



**CITY OF GROSSE POINTE WOODS
DEPARTMENT OF PUBLIC SAFETY**

Date: July 28, 2025

To: Frank Schulte, City Administrator
Susan Como, Assistant City Administrator

RECEIVED

JUL 31 2025

From: John G. Kosanke, Director of Public Safety

CITY OF GROSSE POINTE WOODS
CLERK'S DEPARTMENT

Subject: Axon TASER bundle package

An amount of \$20,280.00 has been approved in the new 2025-2026 fiscal year budget for a TASER cartridge bundle package. This is the cost for the first year of a five-year contract with Axon Enterprise, Inc. for which the total cost is \$101,394.00.

The yearly cost would be for the annual licensing fee. The first year only also includes the cost of fifteen (15) TASERS, TASER cartridges and training cartridges, all of which would need to be purchased as needed in the subsequent years of the contract. Also included in each year of the contract are instructor certification classes and re-certification classes.

The department has been using Axon TASERS for several years. Axon is a sole source vendor which has been producing the electroshock weapons known as TASERS specifically for law enforcement and military use.

I am requesting Council to authorize the purchase of the TASER 7 five-year bundle package from Axon Enterprise, Inc., 17800 N. 85th Street, Scottsdale, AZ 85255 in the amount of \$20,278.80. This is a budgeted item in the 2025-2026 fiscal year budget in account 101-310-818.000 (Contractual Services – Police Services) and is necessary for the operation of the department.

Approved for Council consideration.

Susan Como, Assistant City Administrator

7/31/25

Date

Fund Certification:

Account numbers and amounts have been verified as presented

Steven Schmidt, Deputy Treasurer/ Comptroller

7/31/25

Date



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-664607-45866KT

Issued: 07/28/2025

Quote Expiration: 08/15/2025

Estimated Contract Start Date: 10/01/2025

Account Number: 113297

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
GROSSE POINTE WOODS DEPT. OF PUBLIC SAFETY - MI 20025 Mack Plaza Dr Grosse Pointe Woods, MI 48236-2343 USA	Grosse Pointe Woods Dept. Of Public Safety - MI 20025 Mack Plaza Dr Grosse Pointe Woods MI 48236-2343 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kenny Thomas Phone: (517) 673-1331 Email: kethomas@axon.com Fax:	John Kosanke Phone: (313) 343-2419 Email: jkosanke@gpwmil.us Fax: (313) 343-2439

Quote Summary

Program Length	60 Months
TOTAL COST	\$101,394.00
ESTIMATED TOTAL W/ TAX	\$101,394.00

Discount Summary

Average Savings Per Year	\$2,581.48
TOTAL SAVINGS	\$12,907.39

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$20,278.80	\$0.00	\$20,278.80
Sep 2026	\$20,278.80	\$0.00	\$20,278.80
Sep 2027	\$20,278.80	\$0.00	\$20,278.80
Sep 2028	\$20,278.80	\$0.00	\$20,278.80
Sep 2029	\$20,278.80	\$0.00	\$20,278.80
Total	\$101,394.00	\$0.00	\$101,394.00

