



AUDIO-VIDEO CORPORATION

Your Communication Solutions Partner

SINCE 1946

Audio-Video Corporation

FED ID #14-1426006
213 Broadway
Albany, NY 12204

Phone: (518) 449-7213 Fax: (518) 449-1205

Billing Address

Town of Halfmoon
Accounts Payable
2 Halfmoon Town Plaza
Halfmoon NY 12065
USA

Original

SALES QUOTATION

Document Number: 28782, Document Date: 06/05/26, Page: 1/7

Customer No.: c18265, Provisional No.: X-24325TR

Your Contact: 25 Sarah Boomhower, Payment Terms: NET 20

Delivery Address

Paul Maiello
Town of Halfmoon
Town Hall
2 Halfmoon Town Plaza
Clifton Park NY 12065
USA

TOWN HALL AUDIO DSP AND VIDEO UPGRADE

AVC TIPS CONTRACT # 230105

NOTE: Due to the uncertainty with tariffs, all pricing will need to be reviewed prior to accepting an order.

Currency: \$

Table with 5 columns: Description, Quantity, Contract Pricing, Price, Total. Contains 4 rows of audio equipment items including 'AUDIO SYSTEM', 'Small Desktop Base with input...', '15" Shock-Mounted Gooseneck...', and 'Cardioid-18" Gooseneck Condenser Microphone...'.

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Currency: \$

| Description   | Quantity | Contract Pricing | Price    | Total           |
|---|----------|------------------|----------|-----------------|
| 005 <b>4-Input, Block connectors, Mic/Line DanteT Audio Network Interface with Mic Logic, PEQ, and Audio Su</b><br>Item Code: ANI4IN-BLOCK<br>Manufacturer: Shure       | 1        | ATIPS23          | 571.19   | 571.19          |
| 006 <b>Fixed I/O DSP with 12 analog inputs, 8 analog outputs, 8 channels configurable USB audio, 32 x 32 ch</b><br>Item Code: TesiraFORTÉ DAN CI<br>Manufacturer: Biamp | 1        | ATIPS23          | 3,384.45 | 3,384.45        |
| <b>007 Subtotal</b>   |          |                  |          | <b>8,253.36</b> |
| <b>008 CONTROL SYSTEM</b>   |          |                  |          |                 |
| 009 <b>10.1 in. Tabletop Touch Screen, Black Smooth</b><br>Item Code: TS-1070-B-S<br>Manufacturer: Crestron   | 1        | ATIPS23          | 2,765.00 | 2,765.00        |
| 010 <b>4-SeriesT Control System</b><br>Item Code: RMC4<br>Manufacturer: Crestron  | 1        | ATIPS23          | 931.00   | 931.00          |
| 011 <b>AV SERIES 12-Pt/8 PoE+ GbE Mngd Switch</b><br>Item Code: AMS-1208P<br>Manufacturer: Vaddio   | 1        | ATIPS23          | 222.00   | 222.00          |
| <b>Subtotal</b>   |          |                  |          | <b>3,918.00</b> |
| <b>013 VIDEO SYSTEM</b>   |          |                  |          |                 |
| 014 <b>8x2 4K60 4:4:4 HDR Presentation System</b><br>Item Code: HD-PS622<br>Manufacturer: Crestron  | 1        | ATIPS23          | 4,466.00 | 4,466.00        |
| 015 <b>DM® Essentials 4K60 4:4:4 Transmitter for HDMI®, RS-232, and IR Signal Extension over CATx Cable</b><br>Item Code: HD-TXC-4KZ-101<br>Manufacturer: Crestron      | 2        | ATIPS23          | 336.00   | 672.00          |

