

## CITY OF GROSSE POINTE WOODS

## **MEMORANDUM**

Date: June 1, 2023

To: Mayor and City Council

Cc: Frank Schulte, City Administrator

From: Susan Como, Assistant City Administrator

Subject: Medstar, Inc. Contract Renewal

The city along with the cities of Grosse Pointe Farms and Grosse Pointe City entered into a contract with Medstar, Inc. (Medstar) in 2018 to provide emergency medical services. Since then, there has not been any increase to the original contract pricing terms: GPW: \$56,250; GPF: \$45,000; GPC: \$23,750. The contract is now up for renewal as it expired in 2021.

The city of Grosse Pointe Park is giving consideration to having Medstar provide emergency medical services to their community.

Medstar is proposing a 3-year automatic renewal contract with a 4% annual escalator and a proposed subsidy for each of the participating communities, including Grosse Pointe Park, as outlined in the attached.

If the cities of Grosse Pointe Farms, City, and Park agree to the proposed new contract terms then it is Administration's recommendation that City Council agree to enter into a new 3-year automatic renewal contract with Medstar to provide emergency medical services in an amount not to exceed \$63,501 for the first year with a 4% annual escalator and allow the City Administrator to sign the contract with the approval of the City Attorney.

**Attachment** 

	Grosse Pointe Woods			Grosse Pointe City		Grosse Pointe Park		Tota	Required
23%			38%		13%		26%	S	ubsidy
23.7%		43	3.2%		9.5%		23.7%		
23.2%		42	2.1%		11.5%		23.2%		
493	Transport Volume		899	Transport Volume	197	Transport Volume	493		
267	Non Transport Volume		481	Non Transport Volume	180	Non Transport Volume	267		
760	Total Volume		1380	Total Volume	377	Total Volume	760		
10148		1	6487		5678		11595		
472	Revenue Per Transport		475	Revenue Per Transpor	484	Revenue Per Transport	462		
232,696	Revenue	427	7,025	Revenue	95,348	Revenue	227,766		
43,898	Subsidy by transport volume	80	0,049	Subsidy by transport v	17,541	Subsidy by transport volum	43,898		
42,995	Subsidy by total volume	78	8,069	Subsidy by total volun	21,328	Subsidy by total volume	42,995		
\$ 42,846		\$ 69,	,611	9	23,973		\$48,956	\$	185,386
\$ 45,000		\$ 56,	,250	Ş	23,750				
\$ 48,956		\$ 63	,501	\$	23,973		\$48,956	\$	185,386
\$ \$ \$	23.7% 23.2% 493 267 760 10148 472 232,696 43,898 42,995 \$ 42,846 \$ 45,000	23% 23.7% 23.2%  493	23% 23.7% 23.2% 493 Transport Volume 267 Non Transport Volume 760 Total Volume 10148 11 472 Revenue Per Transport 232,696 Revenue 43,898 Subsidy by transport volume 42,995 Subsidy by total volume 769 \$ 42,846 \$ 69 \$ 45,000 \$ 56	23% 38% 23.7% 43.2% 23.2% 42.1%  493 Transport Volume 899 267 Non Transport Volume 1380 10148 16487 472 Revenue Per Transport 475 232,696 Revenue 427,025 43,898 Subsidy by transport volume 80,049 42,995 Subsidy by total volume 78,069 \$ 42,846 \$ 69,611 \$ 45,000 \$ 56,250	23%       38%         23.7%       43.2%         23.2%       42.1%         493       Transport Volume       899       Transport Volume         267       Non Transport Volume       481       Non Transport Volume         760       Total Volume       1380       Total Volume         10148       16487         472       Revenue Per Transport       475       Revenue Per Transport         232,696       Revenue       427,025       Revenue       Evenue         43,898       Subsidy by transport volume       80,049       Subsidy by transport volume       42,995       Subsidy by total volume       78,069       Subsidy by total volum         \$ 42,846       \$ 69,611       \$ 69,611       \$ 56,250	23%       38%       13%         23.7%       43.2%       9.5%         23.2%       42.1%       11.5%         493       Transport Volume       899       Transport Volume       197         267       Non Transport Volume       481       Non Transport Volume       180         760       Total Volume       1380       Total Volume       377         10148       16487       5678         472       Revenue Per Transport       475       Revenue Per Transport       484         232,696       Revenue       427,025       Revenue       95,348         43,898       Subsidy by transport volume       80,049       Subsidy by transport v       17,541         42,995       Subsidy by total volume       78,069       Subsidy by total volum       21,328         \$ 42,846       \$ 69,611       \$ 23,973         \$ 45,000       \$ 56,250       \$ 23,750	23%   38%   13%	23%         38%         13%         26%           23.7%         43.2%         9.5%         23.7%           23.2%         42.1%         11.5%         23.2%           493         Transport Volume         899         Transport Volume         197         Transport Volume         493           267         Non Transport Volume         481         Non Transport Volume         180         Non Transport Volume         267           760         Total Volume         1380         Total Volume         377         Total Volume         760           10148         16487         5678         11595           472         Revenue Per Transport         475         Revenue Per Transport         484         Revenue Per Transport         462           232,696         Revenue         427,025         Revenue         95,348         Revenue         227,766           43,898         Subsidy by transport volume         80,049         Subsidy by transport volume         17,541         Subsidy by transport volume         43,898           42,995         Subsidy by total volume         78,069         Subsidy by total volum         21,328         Subsidy by total volume         42,995           \$ 42,846         \$ 69,611         \$23,973	23%         38%         13%         26%         \$1           23.7%         43.2%         9.5%         23.7%         23.2%         24.3%         23.2%         24.3%         23.2%         26.7         26.7         26.7         26.7         26.7         26.7         26.7         26.7         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2%         27.2% <td< td=""></td<>