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Cash Basis

**Gustavus Visitors Association**  
**Profit & Loss Budget vs Actual FY26**  
 July 1 through November 4, 2025

|                                    | Jul 1 - Nov 4, 25 | Budget           | \$ Over Budget    |
|------------------------------------|-------------------|------------------|-------------------|
| <b>Ordinary Income/Expense</b>     |                   |                  |                   |
| <b>Income</b>                      |                   |                  |                   |
| CityTax Revenue                    | 15,200.00         | 15,200.00        | 0.00              |
| Membership                         | 400.00            | 2,000.00         | -1,600.00         |
| <b>Total Income</b>                | <b>15,600.00</b>  | <b>17,200.00</b> | <b>-1,600.00</b>  |
| <b>Gross Profit</b>                | <b>15,600.00</b>  | <b>17,200.00</b> | <b>-1,600.00</b>  |
| <b>Expense</b>                     |                   |                  |                   |
| <b>Administration</b>              |                   |                  |                   |
| Postage                            | 17.50             | 50.00            | -32.50            |
| Software                           | 0.00              | 1,500.00         | -1,500.00         |
| Supplies                           | 0.00              | 134.00           | -134.00           |
| <b>Total Administration</b>        | <b>17.50</b>      | <b>1,684.00</b>  | <b>-1,666.50</b>  |
| <b>Contractor Work</b>             |                   |                  |                   |
| Administrative                     | 0.00              | 2,000.00         | -2,000.00         |
| Marketing Coordinator              | 0.00              | 5,400.00         | -5,400.00         |
| <b>Total Contractor Work</b>       | <b>0.00</b>       | <b>7,400.00</b>  | <b>-7,400.00</b>  |
| <b>Fees/Licenses</b>               | <b>30.00</b>      | <b>0.00</b>      | <b>30.00</b>      |
| <b>Marketing</b>                   |                   |                  |                   |
| Design                             | 0.00              | 400.00           | -400.00           |
| <b>Memberships</b>                 |                   |                  |                   |
| ATIA/Travel Alaska                 | 240.00            | 400.00           | -160.00           |
| DTN Travel Juneau                  | 400.00            | 400.00           | 0.00              |
| <b>Total Memberships</b>           | <b>640.00</b>     | <b>800.00</b>    | <b>-160.00</b>    |
| <b>Online</b>                      |                   |                  |                   |
| GVA Website                        |                   |                  |                   |
| Payment Plug-in                    | 1,200.00          | 1,000.00         | 200.00            |
| <b>Total GVA Website</b>           | <b>1,200.00</b>   | <b>1,000.00</b>  | <b>200.00</b>     |
| Social Media                       | 0.00              | 500.00           | -500.00           |
| Online - Other                     | 199.00            | 0.00             | 199.00            |
| <b>Total Online</b>                | <b>1,399.00</b>   | <b>1,500.00</b>  | <b>-101.00</b>    |
| <b>Print / Digital Media</b>       |                   |                  |                   |
| Alaska Magazine ads                | 500.00            | 3,616.00         | -3,116.00         |
| Brochure                           | 899.19            | 1,800.00         | -900.81           |
| <b>Total Print / Digital Media</b> | <b>1,399.19</b>   | <b>5,416.00</b>  | <b>-4,016.81</b>  |
| <b>Marketing - Other</b>           | <b>149.35</b>     | <b>0.00</b>      | <b>149.35</b>     |
| <b>Total Marketing</b>             | <b>3,587.54</b>   | <b>8,116.00</b>  | <b>-4,528.46</b>  |
| <b>Special Projects</b>            |                   |                  |                   |
| Community Projects                 | 400.00            | 0.00             | 400.00            |
| <b>Total Special Projects</b>      | <b>400.00</b>     | <b>0.00</b>      | <b>400.00</b>     |
| <b>Total Expense</b>               | <b>4,035.04</b>   | <b>17,200.00</b> | <b>-13,164.96</b> |
| <b>Net Ordinary Income</b>         | <b>11,564.96</b>  | <b>0.00</b>      | <b>11,564.96</b>  |
| <b>Other Income/Expense</b>        |                   |                  |                   |
| <b>Other Expense</b>               |                   |                  |                   |
| Fixed Asset Depreciation           | 599.99            | 0.00             | 599.99            |
| <b>Total Other Expense</b>         | <b>599.99</b>     | <b>0.00</b>      | <b>599.99</b>     |
| <b>Net Other Income</b>            | <b>-599.99</b>    | <b>0.00</b>      | <b>-599.99</b>    |
| <b>Net Income</b>                  | <b>10,964.97</b>  | <b>0.00</b>      | <b>10,964.97</b>  |