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Currency: \$

| Description   | Quantity | Contract Pricing | Price    | Total           |
|---|----------|------------------|----------|-----------------|
| 016 <b>DM® Essentials 4K60 4:4:4 Transmitter for HDMI®, RS-232, and IR Signal Extension over CATx Cable, Wa</b><br>Item Code: HD-TXC-4KZ-101-1G-W<br>Manufacturer: Crestron | 1        | ATIPS23          | 378.00   | 378.00          |
| 017 <b>DM® Essentials 4K60 4:4:4 Receiver for HDMI®, RS-232, and IR Signal Extension over CATx Cable</b><br>Item Code: HD-RXC-4KZ-101<br>Manufacturer: Crestron             | 3        | ATIPS23          | 336.00   | 1,008.00        |
| 018 <b>USB over Category Cable Extender, Local and Remote</b><br>Item Code: USB-EXT-2 KIT<br>Manufacturer: Crestron   | 1        | ATIPS23          | 854.00   | 854.00          |
| 019 <b>Subtotal</b>   |          |                  |          | <b>7,378.00</b> |
| 020 <b>MISC GEAR AND INSTALL</b>  |          |                  |          |                 |
| 021 <b>Client will provide scissor lift for installation services.</b>  |          |                  |          |                 |
| 022 <b>Viewsonic TD2230 22" LCD Touchscreen Monitor - 16:9 - Multi-touch Screen - 1920 x 1080 - Full HD - 1</b><br>Item Code: TD2230<br>Manufacturer: Viewsonic             | 1        | ATIPS23          | 347.46   | 347.46          |
| 023 <b>POWER CENTER W/PILOT LT</b><br>Item Code: PD-815R-PL<br>Manufacturer: Middle Atlantic  | 1        | ATIPS23          | 140.40   | 140.40          |
| 024 <b>AVSG_CABLES-2 - Miscellaneous Cables Connectors and Hardware</b><br>Item Code: AVSG_MISC_CABLES<br>Manufacturer: AVC   | 1        | ATIPS23          | 1,120.00 | 1,120.00        |
| 025 <b>x-24325TR AVSG Custom Programming</b><br>Item Code: AVSG_PROGRAMMING<br>Manufacturer: AVC  | 1        | ATIPS23          | 1,125.00 | 1,125.00        |

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| Description  | Quantity | Contract Pricing | Price     | Total     |
|--|----------|------------------|-----------|-----------|
| 026 <b>x-24325TR AVSG<br/>                     Installation Setup and<br/>                     Training</b><br>Item Code: AVSG_INSTALLATION<br>Manufacturer: AVC | 1        | ATIPS23          | 14,250.00 | 14,250.00 |
| 027 <b>AVC Customer Care<br/>                     Agreement Year 1</b><br>Item Code: AVSG_CCA_YEAR_1<br>Manufacturer: AVC  | 1        | ATIPS23          | 1,625.00  | 1,625.00  |
| 028 <b>Subtotal</b>  |          |                  |           | 18,607.86 |
| 029 <b>OPTIONAL ASSISTIVE LISTENING</b>  |          |                  |           |           |
| 030 <b>ListenIR iDSP Standard<br/>                     System</b><br>Item Code: LS-100-01-GY<br>Manufacturer: Listen Technologies                                | 1        | ATIPS23          | 3,573.18  | 3,573.18  |
| 031 <b>Intelligent DSP IR Receiver</b><br>Item Code: LR-4200-IR<br>Manufacturer: Listen Technologies   | 6        | ATIPS23          | 220.74    | 1,324.44  |
| 032 <b>Intelligent Ear Phone/Neck<br/>                     Loop Lanyard</b><br>Item Code: LA-430<br>Manufacturer: Listen Technologies                            | 6        | ATIPS23          | 64.74     | 388.44    |
| 033 <b>Universal Ear Speaker</b><br>Item Code: LA-401<br>Manufacturer: Listen Technologies   | 6        | ATIPS23          | 21.06     | 126.36    |
| 034 <b>Subtotal</b>  |          |                  |           | 5,412.42  |
| 035 <b>OPTIONAL 2nd YEAR CUSTOMER CARE</b>   |          |                  |           |           |
| 036 <b>AVC Customer Care<br/>                     Agreement Year 2</b><br>Item Code: AVSG_CCA_YEAR_2<br>Manufacturer: AVC  | 1        | ATIPS23          | 2,125.00  | 2,125.00  |

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Currency: \$

Shipping Type: **Deliver & Install**

Quotation Subtotal: **\$ 45,694.64**

Total Before Tax: **\$ 45,694.64**

Total Tax Amount: **\$ 0.00**

**Total Amount: \$ 45,694.64**

Quotation Valid Until: 06/12/26

Subject to Shipping & Handling and Sales Tax if Applicable

**EQUIPMENT WARRANTY:**

All standard manufacturer's equipment warranties apply. Service and technical support provided through Audio-Video Corporation's Certified Full Service Facility. Extended (multi-year) Customer Care Service agreements available – please contact your Account Representative for more information.

