



CITY OF GROSSE POINTE WOODS DEPARTMENT OF PUBLIC SAFETY

RECEIVED
SEP 13 2021
CITY OF GROSSE POINTE WOODS
CLERK'S DEPARTMENT

Date: September 13, 2021
To: Bruce Smith, City Administrator
From: John G. Kosanke, Director of Public Safety
Subject: **Purchase of Public Safety Patrol Vehicles and Equipment**

I am requesting that the City approve a purchase of two (2) new vehicles as replacements for well-used high-mileage vehicles within the department. Our current patrol fleet consists of eight marked vehicles. The department is requesting to purchase two 2022 Ford Police Interceptor Utility vehicles. This vehicle, which is the best-selling police vehicle in America, is the best option for the department when considering the other vehicles on the market in the same category. The same model was purchased in previous years by the department and has worked out well. Ford police vehicles are specifically designed to handle pursuit driving. The vehicles will be purchased through Signature Ford in Owosso at a municipal price with the Macomb County Contract #21-18 bid price. Signature Ford has provided excellent service, quality, and price compared to other quoted vendors from previous purchases.

The included warranty for the new vehicles is 36,000 miles or 36 months factory bumper to bumper and 100,000 miles or 60 months for the powertrain.

In addition to the purchase of vehicle, vendors have been secured for the vehicle equipment and build-out. The costs include all required equipment and installation. Canfield Equipment in Warren continues to be the chosen vendor for this work due to its workmanship, location, and price. Crossfire license plate frames will be purchased from HG2 Emergency Lighting in Orlando, Florida, a vendor which provides lighting solutions with little or no visual obstruction to the driver, as this item is not available through Canfield Equipment.

Radar equipment for one of the new vehicles will be purchased from Kustom Signals, Inc. of Lenexa, Kansas at the State of Michigan Contract #210000000352 bid price. The graphics for the vehicles will be done by Majik Graphics in Clinton Township, a vendor which provides a lifetime guarantee on their work and has provided excellent service to us in the past.

The list of vendors is as follows:

| Signature Ford | Canfield Equipment | Kustom Signals, Inc. | Majik Graphics | HG2 Lighting |
|--|---|---|--|--|
| 1960 E. Main St. Owosso, MI 48867 | 21533 Mound Road Warren, MI 48091 | 9652 Loiret Blvd. Lenexa, KS 66219-2416 | 19751 15 Mile Rd. Clinton Twp., MI 48035 | 477 N. Semoran Blvd. Orlando, FL 32807 |
| 2 2022 Interceptor Utility vehicles | Build-Out Equipment | 1 Golden Eagle radar | Remove graphics from old vehicles | 2 Crossfire 2.0 license plates |
| 36,000 miles/ 36-month warranty & 100,000 miles/ 60 month powertrain warranty | Installation | 27-month warranty | Apply graphics to new vehicles | Shipping charges |
| \$68,068.00 | \$21,896.34 | \$2,170.00 | \$2,056.00 | \$1,038.00 |

The two vehicles in need of replacement are both 2016 Ford Police Interceptors, currently in use as 5-4 and 5-6. Both will be repurposed as city vehicles.

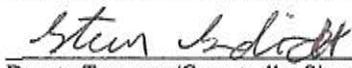
Due to the ongoing pandemic, we estimate a long delivery time for the two new vehicles and have been advised by the vendors to order as soon as possible to secure the pricing as an increased cost of steel is not yet reflecting in the quotes we received.

The purchase of the new vehicles is a budgeted item in the 2021/2022 fiscal year in the **Vehicle Maintenance – Public Safety** fund (640-852-977-349) in the amount of \$100,000.00.

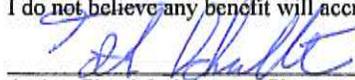
Recommend Approval of the above stated purchase in the amount of **\$95,228.34** as submitted. I do not believe any further benefit will accrue to the city to seek further competitive bids.


 Department Head Signature

Fund Certification:
 Account numbers and amounts have been verified as presented


 Deputy Treasurer/Comptroller Signature

I do not believe any benefit will accrue to the City by seeking further bids. Approved for Council consideration.


 Acting City Administrator Signature



August 31, 2021

City of Grosse Pointe Woods
Attn: Sgt. Brian Urban
20025 Mack Plaza
Grosse Pointe Woods, MI 48236-2397

Dear Sgt. Brian Urban:

Price on 2022 Vehicle on Macomb County Contract# 21-18 Bid:

| | |
|--|-----------------------|
| (2) 2022 Ford Police Interceptor Utility AWD in Black | \$34,034.00 ea |
| Total Delivered Price | \$68,068.00 |

***Free Delivery to Anywhere in the Lower Peninsula of Michigan**

Service Contract: 36,000 miles or 36 months factory bumper to bumper warranty and 100,000 miles or 60 months powertrain warranty.

Delivery date: About 120 days from receipt of your PO.

