



 **KNIGHTSCOPE**

**K1 Blue Light
Emergency Phones**

Date: 09 / 13 / 2024



Proposal ID: TU9K8-PE6SR-7HHJ3-XBBBA

Client Name: Paul Maiello

Client Company: Town of Halfmoon

Client Email: parks@townofhalfmoon-ny.gov

Client Legal Address: 2 Halfmoon Town Plaza, Halfmoon NY 12065

Dear Paul,

Thank you for your interest in Knightscope!

Knightscope acquired CASE Emergency Systems, a provider of leading-edge communications and safety technologies, in October 2022. Our mission is to make the United States the safest country in the world with innovative and reliable products and services for public safety at educational campuses, office parks, transportation centers, and anywhere security, physical guard services and emergency communications are needed. We strive to build long-term relationships that help protect the places people live, work, play, and visit by ensuring that access to information and help is right at their fingertips.

Our fully integrated, solar-powered cellular emergency phones with modular features offer the latest in wireless technology on the Verizon and AT&T 4G and Iridium Satellite Wireless network.

Once you have reviewed the following information, please let me know if I can answer any questions or provide additional details.

I welcome the opportunity to work with you and appreciate you giving Knightscope the opportunity to serve your specific needs.

Autonomously,

Chrisann Lawson
Sr. Director of Client Development
Knightscope, Inc.
949-378-3124 mobile

Nasdaq: KSCP

SCOPE:

Engineered to be a robust wireless communication solution, Knightscope's K1 Blue Light Phones are ideal for enhancing public security on college campuses, parking lots, transit stations, bike paths and trails, and anywhere where additional lighting, safety and security are needed. The K1s include the following features:

- A Knightscope designed, AT&T or Verizon certified 4G cellular calling module
- AC or Solar power with battery back-up to provide uninterrupted operation
- ADA-compliant
- Knightscope's exclusive, self-diagnostic, alarm monitoring system firmware that provides system owners daily email reports on the operational status of their system
- Technical support to monitor and help maintain your system
- Each phone requires a mobile number and activation on the AT&T or Verizon Wireless account
- Knightscope Blue Light Phones are covered by 1-year limited parts warranty against defects

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PRICING

Name	SKU	Price	QTY	Subtotal
K1 Blue Light Towers				
K1 Blue Light Emergency Tower Solar Powered Blue Light Tower Housing Including: 45W Solar Panel, 40Ah Back-Up Battery with Area Light, Face Light, Down Light.	6000-0355-01	\$8,900.00	4	\$35,600.00
K1 Faceplate, 1 Button LX200 Verizon Wireless Stainless Steel Electronics Faceplate includes: <ul style="list-style-type: none">• One button• Call Connect Light• Location Description Plate• 4G wireless radio activated on the 4G Verizon Wireless Network with caller identification• Preprogrammed for direct dial to 10 digit answer point	6040-0770-01	\$0.00	4	\$0.00
K1 BLT/K1BLE Service Kit Tower CB Service Kit	6000-0481	\$0.00	1	\$0.00
Freight/Shipping Estimate For Delivery to: To be Determined	9900-0002	\$0.00	0	\$0.00
Knightscope Installation Towers & E-Phones Knightscope Installation of Blue Light Emergency Phone Installation not required	7000-0201	\$0.00	0	\$0.00

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\$35,600.00				
K1 Blue Light Tower Options				
K1 BLT Wireless Mass Notification Speaker PA Speaker System for Tower CB (Add On to Towers)	6000-0320	\$2,200.00	0	\$0.00
Upgrade to K1 Dual Button Faceplate, LX200 (Verizon)	6040-0770-02	\$250.00	0	\$0.00
K1 Single Button Faceplate with Faceplate Camera Verizon K1 CB Faceplate, 1B, LX200, Camera	6040-0770-03	\$400.00	0	\$0.00
K1BLT Rebar Cage, Foundation 30" x 15" K1BLT Cage, Foundation 30" x 15" Requires additional part # 6040-0735	5870-0084	\$225.00	4	\$900.00
K1BLT Concrete Install Kit K1BLT Concrete Install Kit. Includes: 4 J bolts, nuts, washers, and wood template. Requires additional part # 5870-0084	6040-0735	\$100.00	4	\$400.00
\$1,300.00				

Total Products \$36,900.00

KEMS Annual Subscription Per Unit

Name	SKU	Price	QTY	Subtotal
KEMS Professional -Includes Essential capabilities -Realtime Map -Realtime Alerts Report -Email/Text Message notification Term: January 1, 20XX to December 31, 20XX	KEMS-PRO	\$290.00	4	\$1,160.00

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				\$1,160.00
Annual Services				
K1 Full Service Maintenance Plan K1 Full Service Maintenance Plan	8000-0007	\$800.00	4	\$3,200.00
K1 Extended Warranty (Parts Only) Extended Warranty (parts only)	7000-0125	\$550.00	0	\$0.00
Annual Voice & Data Service Plan (Verizon) Annual Voice & Data Service Plan (Verizon)	7000-0043	\$220.00	4	\$880.00
				\$4,080.00

Total Annual Subscriptions & Services \$5,240.00

Total \$42,140.

This price is valid for 60 days. Final shipping rates may change based on quantity and date of shipment. (Customer will be notified when applicable.)

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Signed Agreement:

Thank you for choosing Knightscope!

AGREED BY: Town of Halfmoon	AGREED BY: KNIGHTSCOPE, INC.
Signature: _____	Signature: _____
Printed Name: _____	Printed Name: _____
Title: _____	Title: _____
Date: _____	Date: _____
Ship To Instructions:	
Delivery and Installation Contact:	
Name:	
Title:	
Phone:	
Email:	

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General Terms and Conditions

Prices do not include any sales tax or customs duties / taxes.

30% deposit is required on equipment orders at time of purchase with the remaining balance due **NET 30**. Upon satisfactory credit review, payment terms are Net 30 days from date of invoice. Confirmed orders are non-cancellable. This proposal is valid for 60 days.

At the expiration of the initial one-year (1) term, the Full Service Maintenance (FSM), Annual Voice and Data Service, and KEMS Subscription will automatically renew for successive additional one-year (1) periods ("Renewal Term"), unless cancelled in writing by either party 30 days in advance. Each third-year renewal will include a 4% Consumer Price Index (CPI) rate adjustment.

Equipment/Materials/Freight Charges

Knightscope will invoice upon shipment of equipment and materials, plus freight charges.

Confirmed orders are non-cancellable.

FOB origin.

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