**ASBESTOS STATEMENT:**

Current asbestos regulations require written verification that your environment is either asbestos free or abatement procedures will be completed prior to our on-site work.

**NOTE:**

Client to provide 120VAC power and IP Network connectivity at equipment locations where required.

**NOTE:**

This project is subject to payment of prevailing wage rates per Article 8, Section 220, of the NYS Labor Law.

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Currency: \$

**THIS QUOTATION DOES NOT CONSTITUTE A SALES ORDER UNLESS SIGNED BY YOU, OUR CLIENT.  
SEE TERMS AND CONDITIONS OF SALE ATTACHED.**

Accepted By \_\_\_\_\_

P.O. No. \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

Ship-to Address:  
(if different than above) \_\_\_\_\_  
\_\_\_\_\_

Credit Card Info:  
(if applicable) \_\_\_\_\_

Cardholder's Name \_\_\_\_\_

Cardholder's Telephone Number & Email Address \_\_\_\_\_

**DRAFT**

## TERMS AND CONDITIONS OF SALE

AUDIO-VIDEO CORPORATION, (SELLER) and the purchaser of the items covered by this Sales Order whose name appears on the reverse side hereof, (BUYER), agree that the following Terms and Conditions of Sale shall be applicable to this transaction, except as specifically superseded or amended by a typed statement in the body of this Quotation/Sales Order.