Order Cutoff Date: TBD.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. An \$8.00 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-Fleet (888-923-5338).

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb County Bid Price
(Bid #21-18, MY2020) in the
State of Michigan
2022 Utility Police Interceptor
Major Standard Equipment

MECHANICAL

- Axle Ratio - 3.73 (AWD)
- Brakes - 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
- Column Shifter
- DC/DC converter - 220-Amp (in lieu of alternator)
- Drivetrain - All-Wheel-Drive
- Electric Power-Assist Steering (EPAS) - Heavy-Duty
- Engine - 3.3L V6 Direct-Injection Hybrid Engine System
- Engine - 3.3L V6 Direct-Injection FFV with 10-Speed Automatic Transmission (136-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine - 3.0L V6 EcoBoost® with 10-Speed Automatic Transmission - (148-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine Hour Idle Meter
- Engine Hour Meter
- Engine Oil Cooler
- Fuel Tank - 19-gallons
- H7 AGM Battery (800 CCA/80-amp)
- Lithium-Ion Battery Pack
- Suspension - independent front & rear
- Transmission - 10-speed automatic

EXTERIOR

- Antenna, Roof-mounted
- Cladding - Lower bodyside cladding MIC
- Door Handles - Black (MIC)
- Exhaust True Dual (down-turned)
- Front-Door-Lock Cylinders (Front Driver / Passenger / Liftgate)
- Glass - 2nd Row, Rear Quarter and Liftgate Privacy Glass
- Grille - Black (MIC)
- Headlamps - Automatic, LED Low-and-High-Beam
- Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)
- Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
- Pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights)
- Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst
- Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)
- Liftgate - Manual 1-Piece - Fixed Glass w/Door-Lock Cylinder
- Mirrors - Black Caps (MIC), Power Electric Remote, Manual Folding with Integrated Spotter (integrated blind spot mirrors not included when equipped with BLIS®)
- Spare - Full size 18" Tire w/TPMS
- Spoiler - Painted Black
- Tailgate Handle - (MIC)
- Tail lamps - LED
- Tires - 255/60R18 A/S BSW
- Wheel-Lip Molding - Black (MIC)
- Wheels - 18" x 8.0 painted black steel with wheel hub cover
- Windshield - Acoustic Laminated

INTERIOR/COMFORT

- Cargo Hooks
- Climate Control - Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Door-Locks
- Power
- Rear-Door Handles and Locks Operable
- Fixed Pedals (Driver Dead Pedal)
- Floor - Flooring - Heavy-Duty Thermoplastic Elastomer
- Glove Box - Locking/non-illuminated
- Grab Handles - (1 - Front-passenger side, 2-Rear)

INTERIOR/COMFORT (continued)

- Liftgate Release Switch located in overhead console (45 second timeout feature)
- Lighting
- Overhead Console
- Red/White Task Lighting in Overhead Console
- 3rd row overhead map light
- Mirror - Day/Night Rear View
- Particulate Air Filter
- Powerpoints - (1) First Row
- Rear-door closeout panels
- Rear-window Defrost
- Scuff Plates - Front & Rear
- Seats
- 1st Row Police Grade Cloth Trim, Dual Front Buckets with reduced bolsters
- 1st Row - Driver 6-way Power track (fore/aft, Up/down, tilt with manual recline, 2-way manual lumbar)
- 1st Row - Passenger 2-way manual track (fore/aft, with manual recline)
- Built-in steel intrusion plates in both driver/passenger seatbacks
- 2nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no lumbar) - fixed seat track
- Speed (Cruise) Control
- Speedometer - Calibrated (includes digital readout)
- Steering Wheel - Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4-user configurable latching switches
- Sun visors, color-keyed, non-illuminated
- Universal Top Tray - Center of VP for mounting aftermarket equipment
- Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side (with disable feature)

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Over Protection System (ROPS) and Safety Canopy®
- Anti-Lock Brakes (ABS) with Traction Control
- Brakes - Police calibrated high-performance regenerative braking system
- Belt-Minder® (Front Driver / Passenger)
- Child-Safety Locks (capped)
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Rearview Camera with Washer viewable in 4.2" center stack.
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- Audio
- AM/FM / MP3 Capable / Clock / 4-speakers
- Bluetooth® interface
- 4.2" Color LCD Screen Center-Stack "Smart Display"
- Note: Standard radio does not include USB Port or Aux. Audio Input Jack; Aux. Audio Input Jack requires SYNC 3®
- Easy Fuel® Capless Fuel-Filler
- Ford Telematics™ - Includes Ford Modem and complimentary 2-year trial subscription
- Front door tether straps (driver/passenger)
- Power pigtail harness
- Recovery Hooks; two in front and trailer bar in rear
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
- Two-way radio pre-wire
- Two (2) 50 amp battery ground circuits - power distribution junction block (behind 2nd row passenger seat floorboard)
- Wipers - Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper Wipers - Front

