City of Gustavus Profit & Loss Budget vs. Actual COG Accrual July 2020 through January 2021

| | Jul '20 - Jan 21 | Budget | \$ Over Budget | % of Budget |
|--|-----------------------|-----------------------|-----------------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income Business License Fees | 2,550.00 | 3,000.00 | -450.00 | 85.0% |
| Donations | 189.00 | 1,000.00 | -811.00 | 18.9% |
| DRC Income | 43,196.81 | 58,600.00 | -15,403.19 | 73.7% |
| Federal Revenue Payment In Lieu of Taxes | 113,760.06 | 113,760.06 | 0.00 | 100.0% |
| Total Federal Revenue | 113,760.06 | 113,760.06 | 0.00 | 100.0% |
| Fundraising | 880.00 | 800.00 | 80.00 | 110.0% |
| GVFD Income | 9,048.31 | 9,750.00 | -701.69 | 92.8% |
| Interest Income | 106.68 | 350.00 | -243.32 | 30.5% |
| Lands Income | 26,634.00 | 22,000.00 | 4,634.00 | 121.1% |
| Lease Income | 6,562.32 | 12,720.35 | -6,158.03 | 51.6% |
| Library Income | 201.00 | 500.00 | -299.00 | 40.2% |
| Marine Facilities Income | 10,170.00 | 13,700.00 | -3,530.00 | 74.2% |
| State Revenue | 75 400 00 | 75 000 00 | 400.00 | 400.00/ |
| Community Assistance Program Shared Fisheries Business Tax | 75,180.66 611.62 | 75,000.00 1.700.00 | 180.66 -1.088.38 | 100.2% 36.0% |
| Total State Revenue | 75,792.28 | 76,700.00 | -907.72 | 98.8% |
| Tax Income | | | | |
| Retail Tax Income | 176,644.98 | 185,000.00 | -8,355.02 | 95.5% |
| Remote Sellers Retail Tax | 9,460.73 | 20,000.00 | -10,539.27 | 47.3% |
| Room Tax Income Fish Box Tax | 18,953.10 4,060.00 | 12,555.00 6,000.00 | 6,398.10 -1,940.00 | 151.0% 67.7% |
| Penalties & Interest | 1,240.57 | 0.00 | 1,240.57 | 100.0% |
| Tax Exempt Cards | 160.00 | 300.00 | -140.00 | 53.3% |
| Total Tax Income | 210,519.38 | 223,855.00 | -13,335.62 | 94.0% |
| Total Income | 499,609.84 | 536,735.41 | -37,125.57 | 93.1% |
| Gross Profit | 499,609.84 | 536,735.41 | -37,125.57 | 93.1% |
| Expense | | | | |
| Administrative Costs | 1,050.00 | 2,000.00 | -950.00 | 52.5% |
| Advertising Bank Service Charges | 0.00 1,872.22 | 100.00 2,275.00 | -100.00 -402.78 | 0.0% 82.3% |
| Building | 12,892.27 | 20,650.90 | -7,758.63 | 62.4% |
| Contractual Services | 24,663.85 | 72,400.00 | -47,736.15 | 34.1% |
| Dues/Fees | 2,614.73 | 8,300.00 | -5,685.27 | 31.5% |
| Economic Development Services | | | | |
| GVA | 17,000.00 | 17,000.00 | 0.00 | 100.0% |
| Total Economic Development Services | 17,000.00 | 17,000.00 | 0.00 | 100.0% |
| Election Expense | 87.34 | 90.00 | -2.66 | 97.0% |
| Equipment | 4,154.66 | 9,672.49 | -5,517.83 | 43.0% |
| Events & Celebrations Freight/Shipping | 3,533.55 9,037.33 | 3,925.00 20,950.00 | -391.45 -11,912.67 | 90.0% 43.1% |
| | • | · | | |
| Fundraising Expenses | 17.00 | 800.00 | -783.00 | 2.1% |
| General Liability Gravel Pit Fund | 11,575.44 0.00 | 11,317.32 6,000.00 | 258.12 -6,000.00 | 102.3% 0.0% |
| Library Materials | 232.86 | 600.00 | -367.14 | 38.8% |
| | | | | |

9:41 PM 02/02/21 **Accrual Basis**

City of Gustavus Profit & Loss Budget vs. Actual COG Accrual July 2020 through January 2021

| | Jul '20 - Jan 21 | Budget | \$ Over Budget | % of Budget |
|---------------------------|------------------|-------------|----------------|-------------|
| Marine Facilities | 4,852.39 | 6,368.37 | -1,515.98 | 76.2% |
| Payroll Expenses | 173,519.72 | 402,113.75 | -228,594.03 | 43.2% |
| Professional Services | 5,710.00 | 10,000.00 | -4,290.00 | 57.1% |
| Public Relations | 0.00 | 500.00 | -500.00 | 0.0% |
| Repair & Replacement Fund | 24,772.13 | 24,772.13 | 0.00 | 100.0% |
| Road Maintenance | 104,989.39 | 100,000.00 | 4,989.39 | 105.0% |
| Stipend | 1,500.05 | 3,000.00 | -1,499.95 | 50.0% |
| Supplies | 25,030.14 | 12,100.00 | 12,930.14 | 206.9% |
| Telecommunications | 10,996.06 | 20,790.00 | -9,793.94 | 52.9% |
| Training | 1,704.50 | 6,750.00 | -5,045.50 | 25.3% |
| Travel | 0.00 | 3,500.00 | -3,500.00 | 0.0% |
| Utilities | 13,680.05 | 15,800.00 | -2,119.95 | 86.6% |
| Vehicle | 5,411.33 | 8,035.67 | -2,624.34 | 67.3% |
| Total Expense | 460,897.01 | 789,810.63 | -328,913.62 | 58.4% |
| Net Ordinary Income | 38,712.83 | -253,075.22 | 291,788.05 | -15.3% |
| Other Income/Expense | | | | |
| Other Income | 100.000.00 | 400 000 00 | 0.00 | 100.0% |
| Encumbered Funds | 100,000.00 | 100,000.00 | | |
| Prior-Year Cash Balance | 0.00 | 153,175.75 | -153,175.75 | 0.0% |
| Total Other Income | 100,000.00 | 253,175.75 | -153,175.75 | 39.5% |
| Net Other Income | 100,000.00 | 253,175.75 | -153,175.75 | 39.5% |
| Net Income | 138,712.83 | 100.53 | 138,612.30 | 137,981.5% |