

MEMO 25-20

RECEIVED

JUL 09 2025

CITY OF GROSSE POINTE WOOD

TO: Frank Schulte, City Administrator

FROM: James Kowalski, Director of Public Services

J.K.

DATE: July 9, 2025

SUBJECT: Recommendation – 2025 Sewer Rehabilitation by Full Length C.I.P.P. Lining  
AEW Project No. 0160-0495

During the Finance Committee meeting, a discussion was held regarding the proposed 2025/2026 construction projects. Included in discussion was the 2025 Sewer Rehabilitation by Full Length C.I.P.P. (Cured-In-Place Pipe) Lining.

Insituform Technologies USA, LLC has offered to extend their contract unit prices from the 2022 Sewer Rehabilitation by Full Length C.I.P.P. Lining for the 2025 Sewer Rehabilitation by Full Length C.I.P.P. Lining. Insituform Technologies USA, LLC was the lowest qualified bid received on June 7, 2022.

Based upon the recommendation of AEW, I concur that the contract for the 2025 Sewer Rehabilitation by Full Length C.I.P.P. Lining be awarded to Insituform Technologies USA, LLC, 17988 Edison Avenue, Chesterfield, Missouri 63005 in the amount of \$291,667.00.

I further recommend design and construction engineering fees that will be provided by Anderson, Eckstein and Westrick, Inc., 51301 Schoenherr Rd., Shelby Twp., MI 48315 in an amount not to exceed \$58,333.00. The total project will not exceed \$350,000.00.

This is a budgeted item included in 2025/2026 fiscal year budget in the water/sewer sewer repair construction account no. 592-537-976.002 in the amount of \$291,667.00 and the water/sewer sewer repair engineering account no. 592-537-976.001 in the amount of \$58,333.00.

I do not believe any benefit will accrue to the City by seeking further bids. Approved for Council Consideration:

  
Frank Schulte, City Administrator

  
Date

Fund Certification:

Account numbers and amounts have been verified as presented.

  
Steven Schmidt, Treasurer/Comptroller

  
Date



**ANDERSON, ECKSTEIN & WESTRICK, INC.**

**CIVIL ENGINEERS - SURVEYORS - ARCHITECTS**

Shelby Township - Roseville - Livonia  
586.726.1234 | [www.aewinc.com](http://www.aewinc.com)

June 2, 2025

Jim Kowalski, Director of Public Services  
City of Grosse Pointe Woods  
1200 Parkway Drive  
Grosse Pointe Woods, Michigan 48236-2397

Reference: 2025 Sewer Rehabilitation by Full Length CIPP Lining  
City of Grosse Pointe Woods  
AEW Project No. 0160-0495

Dear Mr. Kowalski:

Insituform Technologies, USA has offered to extend their contract unit prices from the 2024 Sewer Rehabilitation by Full Length CIPP Lining Program for the proposal 2025 Sewer Rehabilitation by Full Length CIPP Lining Program. A summary of the bid items is included on the attached Proposal. The unit prices are the same with the exception of new items of work for 12-inch and 21-inch sewer diameters.

Based on the limited amount of proposed footage, industry prices, and past performance, we believe the City would not see a benefit in seeking bids for the 2025 Sewer Rehabilitation by FCIPP Program. Therefore, we recommend the contract for the **2025 Sewer Rehabilitation by FCIPP Program** be awarded to **Insituform Technologies, USA** in the amount of **\$291,667.00**.

In addition, we recommend the City budget for design and construction engineering in the amount of \$58,333.00. Therefore, the total project cost estimate is \$350,000.00.

If you may have any questions please advise.

Sincerely,

Frank D. Varicalli  
Infrastructure Rehab Group Lead

Enclosure: Proposal

cc: Jeanne Duffy  
Steven Schmidt, Controller  
Ross Wilberding, PE, Anderson, Eckstein and Westrick, Inc.