WARRANTY

- 3 Year / 36,000 Miles Bumper / Bumper
 - 8 Year / 100,000 Miles Hybrid Unique Components
- POWERTRAIN CARE EXTENDED SERVICE PLAN**
- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) - Standard

Police Interceptor Utility Base Prices

| | | |
|-------------------------------------|---|-------------|
| <input checked="" type="checkbox"/> | Utility All Wheel Drive (3.3L V6 Direct-Injection FFV, 136 MPH, 99B/44U) K8A/500A | \$31,544.00 |
| <input type="checkbox"/> | Utility All Wheel Drive (3.0L V6 EcoBoost, 148 MPH, 99C/44U) K8A/500A | \$35,356.00 |
| <input type="checkbox"/> | Utility All Wheel Drive (3.3L V6 Direct-Injection Hybrid Eng., 136 MPH, 99W/44B) K8A/500A | \$34,659.00 |

| <u>VEHICLE COLOR: Order Code</u> | <u>Interior Trim Color</u> | |
|--------------------------------------|----------------------------|--------------|
| | <u>Charcoal Black (96)</u> | |
| Arizona Beige Clearcoat Metallic | [E3] | [] |
| Medium Brown Metallic | [BU] | [] |
| Dark Toreador Red Clearcoat Metallic | [JL] | [] |
| Dark Blue | [LK] | [] |
| Norsea Blue Clearcoat Metallic | [KR] | [] |
| Royal Blue | [LM] | [] |
| Light Blue Metallic | [LN] | [] |
| Vermillion Red | [E4] | [] |
| Smokestone Clearcoat Metallic | [HG] | [] |
| Silver Grey Metallic | [TN] | [] |
| Iconic Silver Clearcoat Metallic | [JS] | [] |
| (2) Agate Black | [UM] | [x] |
| Oxford White Clearcoat | [YZ] | [] |
| Blue Metallic | [FT] | [] |
| Sterling Grey Metallic | [UJ] | [] |
| Medium Titanium Clearcoat Metallic | [YG] | [] |
| Ultra Blue (Extra Cost Paint \$870) | [21U17] | [] |

INTERCEPTOR OPTIONAL FEATURES:

| <u>Flooring/Seats</u> | <u>Code</u> | <u>\$Cost</u> |
|--|-------------|---------------|
| <input type="checkbox"/> 1st and 2nd row carpet floor covering | 16C | 125.00 |
| <input type="checkbox"/> 2nd Row Cloth Seats | F6/ 88F | 60.00 |
| <input type="checkbox"/> Power passenger seat (6-way) w/manual recline and lumbar | 87P | 325.00 |
| <input type="checkbox"/> Rear Console Plate (Not available with Interior Upgrade Pkg – 65U) | 85R | 45.00 |
| <input checked="" type="checkbox"/> <u>Interior Upgrade Package</u> | 65U | 390.00 |
| <ul style="list-style-type: none"> • 1st and 2nd Row Carpet Floor Covering • Cloth Seats – Rear • Center Floor Console less shifter w/unique Police console finish plate • Includes Console and Top Plate with 2 cup holders • Floor Mats, front and rear (carpeted) • Deletes the standard console mounting plate (85D) • SYNC® 3 <ul style="list-style-type: none"> – Enhanced Voice Recognition Communications and Entertainment System – 4.2" Color LCD Screen Center-Stack "Smart Display" – AppLink® – 911 Assist® | | |
| <p>Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms.</p> | | |

Lamps/Lighting

| | | |
|---|------------|---------------|
| <input checked="" type="checkbox"/> Dark Car Feature – Courtesy lamp disable when any door is opened | 43D | 20.00 |
| <input type="checkbox"/> Daytime Running Lamps | 942 | 45.00 |
| <input type="checkbox"/> Side Marker Lights in Skull Caps | 63B/60A | 340.00 |
| <input type="checkbox"/> Rear Quarter Glass Side Marker Lights | 63L | 575.00 |
| <input type="checkbox"/> Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue) | 21L/60A | 600.00 |
| <input type="checkbox"/> Rear Auxiliary Liftgate Lights (Red/Blue LED Lights; located beneath liftgate glass in applique panel) | 43A | 395.00 |
| <input type="checkbox"/> Front Interior Windshield Warning Lights (Red/Blue with take down) | 96W | 1145.00 |
| <input type="checkbox"/> Rear Spoiler Traffic Warning Light | 96T | 1495.00 |
| <input type="checkbox"/> Dome Lamp – Red/White in Cargo Area | 17T | 50.00 |
| <input type="checkbox"/> Pre-wiring for grille lamp, siren, and speaker | 60A | 50.00 |
| <input type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Unity) | 51R | 395.00 |
| <input type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Whelen) | 51T | 420.00 |
| <input checked="" type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Unity) | 51S | 620.00 |
| <input type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Whelen) | 51V | 665.00 |

