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## City of Gustavus Profit & Loss Budget vs. Actual COG Accrual

July 2022 through May 2023

|  | Jul '22 - May 23     | Budget                  | \$ Over Budget     | % of Budget    |
|--|----------------------|-------------------------|--------------------|----------------|
| Ordinary Income/Expense                            |                      |                         |                    |                |
| Income   |                      |                         |                    |                |
| Business License Fees                              | 3,175.00<br>1,668.18 | 3,700.00<br>1,800.00    | -525.00<br>-131.82 | 85.8%<br>92.7% |
| Donations<br>DRC Income                            | 1,008.18             | 1,800.00                | -131.82            | 92.7%          |
| Community Chest Sales                              | 10,579.55            | 11,500.00               | -920.45            | 92.0%          |
| Landfill Fees paid @ City Hall                     | 29,974.98            | 0.00                    | 29,974.98          | 100.0%         |
| Landfill Fees/Sales                                | 53,124.73            | 90,450.00               | -37,325.27         | 58.7%          |
| Recyclable Material Sales                          | 8,505.48             | 3,600.00                | 4,905.48           | 236.3%         |
| Total DRC Income                                   | 102,184.74           | 105,550.00              | -3,365.26          | 96.8%          |
| Federal Revenue                                    |                      |                         |                    |                |
| American Rescue Plan Act                           | 65,189.08            | 65,043.96               | 145.12             | 100.2%         |
| ARPA - 22-LGLR<br>Disaster Assistance (FEMA funds) | 161,525.64<br>0.00   | 161,525.64<br>95,000.00 | 0.00<br>-95,000.00 | 100.0%<br>0.0% |
| Natl Forest Receipts-Encumbered                    | 48,254.84            | 50,000.00               | -1,745.16          | 96.5%          |
| Payment In Lieu of Taxes                           | 130,512.17           | 130,512.17              | 0.00               | 100.0%         |
| Total Federal Revenue                              | 405,481.73           | 502,081.77              | -96,600.04         | 80.8%          |
| Fundraising  | 39.00                | 600.00                  | -561.00            | 6.5%           |
| Grant Income                                       | 0.00                 | 500.00                  | -500.00            | 0.0%           |
| GVFD Income  |                      |                         |                    |                |
| Ambulance Billing                                  | 10,898.50            | 9,000.00                | 1,898.50           | 121.1%         |
| ASP  | 1,605.00             | 600.00                  | 1,005.00           | 267.5%         |
| Training   | 350.00               | 150.00                  | 200.00             | 233.3%         |
| Total GVFD Income                                  | 12,853.50            | 9,750.00                | 3,103.50           | 131.8%         |
| Interest Income<br>Lands Income                    | 667.80               | 350.00                  | 317.80             | 190.8%         |
| Gravel Pit Gravel Sales                            | 44,640.00            | 27,000.00               | 17,640.00          | 165.3%         |
| Gravel Pit Bond (Bond - Gravel Pit Contractor)     | -1,800.00            |                         |                    |                |
| Total Lands Income                                 | 42,840.00            | 27,000.00               | 15,840.00          | 158.7%         |
| Lease Income                                       | 10,610.27            | 13,753.67               | -3,143.40          | 77.1%          |
| Library Income                                     | 351.00               | 0.00                    | 351.00             | 100.0%         |
| Marine Facilities Income                           |                      |                         |                    |                |
| Facilities Usage Fees<br>Landing Craft Use Fee     | 2,900.00             | 0.00                    | 2,900.00           | 100.0%         |
| Single Use Fee                                     | 5.00                 | 0.00                    | 5.00               | 100.0%         |
| Facilities Usage Fees - Other                      | 15.00                | 0.00                    | 15.00              | 100.0%         |
| Total Facilities Usage Fees                        | 2,920.00             | 0.00                    | 2,920.00           | 100.0%         |
| Commercial Vessel Registration                     |                      |                         |                    |                |
| Kayak Registration                                 | 300.00               |                         |                    |                |
| Commercial Vessel Registration - Other             | 6,000.00             | 0.00                    | 6,000.00           | 100.0%         |
| <b>Total Commercial Vessel Registration</b>        | 6,300.00             | 0.00                    | 6,300.00           | 100.0%         |
| Private Vessel Registration                        |                      |                         |                    |                |
| Kayak Registration                                 | 60.00                |                         |                    |                |
| Private Vessel Registration - Other                | 4,540.00             | 0.00                    | 4,540.00           | 100.0%         |
| Total Private Vessel Registration                  | 4,600.00             | 0.00                    | 4,600.00           | 100.0%         |
| Storage Area Fee                                   | 2,750.00             | 1,700.00                | 1,050.00           | 161.8%         |
| Marine Facilities Income - Other                   | 0.00                 | 17,500.00               | -17,500.00         | 0.0%           |
| Total Marine Facilities Income                     | 16,570.00            | 19,200.00               | -2,630.00          | 86.3%          |
| State Revenue                                      |                      |                         |                    |                |
| Community Assistance Program                       | 90,577.16            | 90,577.16               | 0.00               | 100.0%         |
| Shared Fisheries Business Tax                      | 484.52               | 896.00                  | -411.48            | 54.1%          |
|  |                      |                         |                    |                |