Quote Unbundled Price:	\$114,300.00
Quote List Price:	\$101,394.00
Quote Subtotal:	\$101,394.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	60	\$37.64	\$32.50	\$32.50	\$29,250.00	\$0.00	\$29,250.00
C00018	BUNDLE - TASER 7 CERTIFICATION	15	60	\$89.36	\$80.16	\$80.16	\$72,144.00	\$0.00	\$72,144.00
Total							\$101,394.00	\$0.00	\$101,394.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 7 CERTIFICATION	100591	AXON TASER - CLEANING KIT	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	15	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	18	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	20063	AXON TASER 7 - HOLSTER - SAFARILAND RH	15	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	75	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	75	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	30	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	30	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22179	AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5-DEGREE) NS	15	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22181	AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12-DEGREE) NS	15	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION ADD ON	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	75	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION ADD ON	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	75	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION ADD ON	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	30	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION ADD ON	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	30	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION ADD ON	22179	AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5-	15	1	09/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 7 CERTIFICATION ADD ON	22181	DEGREE) NS AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12-DEGREE) NS	15	1	09/01/2025
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2026
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2026
BUNDLE - TASER 7 CERTIFICATION ADD ON	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2026
BUNDLE - TASER 7 CERTIFICATION ADD ON	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2026
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION ADD ON	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION ADD ON	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION ADD ON	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION ADD ON	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	30	1	09/01/2027
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2028
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2028
BUNDLE - TASER 7 CERTIFICATION ADD ON	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2028
BUNDLE - TASER 7 CERTIFICATION ADD ON	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2028
BUNDLE - TASER 7 CERTIFICATION	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2029
BUNDLE - TASER 7 CERTIFICATION	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2029
BUNDLE - TASER 7 CERTIFICATION ADD ON	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	30	1	09/01/2029
BUNDLE - TASER 7 CERTIFICATION ADD ON	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	30	1	09/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 7 CERTIFICATION	101180	AXON TASER - DATA SCIENCE PROGRAM	15	10/01/2025	09/30/2030
BUNDLE - TASER 7 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/01/2025	09/30/2030
BUNDLE - TASER 7 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	15	10/01/2025	09/30/2030
BUNDLE - TASER 7 CERTIFICATION ADD ON	101180	AXON TASER - DATA SCIENCE PROGRAM	15	10/01/2025	09/30/2030
BUNDLE - TASER 7 CERTIFICATION ADD ON	20248	AXON TASER - EVIDENCE.COM LICENSE	15	10/01/2025	09/30/2030

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 7 CERTIFICATION	101193	AXON TASER - ON DEMAND CERTIFICATION	1

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 7 CERTIFICATION	20246	AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	15
BUNDLE - TASER 7 CERTIFICATION ADD ON	101193	AXON TASER - ON DEMAND CERTIFICATION	1
BUNDLE - TASER 7 CERTIFICATION ADD ON	20246	AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	15

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 7 CERTIFICATION	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	18	09/01/2026	09/30/2030
BUNDLE - TASER 7 CERTIFICATION	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	15	09/01/2026	09/30/2030
BUNDLE - TASER 7 CERTIFICATION	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	09/01/2026	09/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	20025 Mack Plaza Dr	Grosse Pointe Woods	MI	48236-2343	USA

Payment Details

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	C00018	BUNDLE - TASER 7 CERTIFICATION	15	\$14,428.80	\$0.00	\$14,428.80
Year 1	C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	\$5,850.00	\$0.00	\$5,850.00
Total				\$20,278.80	\$0.00	\$20,278.80

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	C00018	BUNDLE - TASER 7 CERTIFICATION	15	\$14,428.80	\$0.00	\$14,428.80
Year 2	C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	\$5,850.00	\$0.00	\$5,850.00
Total				\$20,278.80	\$0.00	\$20,278.80

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	C00018	BUNDLE - TASER 7 CERTIFICATION	15	\$14,428.80	\$0.00	\$14,428.80
Year 3	C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	\$5,850.00	\$0.00	\$5,850.00
Total				\$20,278.80	\$0.00	\$20,278.80

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	C00018	BUNDLE - TASER 7 CERTIFICATION	15	\$14,428.80	\$0.00	\$14,428.80
Year 4	C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	\$5,850.00	\$0.00	\$5,850.00
Total				\$20,278.80	\$0.00	\$20,278.80

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	C00018	BUNDLE - TASER 7 CERTIFICATION	15	\$14,428.80	\$0.00	\$14,428.80
Year 5	C00027	BUNDLE - TASER 7 CERTIFICATION ADD ON	15	\$5,850.00	\$0.00	\$5,850.00
Total				\$20,278.80	\$0.00	\$20,278.80

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/28/2025