| | | |
|---|---------|---------|
| Body | | |
| [] Glass – Solar Tint 2nd and 3rd Row (Deletes Privacy Glass) | 92G | 120.00 |
| [] Glass – Solar Tint 2nd Row (Privacy Glass on Rear Quarter and Liftgate Window) | 92R | 85.00 |
| [] Deflector Plate | 76D | 335.00 |
| Wheels | | |
| [] Wheel Covers (18" Full Face Wheel Cover) | 65L | 60.00 |
| [] 18" Painted Aluminum Wheel | 64E | 475.00 |
| Misc | | |
| [] Engine Block Heater | 41H | 90.00 |
| [] License Plate Bracket – Front | 153 | N/C |
| [] Badge Delete (Police Interceptor Badge Only) | 16D | N/C |
| [] 100 Watt Siren/Speaker (includes bracket and pigtail) | 18X | 300.00 |
| [] Aux Air Conditioning | 17A | 610.00 |
| [x] Noise Suppression Bonds (Ground Straps) | 60R | 100.00 |
| [] Low-Band Frequency Noise Suppression Kit (Recommended when Using two-way radio communication devices that operate in the 39 – 46 MHz range (Channels 1-9). Provides noise suppression for in-car two-way radio communication devices in the 39-46 MHz frequency range. | 68E | 195.00 |
| [x] OBD-II Split Connector – Allows up to 2 devices to be connected to the vehicle's OBD-II port | 61B | 55.00 |
| [] My Speed Fleet Management | 43S | 60.00 |
| Audio/Video | | |
| [] Rear View Camera (Includes Electrochromic Rear View Mirror – Video is displayed in rear view mirror) Note: This option would replace the camera that comes standard in the 4" center stack area. | 87R | N/C |
| [] Rear Camera On-Demand – allows driver to enable rear camera on-demand | 19V | 230.00 |
| Doors/Windows | | |
| [x] Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch) ***** OLD STYLE REAR HATCH LOCK / UNLOCK ***** | 18D | N/C |
| [] Hidden Door Lock Plunger, Rear Door Handle and Rear Windows Inoperable | 52P | 160.00 |
| [x] Rear Door Handles Inoperable/Locks Inoperable and Rear Windows Inop. | 68G | 75.00 |
| [x] Lock system; Single Key/All Vehicles Keyed Alike | 59E | 50.00 |
| Keyed Alike 1284x= 59B Keyed Alike 1294x= 59C Keyed Alike 0135x= 59D Keyed Alike 1435x= 59E Keyed Alike 0576x= 59F Keyed Alike 0151x= 59G Keyed Alike 1111x= 59J | | |
| Safety & Security | | |
| [] Ballistic Door Panels – Driver Front Door Only (Level 3) | 90D | 1585.00 |
| [] Ballistic Door Panels – Driver & Pass Front Doors (Level 3) | 90E | 3170.00 |
| [] Ballistic Door Panels – Driver Front Door Only (Level 4+) | 90F | 2415.00 |
| [] Ballistic Door Panels – Driver & Pass Front Doors (Level 4+) | 90G | 4830.00 |
| [] BLIS® – Blind Spot Monitoring with Cross Traffic Alert | 55B/54Z | 545.00 |
| [] Police Perimeter Alert – detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking. | 68B | 675.00 |
| [] Pre-Collision Assist with Pedestrian Detection (includes Forward Collision Warning and Automatic Emergency Braking and unique disable switch for Law Enforcement use) Note: Not available with option 96W | 76P | 145.00 |
| [x] Mirrors– Heated, Non BLIS | 549 | 60.00 |
| [] Lockable Gas Cap for Easy Fuel Capless Fuel-Filler | 19L | 20.00 |
| [] Perimeter Anti-Theft Alarm – Activated by Hood, Door, or Decklid | 593/55F | 460.00 |
| [] Remote Keyless Entry w/4 Key Fobs (w/o Keypad) | 55F | 340.00 |
| [] Police Engine Idle Feature | 47A | 260.00 |
| [] Extra Key \$6.00x___ = | Parts | 6.00 ea |
| [] Remote Starter (Must Order Keyless Entry 55F) | Parts | 550.00 |
| [] Reverse Sensing | 76R | 275.00 |
| [] Class III Trailer Tow Lighting Package (4-pin and 7-pin connectors and wiring) | 52T | 80.00 |
| [] H8 AGM Battery (900 CCA/92-amp) | 19K | 110.00 |
| [] Gun Vault (Not Available with (17A) Aux Air Conditioning) | 63V | 245.00 |