## City of Gustavus Profit & Loss Budget vs. Actual COG Accrual

July 2022 through May 2023

|  | Jul '22 - May 23   | Budget               | \$ Over Budget    | % of Budget     |
|--|--------------------|----------------------|-------------------|-----------------|
| Total State Revenue                                      | 91,061.68          | 91,473.16            | -411.48           | 99.6%           |
| Tax Income   |                    |                      |                   |                 |
| Retail Tax Income  | 445,872.07         | 400,000.00           | 45,872.07         | 111.5%          |
| Remote Sellers Retail Tax                                | 56,839.54          | 35,000.00            | 21,839.54         | 162.4%          |
| Room Tax Income  | 109,353.57         | 90,000.00            | 19,353.57         | 121.5%          |
| Fish Box Tax   | 8,520.00           | 7,500.00             | 1,020.00          | 113.6%          |
| Penalties & Interest                                     | 3,271.61           | 4,000.00             | -728.39           | 81.8%           |
| Tax Exempt Cards   | 320.00             | 300.00               | 20.00             | 106.7%          |
| Total Tax Income   | 624,176.79         | 536,800.00           | 87,376.79         | 116.3%          |
| otal Income  | 1,311,679.69       | 1,312,558.60         | -878.91           | 99.9%           |
| ss Profit  | 1,311,679.69       | 1,312,558.60         | -878.91           | 99.9%           |
| xpense   |                    |                      |                   |                 |
| Administrative Costs                                     | 9,248.41           | 35,000.00            | -25,751.59        | 26.4%           |
| Advertising  | 0.00               | 100.00               | -100.00           | 0.0%            |
| Bank Service Charges                                     | 5,237.77           | 4,750.00             | 487.77            | 110.3%          |
| Building   |                    |                      |                   |                 |
| Insurance  | 12,789.74          | 10,650.90            | 2,138.84          | 120.1%          |
| Maintenance & Repair                                     | 3,053.95           | 14,900.00            | -11,846.05        | 20.5%           |
| Total Building   | 15,843.69          | 25,550.90            | -9,707.21         | 62.0%           |
| Contractual Services                                     |                    |                      |                   |                 |
| Ambulance Billing Expense                                | 1,027.27           | 1,300.00             | -272.73           | 79.0%           |
| Managed IT Services                                      | 26,245.00          | 27,450.00            | -1,205.00         | 95.6%           |
| Contractual Services - Other                             | 25,934.07          | 79,600.00            | -53,665.93        | 32.6%           |
| Total Contractual Services                               | 53,206.34          | 108,350.00           | -55,143.66        | 49.1%           |
| Dues/Fees  | 12,211.29          | 10,050.00            | 2,161.29          | 121.5%          |
| Economic Development Services                            | 05.000.00          | 05 000 00            | 0.00              | 400.00/         |
| GVA  | 35,600.00          | 35,600.00            | 0.00              | 100.0%          |
| Total Economic Development Services                      | 35,600.00          | 35,600.00            | 0.00              | 100.0%          |
| Election Expense   | 150.99             | 250.00               | -99.01            | 60.4%           |
| Emergency & Disaster                                     | 0.00               | 50,000.00            | -50,000.00        | 0.0%            |
| Equipment  |                    |                      |                   |                 |
| Equipment Fuel   | 2,806.44           | 2,200.00             | 606.44            | 127.6%          |
| Equipment Purchase                                       | 5,956.02           | 9,500.00             | -3,543.98         | 62.7%           |
| Insurance  | 317.77             | 242.49               | 75.28             | 131.0%          |
| Maintenance & Repair                                     | 3,879.22           | 4,000.00             | -120.78           | 97.0%           |
| Total Equipment  | 12,959.45          | 15,942.49            | -2,983.04         | 81.3%           |
| Events & Celebrations                                    | 4,003.18           | 4,100.00             | -96.82            | 97.6%           |
| Freight/Shipping   | 18,725.17          | 30,000.00            | -11,274.83        | 62.4%           |
| Fundraising Expenses                                     | 0.00               | 500.00               | -500.00           | 0.0%            |
| General Liability  |                    |                      |                   |                 |
| Public Entity Crime Coverage                             | 75.54              |                      |                   |                 |
| Cyber Liability  | 3,940.00           |                      |                   |                 |
| General Liability - Other                                | 13,760.99          | 19,963.00            | -6,202.01         | 68.9%           |
| Total General Liability                                  | 17,776.53          | 19,963.00            | -2,186.47         | 89.0%           |
| Gravel Pit Fund  | 6,000.00           | 6,000.00             | 0.00              | 100.0%          |
| Library Materials Donated/Fundraised                     | 0.00               | 700.00               | -700.00           | 0.0%            |
|  |                    |                      |                   |                 |
| Non-Fiction Add/Replacement<br>Library Materials - Other | 1,705.24<br>300.03 | 1,000.00<br>1,000.00 | 705.24<br>-699.97 | 170.5%<br>30.0% |
|  |                    | ,                    |                   |                 |
| Total Library Materials                                  | 2,005.27           | 2,700.00             | -694.73           | 74.3%           |