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Insituform Technologies USA, LLC  
1088 Victory Dr.  
Howell, MI 48843  
Tel: (517) 546-4107  
Fax: (517) 546-4282  
[www.insituform.com](http://www.insituform.com)

August 6, 2024

To: Frank Varicalli, Infrastructure Rehab Group Lead/Project Manager  
AEW  
51301 Schoenherr Road  
Shelby Twp., MI 48315  
[fvaricalli@aeWINC.com](mailto:fvaricalli@aeWINC.com)

RE: Sewer Rehabilitation By Full Length CIPP Lining – 2025 Pricing Extension  
City of Grosse Pointe Woods, MI

Dear Frank,

Insituform Technologies USA, LLC agrees to extend our existing pricing through 2025 for FCIPP pipeline rehabilitation.

Should you have any questions, please do not hesitate to contact me at 317.408.7136 or via email at [jferguson@azuria.com](mailto:jferguson@azuria.com).

Thank you very much

Sincerely,

INSITUFORM TECHNOLOGIES USA, LLC

Jay B. Ferguson  
Business Development Manager

**PROPOSAL**  
**CITY OF GROSSE POINTE WOODS**  
**2025 SEWER REHABILITATION BY FULL LENGTH C.I.P.P. LINING**

**AEW PROJECT NO. 0160-0495**

<u>Item No.</u>	<u>Description</u>	<u>Estimated Quantity</u>	<u>Unit</u>	<u>Proposal Unit Price</u>	<u>Proposal Price</u>
1.	Bonds, Insurance and Initial Set-Up Expense	1	LS	\$ 29,000.00	\$ 29,000.00
2.	Audio Visual Record of Construction Influence Area	1	LS	\$ 3,000.00	\$ 3,000.00
3.	Sanitary Sewer, Pre-Construction, Clean and CCTV, 12 inch	1,485	Ft	\$ 5.00	\$ 7,425.00
4.	Sanitary Sewer, Pre-Construction, Clean and CCTV, 15 inch	1,290	Ft	\$ 14.50	\$ 18,705.00
5.	Sanitary Sewer, Pre-Construction, Clean and CCTV, 21 inch	185	Ft	\$ 15.00	\$ 2,775.00
6.	Sanitary Sewer, CIPP, 12 inch, Full Length	1,485	Ft	\$ 46.70	\$ 69,349.50
7.	Sanitary Sewer, CIPP, 15 inch, Full Length	1,290	Ft	\$ 62.10	\$ 80,109.00
8.	Sanitary Sewer, CIPP, 21 inch, Full Length	185	Ft	\$ 232.06	\$ 42,931.10
9.	Sanitary Sewer, Post-Construction CCTV, 12 inch	1,485	Ft	\$ 1.10	\$ 1,633.50
10.	Sanitary Sewer, Post-Construction CCTV, 15 inch	1,290	Ft	\$ 1.10	\$ 1,419.00
11.	Sanitary Sewer, Post-Construction CCTV, 21 inch	185	Ft	\$ 1.10	\$ 203.50
12.	Mineral Deposit, Rem	100	Ea	\$ 52.90	\$ 5,290.00
13.	Cutting Service Lead Protrusions	9	Ea	\$ 52.90	\$ 476.10
14.	Sanitary Lateral, Prepare	5	Ea	\$ 52.90	\$ 264.50
15.	Sanitary Lateral, Reinstate	62	Ea	\$ 90.10	\$ 5,586.20
16.	Traffic Control and Maintenance	1	LS	\$ 20,000.00	\$ 20,000.00
17.	Deliverables	1	LS	\$ 3,500.00	\$ 3,500.00
<b>PROPOSAL GRAND TOTAL</b>					<b>\$ 291,667.40</b>

Insituform Technologies USA, Inc.

Bidder/Company

Signature

Printed Name

Attest Signature

Attest Printed Name

Address

Address

Telephone

Email Address

Date of Signature

\*Contractor will be required to submit and/or update Insurance and bonds for this project  
 \*Water shall be obtained through the Grosse Pointe Woods DPW