618.13
Provision for Loan Losses	(440,000.00)	(800,000.00)	0.00	0.00	0.00
Provision for Loan Losses CP	440,000.00	(100,000.00)	0.00	0.00	0.00
Professional and Outside Service	134,193.23	101,069.51	84,227.65	83,954.46	92,840.69
Member Insurance	6,139.29	6,139.28	6,139.29	6,139.28	6,139.29
Operating Fees	25,511.98	20,195.37	23,606.82	20,653.64	21,869.33
Interest on Borrowed Money	189,659.86	183,541.80	189,909.15	197,487.54	204,341.77
Miscellaneous Operating	(32,116.44)	1,095,977.78	163.44	237.72	3.42
Gain/Loss on Disposition of Assets	21,500.00	0.00	0.00	0.00	0.00
Total Operating Expense	6,426,464.43	5,933,130.78	6,193,256.09	6,142,361.06	5,909,269.99
T INCOME	2,941,464.96	3,132,607.72	2,725,045.86	2,745,859.51	3,392,974.74
Dividends on Shares	368,968.30	346,442.81	337,630.08	295,139.36	285,793.14
Interest on Deposit	235,415.27	230,194.86	245,436.66	244,483.74	298,898.18
Net Income after					
Dividend and Interest	2,337,081.39	2,555,970.05	2,141,979.12	2,206,236.41	2,808,283.42
Reserve Transfer Expense	<u> </u>	<u>-</u>	-	-	-
T INCOME	2,337,081.39	2,555,970.05	2,141,979.12	2,206,236.41	2,808,283.42