| | | | |
|-----|---|-----|---------|
| [] | 12.1" Integrated Computer Screen | 47E | 2745.00 |
| | <ul style="list-style-type: none"> • Includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area • Includes Audio Video extender (AVX) box, (2) AVX cables, (2) USB cables and (1) HDMI cable • Includes SYNC 3 ® | | |
| [x] | Front Headlamp Lighting Solution | 66A | 895.00 |
| | <ul style="list-style-type: none"> • Includes LED Low beam/High beam headlamp, Wig-wag function and Red/Blue/White LED side warning lights (driver's side White/Red / passenger side White/Blue) • Includes pre-wire for grille LED lights, siren and speaker (60A) • Wiring, LED lights included. Controller "not" included <p>Note: Not available with option: 67H Note: Recommend using Ultimate Wiring Package (67U)</p> | | |
| [x] | Police Wire Harness Connector Kit – Front/Rear | 67V | 185.00 |
| | <p>For connectivity to Ford PI Package solutions includes:</p> <ul style="list-style-type: none"> • Front <ul style="list-style-type: none"> – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector • Rear <ul style="list-style-type: none"> – (2) Male 4-pin connectors for siren – (5) Female 4-pin connectors for lighting/siren/speaker – (1) 4-pin IP connector for speakers – (1) 4-pin IP connector for siren controller connectivity – (1) 8-pin sealed connector – (1) 14-pin IP connector <p>Note: Note: See Upfitters guide for further detail www.fordpoliceinterceptorupfit.com</p> | | |
| [] | Tail lamp/Police Interceptor Housing Only | 86T | 60.00 |
| | <ul style="list-style-type: none"> • Pre-existing holes with standard twist lock sealed capability (does not include LED Strobe lights) (eliminates need to drill housing assemblies) <p>Note: Not available with options: 66B and 67H</p> | | |
| [x] | Tail Lamp Lighting Solution | 66B | 430.00 |
| | <ul style="list-style-type: none"> • Includes LED lights plus two (2) rear integrated hemispheric lighthouse white LED side Warning lights in taillamps • LED lights only. Wiring, controller "not" included <p>Note: Not available with option: 67H Note: Recommend using Ultimate Wiring Package (67U)</p> | | |
| [] | Rear Lighting Solution | 66C | 455.00 |
| | <ul style="list-style-type: none"> • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass • Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) • LED lights only. Wiring, controller "not" included <p>Note: Not available with option: 67H Note: LED lights only – does "not" include wiring or controller Note: Recommend using Ultimate Wiring Package (67U)</p> | | |
| [] | Ultimate Wiring Package | 67U | 560.00 |
| | <ul style="list-style-type: none"> • Rear console mounting plate (85R) – contours through 2nd row; channel for wiring • Pre-wiring for grille LED lights, siren and speaker (60A) • Wiring harness I/P to rear cargo area (overlay) – Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) – One (1) 10-amp siren/speaker circuit engine cargo area • Rear hatch/cargo area wiring – supports up to six (6) rear LED lights • Does "not" include LED lights, side connectors or controller – Recommend Police Wire Harness Connector Kit 67V <p>Note: Not available with options: 65U, 67H</p> | | |

Ready for the Road Package All-in Complete Package 67H 3595.00

- All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus**
- Whelen Cencom Light Controller Head with dimmable backlight
 - Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat)
 - Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtailed
 - High current pigtail
 - Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head
 - Pre-wiring for grille LED lights, siren and speaker (60A)
 - Rear console plate (85R) – contours through 2nd row; channel for wiring
 - Grille linear LED Lights (Red / Blue) and harness
 - 100-Watt Siren / Speaker
 - Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P)
- Note: Not available with options: 66A, 66B, 66C, 67U and 65U

Extended Warranty Option's (\$0.00 Deductible) 100,000 Mile Coverage

5-Year Premium Care Warranty (500 Plus Components Coverage) 2745.00

Total Price \$34,034.00 ea



**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION

1

| | |
|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

Furnish and install the following equipment in a 2021 Ford Utility #5-4

Whelen

1 100 Watt Siren Speaker
1 Vehicle Specific Siren Speaker Bracket
*Installed behind the grille
\$220.98

Whelen

1 ION Series LED Red
1 ION Series LED Blue
*Mounted in the grille, blue on driver side
\$202.50

Whelen

1 Vehicle Specific Lightbar Transfer Kit
\$145.66

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| | |



**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION

2

| | |
|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

Whelen
1 ION Series LED Red
1 ION Series LED Blue
*One installed in each rear side window
*Blue on driver side
\$202.50

Whelen
1 Vehicle Specific Mirror Beams Red/Blue
*Red on mounted on driver side
\$334.55

Whelen
1 ION Series LED Red
1 ION Series LED Blue
1 Spoiler Bracket Pair
*Installed on the rear spoiler
\$220.50

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CANFIELD
EQUIPMENT
SERVICE, INC.