## City of Gustavus Profit & Loss Budget vs. Actual COG Accrual

July 2022 through May 2023

|   | Jul '22 - May 23 | Budget                | \$ Over Budget       | % of Budget    |
|---|------------------|-----------------------|----------------------|----------------|
| Insurance<br>Maintenance & Repairs      | 2,578.53<br>0.00 | 2,368.37<br>18,000.00 | 210.16<br>-18,000.00 | 108.9%<br>0.0% |
| Total Marine Facilities                 | 2,578.53         | 20,368.37             | -17,789.84           | 12.7%          |
| Occupational Health Payroll Expenses    | 0.00             | 500.00                | -500.00              | 0.0%           |
| Wages                                   | 350,255.84       | 479,065.96            | -128,810.12          | 73.1%          |
| Payroll Taxes                           | 33,969.31        | 42,340.35             | -8,371.04            | 80.2%          |
| Paid Time off                           | 14,577.90        | 0.00                  | 14,577.90            | 100.0%         |
| Sick Leave                              | 5,227.06         |                       | ,-                   |                |
| Health Insurance (company paid)         | 19,237.20        | 26,803.20             | -7,566.00            | 71.8%          |
| Health Insurance Stipend                | 9,609.09         | 11,100.00             | -1,490.91            | 86.6%          |
| 457(b) Employer Contribution            | 12,217.63        | 29,132.60             | -16,914.97           | 41.9%          |
| Workers Comp Insurance                  | 6,165.44         | 8,551.51              | -2,386.07            | 72.1%          |
| Payroll Expenses - Other                | -6,393.53        | 230.00                | -6,623.53            | -2,779.8%      |
| Total Payroll Expenses                  | 444,865.94       | 597,223.62            | -152,357.68          | 74.5%          |
| Professional Services                   | 7,127.50         | 25,000.00             | -17,872.50           | 28.5%          |
| Public Relations                        | 899.00           | 1,000.00              | -101.00              | 89.9%          |
| Repair & Replacement Fund               | 0.00             | 16,545.71             | -16,545.71           | 0.0%           |
| Road Maintenance                        |                  |                       |                      |                |
| ARPA & FEMA Projects                    | 8,600.00         | 0.00                  | 00.047.00            | 400.00/        |
| Grading                                 | 93,347.60        | 0.00                  | 93,347.60            | 100.0%         |
| Snow Plowing                            | 65,000.00        | 0.00                  | 65,000.00            | 100.0%         |
| Road Maintenance - Other                | 7,141.70         | 150,000.00            | -142,858.30          | 4.8%           |
| Total Road Maintenance                  | 174,089.30       | 150,000.00            | 24,089.30            | 116.1%         |
| Stipend<br>Supplies                     | 2,250.13         | 10,000.00             | -7,749.87            | 22.5%          |
| Donated/Fundraised                      | 1,000.00         | 700.00                | 300.00               | 142.9%         |
