



General Control Systems, Inc.
17 Corporate Circle
Albany, New York 12203
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September 30, 2025

ATTEN: Estimation

SUBJECT: **Town of Halfmoon Water SCADA Upgrades**
PROJECT #: GCS Scope Number NYQ25-0184

We propose to furnish quality labor, materials and supervision to develop the control system as discussed. All work will be done in accordance with the following scope of work, and includes the quantities as listed below.

SCOPE OF WORK:

SCADA COMPUTERS:

- (2) Dell workstations
- (2) 27" Monitors
- (1) 43" Monitor
- (1) Printer
- (1) XLReporter license
- (1) Sentinel Pro alarm dialer with 1 year ethernet subscription (to be picked up by the town after expiring)
- (2) UPS
- Updated Aveva SCADA software

SPARES:

- (1) Moxa remote IO device
- (1) MDS Orbit radio
- (1) Pressure transmitter

Pricing includes installation of SCADA computers, monitors, printer, alarm dialer, UPS' and software.

Pricing does not include installation of any spare devices.

Total Price \$54,759.00

Payment terms - net 30 Days from invoice date, 1.5% interest will be applied to payments in excess of our terms.

CLARIFICATIONS:

- C-1 Proposal is based on GCS Standard Terms & Conditions.
- C-2 Submittals will be sent for approval by the Engineer.
- C-3 All wiring diagrams will be done using AutoCAD Electrical and submitted in written form or PDF format "dwg" files will remain in title to General Control Systems, Inc.
- C-4 Unless expressly noted above, all valving, tubing, fittings, or hardware required to connect instruments is provided by others.
- C-5 All device takeoffs are based on the current P&ID drawings at the time of bid.
- C-6 Shipping: FOB Albany, New York, pre-pay and add.

EXCLUSIONS:

- E-1 Overtime or Premium time labor outside of scope.
- E-2 Material and Equipment other than mentioned above.
- E-3 Sales or Use Taxes.
- E-4 Cutting and Patching of existing structures.
- E-5 Temporary Facilities.
- E-6 Concrete Mounting Pads.
- E-7 Field wiring or conduit installation.
- E-8 Instrument stands, instrument brackets, tubing, brackets, or any custom items necessary for field mounting.
- E-9 Mechanical mounting of instruments, instrument stands, instrument brackets, control panels.
- E-10 Manual valves.
- E-11 Instrument and control panel receiving, storage, unpacking, and delivery to installation area at the site, General Contractor is to provide a secure area for storage.

We hope you find our proposal satisfactory. If you should have any questions, please do not hesitate to call our office. This proposal is valid for a period of thirty (30) days after bid date.

Respectfully,
GENERAL CONTROL SYSTEMS, INC.

Jordan Mantello
Sales

File: NYQ25-0184 Town of Halfmoon Water SCADA Upgrades

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Please note that our bid is predicated on the understanding that our work is fully set forth above, that we shall be entitled to the rights, remedies and redress as well as subject to the obligations of the general contract documents with the Owner as they relate to our bid and/or our portion only of the work and any resulting subcontract, and that any resulting subcontract shall be subject to the terms of the current edition of AIA Document A401 "Agreement between Contractor and Subcontractor", or is contingent upon mutual agreement on written subcontract language prior to there being any binding obligation on the part of either party, and use of this bid or reliance upon it will result in acceptance of this bid should you be awarded the contract.

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