QUOTATION 3

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|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

Canfield

1 Radar Mounting Bracket
1 Pedestal Camera Mount
\$92.27

Whelen

1 Liberty I Lightbar Lens Kit
\$267.93

Sound Off

1 Vehicle Specific Taillight Flasher
*Wired to manufacture specs
\$84.44

Pro-Gard

1 Pro-Cell Prisoner Transport System
*Includes the following:
-Half Partition

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION

4

| | |
|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

- Transport Seat
- Pair Window Panels
- Cargo Partition

\$2,188.20

Setina

1 Dual Gun Rack with number 2 Key
\$418.59

Havis

1 12" Angled Center Console Package
*Includes arm-rest, cup-holders, power outlets, mic clips
\$776.80

Havis

1 Electronics storage box
*Mounted on the rear partition
\$566.06

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION 5

| | |
|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
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We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

Panorama
1 Multi Band Antenna
*800Mhz, 2X WIFI, 2X Cell, GPS
\$363.67

Safe Stop
1 SS2009 Safe Stop System
\$157.50

Canfield
1 Removal of all emergency equipment from the retired 5-2
\$800.00

Canfield
1 Installation Labor, Shop Supplies, Power Distribution
\$3,906.02

Includes installation of customer supplied equipment
*Two-Way Radio

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

QUOTATION 6

| | |
|-----------|----------|
| QUOTE NO. | 146353 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

- *Camera System
- *Computer, Modem and Printer
- *Rear HG2 Light
- *Radar System
- *Code 3 Siren System

This quotation may be withdrawn by us if order is not placed within 30 days. Please refer to the above quotation number when placing order.

Customer PO _____ Dealer Code _____
Authorized Signature _____

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| EST | SUB TOTAL | 10,948.17 |
| EST | SALES TAX | 0.00 |
| | EST TOTAL | 10,948.17 |



**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION 1

| | |
|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
|--------------|-------|-----------|------------|----------|---------------|
| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

Furnish and install the following equipment in a 2021 Ford Utility #5-6

Whelen

- 1 100 Watt Siren Speaker
- 1 Vehicle Specific Siren Speaker Bracket
- *Installed behind the grille
- \$220.98

Whelen

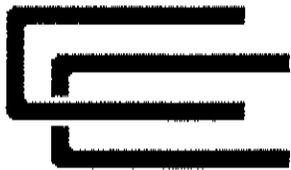
- 1 ION Series LED Red
- 1 ION Series LED Blue
- *Mounted in the grille, blue on driver side
- \$202.50

Whelen

- 1 Vehicle Specific Lightbar Transfer Kit
- \$145.66

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

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|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
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SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
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| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
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Whelen
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*One installed in each rear side window
*Blue on driver side
\$202.50

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*Red on mounted on driver side
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1 ION Series LED Red
1 ION Series LED Blue
1 Spoiler Bracket Pair
*Installed on the rear spoiler
\$220.50

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION 3

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|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

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| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
| | | | | | |

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1 Radar Mounting Bracket
1 Pedestal Camera Mount
\$92.27

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1 Liberty I Lightbar Lens Kit
\$267.93

Sound Off

1 Vehicle Specific Taillight Flasher
*Wired to manufacture specs
\$84.44

Pro-Gard

1 Pro-Cell Prisoner Transport System
*Includes the following:
-Half Partition

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

QUOTATION 4

| | |
|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
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| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
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- Transport Seat
- Pair Window Panels
- Cargo Partition

\$2,188.20

Setina

1 Dual Gun Rack with number 2 Key
\$418.59

Havis

1 12" Angled Center Console Package
*Includes arm-rest, cup-holders, power outlets, mic clips
\$776.80

Havis

1 Electronics storage box
*Mounted on the rear partition
\$566.06

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION 5

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|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
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| N30 | | K ENGBLOM | KE | | |
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*800Mhz, 2X WIFI, 2X Cell, GPS
\$363.67

Safe Stop
1 SS2009 Safe Stop System
\$157.50

Canfield
1 Removal of all emergency equipment from the retired 5-2
\$800.00

Canfield
1 Installation Labor, Shop Supplies, Power Distribution
\$3,906.02

Includes installation of customer supplied equipment
*Two-Way Radio

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**CANFIELD
EQUIPMENT
SERVICE, INC.**

QUOTATION 6

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|-----------|----------|
| QUOTE NO. | 146355 |
| DATE | 08/31/21 |
| EXPIRES | 10/02/21 |

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

SUBMITTED TO 3432400
GROSSE POINTE WOODS
20025 MACK PLAZA DR

GROSSE POINTE WOODS MI 48236
PHONE: 313-343-2419

SHIP TO:
Grosse Pointe Woods
20025 Mack Plaza Drive

Grosse Pointe Woods MI 48236
CONTACT: Lt. Lefurgey

| TERMS | F.O.B | SALES REP | WRITTEN BY | POOL NO. | TAG |
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| N30 | | K ENGBLOM | KE | | |
| YOUR INQUIRY | | MAKE | MODEL | YEAR | EST SHIP DATE |
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We hereby submit our quotation, subject to all terms and conditions as set forth below or on attached sheets.