| Program                                 | 2,327.81         | 3,050.00              | -722.19              | 76.3%          |
| Supplies - Other                        | 16,561.66        | 18,500.00             | -1,938.34            | 89.5%          |
| Total Supplies                          | 19,889.47        | 22,250.00             | -2,360.53            | 89.4%          |
| Telecommunications                      | 20,028.59        | 21,540.00             | -1,511.41            | 93.0%          |
| Training                                | 6,888.26         | 8,950.00              | -2,061.74            | 77.0%          |
| Travel                                  | 12,663.37        | 16,000.00             | -3,336.63            | 79.1%          |
| Utilities                               |                  |                       |                      |                |
| Electricity                             | 9,648.74         | 5,900.00              | 3,748.74             | 163.5%         |
| Fuel Oil                                | 15,497.95        | 14,000.00             | 1,497.95             | 110.7%         |
| Utilities - Other                       |                  | 3,400.00              | -3,400.00            | 0.0%           |
| Total Utilities                         | 25,146.69        | 23,300.00             | 1,846.69             | 107.9%         |
| Vehicle                                 |                  | , ,                   | <u></u>              |                |
| Fuel                                    | 921.41           | 1,200.00              | -278.59              | 76.8%          |
| Insurance                               | 3,438.58         | 3,635.67              | -197.09              | 94.6%          |
| Maintenance & Repair                    | 642.69           | 2,000.00              | -1,357.31            | 32.1%          |
| Mileage Reimbursement                   | 847.42           | 1,950.00              | -1,102.58            | 43.5%          |
| Total Vehicle                           | 5,850.10         | 8,785.67              | -2,935.57            | 66.6%          |
| Total Expense                           | 915,244.97       | 1,270,319.76          | -355,074.79          | 72.0%          |
| Net Ordinary Income                     | 396,434.72       | 42,238.84             | 354,195.88           | 938.6%         |
| Other Income/Expense                    |                  |                       |                      |                |
| Other Income<br>Prior-Year Cash Balance | 0.00             | 300,000.00            | -300,000.00          | 0.0%           |
| Total Other Income                      | 0.00             | 300,000.00            | -300,000.00          | 0.0%           |
| Net Other Income                        | 0.00             | 300,000.00            | -300,000.00          | 0.0%           |
|   |                  |                       |                      |                |

5:54 PM 06/12/23 Accrual Basis

## City of Gustavus Profit & Loss Budget vs. Actual COG Accrual

July 2022 through May 2023

 Jul '22 - May 23
 Budget
 \$ Over Budget
 % of Budget

 Net Income
 396,434.72
 342,238.84
 54,195.88
 115.8%