1. **GENERAL** - The terms and conditions of this contract constitute the entire agreement and supersede all previous agreements between the parties. No provisions of purchase orders will prevail in conflict with these terms unless agreed to in writing by an Agent of AUDIO-VIDEO CORPORATION. This agreement shall be interpreted and governed by the laws of the State of New York, U.S.A. Buyer agrees that it may be served in the State of New York and appoints the Secretary of the State of New York as his agent to accept Service of Summons.
2. **DELIVERY** - Unless shown to the contrary within the body of this Quotation/Sales Order, all products are shipped F.O.B. Shipping Point of origin and BUYER shall pay all freight and delivery charges. Any special or non-customary handling charges by a carrier shall also be the responsibility of the BUYER. Damage and risk of loss of any nature after delivery shall be at BUYER'S sole risk. SELLER shall not be liable for any default or delay that, for any reason whatsoever, interferes with or impedes production or delivery of the products ordered. All promises of delivery are made in good faith and SELLER shall be diligent in its efforts to fulfill them. SELLER shall not, in any event, be liable for costs or damages for failure to meet the estimated delivery date whether reasonably foreseen or otherwise.
3. **CREDIT** - Notwithstanding the terms stated herein, SELLER may either accelerate or withhold shipment, or both, at anytime that BUYER is in default or in the event that BUYER'S credit becomes unacceptable to SELLER'S credit department.
4. **PAYMENT** - Payment shall be as provided on this Quotation/Sales Order. BUYER agrees to pay 1 % per month interest on all amounts not paid when due. BUYER also agrees to pay any and all expenses incurred by AUDIO-VIDEO CORPORATION in the collection of past due amounts.
5. **SECURITY** - AUDIO-VIDEO CORPORATION shall have the right, in addition to all other rights it may possess to withhold shipment in whole or in part, to recall goods in transit or to repossess all goods which might be stored with AUDIO-VIDEO CORPORATION for the BUYER'S account without the necessity of taking any other proceedings in the event of BUYER default(s) or adverse credit reason(s). The foregoing shall not be construed as limiting in any manner the rights or remedies available to AUDIO-VIDEO CORPORATION because of any default(s) of the BUYER under the applicable Uniform Commercial Code as in force and effect.
6. **PRICES** - The prices quoted herein and/or and supplementary schedules, unless otherwise indicated, do not include installation or any sales, use, excise, or similar taxes levied by the United States, or any state in local subdivision thereof, or other governmental agency. BUYER covenants and agrees he shall pay either to SELLER or to the applicable governmental authority any such taxes in the amount applicable to the product or the transactions described in this instrument, and in the event of failure to do so, BUYER agrees to hold SELLER harmless from any claim, cost or expense as a result of failure to make such payment.
7. **ERRORS** - SELLER reserves the right to correct clerical and typographical errors as well as any errors (of omission or commission), or misstatements by any AUDIO-VIDEO CORPORATION representative consistent with good business practice.
8. **CUSTOM BUILT EQUIPMENT** - BUYER'S acceptance of the proposal and the receipt of BUYER'S down payment at AUDIO-VIDEO CORPORATION, Albany, N.Y. headquarters will constitute authorization to AUDIO-VIDEO CORPORATION to begin procurement of raw materials and fabrication for custom-built equipment. Materials procurement and/or fabrication shall not commence until the down payment, in the amount specified herein, has been received at AUDIO-VIDEO CORPORATION, ALBANY, N.Y.
9. **CANCELLATION** - Cancellation of this order by BUYER shall obligate BUYER to pay a fifteen percent (15%) cancellation charge plus all expenses incurred in commitments made by SELLER and all unrecoverable costs incurred by SELLER.
10. **RETURN OF GOODS** - Acceptance of goods for return shall be made only with prior written authorization by SELLER and in accordance with SELLER'S standard policy relevant to restocking charges.
11. **BREACH** - In the event of Breach of BUYER or termination of the contract by SELLER as a result of BUYER'S credit position, SELLER shall be entitled to recover loss of profits, termination or cancellation charges and all other damages obtainable under the Commercial Code of the State of New York and costs of collection including reasonable attorney 's fees. Interest shall be awarded and paid at the rate of 12% per annum or the highest legal rate in the state of Jurisdiction, whichever is lesser.
12. **WARRANTY** - Any product supplied or service performed by AUDIO-VIDEO CORPORATION is warranted in regard to workmanship for the period provided in the equipment manufacturer's warranty. NO OTHER WARRANTY OR GUARANTEE EXPRESSED OR IMPLIED INCLUDING ANY WARRANTY AS TO MERCHANTABILITY OR FITNESS FOR ANY PURPOSE IS MADE UNLESS THE SAME IS SPECIFICALLY SET FORTH WITHIN THE BODY OF THIS QUOTATION/ SALES ORDER. Insofar as equipment manufactured and/or fabricated by AUDIO-VIDEO CORPORATION, the liability of AUDIO-VIDEO CORPORATION shall be limited to written warranty policy specifically set forth within the body of this Quotation/Sales Order.
13. **CLAIMS** - Claims for defective goods must be made within 30 days after receipt of shipment. Shipment is made at BUYER'S expense and risk and all claims for merchandise damage in shipment, or for undelivered merchandise must be made with the forwarder by the consignee. SELLER will not be responsible for shortages that are not reported within 10 days after receipt of shipment. SELLER shall have no liability for repair or replacement of equipment damaged in shipment or damaged as determined in the judgment of SELLER by neglect or misuse, willful or otherwise.
14. **DAMAGES** - BUYER specifically agrees that SELLER shall not be liable for any damages, injury, loss of profit, delays or any other consequential or prospective loss or damage suffered through use of the equipment purchased herewith, or by reason of the equipment's failure to perform. BUYER further agrees that in any event, recovery against SELLER or the equipment manufacturer shall be limited to repayment of the purchase price upon return of equipment or to repair and replacement of defective parts, but such recovery shall not exceed the purchase price of the equipment unless otherwise stated in the body of this Quotation / Sales Order.
15. **CONSTRUCTION** - In the event any provisions of this agreement is not enforceable, all other terms and provisions of this agreement, nevertheless shall remain in full force and effect.