- *Camera System
- *Computer, Modem and Printer
- *Rear HG2 Light
- *Radar System
- *Code 3 Siren System

This quotation may be withdrawn by us if order is not placed within 30 days. Please refer to the above quotation number when placing order.

Customer PO _____ Dealer Code _____
Authorized Signature _____

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| EST | SUB TOTAL | 10,948.17 |
| EST | SALES TAX | 0.00 |
| | EST TOTAL | 10,948.17 |



Quotation

KUSTOM SIGNALS, INC.

9652 Loiret Blvd, Lenexa, KS 66219-2406
913-492-1400 Fax 913-492-1708
sales@kustomsignals.com www.kustomsignals.com

Date 09/01/2021

To... CLAUDETTE DARGA
GROSSE POINTE WOODS DPS

20025 MACK PLAZA DR
GROSSE POINTE WOODS MI 48236-2343

Quote # -609998518559NE
Terms Net 30
This Quote Expires on 11/30/2021
Phone 313-343-2410
Fax 313-343-2439

| Qty | Product Description | Unit Price | Sub Total |
|-----|---|------------|------------|
| 0 | Michigan Contract #210000000352 effective 01/20/2021 - 01/19/2023 | \$0.00 | \$0.00 |
| 0 | Shipping and handling included in Contract | \$0.00 | \$0.00 |
| 1 | Directional Golden Eagle II, dual antenna, Ka-Band DCM | \$2,170.00 | \$2,170.00 |
| 1 | **Includes 3 Year warranty** | \$0.00 | \$0.00 |
| 0 | ***MIDEAL Membership Required to purchase off contract*** | \$0.00 | \$0.00 |
| 0 | | \$0.00 | \$0.00 |
| 0 | Options below available but NOT included in total cost on quote | \$0.00 | \$0.00 |
| 0 | Display Separation Kit & Plates - separates the display face from the counting unit | \$62.40 | \$0.00 |
| 0 | Year 4- Radar Extended Warranty This Warranty INCLUDES: Phone Support, Technical Support (Help Desk), Hardware Changes, Software Updates, Parts, Labor & Return Shipping to agency. | \$175.00 | \$0.00 |
| 0 | Year 5- Radar Extended Warranty ***In ADDITION to YEAR 4*** This Warranty INCLUDES: Phone Support, Technical Support (Help Desk), Hardware Changes, Software Updates, Parts, Labor & Return Shipping to agency. | \$175.00 | \$0.00 |
| 0 | | \$0.00 | \$0.00 |

Total \$2,170.00

Signature

* Applicable Sales Tax Not Included. Seller may charge Buyer a 25% restocking fee.



Toll Free 800-4KUSTOM (800-458-7866)

**KUSTOM SIGNALS, INC.
TERMS AND CONDITIONS**

1. **APPLICABILITY.** Unless otherwise specified in a written bid, quote or contract, the following terms and conditions shall apply.

2. **PRICES AND TAXES.** Prices will be Kustom Signals, Inc.'s ("Seller") prices in effect on the date a purchase order is accepted by Seller, and Seller may change its prices at any time, in its sole discretion. All prices will be F.O.B. Chanute, Kansas, and net of any duties, sales, use or similar taxes, fees or assessments, and do not include shipping, packaging or any insurance costs, all of which are Buyer's responsibility.

3. **PAYMENT.** Unless otherwise provided on the face of the invoice, payment is to be paid in US dollars and in accordance with the Seller approved terms for Buyer. Partial payments are not permitted unless authorized in writing. Partial payments will be treated as non-payment. Each invoice is independent from shipping sequence and disputes relating to other invoices. Failure to pay an invoice within 30 days will be considered a default.

4. **DELIVERY AND PERFORMANCE.** Delivery dates are approximate. Seller disclaims all liability for late or partial delivery. Seller may deliver in such lots and at such times as is convenient for Seller.

5. **LOSS IN TRANSIT.** Risk of loss will pass to Buyer upon delivery of the goods to the carrier. In case of breakage or loss in transit, Buyer will have notation of same made on expense bill before paying freight. Seller may reject claims for shortages not made within 15 days of Buyer's receipt of the goods.

6. **TERMINATION, RESTOCKING CHARGES.** Buyer may terminate this purchase order for its convenience, in whole or in part, by written, faxed or telegraphic notice at any time. If Buyer terminates this purchase order for convenience, Buyer will be liable to Seller for Seller's reasonable costs incurred in the performance of this purchase order that Seller cannot mitigate. Unless otherwise agreed upon in advance in writing by Seller, Seller may charge Buyer a 25% restocking fee, if: (a) upon approval by Seller, the Buyer returns any non-defective goods covered by this invoice; or (b) prior to shipment, but after the goods are produced by Seller, Buyer cancels the order for the subject goods.

7. **WARRANTY.** Seller's warranty is provided separately.

