

CITY OF GROSSE POINTE WOODS
INFORMATION TECHNOLOGY
MEMORANDUM

DATE: July 12, 2024
TO: Frank Schulte, City Administrator
CC: Steven Schmidt, City Treasurer/Comptroller
FROM: Gary Capps, Information Technology Manager
SUBJECT: Network Switch Replacements

The current group of six network switches is up for replacement. The replacement of these systems is necessary to ensure smooth operation of the City departments.

Attached is the quote #NZKZ169 from the company CDWG using contract Michigan Master Computing-MiDEAL (071B6600110). Funds are included in the 2024-2025 budget to replace these six network switches. I respectfully request Council's approval to purchase the switches from **CDW Government – 75 Remittance Drive Chicago, IL 60675** in an amount not to exceed \$28,004.82 from the following account:


101228977.000	Cisco 9200L 48 port switch for City Hall Upper	\$4,951.24
101228977.000	Cisco 9200L 48 port switch for City Hall Lower	\$4,951.24
101228977.000	Cisco 9200L 48 port switch for Public Safety	\$4,951.24
101228977.000	Cisco 9200L 24 port switch for Municipal Court	\$2,868.47
101228977.000	Cisco 9200L 24 port switch for Detective Bureau	\$2,868.47
101228977.000	Cisco 9200L 24 port switch for Community Center	\$2,868.47
101228977.000	Cisco Digital Network Architecture Licenses 24 port	\$2,015.55
101228977.000	Cisco Digital Network Architecture Licenses 48 port	\$2,530.14

I hereby certify that unencumbered funds are available for the above purchase, and that the account number has been verified.



Treasurer/Comptroller Signature

I do not believe any benefit will accrue to the City by seeking further bids. Approved for Council consideration.



City Administrator Signature



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

JOE WITTMANN,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NZKZ169	7/12/2024	NZKZ169	2697328	\$28,004.82

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>Cisco Catalyst 9200L - Network Essentials - switch - 24 ports - rack-mounta</u> Mfg. Part#: C9200L-24P-4X-E UNSPSC: 43222612 Contract: Michigan Master Computing-MiDEAL Cisco (071B6600110)	3	5397783	\$2,868.47	\$8,605.41
<u>Cisco Digital Network Architecture Essentials - Term License (3 years) - 24</u> Mfg. Part#: C9200L-DNA-E-24-3Y UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Michigan Master Computing-MiDEAL (071B6600110)	3	5380357	\$671.85	\$2,015.55
<u>Cisco Catalyst 9200L - Network Essentials - Switch - 48 Ports - Managed</u> Mfg. Part#: C9200L-48P-4X-E UNSPSC: 43222612 Contract: Michigan Master Computing-MiDEAL Cisco (071B6600110)	3	5365446	\$4,951.24	\$14,853.72
<u>Cisco Digital Network Architecture Essentials - Term License (3 years) - 48</u> Mfg. Part#: C9200L-DNA-E-48-3Y UNSPSC: 43233204 Electronic distribution - NO MEDIA Contract: Michigan Master Computing-MiDEAL (071B6600110)	3	5365451	\$843.38	\$2,530.14

SUBTOTAL \$28,004.82

SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$28,004.82

PURCHASER BILLING INFO

Billing Address:
 CITY OF GROSSE POINTE WOODS
 20025 MACK PLAZA DR
 GROSSE POINTE WOODS, MI 48236-2343
Phone: (313) 343-2525
Payment Terms: Net 30 Days-Govt State/Local

DELIVER TO

Shipping Address:
 CITY OF GROSSE POINTE WOODS
 20025 MACK PLAZA DR
 GROSSE POINTE WOODS, MI 48236-2343
Phone: (313) 343-2525
Shipping Method: DROP SHIP-GROUND

Please remit payments to:

CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515



Sales Contact Info

Haris Imamovic | 800.808.4239 | haris.imamovic@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$28,004.82	\$809.34/Month	\$28,004.82	\$923.88/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdw.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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