8. **LIMITATION OF LIABILITY.** SELLER IS NOT LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, OR INCIDENTAL DAMAGES, OR ANY LOST PROFITS OR LOST SAVINGS, EVEN IF A SELLER REPRESENTATIVE HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH LOSS, DAMAGES, CLAIMS OR COSTS, NOR IS SELLER LIABLE FOR ANY CLAIM BY ANY THIRD PARTY. SELLER'S AGGREGATE LIABILITY UNDER OR IN CONNECTION WITH THIS PURCHASE ORDER IS LIMITED TO THE AMOUNT PAID FOR THE GOODS.

9. **INDEMNIFICATION.** Buyer will indemnify, defend and hold Seller harmless from all losses, damages, liabilities and costs, including attorneys' fees, incurred or sustained by Seller as a result of any third party claim made against Seller, including a claim by a customer of Buyer, arising from its negligent, reckless, willful, or intentional actions in marketing and reselling the goods.

10. **EXPORT RULES.** Exports and re-exports of the goods may be subject to United States export controls and sanctions administered by the U.S. Department of Commerce Bureau of Industry and Security under its Export Administration Regulations ("EAR"). Buyer shall comply with all laws, rules and regulations applicable to the export or re-export of goods including but not limited to EAR which includes, among other things, screening potential transactions against the U.S. Government's (i) list of prohibited end users, and (ii) list of prohibited countries. Buyer represents and warrants that (i) it has not been charged with, convicted of, or penalized for, any violation of EAR or any statute referenced in EAR §766.25, and (ii) it has not been notified by any government official of competent authority that it is under investigation for any violation of EAR or any statute referenced in EAR §766.25.

11. **MISCELLANEOUS.** These terms and conditions, together with any other written agreement between Buyer and Seller, if any: (i) are the exclusive statements of the parties with respect to the subject matter and supersedes any prior or contemporaneous communications; (ii) may not be amended except in writing executed by the parties and will prevail in any case where the terms of Buyer's purchase order or other communication are inconsistent; (iii) will be interpreted and enforced in accordance with the laws of the State of Kansas, without giving effect to principles of conflicts of law. These terms and conditions are: (1) solely for the benefit of the parties, and no provision of these terms and conditions will be deemed to confer upon any other person any remedy, claim, liability, reimbursement, cause of action or other right. Each party consents to the exclusive personal jurisdiction of the state and federal courts located in the State of Kansas for purposes of any suit, action or other proceeding arising out of this Agreement, waives any argument that venue in any such forum is not convenient and agrees that the venue of any litigation initiated by either of them in connection with this Agreement will be in either the District Court of Johnson County, Kansas, or the United States District Court, District of Kansas. If any provision of these terms and conditions is unenforceable, the remaining provisions will remain in effect. No waiver (whether by course of dealing or otherwise) is effective unless it is made in writing and signed by the party to be charged with such waiver. Unless otherwise specified in writing, notices must be given in writing by registered or certified mail, return receipt requested, addressed to:

Kustom Signals, Inc.
Attn: Sales Dept.
9652 Loiret
Lenexa, KS 66219



19751 15 Mile Rd. Clinton Township, MI 48035

586.792.8055

email: majiknoah@yahoo.com

www.majikgraphics.com

September 2, 2021

The City of Grosse Pointe Woods

20025 Mack Plaza Drive

Grosse Pointe Woods, MI 48236

Attn: Ms. Claudette Darga

Good day – Please accept this quote for the strip of material from two Explorers and application of full graphics on two new Explorers:

Strip of material for two Explorers: \$145 for each vehicle.

Application of full graphics for two new Explorers: \$768 for each vehicle.

These prices reflect the few options of being brought to us, Canfield, or us coming to your facility. If we go to Canfield or if we come to your facility, we charge an overall trip fee of \$115.

Thank you for the opportunity to provide a quote for this project. Please let me know if you need anything else. I look forward to hearing back from you.

Sincerely,

Noah O'Reilly

Sales Associate, Majik Graphics, Inc.



HG2 Emergency Lighting
 477. N Semoran Blvd
 Orlando, FL 32807

Estimate

| |
|--------------|
| Estimate No. |
| 12911 |

Phone: 1-866-468-4569
 Fax: 407-426-7716

sales@hg2lighting.com
 www.hg2lighting.com

| |
|---|
| Name/Address |
| THE CITY OF GROSSE POINTE WOODS 20025 MACK PLAZA DRIVE GROSSE POINTE WOODS, MI. 48236 313-343-2419 |

| | |
|----------|---------|
| Date | Project |
| 09/03/21 | |

| Item | Description | Quantity | Cost | Total |
|--|-------------------------------|----------|--------|------------|
| CROSSFIRE 2.0 | CROSSFIRE 2.0 BLUE/RED/WHITE | 2 | 499.00 | 998.00T |
| SHIP+HAND | Shipping and Handling Charges | 2 | 20.00 | 40.00T |
| | Sales Tax | | 0.00% | 0.00 |
| It's been a pleasure working with you! | | | Total | \$1,038.00 |